

THE UNIVERSITY OF MICHIGAN  
REGENTS COMMUNICATION

**ACTION REQUEST**

SUBJECT: The University of Michigan Financial Statements for the Year  
Ended June 30, 2020

ACTION REQUESTED: Adoption of Financial Statements

The Board of Regents has received the University's consolidated audited financial statements for fiscal year 2020, as well as separate audited financial statements for the University of Michigan Health System, Intercollegiate Athletics, and the Veritas Insurance Corporation. The Finance, Audit and Investment Committee of the Board has also had a discussion with PricewaterhouseCoopers LLP, the University's independent auditors. We recommend adoption of the University's consolidated audited financial statements as submitted.

Respectfully submitted,



Executive Vice President and  
Chief Financial Officer

October 2020



**FINANCIAL STATEMENTS  
FOR THE YEARS ENDED JUNE 30, 2020 and 2019  
with  
REPORT OF INDEPENDENT AUDITORS**

THE UNIVERSITY OF MICHIGAN

June 30, 2020 and 2019

	Page(s)
Report of Independent Auditors.....	1-2
Management's Discussion and Analysis (Unaudited) .....	3-28
Consolidated Financial Statements:	
Statement of Net Position .....	29
Statement of Revenues, Expenses and Changes in Net Position .....	30
Statement of Cash Flows .....	31-32
Notes to Financial Statements.....	33-78
Required Supplementary Information (Unaudited) .....	79-81



## **Report of Independent Auditors**

To the Regents of the University of Michigan

We have audited the accompanying consolidated financial statements of the University of Michigan (the “University”), which comprise the consolidated statements of net position as of June 30, 2020 and 2019 and the related consolidated statements of revenues, expenses and changes in net position and of cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the University’s basic financial statements.

### ***Management’s Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors’ Responsibility***

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the University’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### *Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University of Michigan and its subsidiaries as of June 30, 2020 and 2019, and the changes in their financial position and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### *Other Matter*

The accompanying management's discussion and analysis on pages 3 through 28 and the supplementary information for pension and postemployment benefits on pages 79 through 81 are required by accounting principles generally accepted in the United States of America to supplement the basic consolidated financial statements. Such information, although not a part of the basic consolidated financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic consolidated financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic consolidated financial statements, and other knowledge we obtained during our audits of the basic consolidated financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*PricewaterhouseCoopers LLP*

October 22, 2020

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)**

#### **Introduction**

The following discussion and analysis provides an overview of the financial position of the University of Michigan (the "University") at June 30, 2020 and 2019 and its activities for the three fiscal years ended June 30, 2020. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

The University is a comprehensive public institution of higher learning with over 64,500 students and approximately 8,600 faculty members on three campuses in southeast Michigan. The University offers a diverse range of degree programs from baccalaureate to post-doctoral levels through 19 schools and colleges, and contributes to the state and nation through related research and public service programs. The University also has a nationally renowned health system which includes the University of Michigan Health System ("UMHS"), the University's Medical School, Michigan Health Corporation (a wholly-owned corporation created for joint venture and managed care initiatives) and UM Health (a wholly-owned corporation created to hold and develop the University's statewide network of hospitals, hospital joint ventures and other hospital affiliations, currently consisting of Metropolitan Health Corporation). The University's health system currently includes four hospitals as well as numerous health centers and outpatient clinics.

The University consistently ranks among the nation's top universities by various measures of quality, both in general academic terms and in terms of strength of offerings, in specific academic disciplines and professional subjects. Research is central to the University's mission and a key aspect of its strong reputation among educational institutions. The University is widely recognized for the breadth and excellence of its research enterprise as well as for the exceptional level of cooperation across disciplines, which allows faculty and students to address the full complexity of real-world challenges. The University's health system also has a tradition of excellence in teaching, advancement of medical science and patient care, consistently ranking among the best health care systems in the nation.

The global outbreak of COVID-19, a respiratory disease caused by a new strain of coronavirus, was declared a pandemic by the World Health Organization on March 11, 2020 and a national emergency by the President of the United States on March 13, 2020. The outbreak and related actions taken by federal and state governments in response have impacted several aspects of the University's mission, including those related to instruction, research, patient care and other auxiliary activities.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

### Financial Highlights

The University's financial position remains strong, with total assets and deferred outflows of \$24.2 billion and total liabilities and deferred inflows of \$9.7 billion at June 30, 2020, compared to total assets and deferred outflows of \$22.9 billion and total liabilities and deferred inflows of \$8.1 billion at June 30, 2019. Net position, which represents the residual interest in the University's total assets and deferred outflows after total liabilities and deferred inflows are deducted, totaled \$14.5 billion and \$14.8 billion at June 30, 2020 and 2019, respectively. Changes in net position represent the University's results of operations and are summarized for the years ended June 30 as follows:

	2020	2019	2018
	(in millions)		
Operating revenues and educational appropriations	\$ 8,340	\$ 8,411	\$ 7,879
Federal economic relief funds	144		
Private gifts for operating activities	179	178	197
Operating and net interest expenses	(9,445)	(9,099)	(8,625)
	(782)	(510)	(549)
Net investment income	323	810	1,261
Endowment, capital gifts and grants, and other	182	223	208
(Decrease) increase in net position	\$ (277)	\$ 523	\$ 920

The results of operations reflect the University's emphasis on maintaining its national standards in academics, research and health care, within a competitive recruitment environment for faculty and health care professionals and a period of constrained state appropriations and rising health care, regulatory and facility costs. During 2020, the University also faced significant challenges associated with the COVID-19 pandemic, which impacted a broad range of its activities. The University is addressing these risks through aggressive cost cutting and productivity gains designed to help preserve access to affordable higher education and healthcare for Michigan families. To achieve sustainable long-term goals for cost cutting and productivity gains, the University is also strategically utilizing resources to support enterprise-wide information technology projects and other initiatives.

The University's long-term investment strategy combined with its endowment spending policy serves to insulate operations from expected volatility in the capital markets and provides for a stable and predictable level of spending distributions from the endowment. Endowment spending rate distributions to University units totaled \$384 million and \$361 million in 2020 and 2019, respectively. The success of the University's long-term investment strategy is evidenced by strong returns over sustained periods of time and the ability to limit losses in the face of challenging markets.

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

The University invests its financial assets in pools with distinct risk and liquidity characteristics based on its needs, with a majority of its financial assets invested in two such pools. The University's working capital is primarily invested in relatively short duration, liquid assets, through its Daily and Monthly Portfolios, while the endowment is primarily invested, along with the noncurrent portion of the insurance and benefit reserves, in an equity oriented long-term strategy through its Long Term Portfolio.

#### **Using the Financial Statements**

The University's financial report includes three financial statements: the Consolidated Statement of Net Position; the Consolidated Statement of Revenues, Expenses and Changes in Net Position; and the Consolidated Statement of Cash Flows. These financial statements are prepared in accordance with Governmental Accounting Standards Board ("GASB") principles, which establish standards for external financial reporting for public colleges and universities.



# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

### Statement of Net Position

The statement of net position presents the financial position of the University at the end of the fiscal year and includes all assets, deferred outflows, liabilities and deferred inflows of the University. The difference between total assets and deferred outflows as compared to total liabilities and deferred inflows – net position – is one indicator of the current financial condition of the University, while the change in net position is an indication of whether the overall financial condition has improved or worsened during the year. The University's assets, deferred outflows, liabilities, deferred inflows and net position at June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Current assets	\$ 4,060	\$ 2,931	\$ 2,743
Noncurrent assets:			
Endowment, life income and other investments	12,868	12,834	12,305
Capital assets, net	6,273	6,227	6,121
Other	518	500	510
Total assets	23,719	22,492	21,679
Deferred outflows	514	371	384
Total assets and deferred outflows	24,233	22,863	22,063
Current liabilities	2,424	1,754	1,775
Noncurrent liabilities	6,811	5,785	5,814
Total liabilities	9,235	7,539	7,589
Deferred inflows	471	520	193
Net position	\$ 14,527	\$ 14,804	\$ 14,281

The University continues to maintain and protect its strong financial foundation. This financial health, as reflected in the University's net position, results from the prudent utilization of financial resources including careful cost controls, preservation of endowment funds, conservative utilization of debt and adherence to a long-range capital plan for the maintenance and replacement of the physical plant.

Current assets consist primarily of cash and cash equivalents, operating and capital investments and accounts receivable and increased \$1.2 billion to \$4.1 billion at June 30, 2020, as compared to \$2.9 billion at June 30, 2019, primarily as a result of an increase in cash and cash equivalents and investments for operating activities due to the University's enhanced focus on liquidity in response to uncertainties surrounding the COVID-19 pandemic. Cash, cash equivalents and investments for operating activities totaled \$2.8 billion at June 30, 2020, which represents approximately four months of total expenses excluding depreciation.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

Deferred outflows represent the consumption of net assets attributable to a future period and are primarily associated with the University's obligations for postemployment benefits, debt and derivative activity, and the defined benefit pension plan for Metropolitan Health Corporation ("Metro Health"). Deferred outflows totaled \$514 million and \$371 million at June 30, 2020 and 2019, respectively.

Current liabilities consist primarily of accounts payable, accrued compensation, unearned revenue, commercial paper, the current portion of bonds payable and net long-term bonds payable subject to remarketing. Current liabilities increased \$670 million to \$2.4 billion at June 30, 2020, as compared to \$1.8 billion at June 30, 2019, primarily as a result of amounts received during the current year from the Centers for Medicare and Medicaid Services under the terms of their Accelerated and Advance Payment program which was expanded in response to the COVID-19 pandemic. The unearned portion of these additional advanced payments totaled \$302 million at June 30, 2020.

Deferred inflows represent the acquisition of net assets attributable to a future period and are associated with the University's obligations for postemployment benefits, Metro Health's defined benefit pension plan and irrevocable split-interest agreements. Deferred inflows totaled \$471 million and \$520 million at June 30, 2020 and 2019, respectively.

### Endowment, Life Income and Other Investments

The composition of the University's endowment, life income and other investments at June 30 is summarized as follows:

	2020	2019	2018
	(in millions)		
Endowment investments	\$ 12,477	\$ 12,449	\$ 11,902
Life income investments	145	147	144
Noncurrent portion of insurance and benefits obligations investments	225	216	208
Other	21	22	51
	<u>\$ 12,868</u>	<u>\$ 12,834</u>	<u>\$ 12,305</u>

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

The University's endowment funds consist of both permanent endowments and funds functioning as endowment. Permanent endowments are those funds received from donors with the stipulation that the principal remain intact and be invested in perpetuity to produce income that is to be expended for the purposes specified by the donors. Funds functioning as endowment consist of restricted gifts or unrestricted funds that have been allocated by the University for long-term investment purposes, but are not limited by donor stipulations requiring the University to preserve principal in perpetuity. Programs supported by endowment funds include scholarships, fellowships, professorships, research efforts and other important programs and activities.

The University uses its endowment funds to support operations in a way that strikes a balance between generating a predictable stream of annual support for current needs and preserving the purchasing power of the endowment funds for future periods. A majority of the endowment is maintained in the University Endowment Fund, a unitized pool which represents a collection of approximately 12,000 separate (individual) funds, the majority of which are restricted for specific purposes. The University Endowment Fund is invested in the University's Long Term Portfolio, a single diversified investment pool.

The endowment spending rule provides for distributions from the University Endowment Fund to the entities that benefit from the endowment fund. The annual distribution rate is 4.5 percent of the one-quarter lagged seven year moving average fair value of University Endowment Fund shares. This spending rule is one element of an ongoing financial management strategy that has allowed the University to effectively weather the uncertainties of challenging economic environments.

To protect endowment principal in the event of a prolonged market downturn, distributions are limited to 5.3 percent of the current fair value of fund shares. Capital gains or income generated above the endowment spending rate are reinvested so that in lean times funds will be available for distribution. In addition, departments may also use withdrawals from funds functioning as endowment to support capital expenditures and operations.

Endowment spending rate distributions totaled \$391 million, \$368 million and \$346 million and withdrawals from funds functioning as endowment totaled \$15 million, \$48 million and \$33 million in 2020, 2019 and 2018, respectively. Total spending rate distributions combined with withdrawals from funds functioning as endowment averaged 4.4 percent, 4.6 percent and 4.4 percent of the current year average fair value of the University Endowment Fund for 2020, 2019 and 2018, respectively. Over the past ten years, total spending rate distributions combined with withdrawals from funds functioning as endowment averaged 4.8 percent.

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

The University participates in certain split-interest agreements and currently holds life income funds for beneficiaries of the pooled income fund, charitable remainder trusts and the gift annuity program. These funds generally pay lifetime income to beneficiaries, after which the principal is made available to the University in accordance with donor intentions.

#### **Capital and Debt Activities**

One of the critical factors in continuing the quality of the University's academic, research and clinical programs is the development and renewal of capital assets. The University continues to implement its long-range plan to maintain and modernize its existing infrastructure and strategically invest in new construction.

Capital asset additions totaled \$618 million in 2020 as compared to \$679 million in 2019. Capital asset additions primarily represent renovation and new construction of academic, research, clinical and athletic facilities, as well as significant investments in equipment, including information technology. Current year capital asset additions were primarily funded with net position and gifts designated for capital purposes of \$454 million, as well as debt proceeds of \$150 million and state capital appropriations of \$14 million.

Projects completed in 2020 include significant renovation of facilities for student life and services.

The Michigan Union, which originally opened in 1919 with building additions in the 1930s and 1950s, has undergone an extensive renovation of 250,000 square feet designed to improve accessibility throughout the building, create state-of-the-art student organization and student involvement space, improve space for counseling and student support services, and enhance meeting, lounge and study spaces. Deferred maintenance was also addressed during the renovation, including life safety, electrical, mechanical and plumbing system improvements, replacement of the roof, windows and elevators, and upgrades to interior finish and restrooms.

Renovation of the first floor of the Literature, Science and the Arts ("LSA") Building included the revitalization of 24,000 existing square feet as well as the addition of 21,000 square feet which will be used to house the LSA Internship Program and Opportunity Hub for students to explore the connection between their liberal arts education and their goals and aspirations. The light-filled space is designed to be open, welcoming, vibrant, student-focused and encourage interaction.

Construction in progress, which totaled \$636 million and \$413 million at June 30, 2020 and 2019, respectively, includes important projects for academic instruction and research as well as student life and services.

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

Construction of a new research and teaching facility for the College of Engineering's Robotics program continues. This state-of-the-art facility will include 140,000 square feet to house research and testing laboratories, associated support functions, offices and classroom space. The building will also accommodate space for its corporate partner, Ford Motor Company, which will establish collaborative research activities within the facility. The open plan design of the building allows for greater collaboration, increased flexibility and better space utilization. The facility will include labs for robot walking, flight testing, rehabilitation robotics, and electronics and software development. This project is scheduled to be completed in fall 2020.

The Edward Henry Kraus Building, which was originally completed in 1915, is undergoing an extensive renovation of 183,000 square feet as well as construction of an infill addition of 62,000 square feet within the exterior courtyard. This renovation and addition will enable the School of Kinesiology to consolidate its programs and operations into one location and allow for future growth. The Department of Ecology and Evolutionary Biology, and the Department of Molecular, Cellular and Developmental Biology that were previously located in the Kraus Building relocated to the Biological Sciences Building when it opened in 2018. This project is scheduled to be completed in fall 2020.

Laboratory renovations continue at two of the North Campus Research Complex buildings, covering 158,000 square feet to accommodate growth of the Medical School's wet laboratory research over the next decade. Construction of a 6,900 square foot infill addition will also improve connectivity between the buildings and throughout the complex. The project will also address deferred maintenance, including heating, ventilation, air conditioning, electrical and life safety system upgrades, and provide accessibility improvements and new finishes in public spaces. This project is scheduled to be completed in summer 2020.

Renovation and expansion of the Engineering Lab Building on the University's Dearborn campus also continues. The renovated building, which was originally constructed in 1959, will include teaching labs designed to facilitate entrepreneurial problem solving, encourage multidisciplinary cooperation in the context of 21st-century engineering instruction, and provide students with new collaboration and project spaces. The new facility is also designed to allow for research partnerships with industry as well as expanded K-12 and community outreach efforts, with a focus on women and minorities. When finished, the new facility will include 123,000 square feet of space to be used for classrooms, research and teaching laboratories, faculty offices and student support spaces. Regional boiler and electrical distribution equipment replacement are also included in this project, which is scheduled to be completed in fall 2020.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

Expansion of the William R. Murchie Science Building on the University's Flint campus will address immediate space limitations, meet growing demand for instructional, research, and collaborative spaces for the science, technology, engineering and math disciplines, and create engineering-specific instructional and research laboratories. The project will add 61,000 square feet and a third wing to the current Murchie building structure. This project is scheduled to be completed in fall 2020.

The University is aware of its financial stewardship responsibility and works diligently to manage its financial resources effectively, including the prudent use of debt to finance capital projects. A strong debt rating is an important indicator of the University's success in this area. In 2020, S&P Global affirmed its highest credit rating (AAA) for bonds backed by a broad revenue pledge based on the University's robust enrollment and demand, exceptional student quality, retention and graduation rates, strong reputation of the University's health system, excellent balance sheet, exceptional research presence and manageable debt burden. Moody's also affirmed its highest credit rating (Aaa) based on the University's diversified student demand, sustained philanthropic support, expansive research enterprise, high brand value and reputation of the University's health system, and well-established strategic and budgetary framework.

Long-term debt activity for the years ended June 30 is summarized as follows:

<b>2020</b>				
	Beginning Balance	Additions	Reductions	Ending Balance
	(in millions)			
Commercial paper	\$ 145		\$ 10	\$ 135
Bonds	2,330	\$ 1,026	115	3,241
	<u>\$ 2,475</u>	<u>\$ 1,026</u>	<u>\$ 125</u>	<u>\$ 3,376</u>
<b>2019</b>				
	Beginning Balance	Additions	Reductions	Ending Balance
	(in millions)			
Commercial paper	\$ 158		\$ 13	\$ 145
Bonds	2,236	\$ 260	166	2,330
	<u>\$ 2,394</u>	<u>\$ 260</u>	<u>\$ 179</u>	<u>\$ 2,475</u>

The University utilizes commercial paper, backed by a general revenue pledge, to provide interim financing for its capital improvement program. Outstanding commercial paper is converted to long-term debt financing as appropriate, within the normal course of business. Outstanding bonds are also supported by the University's general revenue pledge.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

During 2020, the University issued \$988 million of general revenue bonds with a net original issue premium of \$38 million, which included \$138 million of fixed rate, tax-exempt bonds, and \$850 million of fixed rate, taxable bonds. Total bond proceeds of \$1,026 million were utilized to refund existing bonds of \$26 million and provide \$150 million for capital projects, \$848 million for capital projects, refunding of debt and general purposes, and \$2 million for debt issuance costs.

During 2019, the University issued \$227 million of general revenue bonds with a net original issue premium of \$33 million, which included \$210 million of fixed rate, tax-exempt bonds, and \$17 million of fixed rate, taxable bonds. Total bond proceeds of \$260 million were utilized to refund existing bonds of \$84 million and provide \$176 million for capital projects and debt issuance costs.

The composition of the University's debt at June 30 is summarized as follows:

	2020	2019	2018
	(in millions)		
Variable rate:			
Commercial paper	\$ 135	\$ 145	\$ 158
Bonds	551	566	580
Fixed rate bonds	2,690	1,764	1,656
	<u>\$ 3,376</u>	<u>\$ 2,475</u>	<u>\$ 2,394</u>

A significant portion of the University's variable rate bonds are subject to remarketing and, in accordance with GASB requirements, such debt is classified as current unless supported by liquidity arrangements such as lines of credit or standby bond purchase agreements, which could refinance the debt on a long-term basis. In the event that variable rate bonds are put back to the University by the debt holder, management believes that the University's strong credit rating will ensure that the bonds will be remarketed within a reasonable period of time. In addition, the University utilizes remarketing agents to achieve a wide distribution of its variable rate bonds.

While fixed rate bonds typically have a higher effective rate of interest at the date of issuance as compared to variable rate bonds, they reduce the volatility of required debt service payments and do not require liquidity support, such as lines of credit, standby bond purchase agreements or internal liquidity.

Effective interest rates averaged 2.9 percent and 3.0 percent in 2020 and 2019, respectively, including the federal subsidies for interest on taxable Build America Bonds. Interest expense net of federal subsidies received for interest on taxable Build America Bonds totaled \$80 million and \$74 million in 2020 and 2019, respectively.

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

#### **Obligations for Postemployment Benefits**

Using current actuarial assumptions, and presuming a continuation of the current level of benefits, the University's obligations for postemployment benefits totaled \$3.5 billion at June 30, 2020, as compared to \$3.1 billion and \$3.3 billion at June 30, 2019 and 2018, respectively. The increase in the reported liability at June 30, 2020 was driven primarily by a decrease in the discount rate and mortality and longevity improvements, offset by a reduction in expected health care claims cost due to favorable experience. The decrease in the reported liability at June 30, 2019 was driven primarily by an increase in the discount rate and a reduction in the expected health care claims cost due to favorable experience. Since a portion of retiree medical services will be provided by the University's health system, this liability is net of the related margin and fixed costs associated with providing those services which totaled \$629 million, \$580 million and \$611 million at June 30, 2020, 2019 and 2018, respectively.

By implementing a series of health benefit initiatives over the past several years, the University has favorably impacted its total liability for postemployment benefits by \$1.5 billion at June 30, 2020. These initiatives have included cost sharing changes, elimination of Medicare Part B reimbursements for certain retirees and the adjustment of retirement eligibility criteria.



# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

### Net Position

Net position represents the residual interest in the University's assets and deferred outflows after liabilities and deferred inflows are deducted. The composition of the University's net position at June 30 is summarized as follows:

	2020	2019 (in millions)	2018
Net investment in capital assets	\$ 3,767	\$ 3,743	\$ 3,722
Restricted:			
Nonexpendable:			
Permanent endowment corpus	2,483	2,329	2,146
Expendable:			
Net appreciation of permanent endowments	2,055	2,144	2,068
Funds functioning as endowment	2,260	2,382	2,308
Restricted for operations and other	852	686	632
Unrestricted	3,110	3,520	3,405
	<u>\$ 14,527</u>	<u>\$ 14,804</u>	<u>\$ 14,281</u>

Net investment in capital assets represents the University's capital assets net of accumulated depreciation, outstanding principal balances of debt and capital lease liabilities, unexpended bond proceeds and deferred outflows associated with the acquisition, construction or improvement of those assets.

Restricted nonexpendable net position represents the historical value (corpus) of gifts to the University's permanent endowment funds. Restricted expendable net position is subject to externally imposed stipulations governing their use and includes net appreciation of permanent endowments, funds functioning as endowment and net position restricted for operations, facilities and student loan programs. Restricted expendable net position decreased 1 percent, or \$45 million, to \$5.2 billion at June 30, 2020, as compared to an increase of 4 percent, or \$204 million, to \$5.2 billion at June 30, 2019. The decrease experienced during 2020 was driven primarily by spending rate distributions offset by investment income and new gift activity.

Although unrestricted net position is not subject to externally imposed stipulations, substantially all of the University's unrestricted net position has been designated for various academic programs, research initiatives and capital projects. Unrestricted net position at June 30, 2020 totaled \$3.1 billion and included funds functioning as endowment of \$5.5 billion offset by unfunded obligations for postemployment benefits of \$3.4 billion. Unrestricted net position at June 30, 2019 totaled \$3.5 billion and included funds functioning as endowment of \$5.4 billion offset by unfunded obligations for postemployment benefits of \$3.2 billion. Unrestricted net position also includes other net resources which totaled \$1.0 billion and \$1.3 billion at June 30, 2020 and 2019, respectively.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

### Statement of Revenues, Expenses and Changes in Net Position

The statement of revenues, expenses and changes in net position presents the University's results of operations. In accordance with GASB reporting principles, revenues and expenses are classified as either operating or nonoperating. The University's revenues, expenses and changes in net position for the years ended June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Operating revenues:			
Net student tuition and fees	\$ 1,455.6	\$ 1,366.5	\$ 1,310.9
Sponsored programs	1,259.9	1,266.4	1,229.4
Patient care revenues, net	4,767.9	4,845.1	4,438.7
Other	472.2	511.9	487.9
	7,955.6	7,989.9	7,466.9
Operating expenses	9,364.3	9,025.0	8,559.4
Operating loss	(1,408.7)	(1,035.1)	(1,092.5)
Nonoperating and other revenues (expenses):			
State educational appropriations	331.3	370.4	363.1
Federal Pell grants	53.5	51.2	49.2
Federal economic relief funds	143.8		
Private gifts for operating activities	178.8	177.8	196.6
Net investment income	322.6	810.0	1,261.4
Interest expense	(86.0)	(81.4)	(72.9)
Federal subsidies for interest on Build America Bonds	5.6	7.0	7.4
State capital appropriations	13.9		5.0
Endowment and capital gifts and grants	167.6	206.1	209.2
Other	0.7	16.9	(6.1)
Nonoperating and other revenues, net	1,131.8	1,558.0	2,012.9
(Decrease) increase in net position	(276.9)	522.9	920.4
Net position, beginning of year	14,803.9	14,281.0	13,360.6
Net position, end of year	\$ 14,527.0	\$ 14,803.9	\$ 14,281.0

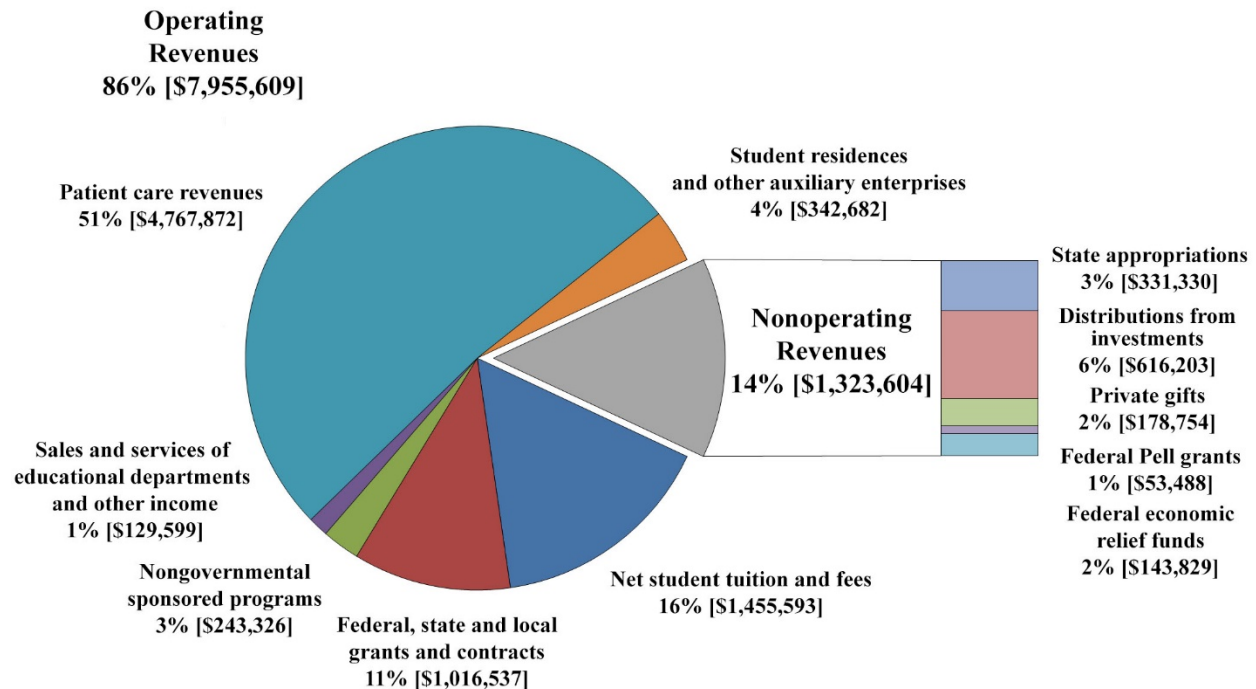
# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

One of the University's greatest strengths is the diverse streams of revenue that supplement its student tuition and fees, including private support from individuals, foundations and corporations, along with government and other sponsored programs, state appropriations and investment income. The University continues to aggressively seek funding from all possible sources consistent with its mission in order to supplement student tuition and prudently manage the financial resources realized from these efforts to fund its operating activities, which include instruction, patient care and research.

The following is a graphic illustration of revenues by source, both operating and nonoperating, which are used to fund the University's operating activities for the year ended June 30, 2020 (amounts are presented in thousands of dollars). Certain recurring sources of the University's revenues are considered nonoperating, as defined by GASB, such as state appropriations, distributions from investments, private gifts and federal Pell grants.

### 2020 Revenues for Operating Activities

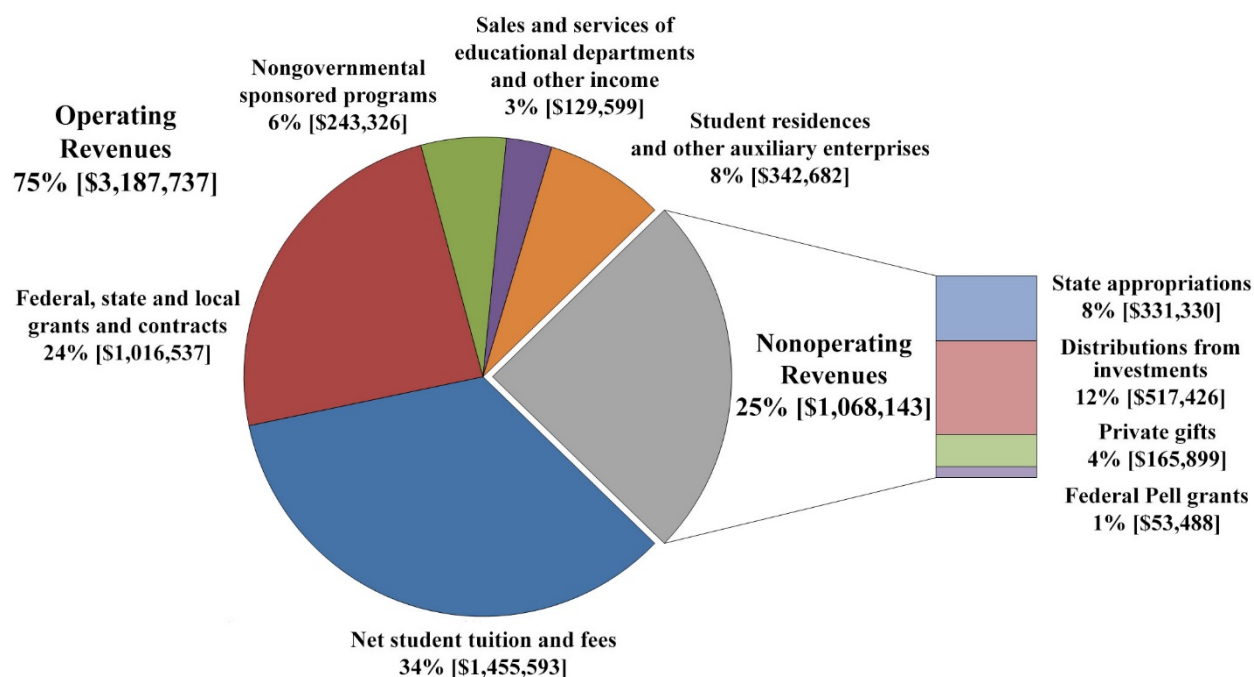


# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

The University measures its performance both for the University as a whole and for the University without its health system and other clinical activities. The exclusion of these activities allows a clearer view of the operations of the schools and colleges, as well as central administration. The following is a graphic illustration of University revenues by source, both operating and nonoperating, which are used to fund operating activities other than the health system and other clinical activities, for the year ended June 30, 2020 (amounts are presented in thousands of dollars).

### 2020 Revenues for Operating Activities Excluding Revenues from the Health System and Other Clinical Activities



Tuition and state appropriations are the primary sources of funding for the University's academic programs. There is a relationship between the growth or reduction in state support and the University's ability to restrain tuition fee increases. Together, net student tuition and fees and state educational appropriations increased 3 percent, or \$50 million, to \$1.8 billion in 2020, as compared to 4 percent, or \$63 million, to \$1.7 billion in 2019.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

In 2020, the University's state educational appropriations decreased 11 percent, or \$39 million, to \$331 million, primarily as a result of the establishment of an allowance against the University's outstanding state educational appropriations receivable due to uncertainties associated with the COVID-19 pandemic. In 2019, the University's state educational appropriations increased 2 percent, or \$7 million, to \$370 million.

For the years ended June 30, net student tuition and fees revenue consisted of the following components:

	2020	2019	2018
	(in millions)		
Student tuition and fees	\$ 1,944.2	\$ 1,812.5	\$ 1,726.0
Less scholarship allowances	488.6	446.0	415.1
	<u>\$ 1,455.6</u>	<u>\$ 1,366.5</u>	<u>\$ 1,310.9</u>

In 2020, net student tuition and fees revenue increased 7 percent, or \$89 million, to \$1.5 billion, which reflects an increase of 7 percent, or \$132 million, in gross student tuition and fees revenue offset by an increase of 10 percent, or \$43 million, in scholarship allowances. Tuition rate increases in 2020 were 1.9 percent for resident undergraduate students, 3.7 percent for nonresident undergraduate students and 3.2 percent for most graduate students on the Ann Arbor campus, with a 3.2 and 5.0 percent tuition rate increase for most resident undergraduate students on the Dearborn and Flint campuses, respectively. During 2020, the University experienced moderate growth in the number of students, as well as a shift in mix from resident to nonresident students.

In 2019, net student tuition and fees revenue increased 4 percent, or \$56 million, to \$1.4 billion, which reflects an increase of 5 percent, or \$87 million, in gross student tuition and fees revenue offset by an increase of 7 percent, or \$31 million, in scholarship allowances. Tuition rate increases in 2019 were 2.9 percent for resident undergraduate students, 3.9 percent for nonresident undergraduate students and 3.3 percent for most graduate students on the Ann Arbor campus, with a 3.7 and 4.3 percent tuition rate increase for most resident undergraduate students on the Dearborn and Flint campuses, respectively. During 2019, the University experienced moderate growth in the number of students, as well as a shift in mix from resident to nonresident students.

The University's tuition rate increases have consistently been among the lowest in the state, even in years of significant reductions in state appropriations, which reflects a commitment to affordable higher education for Michigan families. In addition, the University has increased scholarship and fellowship expenses and related allowances to benefit students in financial need. The University's long-term plan includes an ongoing commitment to cost containment and reallocating resources to the highest priorities to provide support for innovative new initiatives to maintain academic excellence and help students keep pace with the evolving needs of society.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

While tuition and state appropriations fund a large percentage of University costs, private support is also essential to the University's academic distinction. Private gifts for other than capital and endowment purposes totaled \$179 million in 2020, as compared to \$178 million in 2019 and \$197 million in 2018.

The University receives revenues for sponsored programs from various government agencies and private sources, which normally provide for both direct and indirect costs to perform these sponsored activities, with a significant portion related to federal research. Revenues for sponsored programs remained stable at \$1.3 billion in 2020, as compared to an increase of 3 percent, or \$37 million, to \$1.3 billion in 2019. The rate of increase in 2020 was primarily impacted by the temporary suspension of nonessential laboratory research in response to the COVID-19 pandemic. The increase in 2019 was driven primarily by an increase in federally sponsored activity.

Patient care revenues are principally generated within the University's hospitals and ambulatory care facilities. Patient care revenues decreased 2 percent, or \$77 million, to \$4.8 billion in 2020, due primarily to a decrease in patient volume resulting from a temporary reduction in operations in response to the COVID-19 pandemic. Patient care revenues increased 9 percent, or \$406 million, to \$4.8 billion in 2019, resulting from growth in patient volume as well as an increase in revenue per patient case.

For the years ended June 30, patient care revenues by source are summarized as follows:

	2020	2019	2018
	(in millions)		
University of Michigan Health System	\$ 4,152.6	\$ 4,212.4	\$ 3,890.0
UM Health	464.3	472.5	433.9
Michigan Health Corporation	36.4	39.1	17.9
Other	114.6	121.1	96.9
	<u>\$ 4,767.9</u>	<u>\$ 4,845.1</u>	<u>\$ 4,438.7</u>

The largest component of patient care revenues is generated by UMHS, a national leader in advanced patient care and comprehensive education of physicians and medical scientists. UMHS serves as the principal teaching facility for the University's Medical School and operates three hospitals with 1,043 licensed beds for acute care and psychiatric needs, as well as numerous ambulatory care centers, outpatient clinics and various other health care programs across the state. Substantially all physician services to UMHS patients are provided by the University's Medical School faculty. UMHS also provides educational and clinical opportunities to students of the University's Schools of Nursing, Dentistry, Social Work and Public Health, as well as the College of Pharmacy.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

UM Health patient care revenues currently represent Metro Health, a community health care provider in west Michigan, which operates a hospital with 208 licensed beds for acute care, as well as neighborhood outpatient clinics and a growing network of specialty services. The University's affiliation with Metro Health positions UM Health to expand research capabilities, primary care, specialty services and the use of complex medical technologies.

Michigan Health Corporation generates revenue through its various joint venture and managed care initiatives, which provide services to patients including dialysis and other health services.

Other patient care revenues include amounts received from governmental and commercial payers associated with initiatives designed to improve accessibility and quality of care for patients, services provided by physicians working at facilities outside of the University and ambulatory care services provided by University Health Service, the School of Dentistry and the School of Nursing.

Contractual arrangements with governmental payers (Medicare and Medicaid) and private insurers impact patient care revenues. The distribution of net patient care service revenue by primary payer source for the years ended June 30 is summarized as follows:

	2020	2019	2018
Medicare	27%	26%	26%
Medicaid	11%	12%	12%
Blue Cross	39%	38%	38%
Other	23%	24%	24%

Federal economic relief funds represent funding received from the federal government as a result of the Coronavirus Aid, Relief and Economic Security ("CARES") Act . The CARES Act was signed into law in March 2020 in order to provide economic assistance for businesses and individuals that have been negatively impacted by the COVID-19 pandemic. During 2020, the University recognized revenue of \$135 million associated with the Provider Relief Fund distributed by the Department of Health and Human Services, and \$9 million associated with the Higher Education Emergency Relief Fund distributed by the Department of Education.

Net investment income totaled \$323 million in 2020 as compared to \$810 million in 2019 and \$1.3 billion in 2018. The investment environment in 2020 proved to be challenging with a significant amount of volatility experienced in the third and fourth quarters due to the impact of the COVID-19 pandemic. During 2020, the alternative asset class had the strongest performance and returned 6 percent for the year. The venture capital and private equity assets led the

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

alternative asset class with returns of 19 percent and 11 percent, respectively. In 2019, the alternative asset class performance was relatively strong returning 11 percent, with leaders in this class including venture capital and private equity, which returned 24 percent and 10 percent, respectively. This compares to 2018 when the U.S. public equity markets were strong, as were alternative asset classes such as private equity and venture capital which both returned 20 percent.

State capital appropriations help the University improve its academic buildings. Recent capital outlays have supported renovations of the George Granger Brown Memorial Laboratories on the Ann Arbor campus, the Engineering Lab Building on the Dearborn campus and the William R. Murchie Science Building on the Flint campus.

Gifts and grants for endowment and capital purposes continue to be a significant part of sustaining the University's excellence. Private gifts for permanent endowment purposes totaled \$149 million in 2020, as compared to \$176 million and \$169 million in 2019 and 2018, respectively. Capital gifts and grants totaled \$19 million in 2020, as compared to \$30 million and \$40 million in 2019 and 2018, respectively. In recent years, major gifts have been received in support of the University's wide-ranging capital initiatives which include the health system, Ross School of Business, College of Engineering and Intercollegiate Athletics.

In addition to revenue diversification, the University continues to make cost containment an ongoing priority. This is necessary as the University faces significant financial pressures, particularly in the areas of compensation and benefits, which represent 64 percent of total expenses, as well as in the areas of energy, technology and ongoing maintenance of facilities and infrastructure.

The University's expenses for the years ended June 30 are summarized as follows (amounts in millions):

	2020		2019		2018	
Operating:						
Compensation and benefits	\$ 6,049.9	64%	\$ 5,769.0	63%	\$ 5,431.4	63%
Supplies and services	2,574.6	27	2,523.8	28	2,402.6	27
Depreciation	566.7	6	567.8	6	568.7	7
Scholarships and fellowships	173.1	2	164.4	2	156.7	2
	9,364.3	99	9,025.0	99	8,559.4	99
Nonoperating:						
Interest, net	80.4	1	74.4	1	65.5	1
	<u>\$ 9,444.7</u>	<u>100%</u>	<u>\$ 9,099.4</u>	<u>100%</u>	<u>\$ 8,624.9</u>	<u>100%</u>



## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

The University is committed to recruiting and retaining outstanding faculty and staff and the compensation package is one way to successfully compete with peer institutions and nonacademic employers. Compensation and benefits increased 5 percent, or \$281 million, to \$6.0 billion in 2020 as compared to 6 percent, or \$338 million, to \$5.8 billion in 2019. Of the 2020 increase, compensation increased 5 percent, or \$212 million, to \$4.6 billion, driven primarily by increases in staffing levels resulting from an increase in patient activity volumes within the University's health system prior to the onset of the COVID-19 pandemic, and employee benefits increased 5 percent, or \$69 million, to \$1.4 billion, resulting from an increase in prescription drug costs as well as activity associated with the University's postemployment benefits obligations. For 2019, compensation increased 6 percent, to \$4.4 billion, and benefits increased 6 percent, to \$1.4 billion.

The University faces external and industry realities that put significant pressure on its ability to reduce compensation costs while remaining competitive. To help address this risk, the University continues to review components of its existing benefits program to find opportunities for potential savings without compromising the ability to offer competitive benefits to all faculty and staff.

Health care benefits are one of the most significant employee benefits. Over the past several years, the University has implemented initiatives to better control its rate of cost increase, encourage employees to choose the lowest cost health care plan that meets their needs and share a larger portion of health care cost increases with employees. These initiatives reflect the reality of the national landscape, while remaining true to the commitment we make to our employees for a robust benefits package. Careful stewardship of our health benefit plans, including the use of wellness initiatives, helps maintain our competitive position while preserving funding for the University's core mission.

During 2013, the University began to implement changes to eligibility requirements and the University contribution to retiree health benefits that were announced in 2011. These changes were recommended by a committee that evaluated ways to maintain competitive retiree health benefits while helping address the acceleration of future costs, and are being phased in over eight years in order to assist current employees with the transition.

Compared to most employers, the University is in a unique position to utilize internal experts to advise and guide its health care and drug plans. For example, the Pharmacy Benefits Advisory Committee, which consists of internal experts including health system physicians, College of Pharmacy faculty and on-staff pharmacists, monitors the safety and effectiveness of covered medications and guides appropriate prescribing, dispensing and cost effective use of prescription drugs. In addition, the University utilizes its nationally recognized health policy experts to guide future health plan strategies.

# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

Supplies and services expenses increased 2 percent, or \$51 million, to \$2.6 billion in 2020 as compared to an increase of 5 percent, or \$121 million, to \$2.5 billion in 2019. These increases reflect the growth in patient care related expenses including higher costs of prescription drugs and infusion treatments, as well as costs associated with significant capital projects.

Depreciation expense decreased less than 1 percent, or \$1 million, to \$567 million in 2020, as compared to a decrease of less than 1 percent, or \$850,000, to \$568 million in 2019. Capital assets placed in service during 2020 include the Michigan Union renovation and the LSA Building first floor renovation. Capital assets placed in service during 2019 include the Brighton Center for Specialty Care, North Campus Recreation Building renovation and the William Monroe Trotter Multicultural Center.

In addition to their natural (object) classification, it is also informative to review operating expenses by function. The University's expenses by functional classification for the years ended June 30 are summarized as follows (amounts in millions):

	2020		2019		2018	
Operating:						
Instruction	\$ 1,204.8	13%	\$ 1,195.2	13%	\$ 1,153.2	13%
Research	862.8	9	857.6	10	823.6	10
Public service	206.4	2	208.7	2	211.5	2
Institutional and academic support	779.9	8	767.0	8	681.0	8
Operations and maintenance of plant	324.1	3	351.6	4	350.9	4
Auxiliary enterprises:						
Patient care	4,975.4	53	4,661.5	51	4,349.2	50
Other	271.1	3	251.2	3	264.6	3
Depreciation	566.7	6	567.8	6	568.7	7
Scholarships and fellowships	173.1	2	164.4	2	156.7	2
	9,364.3	99	9,025.0	99	8,559.4	99
Nonoperating:						
Interest, net	80.4	1	74.4	1	65.5	1
	<u>\$ 9,444.7</u>	<u>100%</u>	<u>\$ 9,099.4</u>	<u>100%</u>	<u>\$ 8,624.9</u>	<u>100%</u>

Instruction expenses increased less than 1 percent, or \$10 million, in 2020, and 4 percent, or \$42 million, in 2019. This increase reflects the level of growth in the related revenue sources offset by cost containment efforts.

UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)—Continued**

Research expenses increased less than 1 percent, or \$5 million, in 2020, as compared to an increase of 4 percent, or \$34 million, in 2019. The relative stability in 2020, despite the challenges associated with the temporary suspension of nonessential laboratory research in response to the COVID-19 pandemic, reflects the strength of the University's overall research enterprise. To measure its total volume of research expenditures, the University considers research expenses included in the above table, as well as research related facilities and administrative expenses, research initiative and start-up expenses and research equipment purchases. These amounts totaled \$1.62 billion in both 2020 and 2019, and \$1.55 billion in 2018.

Patient care expenses increased 7 percent, or \$314 million, in 2020, and 7 percent, or \$312 million, in 2019, and reflect the impact of additional patient activity and capacity expansion. Increased compensation expense related to patient care includes both growth in staff levels and wage increases. Increased medical supplies expense results from higher patient activity levels and the rising cost of pharmaceuticals. During 2020, the increase in medical supplies expense also included the additional cost of personal protective equipment acquired in response to the COVID-19 pandemic.

Scholarships and fellowships provided to students totaled \$685 million in 2020, as compared to \$635 million in 2019 and \$596 million in 2018, an increase of 15 percent over the past two years. Tuition, housing and fees revenues are reported net of aid applied to students' accounts, while amounts paid directly to students are reported as scholarships and fellowships expense. Scholarships and fellowships for the years ended June 30 are summarized as follows:

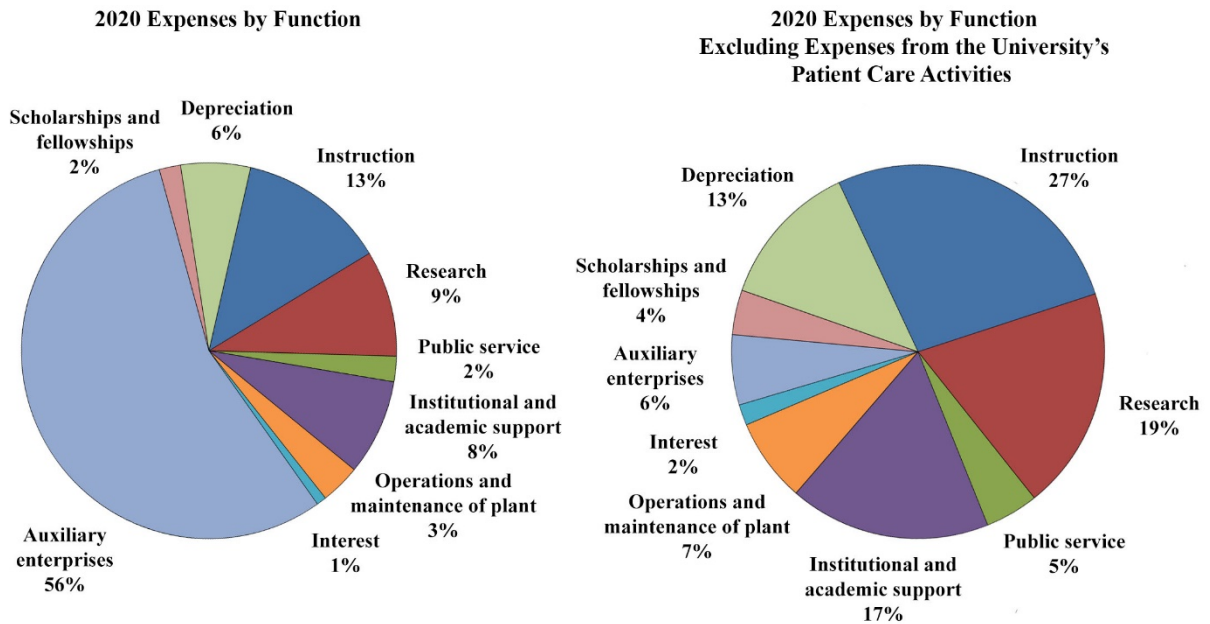
	<b>2020</b>	<b>2019</b>	<b>2018</b>
	(in millions)		
Paid directly to students	\$ 173.1	\$ 164.4	\$ 156.7
Applied to tuition and fees	488.6	446.0	415.1
Applied to University Housing	23.1	24.2	23.8
	<u>\$ 684.8</u>	<u>\$ 634.6</u>	<u>\$ 595.6</u>

During 2020, scholarships and fellowships expense included \$8 million in emergency financial aid grants distributed directly to students in accordance with the terms of the Higher Education Emergency Relief Fund.

## UNIVERSITY OF MICHIGAN

### Management's Discussion and Analysis (Unaudited)—Continued

The following graphic illustrations present total expenses by function, with and without the University's health system and other patient care activities:



# UNIVERSITY OF MICHIGAN

## Management's Discussion and Analysis (Unaudited)—Continued

### Statement of Cash Flows

The statement of cash flows provides additional information about the University's financial results by reporting the major sources and uses of cash. The University's cash flows for the years ended June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Cash received from operations	\$ 8,345.6	\$ 7,965.9	\$ 7,505.7
Cash expended for operations	(8,440.6)	(8,283.8)	(7,916.8)
Net cash used in operating activities	(95.0)	(317.9)	(411.1)
Net cash provided by noncapital financing activities	1,705.4	767.7	732.7
Net cash used in capital and related financing activities	(602.3)	(597.2)	(592.6)
Net cash (used in) provided by investing activities	(130.0)	411.3	299.3
Net increase in cash and cash equivalents	878.1	263.9	28.3
Cash and cash equivalents, beginning of year	397.3	133.4	105.1
Cash and cash equivalents, end of year	\$ 1,275.4	\$ 397.3	\$ 133.4

Cash received from operations primarily consists of student tuition, sponsored program grants and contracts, and patient care revenues. Significant sources of cash provided by noncapital financing activities, as defined by GASB, include state appropriations, federal Pell grants and private gifts used to fund operating activities.

### Economic Factors That May Affect the Future

The University maintains the highest credit ratings of S&P Global (AAA) and Moody's (Aaa). Achieving and maintaining the highest credit ratings provides the University with significant flexibility in securing capital funds on the most competitive terms. This flexibility, along with ongoing efforts toward revenue diversification and cost containment, will enable the University to provide the necessary resources to support a consistent level of excellence in service to students, patients, the research community, the state and the nation.

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

A crucial element to the University's future continues to be a strong relationship with the state of Michigan. Historically, there has been a connection between the growth, or reduction, of state support and the University's ability to control tuition increases. Over the past several years, the University has successfully addressed the realities of the state's challenging economy and, pursuant to a long-range plan, continues to work relentlessly to cut and mitigate operational costs in order to remain affordable and preserve access, while protecting the academic enterprise.

The on-going impact of the COVID-19 pandemic is expected to result in a significant reduction to the state's revenues, which provide the foundation for the University's annual appropriations. Although the State has worked to identify and initiate various cost saving measures in response to this decline in revenue, the University's budget for 2021 reflects the impact of these economic challenges at the state and local level, and therefore anticipates no change in the level of base state educational appropriations as compared to the prior year. The 2021 budget also anticipates a 1.9 percent tuition rate increase for Ann Arbor campus resident undergraduates and a 5.6 percent increase in centrally awarded financial aid. Nonresident undergraduate tuition rates will increase 1.9 percent, while most graduate and professional rates will increase 1.9 percent. Resident undergraduate tuition rates on the Dearborn and Flint campuses will increase 1.9 percent and 3.9 percent, respectively.

The University continues to execute its long-range plan to maintain, modernize and expand its complement of older facilities while adding key new facilities for instruction, research, patient care, athletics and residential life. This strategy addresses the University's growth and the continuing effects of technology on teaching, research and clinical activities. Authorized costs to complete construction and other projects totaled \$1,502 million at June 30, 2020. Funding for these projects is anticipated to include \$1,301 million from internal sources, gifts, grants and proceeds from borrowings, \$75 million from the State Building Authority and \$126 million from the utilization of unexpended bond proceeds.

The University's health system continues its strategy to expand access to patients, locally and on a statewide basis. In addition to strategic capital and technological investments, the University's health system is also focusing on clinical affiliation arrangements and population management programs designed to expand community access and improve patient, family and provider experiences across the continuum of care. The affiliation arrangements are also expected to enhance clinical research, physician recruitment and support services.

## UNIVERSITY OF MICHIGAN

### **Management's Discussion and Analysis (Unaudited)—Continued**

While the University's health system is well positioned to maintain its strong financial condition in the near term, ongoing constraints on revenue are expected due to fiscal pressures from employers and federal and state governments. Lawmakers continue to discuss Medicare and Medicaid changes which may target graduate medical education-related payments and could result in a significant impact on teaching hospitals. In addition, private insurance and managed care contracts historically provide for annual increases in reimbursement rates that met or exceeded the rate of inflation; however, there can be no assurance that such trends will continue. Management believes that much of the payment pressure can be offset by growth in patient volume and continued efforts to contain certain costs.

The University will continue to employ its long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to preserve endowment capital and insulate the University's operations from temporary market volatility.

As a labor-intensive organization, the University faces competitive pressures related to attracting and retaining faculty and staff. Moreover, consistent with the national landscape, the University also faces rising costs of health benefits for its employees and retirees. The University has successfully taken and will continue to take proactive steps to respond to these challenges while protecting the quality of the overall benefits package.

A portion of the University's labor force is unionized, with negotiated labor agreements defining terms and conditions of employment. Changes in relations with unions and represented employees, including the negotiation of new agreements, could have a material effect on the University.

The COVID-19 pandemic and related actions taken by federal and state governments in response may materially impact the University's financial position and its results of operations, including those related to instruction, research, patient care and other auxiliary activities. While the University continues to design and execute plans to mitigate these risks, the extent of the impact to the University will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time.

While it is not possible to predict the ultimate results, management believes that the University's financial position will remain strong.

UNIVERSITY OF MICHIGAN

**Consolidated Statement of Net Position**

	<b>June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
<b>Assets and Deferred Outflows</b>		
Current Assets:		
Cash and cash equivalents	\$ 1,275,401	\$ 397,279
Investments for operating activities	1,569,611	882,303
Investments for capital activities	301,721	594,681
Investments for student loan activities	69,866	74,365
Accounts receivable, net	583,857	714,621
Current portion of notes and pledges receivable, net	98,723	80,035
Current portion of prepaid expenses and other assets	151,859	158,320
Cash collateral held by agent	8,728	29,485
Total Current Assets	4,059,766	2,931,089
Noncurrent Assets:		
Unexpended bond proceeds	125,905	90,813
Endowment, life income and other investments	12,867,857	12,834,065
Notes and pledges receivable, net	275,714	301,427
Prepaid expenses and other assets	116,184	107,303
Capital assets, net	6,273,008	6,226,969
Total Noncurrent Assets	19,658,668	19,560,577
Total Assets	23,718,434	22,491,666
Deferred Outflows	514,092	371,574
<b>Total Assets and Deferred Outflows</b>	<b>\$ 24,232,526</b>	<b>\$ 22,863,240</b>
<b>Liabilities, Deferred Inflows and Net Position</b>		
Current Liabilities:		
Accounts payable	\$ 333,934	\$ 293,728
Accrued compensation and other	544,352	508,597
Unearned revenue	586,252	312,092
Current portion of insurance and benefits reserves	144,827	104,235
Current portion of obligations for postemployment benefits	92,684	87,712
Commercial paper and current portion of bonds payable	215,658	232,095
Long-term bonds payable subject to remarketing, net	441,450	133,616
Collateral held for securities lending	8,728	29,485
Deposits of affiliates and others	56,111	52,296
Total Current Liabilities	2,423,996	1,753,856
Noncurrent Liabilities:		
Accrued compensation	88,952	34,126
Insurance and benefits reserves	158,604	127,677
Obligations for defined benefit pension plan, net	(1,247)	(2,918)
Obligations for postemployment benefits	3,384,804	3,026,343
Obligations under life income agreements	71,556	74,516
Government loan advances	64,989	83,542
Bonds payable	2,719,063	2,109,317
Deposits of affiliates and other	323,968	332,850
Total Noncurrent Liabilities	6,810,689	5,785,453
Total Liabilities	9,234,685	7,539,309
Deferred Inflows	470,841	520,023
Net Position:		
Net investment in capital assets	3,767,199	3,742,630
Restricted:		
Nonexpendable	2,483,225	2,328,667
Expendable	5,166,803	5,212,557
Unrestricted	3,109,773	3,520,054
Total Net Position	14,527,000	14,803,908
<b>Total Liabilities, Deferred Inflows and Net Position</b>	<b>\$ 24,232,526</b>	<b>\$ 22,863,240</b>

The accompanying notes are an integral part of the consolidated financial statements.



UNIVERSITY OF MICHIGAN

**Consolidated Statement of Revenues, Expenses  
and Changes in Net Position**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
<b>Operating Revenues</b>		
Student tuition and fees	\$ 1,944,169	\$ 1,812,466
Less scholarship allowances	488,576	445,994
Net student tuition and fees	1,455,593	1,366,472
Federal grants and contracts	1,005,408	1,006,368
State and local grants and contracts	11,129	13,955
Nongovernmental sponsored programs	243,326	246,054
Sales and services of educational departments	127,353	145,070
Auxiliary enterprises:		
Patient care revenues (net of provision for bad debts of (\$119,101 in 2020 and \$137,660 in 2019))	4,767,872	4,845,098
Student residence fees (net of scholarship allowances of \$23,138 in 2020 and \$24,226 in 2019)	114,648	120,122
Other revenues	228,034	244,198
Student loan interest income and fees	2,246	2,532
<b>Total Operating Revenues</b>	<b>7,955,609</b>	<b>7,989,869</b>
<b>Operating Expenses</b>		
Compensation and benefits	6,049,913	5,768,951
Supplies and services	2,574,614	2,523,804
Depreciation	566,694	567,857
Scholarships and fellowships	173,073	164,428
<b>Total Operating Expenses</b>	<b>9,364,294</b>	<b>9,025,040</b>
Operating Loss	(1,408,685)	(1,035,171)
<b>Nonoperating Revenues (Expenses)</b>		
State educational appropriations	331,330	370,442
Federal Pell grants	53,488	51,211
Federal economic relief funds	143,829	
Private gifts for other than capital and endowment purposes	178,754	177,758
Net investment income	322,642	809,997
Interest expense	(86,035)	(81,372)
Federal subsidies for interest on Build America Bonds	5,584	6,961
<b>Total Nonoperating Revenues, Net</b>	<b>949,592</b>	<b>1,334,997</b>
(Loss) Income Before Other Revenues	(459,093)	299,826
<b>Other Revenues</b>		
State capital appropriations	13,853	
Capital gifts and grants	18,682	29,884
Private gifts for permanent endowment purposes	148,932	176,210
Other	718	16,943
<b>Total Other Revenues</b>	<b>182,185</b>	<b>223,037</b>
(Decrease) Increase in Net Position	(276,908)	522,863
Net Position, Beginning of Year	14,803,908	14,281,045
<b>Net Position, End of Year</b>	<b>\$ 14,527,000</b>	<b>\$ 14,803,908</b>

The accompanying notes are an integral part of the consolidated financial statements.

# UNIVERSITY OF MICHIGAN

## Consolidated Statement of Cash Flows

	Year Ended June 30,	
	2020	2019
	(in thousands)	
<b>Cash Flows from Operating Activities</b>		
Student tuition and fees	\$ 1,448,009	\$ 1,365,386
Federal, state and local grants and contracts	1,035,664	1,016,393
Nongovernmental sponsored programs	256,097	242,527
Sales and services of educational departments and other	309,712	388,016
Patient care revenues	5,161,492	4,812,476
Student residence fees	114,183	118,862
Payments to employees	(4,548,764)	(4,352,547)
Payments for benefits	(1,240,427)	(1,239,145)
Payments to suppliers	(2,471,802)	(2,520,758)
Payments for scholarships and fellowships	(173,073)	(164,428)
Student loans issued	(6,523)	(6,940)
Student loans collected	18,234	19,716
Student loan interest and fees collected	2,246	2,532
<b>Net Cash Used in Operating Activities</b>	<b>(94,952)</b>	<b>(317,910)</b>
<b>Cash Flows from Noncapital Financing Activities</b>		
State educational appropriations	372,530	369,103
Federal Pell grants	53,488	51,211
Federal economic relief funds	142,164	
Private gifts and other receipts	291,577	350,112
Proceeds from issuance of debt	850,025	
Payments for bond refunding and related costs	(1,963)	
Student direct lending receipts	317,320	280,307
Student direct lending disbursements	(316,410)	(279,638)
Amounts received for annuity and life income funds	6,370	6,442
Amounts paid to annuitants and life beneficiaries and related expenses	(9,702)	(9,828)
<b>Net Cash Provided by Noncapital Financing Activities</b>	<b>1,705,399</b>	<b>767,709</b>
<b>Cash Flows from Capital and Related Financing Activities</b>		
State capital appropriations	10,938	1,217
Private gifts and other receipts	36,347	46,264
Proceeds from issuance of capital debt	175,997	260,034
Principal payments on capital debt	(107,946)	(164,553)
Interest payments on capital debt	(101,409)	(94,202)
Federal subsidies for Build America Bonds interest	9,315	3,696
Payments for bond refunding and related costs	(273)	(791)
Purchases of capital assets	(626,564)	(677,883)
Proceeds from sales of capital assets	1,240	28,996
<b>Net Cash Used in Capital and Related Financing Activities</b>	<b>(602,355)</b>	<b>(597,222)</b>
<b>Cash Flows from Investing Activities</b>		
Interest and dividends on investments, net	49,260	52,846
Proceeds from sales and maturities of investments	5,472,203	6,172,854
Purchases of investments	(5,491,398)	(5,841,764)
Net increase in unexpended capital debt proceeds	(35,092)	(8,016)
Net (increase) decrease in cash equivalents from noncurrent investments	(116,546)	60,971
Net decrease in deposits of affiliates and other	(8,397)	(25,554)
<b>Net Cash (Used in) Provided by Investing Activities</b>	<b>(129,970)</b>	<b>411,337</b>
Net Increase in Cash and Cash Equivalents	878,122	263,914
Cash and Cash Equivalents, Beginning of Year	397,279	133,365
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 1,275,401</b>	<b>\$ 397,279</b>

The accompanying notes are an integral part of the consolidated financial statements.

UNIVERSITY OF MICHIGAN

**Consolidated Statement of Cash Flows—Continued**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
Reconciliation of Operating Loss to Net Cash Used in Operating Activities:		
Operating loss	\$ (1,408,685)	\$ (1,035,171)
Adjustments to reconcile operating loss to net cash used in operating activities:		
Depreciation expense	566,694	567,857
Changes in assets and liabilities:		
Accounts receivable, net	106,576	(35,743)
Prepaid expenses and other assets	(16,161)	(26,249)
Accounts payable	49,994	4,052
Accrued compensation and other	90,109	24,027
Unearned revenue	272,979	5,539
Deposits of affiliates and others	(181)	2,078
Insurance and benefits reserves	71,519	(3,250)
Obligations for defined benefit pension plan, net	1,671	905
Obligations for postemployment benefits	363,433	(189,685)
Deposits of affiliates and other	4,019	32,240
Changes in deferred outflows	(147,161)	12,762
Changes in deferred inflows	(49,758)	322,728
Net Cash Used in Operating Activities	<u>\$ (94,952)</u>	<u>\$ (317,910)</u>

The accompanying notes are an integral part of the consolidated financial statements.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements**

June 30, 2020 and 2019

**Note 1—Organization and Summary of Significant Accounting Policies**

Organization and Basis of Presentation: The University of Michigan (the “University”) is a state-supported institution with an enrollment of over 64,500 students on its three campuses. The financial statements include the individual schools, colleges and departments, the University of Michigan Health System (“UMHS”), Michigan Health Corporation (a wholly-owned corporation created for joint venture and managed care initiatives), UM Health (a wholly-owned corporation created to hold and develop the University’s statewide network of hospitals, hospital joint ventures and other hospital affiliations, currently consisting of Metropolitan Health Corporation) and Veritas Insurance Corporation (a wholly-owned captive insurance company). While the University is a political subdivision of the state of Michigan, it is not a component unit of the State in accordance with Governmental Accounting Standards Board (“GASB”) Statement No. 14, *The Financial Reporting Entity*. The University is classified as a state instrumentality under Internal Revenue Code Section 115 and a charitable organization under Internal Revenue Code Section 501(c)(3), and is therefore exempt from federal income taxes. Certain activities of the University may be subject to taxation as unrelated business income under Internal Revenue Code Sections 511 to 514.

The University reports as a special purpose government entity engaged primarily in business type activities, as defined by GASB, on the accrual basis. Business type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

The financial statements of all controlled organizations are included in the University’s financial statements; affiliated organizations that are not controlled by, and not dependent on the University, such as booster and alumni organizations, are not included.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 1—Organization and Summary of Significant Accounting Policies—Continued**

Net position is categorized as:

- Net investment in capital assets: Capital assets, net of accumulated depreciation, outstanding principal balances of debt and capital lease liabilities, unexpended bond proceeds and deferred outflows associated with the acquisition, construction or improvement of those assets.
- Restricted:
  - Nonexpendable – Net position subject to externally imposed stipulations that it be maintained permanently. Such net position includes the corpus portion (historical value) of gifts to the University’s permanent endowment funds and certain investment earnings stipulated by the donor to be reinvested permanently.
  - Expendable – Net position subject to externally imposed stipulations that can be fulfilled by actions of the University pursuant to those stipulations or that expire by the passage of time. Such net position includes net appreciation of the University’s permanent endowment funds that have not been stipulated by the donor to be reinvested permanently.
- Unrestricted: Net position not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Regents. Substantially all unrestricted net position is designated for various academic programs, research initiatives and capital projects.

Summary of Significant Accounting Policies: The University considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. Cash equivalents representing assets of the University’s endowment, life income and other investments are included in noncurrent investments as these funds are not used for operating purposes.

Investments are reported in four categories in the statement of net position. Investments reported as endowment, life income and other investments are those funds invested in portfolios that are considered by management to be of a long duration. Investments for student loan and capital activities are those funds that are intended to be used for these specific activities. All other investments are reported as investments for operating activities.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 1—Organization and Summary of Significant Accounting Policies—Continued**

GASB defines fair value and establishes a framework for measuring fair value that includes a three tiered hierarchy of valuation inputs, placing a priority on those which are observable in the market. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the University's own assumptions about how market participants would value an asset or liability based on the best information available. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. The three levels of inputs, of which the first two are considered observable and the last unobservable, are as follows:

- Level 1 – Quoted prices for identical assets or liabilities in active markets that can be accessed at the measurement date
- Level 2 – Other significant observable inputs, either direct or indirect, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable; or market corroborated inputs
- Level 3 – Unobservable inputs

GASB allows for the use of net asset value ("NAV") as a practical expedient to determine the fair value of nonmarketable investments if the NAV is calculated in a manner consistent with the Financial Accounting Standards Board's measurement principles for investment companies. Investments that use NAV in determining fair value are disclosed separately from the valuation hierarchy as presented in Note 2.

Investments in marketable securities are carried at fair value, as established by the major securities markets. Purchases and sales of investments are accounted for on the trade date basis. Investment income is recorded on the accrual basis. Realized and unrealized gains and losses are reported in investment income.

Investments in nonmarketable limited partnerships are carried at fair value, which is generally established using the NAV provided by the management of the investment partnerships at June 30, 2020 and 2019. The University may also adjust the fair value of these investments based on market conditions, specific redemption terms and restrictions, risk considerations and other factors. As these investments are not readily marketable, the estimated value is subject to uncertainty, and therefore, may differ from the value that would have been used had a ready market for the investments existed.

## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

Investments denominated in foreign currencies are translated into U.S. dollar equivalents using year end spot foreign currency exchange rates. Purchases and sales of investments denominated in foreign currencies and related income are translated at spot exchange rates on the transaction dates.

Derivative instruments such as financial futures, forward foreign exchange contracts and interest rate swaps held in investment portfolios, are recorded on the contract date and are carried at fair value using listed price quotations or amounts that approximate fair value. To facilitate trading in financial futures, the University is required to post cash or securities to satisfy margin requirements of the exchange where such futures contracts are listed. The University monitors the required amount of cash and securities on deposit for financial futures transactions and withdraws or deposits cash or securities as necessary.

Accounts receivable are recorded net of an allowance for uncollectible accounts receivable. The allowance is based on management's judgment of potential uncollectible amounts, which includes such factors as historical experience and type of receivable.

The University receives pledges and bequests of financial support from corporations, foundations and individuals. Revenue is recognized when a pledge representing an unconditional promise to give is received and all eligibility requirements, including time requirements, have been met. In the absence of such a promise, revenue is recognized when the gift is received. Permanent endowment pledges do not meet eligibility requirements, as defined by GASB, and are not recorded as assets until the related gift is received.

Unconditional promises to give that are expected to be collected in future years are recorded at the present value of the estimated future cash flows. The discounts on these amounts are computed using risk-free interest rates applicable to the years in which the promises are made, commensurate with expected future payments. An allowance for uncollectible pledges receivable is provided based on management's judgment of potential uncollectible amounts and includes such factors as prior collection history, type of gift and nature of fundraising.

Capital assets are recorded at cost or, if donated, at acquisition value at the date of donation. Depreciation of capital assets is provided on a straight-line method over the estimated useful lives of the respective assets, which generally range from three to fifty years. The University does not capitalize works of art or historical treasures that are held for exhibition, education, research or public service. These collections are neither disposed of for financial gain nor encumbered in any way. Accordingly, such collections are not recognized or capitalized for financial statement purposes.

## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

Deferred outflows represent the consumption of net assets attributable to a future period and are primarily associated with the University's obligations for postemployment benefits, debt and derivative activity, and the defined benefit pension plan for Metropolitan Health Corporation ("Metro Health").

Unearned revenue consists primarily of cash received from grant and contract sponsors which has not yet been earned under the terms of the agreement. Unearned revenue also includes amounts received in advance of an event, such as student tuition and advance ticket sales related to future fiscal years. In 2020, the University received amounts from the Centers for Medicare and Medicaid Services under the terms of their Accelerated and Advance Payment Program, which was expanded in response to the COVID-19 pandemic. The unearned portion of these additional advanced payments totaled \$302,298,000 at June 30, 2020, and will be reported as patient care revenues in a future period as the qualifying patient care services are performed.

Deposits of affiliates and others represents cash and invested funds held by the University as a result of agency relationships with various groups. Noncurrent deposits of affiliates represents the portion of endowment and similar funds held by the University on behalf of others.

The University holds life income funds for beneficiaries of the pooled income fund, charitable remainder trusts and the gift annuity program. These funds generally pay lifetime income to beneficiaries, after which the principal is made available to the University in accordance with donor intentions. All life income fund assets, including those held in trust, are recorded at fair value. The present value of estimated future payments due to life income beneficiaries is recorded as a liability.

Deferred inflows represent the acquisition of net assets attributable to a future period and are associated with the University's obligations for postemployment benefits, Metro Health's defined benefit pension plan and irrevocable split-interest agreements.

For donor restricted endowments, the Uniform Prudent Management of Institutional Funds Act, as adopted in Michigan, permits the Board of Regents to appropriate amounts for endowment spending rule distributions as is considered prudent. The University's policy is to retain net realized and unrealized appreciation with the endowment after spending rule distributions. Net appreciation of permanent endowment funds, which totaled \$2,055,430,000 and \$2,144,532,000 at June 30, 2020 and 2019, respectively, is recorded in restricted expendable net position. The University's endowment spending rule is further discussed in Note 2.

Student tuition and residence fees are presented net of scholarships and fellowships applied to student accounts, while stipends and other payments made directly to students are presented as scholarship and fellowship expenses.



## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

Patient care revenues are reported net of contractual allowances and bad debt expenses. Contractual allowances are estimated based on agreements with third-party payers that provide payments for patient care services at amounts different from established rates. These allowances are subject to the laws and regulations governing the federal and state programs and post-payment audits, and adjusted in future periods as final settlements are determined. Patient care services are primarily provided through the University's health system, which includes University Health Service, which offers health care services to students, faculty and staff, and Dental Faculty Associates, which offers dental care services performed by faculty dentists.

Patient care services are provided to patients who meet certain criteria under the University's charity care policies without charge or at amounts less than its established rates. Accordingly, charity care is not reported as revenue in the accompanying statement of revenues, expenses and changes in net position. Charges forgone for charity care services totaled \$94,292,000 and \$78,370,000 in 2020 and 2019, respectively.

Other auxiliary enterprise revenues primarily represent revenues generated by intercollegiate athletics, parking, student unions and student publications.

The University's policy for defining operating activities as reported on the statement of revenues, expenses and changes in net position are those that generally result from exchange transactions such as payments received for providing services and payments made for services or goods received. Nearly all of the University's expenses result from exchange transactions.

Certain significant revenue streams relied upon for operations result from nonexchange transactions and are recorded as nonoperating revenues including state appropriations, federal Pell grants, gifts and investment income.

Federal economic relief funds represent funding received from the federal government as a result of the Coronavirus Aid, Relief and Economic Security ("CARES") Act. The CARES Act was signed into law in March 2020 in order to provide economic assistance for businesses and individuals that have been negatively impacted by the COVID-19 pandemic. During 2020, the University received payments primarily from two CARES Act programs, the Provider Relief Fund and the Higher Education Emergency Relief Fund.

The Provider Relief Fund is administered through the U.S. Department of Health and Human Services and offers funding to hospitals and health care providers to support expenses incurred or revenues lost associated with the COVID-19 pandemic. Funds received are recognized into revenue as the University identifies eligible expenditures or lost revenues which qualify for reimbursement. Revenue recognized under the terms of this program totaled \$134,670,000 in 2020.

## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

The Higher Education Emergency Relief Fund is administered through the U.S. Department of Education and was designed to facilitate the distribution of emergency financial aid grants directly to students, as well as to provide funding for institutions negatively impacted by the COVID-19 pandemic. Under the terms of the student portion of this program, revenue is recognized once eligible expenditures associated with the distribution of aid to students have been incurred. For the institutional portions of this program, revenue is recognized as the University identifies eligible expenditures or lost revenues which qualify for reimbursement. Revenue recognized from the Higher Education Emergency Relief Fund totaled \$9,159,000 in 2020, and was primarily related to the distribution of emergency financial aid grants to students.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The most significant areas that require management estimates relate to self-insurance and benefits obligations.

#### Note 2—Cash and Investments

Summary: The University maintains centralized management for substantially all of its cash and investments.

Working capital of individual University units is primarily invested in the University Investment Pool (“UIP”). Together with the University’s short-term insurance and other benefits reserves, the UIP is invested in the Daily and Monthly Portfolios, which are principally invested in investment-grade money market securities, U.S. government and other fixed income securities, and absolute return strategies.

The University collectively invests substantially all of the assets of its endowment funds along with a portion of its insurance and benefits reserves, charitable remainder trusts and gift annuity program in the Long Term Portfolio. The longer investment horizon of the Long Term Portfolio allows for an equity-oriented strategy to achieve higher expected returns over time, and permits the use of less liquid alternative investments, providing for equity diversification beyond the stock markets. The Long Term Portfolio includes investments in domestic and non-U.S. stocks and bonds, commingled funds and limited partnerships consisting of venture capital, private equity, real estate, natural resources and absolute return strategies.

## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 2—Cash and Investments—Continued

The University also separately invests certain endowments and charitable remainder trusts, unexpended bond proceeds and other funds with investment restrictions outside of the Daily, Monthly and Long Term Portfolios.

Authorizations: The University's investment policies are governed and authorized by University Bylaws and the Board of Regents. The approved asset allocation policy for the Long Term Portfolio sets general targets for both equities and fixed income securities. Since diversification is a fundamental risk management strategy, the Long Term Portfolio is broadly diversified within these general categories.

The endowment spending rule provides for distributions from the University Endowment Fund to the entities that benefit from the endowment fund. The annual distribution rate is 4.5 percent of the one-quarter lagged seven year moving average fair value of fund shares. To protect endowment principal in the event of a prolonged market downturn, distributions are limited to 5.3 percent of the current fair value of fund shares. Distributions are also made from the UIP based on the 90-day U.S. Treasury Bill rate. The University's costs to administer and grow the University Endowment Fund and UIP are funded by investment returns.

# UNIVERSITY OF MICHIGAN

## Notes to Consolidated Financial Statements—Continued

### Note 2—Cash and Investments—Continued

Cash and Cash Equivalents and Unexpended Bond Proceeds: Cash and cash equivalents, which totaled \$1,275,401,000 and \$397,279,000 at June 30, 2020 and 2019, respectively, represent cash and short-term money market investments in mutual funds, overnight collective funds managed by the University's custodian or short-term highly liquid investments registered as securities and held by the University or its agents in the University's name. Of its cash and cash equivalents, the University had actual cash balances in its bank accounts in excess of Federal Deposit Insurance Corporation limits in the amount of \$84,860,000 and \$14,121,000 at June 30, 2020 and 2019, respectively. The University does not require its deposits to be collateralized or insured.

Unexpended bond proceeds, which totaled \$125,905,000 and \$90,813,000 at June 30, 2020 and 2019, respectively, represent short-term money market investments in mutual funds. These amounts are used solely for the reimbursement of qualifying expenditures for construction projects associated with certain outstanding general revenue bonds issued by the University.

Cash and cash equivalents and unexpended bond proceeds include certain securities that are subject to the leveling requirements defined by GASB. Level 1 securities, which primarily consist of money market funds and U.S. government securities, totaled \$1,198,773,000 and \$278,275,000 at June 30, 2020 and 2019, respectively. Level 2 securities, which primarily consist of U.S. agencies, totaled \$59,000,000 and \$36,000,000 at June 30, 2020 and 2019, respectively.

Investments: At June 30, 2020 and 2019, the University's investments, which are held by the University or its agents in the University's name, are summarized as follows:

	2020	2019
	(in thousands)	
Cash equivalents, noncurrent	\$ 284,268	\$ 167,876
Equity securities	486,404	1,222,061
Fixed income securities	2,075,171	1,361,575
Commingled funds	2,589,411	3,295,746
Nonmarketable alternative investments	9,361,811	8,339,202
Other investments	11,990	(1,046)
	<u>\$ 14,809,055</u>	<u>\$ 14,385,414</u>

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 2—Cash and Investments—Continued

At June 30, 2020 and 2019, the fair value of the University's investments based on the inputs used to value them is summarized as follows:

	2020				
	Level 1	Level 2	Level 3 (in thousands)	NAV	Total Fair Value
Cash equivalents, noncurrent	\$ 284,268	-	-	-	\$ 284,268
Equity securities:					
Domestic	88,599		\$ 52,098		140,697
Foreign	344,722		985		345,707
	433,321	-	53,083	-	486,404
Fixed income securities:					
U.S. Treasury	1,405,695				1,405,695
U.S. government agency		\$ 31,848			31,848
Corporate and other		626,043	11,585		637,628
	1,405,695	657,891	11,585	-	2,075,171
Commingled funds:					
Absolute return				\$ 2,154,259	2,154,259
Domestic equities	9,494			144,541	154,035
Global equities	674			261,379	262,053
U.S. fixed income	3,061				3,061
Other	16,003				16,003
	29,232	-	-	2,560,179	2,589,411
Nonmarketable alternative investments:					
Venture capital				2,673,995	2,673,995
Absolute return				2,174,643	2,174,643
Private equity			279,200	1,701,552	1,980,752
Real estate			8,331	1,347,008	1,355,339
Natural resources			160,993	1,016,089	1,177,082
	-	-	448,524	8,913,287	9,361,811
Other investments	(6)	2,467	9,529	-	11,990
	\$ 2,152,510	\$ 660,358	\$ 522,721	\$ 11,473,466	\$ 14,809,055

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 2—Cash and Investments—Continued

	2019				
	Level 1	Level 2	Level 3 (in thousands)	NAV	Total Fair Value
Cash equivalents, noncurrent	\$ 167,876	-	-	-	\$ 167,876
Equity securities:					
Domestic	314,972		\$ 46,539		361,511
Foreign	859,552		998		860,550
	1,174,524	-	47,537	-	1,222,061
Fixed income securities:					
U.S. Treasury	735,365				735,365
U.S. government agency		\$ 27,355			27,355
Corporate and other		586,024	12,831		598,855
	735,365	613,379	12,831	-	1,361,575
Commingled funds:					
Absolute return				\$ 2,282,226	2,282,226
Domestic equities	162			423,668	423,830
Global equities	3			569,546	569,549
U.S. fixed income	3,164				3,164
Other	16,977				16,977
	20,306	-	-	3,275,440	3,295,746
Nonmarketable alternative investments:					
Venture capital				2,249,481	2,249,481
Absolute return				1,885,870	1,885,870
Private equity			267,327	1,354,169	1,621,496
Real estate			10,993	1,265,848	1,276,841
Natural resources			204,555	1,100,959	1,305,514
	-	-	482,875	7,856,327	8,339,202
Other investments	(3,145)	(7,184)	9,283	-	(1,046)
	\$ 2,094,926	\$ 606,195	\$ 552,526	\$ 11,131,767	\$ 14,385,414

Investments categorized as Level 1 are valued using prices quoted in active markets for those securities. Equity securities categorized as Level 3 represent investments in start-up or venture companies. Fixed income securities categorized as Level 2 represent investments valued using a matrix pricing technique, which values debt securities based on their relationship to a benchmark and the relative spread to that benchmark. Fixed income securities categorized as Level 3 represent debt investments with select venture funded University faculty start-ups as well as a note receivable associated with the sale of a portion of the University's nonmarketable alternative real estate investments. Nonmarketable alternative investments categorized as Level 3 primarily represent direct investments which are valued using models that rely on inputs which are unobservable in the market.

## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 2—Cash and Investments—Continued

The University's investment strategy incorporates certain financial instruments that involve, to varying degrees, elements of market risk and credit risk in excess of amounts recorded in the financial statements. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forwards, futures and commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of a counterparty default is typically limited to the amounts recognized in the statement of net position and is not represented by the contract or notional amounts of the instruments.

Fixed income securities have inherent financial risks, including credit risk and interest rate risk. Credit risk for fixed income securities is the risk that the issuer will not fulfill its obligations. Nationally recognized statistical rating organizations ("NSROs"), such as S&P Global and Moody's, assign credit ratings to security issues and issuers that indicate a measure of potential credit risk to investors. Fixed income securities considered investment grade are those rated at least BBB by S&P Global and Baa by Moody's. To manage credit risk, the University specifies minimum average and minimum absolute quality NSRO ratings for securities held pursuant to its management agreements.

The University minimizes concentration of credit risk, the risk of a large loss attributed to the magnitude of the investment in a single issuer of fixed income securities, by diversifying its fixed income issues and issuers and holding U.S. Treasury securities which are considered to have minimal credit risk. The University also manages this risk at the account level by limiting each fixed income manager's holding of any non-U.S. government issuer to 5 percent of the value of the investment account.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of fixed income securities. Effective duration, a commonly used measure of interest rate risk, incorporates a security's yield, coupon, final maturity, call features and other embedded options into one number expressed in years that indicates how price-sensitive a security or portfolio of securities is to changes in interest rates. The effective duration of a security or portfolio indicates the approximate percentage change in fair value expected for a one percent change in interest rates. The longer the duration, the more sensitive the security or portfolio is to changes in interest rates. The weighted average effective duration of the University's fixed income securities was 3.6 years at June 30, 2020 compared to 5.0 years at June 30, 2019. The University manages the effective duration of its fixed income securities at the account level, where fixed income managers generally may not deviate from the duration of their respective benchmarks by more than 25 percent. The Monthly Portfolio held positions in bond futures at June 30, 2020 and 2019, which are used to adjust the duration of cash equivalents and the fixed income portion of the portfolios.

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 2—Cash and Investments—Continued

The composition of fixed income securities at June 30, 2020 and 2019, along with credit quality and effective duration measures, is summarized as follows:

2020						
	U.S. Government	Investment Grade	Non- Investment Grade (in thousands)	Not Rated	Total	Duration (in years)
U.S. Treasury	\$ 1,396,416				\$ 1,396,416	2.1
U.S. Treasury inflation protected	9,279				9,279	8.0
U.S. government agency	31,848				31,848	1.7
Mortgage backed		\$ 31,752	\$ 299	\$ 2,531	34,582	1.9
Asset backed		40,676			40,676	0.9
Corporate and other		527,843	14,431	20,096	562,370	7.8
	\$ 1,437,543	\$ 600,271	\$ 14,730	\$ 22,627	\$ 2,075,171	3.6

2019						
	U.S. Government	Investment Grade	Non- Investment Grade (in thousands)	Not Rated	Total	Duration (in years)
U.S. Treasury	\$ 724,727				\$ 724,727	5.0
U.S. Treasury inflation protected	10,638				10,638	7.3
U.S. government agency	27,355				27,355	0.9
Mortgage backed		\$ 13,346	\$ 404	\$ 6,514	20,264	0.8
Asset backed		34,271		377	34,648	0.7
Corporate and other		508,015	13,583	22,345	543,943	5.5
	\$ 762,720	\$ 555,632	\$ 13,987	\$ 29,236	\$ 1,361,575	5.0

Of the University's fixed income securities, 98 percent and 97 percent were rated investment grade or better at June 30, 2020 and 2019, respectively, and 75 percent and 63 percent of these securities consisted of either U.S. treasury and government agencies or non-U.S. government securities rated AAA/Aaa at June 30, 2020 and 2019, respectively.

Commingled (pooled) funds include Securities and Exchange Commission regulated mutual funds and externally managed funds, limited partnerships and corporate structures which are generally unrated and unregulated. Certain commingled funds may use derivatives, short positions and leverage as part of their investment strategy. These investments are structured to limit the University's risk exposure to the amount of invested capital.



UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 2—Cash and Investments—Continued

Nonmarketable alternative investments consist of limited partnerships and similar vehicles involving an advance commitment of capital called by the general partner as needed and distributions of capital and return on invested capital as underlying strategies are concluded during the life of the partnership. There is not an active secondary market for these alternative investments, which are generally unrated and unregulated, and the liquidity of these investments is dependent on actions taken by the general partner. The University's limited partnerships are diversified in terms of manager selection, industry and geographic focus. At June 30, 2020 and 2019, no individual partnership investment represented 5 percent or more of total investments.

Absolute return strategies in the commingled funds and nonmarketable alternative investments classifications include long/short stock programs, merger arbitrage, intra-capital structure arbitrage and distressed debt investments. The goal of absolute return strategies is to provide, in aggregate, a return that is consistently positive and uncorrelated with the overall market.

The University's investments in commingled funds and nonmarketable alternative investments are contractual agreements that may limit the ability to initiate redemptions due to notice periods, lock-ups and gates. Additional information about current redemption terms and outstanding commitments at June 30, 2020 is summarized as follows (amounts in thousands):

	Fair Value	Remaining Life	Outstanding Commitments	Redemption Terms	Redemption Notice
Commingled funds	\$ 2,589,411	N/A		Daily, monthly, quarterly and annually, with varying notice periods	Lock-up provisions range from none to 5 years
Nonmarketable alternative investments	\$ 9,361,811	1-12 years	\$ 5,386,280	Ineligible for redemption	N/A

Commingled funds have liquidity (redemption) provisions, which enable the University to make full or partial withdrawals with notice, subject to restrictions on the timing and amount. Of the University's commingled funds at June 30, 2020 and 2019, 74 percent and 75 percent, respectively, are redeemable within one year, with 55 percent and 58 percent, respectively, redeemable within 90 days under normal market conditions. The remaining amounts are redeemable beyond one year, with redemption of certain funds dependent on disposition of the underlying assets. The University's committed but unpaid obligation to nonmarketable alternative investments is further discussed in Note 14.

# UNIVERSITY OF MICHIGAN

## Notes to Consolidated Financial Statements—Continued

### Note 2—Cash and Investments—Continued

The University participates in non-U.S. developed and emerging markets through commingled funds invested in non-U.S./global equities and absolute return strategies. Although all of these funds are reported in U.S. dollars, price changes of the underlying securities in local markets as well as changes to the value of local currencies relative to the U.S. dollar are embedded in investment returns. In addition, a portion of the University's equity securities and nonmarketable alternative investments are denominated in foreign currencies, which must be settled in local (non-U.S.) currencies.

Foreign exchange risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. Forward foreign currency contracts are typically used to manage the risks related to fluctuations in currency exchange rates between the time of purchase or sale and the actual settlement of foreign securities. Various investment managers acting for the University use forward foreign exchange contracts in risk-based transactions to carry out their portfolio strategies and are subject to agreements that provide minimum diversification and maximum exposure limits by country and currency.

The value of the University's non-U.S. dollar holdings, net of the value of the outstanding forward foreign exchange contracts, totaled \$1,377,093,000 or 9 percent of total investments at June 30, 2020, and \$1,726,091,000 or 12 percent of total investments at June 30, 2019, and are summarized as follows:

	2020	2019
	(in thousands)	
Euro	\$ 840,583	\$ 805,536
British pound sterling	173,115	289,940
Japanese yen	129,016	232,252
Swedish krona	100,114	111,224
Canadian dollar	43,004	83,105
Norwegian krone	63,875	39,071
Other	27,386	164,963
	<u>\$ 1,377,093</u>	<u>\$ 1,726,091</u>

The Long Term Portfolio and the Monthly Portfolio participate in a short-term, fully collateralized, securities lending program administered by the University's master custodian. Together, the Portfolios had \$15,989,000 and \$64,548,000 in securities loans outstanding at June 30, 2020 and 2019, respectively. At loan inception, an approved borrower must deliver collateral of cash, securities or letters of credit to the University's lending agent equal to 102 percent of fair

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 2—Cash and Investments—Continued**

value for domestic securities and 105 percent for foreign securities. Collateral positions are monitored daily to ensure that borrowed securities are never less than 100 percent collateralized. At June 30, 2020, collateral of \$16,607,000 (104 percent of securities on loan) includes invested cash of \$8,728,000 and U.S. government securities of \$7,879,000, while at June 30, 2019, collateral of \$67,327,000 (104 percent of securities on loan) includes invested cash of \$29,485,000 and U.S. government securities of \$37,842,000.

Cash collateral held by the University's lending agent, along with the offsetting liability to return the collateral at loan termination, are recorded in the statement of net position. Neither the University nor its securities lending agent has the ability to pledge or sell securities received as collateral unless a borrower defaults. Securities loans may be terminated upon notice by either the University or the borrower.

**Note 3—Accounts Receivable**

The composition of accounts receivable at June 30, 2020 and 2019 is summarized as follows:

	2020	2019
	(in thousands)	
Patient care	\$ 439,345	\$ 539,653
Sponsored programs	153,470	172,681
State appropriations, educational and capital	70,732	67,353
Student accounts	43,327	32,715
Other	38,500	36,975
	<u>745,374</u>	<u>849,377</u>
Less allowance for uncollectible accounts receivable:		
Patient care	110,131	125,731
State educational appropriations	41,664	
All other	9,722	9,025
	<u>\$ 583,857</u>	<u>\$ 714,621</u>

The state of Michigan is expected to experience a reduction to its overall revenues due to the economic impact of the COVID-19 pandemic, which creates uncertainty regarding the timing and amount of the University's future state appropriations payments. In July 2020, the State amended its 2020 appropriations bill to replace \$41,664,000 of the University's state educational appropriations with Coronavirus Relief Funds received under the CARES Act. The University considered this amendment to be a recognized subsequent event relative to contingencies that existed at the date of the financial statements, and therefore established a corresponding valuation allowance at June 30, 2020.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 4—Notes and Pledges Receivable**

The composition of notes and pledges receivable at June 30, 2020 and 2019 is summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
Notes:		
Federal student loan programs	\$ 63,134	\$ 74,153
University student loan funds	14,777	15,691
Other	5,664	1,396
	83,575	91,240
Less allowance for uncollectible notes	3,134	3,134
Total notes receivable, net	80,441	88,106
Gift pledges:		
Capital	119,205	138,983
Operations	186,723	167,350
	305,928	306,333
Less:		
Allowance for uncollectible pledges	7,488	8,137
Unamortized discount to present value	4,444	4,840
Total pledges receivable, net	293,996	293,356
Total notes and pledges receivable, net	374,437	381,462
Less current portion	98,723	80,035
	<u>\$ 275,714</u>	<u>\$ 301,427</u>

The principal repayment and interest rate terms of federal and University loans vary considerably. The allowance for uncollectible notes only applies to University funded loans and the University portion of federal student loans, as the University is not obligated to fund the federal portion of uncollected student loans. Federal loan programs are funded principally with federal advances to the University under the Perkins and various health professions loan programs.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 4—Notes and Pledges Receivable—Continued**

Payments on pledges receivable at June 30, 2020 are expected to be received in the following years ended June 30 (in thousands):

2021	\$ 82,191
2022	54,970
2023	43,583
2024	54,709
2025	26,012
2026 and after	44,463
	<hr/>
	\$ 305,928

Permanent endowment pledges do not meet eligibility requirements, as defined by GASB, until the related gift is received. Accordingly, permanent endowment pledges totaling \$140,439,000 and \$156,957,000 at June 30, 2020 and 2019, respectively, are not recognized as assets in the accompanying financial statements. In addition, bequest intentions and other conditional promises are not recognized as assets until the specified conditions are met due to uncertainties with regard to their realizability and valuation.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 5—Capital Assets**

Capital assets activity for the years ended June 30, 2020 and 2019 is summarized as follows:

<b>2020</b>				
	Beginning Balance	Additions	Retirements	Ending Balance
	(in thousands)			
Land	\$ 153,310		\$ 92	\$ 153,218
Land improvements	160,301	\$ 3,666	341	163,626
Infrastructure	264,757	21		264,778
Buildings	9,412,876	224,134	28,624	9,608,386
Construction in progress	413,207	222,308		635,515
Equipment	2,242,493	143,259	144,669	2,241,083
Library materials	674,491	24,710		699,201
	13,321,435	618,098	173,726	13,765,807
Less accumulated depreciation	7,094,466	566,694	168,361	7,492,799
	<u>\$ 6,226,969</u>	<u>\$ 51,404</u>	<u>\$ 5,365</u>	<u>\$ 6,273,008</u>

<b>2019</b>				
	Beginning Balance	Additions	Retirements	Ending Balance
	(in thousands)			
Land	\$ 129,376	\$ 24,533	\$ 599	\$ 153,310
Land improvements	143,738	18,026	1,463	160,301
Infrastructure	262,207	2,550		264,757
Buildings	9,178,875	265,783	31,782	9,412,876
Construction in progress	301,434	111,773		413,207
Equipment	2,098,370	228,688	84,565	2,242,493
Library materials	646,376	28,115		674,491
	12,760,376	679,468	118,409	13,321,435
Less accumulated depreciation	6,639,379	567,857	112,770	7,094,466
	<u>\$ 6,120,997</u>	<u>\$ 111,611</u>	<u>\$ 5,639</u>	<u>\$ 6,226,969</u>

The increase in construction in progress of \$222,308,000 in 2020 represents the amount of capital expenditures for new projects of \$501,330,000 net of assets placed in service of \$279,022,000. The increase in construction in progress of \$111,773,000 in 2019 represents the amount of capital expenditures for new projects of \$559,735,000 net of assets placed in service of \$447,962,000.

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

**Note 6—Long-term Debt**

Long-term debt at June 30, 2020 and 2019 is summarized as follows:

	2020	2019
	(in thousands)	
Commercial paper:		
Tax-exempt, variable rate (0.32%)*	\$ 133,585	\$ 142,990
Taxable, variable rate (0.25%)*	1,720	2,250
General revenue bonds:		
Series 2020A, 4.00% to 5.00% through 2050	138,430	
unamortized premium	37,469	
Series 2020B, taxable, 1.00% to 2.56% through 2050	850,025	
Series 2019A, 5.00% through 2036	140,470	148,330
unamortized premium	23,721	26,936
Series 2019B, taxable, 2.535% to 3.416% through 2029	15,280	16,755
Series 2019C, 4.00% through 2049	61,725	61,725
unamortized premium	5,696	5,949
Series 2018A, 4.00% to 5.00% through 2048	132,640	135,130
unamortized premium	16,941	17,988
Series 2017A, 4.00% to 5.00% through 2047	434,505	447,410
unamortized premium	66,527	72,310
Series 2015, 4.00% to 5.00% through 2046	287,170	294,850
unamortized premium	41,662	44,612
Series 2014A, 4.25% to 5.00% through 2044	72,375	74,250
unamortized premium	5,621	6,056
Series 2014B, taxable, 2.622% to 3.516% through 2024	3,890	4,820
Series 2013A, 2.50% to 5.00% through 2029	42,180	43,575
unamortized premium	1,209	1,424
Series 2012A, variable rate (0.11%)* through 2036	50,000	50,000
Series 2012B, variable rate (0.08%)* through 2042	65,000	65,000
Series 2012D-1, variable rate (0.07%)* through 2025 with partial swap to fixed through 2025	52,870	56,635
Series 2012D-2, variable rate (0.11%)* through 2030 with partial swap to fixed through 2026	53,750	58,315
Series 2012E**, variable rate (0.40%)* through 2033	94,015	94,525
Series 2010A, taxable Build America Bonds, 4.926% to 5.593% through 2040	163,110	163,110
Series 2010C, 3.75% to 5.00% through 2027		38,330
unamortized premium		2,937
Series 2010D, taxable Build America Bonds, 3.456% to 5.333% through 2041	149,755	157,860
Series 2009B, variable rate (0.27%)* through 2039	118,710	118,710
Series 2008A, variable rate (0.11%)* through 2038	57,085	57,085
Series 2008B, variable rate (0.07%)* through 2028 with swap to fixed through 2026	59,035	65,070
Other		91
	3,376,171	2,475,028
Less:		
Commercial paper and current portion of bonds payable	215,658	232,095
Long-term bonds payable subject to remarketing, net	441,450	133,616
	<u>\$ 2,719,063</u>	<u>\$ 2,109,317</u>

\* Denotes variable rate at June 30, 2020

\*\* Denotes variable rate bonds not subject to remarketing

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 6—Long-term Debt—Continued**

Certain variable rate bonds have remarketing features which allow bondholders to put debt back to the University. Accordingly, these variable rate bonds are classified as current unless supported by liquidity agreements, such as lines of credit or standby bond purchase agreements, which can refinance the debt on a long-term basis. The classification of the University's variable rate bonds payable subject to remarketing at June 30, 2020 and 2019 is summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
Variable rate bonds payable subject to remarketing	\$ 456,450	\$ 470,815
Less:		
Current principal maturities	15,000	14,365
Long-term liquidity agreements:		
Unsecured lines of credit		275,263
Standby bond purchase agreements		47,571
Long-term bonds payable subject to remarketing, net	<u>\$ 441,450</u>	<u>\$ 133,616</u>

The University's available lines of credit totaled \$1,247,085,000 and \$347,085,000, and were entirely unused at June 30, 2020 and 2019, respectively.

In connection with certain issues of variable rate debt, the University has entered into floating-to-fixed interest rate swaps to convert all or a portion of the associated variable rate debt to synthetic fixed rates to protect against the potential of rising interest rates. The fair value, significant terms and other information about the University's interest rate swaps is discussed in Note 7.



UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 6—Long-term Debt—Continued

Long-term debt activity for the years ended June 30, 2020 and 2019 is summarized as follows:

2020			
	Beginning Balance	Additions Reductions (in thousands)	Ending Balance
Commercial paper	\$ 145,240		\$ 135,305
Bonds	2,329,697	\$ 1,026,022	3,240,866
Other	91	91	
	<u>\$ 2,475,028</u>	<u>\$ 1,026,022</u>	<u>\$ 3,376,171</u>
2019			
	Beginning Balance	Additions Reductions (in thousands)	Ending Balance
Commercial paper	\$ 158,460		\$ 145,240
Bonds	2,235,374	\$ 260,034	2,329,697
Other	174	83	91
	<u>\$ 2,394,008</u>	<u>\$ 260,034</u>	<u>\$ 2,475,028</u>

The University maintains a combination of variable and fixed rate debt supported by general revenues, with effective interest rates that averaged 2.9 percent and 3.0 percent in 2020 and 2019, respectively, including federal subsidies for interest on taxable Build America Bonds.

The University utilizes commercial paper to provide interim financing for its capital improvement program. The Board of Regents has authorized the issuance of up to \$300,000,000 in commercial paper backed by a general revenue pledge. Outstanding commercial paper debt is converted to long-term debt financing, as appropriate, within the normal course of business.

During 2020, the University issued \$988,455,000 of General Revenue Bonds with a net original issue premium of \$37,567,000, which included \$138,430,000 of fixed rate, tax-exempt bonds Series 2020A and \$850,025,000 of fixed rate, taxable bonds Series 2020B. Total bond proceeds of \$1,026,022,000 were utilized to refund existing bonds of \$26,023,000 and provide \$149,700,000 for capital projects, \$848,063,000 for capital projects, refunding of debt and general purposes, and \$2,236,000 for debt issuance costs.

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

**Note 6—Long-term Debt—Continued**

The refunded bonds represent the remaining portion of General Revenue Bonds Series 2010C, which had an average interest rate of 4.4 percent and a final maturity date of April 1, 2027. As a result of the refunding, the University reduced its aggregate debt service payments over the next seven years by \$1,047,000, resulting in an economic gain with present value savings of \$1,606,000.

During 2019, the University issued \$226,810,000 of General Revenue Bonds with a net original issue premium of \$33,224,000, which included \$148,330,000 of fixed rate, tax-exempt bonds Series 2019A, \$16,755,000 of fixed rate, taxable bonds Series 2019B and \$61,725,000 of fixed rate, tax-exempt bonds Series 2019C. Total bond proceeds of \$260,034,000 were utilized to refund existing bonds of \$83,985,000 and to provide \$175,245,000 for capital projects and \$804,000 for debt issuance costs.

Deferred outflows associated with the University's refunding activity totaled \$6,078,000 and \$10,481,000 at June 30, 2020 and 2019, respectively, which will be amortized into interest expense over the remaining life of the refunded bonds.

Debt obligations are generally callable by the University and mature at various dates through fiscal 2050. Principal maturities, including interest on debt obligations, based on scheduled bond maturities for the next five years and in subsequent five-year periods are as follows:

	Principal	Interest* (in thousands)	Total
2021	\$ 200,340	\$ 103,256	\$ 303,596
2022	66,905	106,201	173,106
2023	81,010	103,735	184,745
2024	95,170	100,624	195,794
2025	198,705	96,836	295,541
2026-2030	593,225	414,297	1,007,522
2031-2035	502,680	305,904	808,584
2036-2040	841,260	205,967	1,047,227
2041-2045	208,590	85,275	293,865
2046-2050	389,440	47,689	437,129
Total payments	3,177,325	\$ 1,569,784	\$ 4,747,109
Plus unamortized premiums	198,846		
	<u>\$ 3,376,171</u>		

\* Interest on variable rate debt is estimated based on rates in effect at June 30, 2020; amounts do not reflect federal subsidies to be received for Build America Bonds interest

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 6—Long-term Debt—Continued**

The University maintains certain unsecured lines of credit and standby bond purchase agreements that, in accordance with GASB requirements, do not qualify to support the noncurrent classification of variable rate bonds payable subject to remarketing. If all of the variable rate bonds subject to remarketing were put back to the University and these existing unsecured lines of credit and standby bond purchase agreements were not extended upon their current expiration dates, the total principal payments due in 2021 would decrease to \$185,340,000, total principal payments due in 2022 would decrease to \$51,260,000, total principal payments due in 2023 would increase to \$113,895,000, total principal payments due in 2024 would decrease to \$67,850,000 and total principal payments due in 2025 would increase to \$368,847,000. Accordingly, principal payments due in subsequent years would be increased to \$730,778,000 in 2026 through 2030, and reduced to \$378,475,000 in 2031 through 2035, \$704,545,000 in 2036 through 2040 and \$186,895,000 in 2041 through 2045. Principal payments due in 2046 through 2050 would not change. There would not be a material impact on annual interest payments due to the low variable rate of interest on these bonds.

**Note 7—Derivative Instruments**

Derivatives held by the University are recorded at fair value in the statement of net position. For hedging derivative instruments that are effective in significantly reducing an identified financial risk, the corresponding change in fair value is deferred and included in the statement of net position. For all other derivative instruments, changes in fair value are reported as investment income or loss.

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 7—Derivative Instruments—Continued

Derivative instruments held by the University at June 30, 2020 and 2019 are summarized as follows:

		<b>2020</b>	
		Notional Amount (in thousands)	Fair Value
Investment derivative instruments:			
Investment portfolios:			
Futures		\$ 29,957	\$ (6)
Foreign currency forwards:			
Turkish lira		29,798	(8,074)
Brazil real		7,959	5,592
Norwegian krone		73,382	3,050
Indian rupee		30,362	(2,995)
Czech koruna		14,518	2,156
Mexican peso		10,890	(2,035)
All other currencies		542,244	4,431
		709,153	2,125
Other		14,082	(462)
		\$ 753,192	\$ 1,657
Floating-to-fixed interest rate swaps on debt		\$ 52,760	\$ (7,201)
Effective cash flow hedges:			
Floating-to-fixed interest rate swaps on debt		\$ 71,795	\$ (7,187)
		<b>2019</b>	
		Notional Amount (in thousands)	Fair Value
Investment derivative instruments:			
Futures		\$ 79,838	\$ (3,145)
Foreign currency forwards:			
Chinese yuan		340,704	7,792
New Zealand dollar		181,678	4,568
Norwegian krone		168,849	(2,938)
Russian ruble		36,354	2,784
Euro		210,332	1,987
Japanese yen		14,948	(1,929)
All other currencies		1,079,010	(1,474)
		2,031,875	10,790
Other		1,834,929	(14,445)
		\$ 3,946,642	\$ (6,800)
Effective cash flow hedges:			
Floating-to-fixed interest rate swaps on debt		\$ 138,900	\$ (13,695)

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 7—Derivative Instruments—Continued

The University utilizes bond futures in its investment portfolios to adjust the duration of cash equivalents and fixed income securities, while foreign currency forward contracts are utilized to settle securities and transactions denominated in foreign currencies and manage foreign exchange risk. Other derivative instruments in the University's investment portfolios consist primarily of interest rate swaps, credit default swaps and total return swaps used to carry out investment and portfolio strategies.

In connection with certain issues of variable rate debt, the University has entered into floating-to-fixed interest rate swaps to convert all or a portion of the associated variable rate debt to synthetic fixed rates to protect against the potential of rising interest rates. The fair value of these swaps generally represent the estimated amount that the University would pay to terminate the swap agreements at the statement of net position date, taking into account current interest rates and creditworthiness of the underlying counterparty. The valuation inputs used to determine the fair value of these instruments are considered Level 2, as they rely on observable inputs other than quoted market prices. The notional amount represents the underlying reference of the instrument and does not represent the amount of the University's settlement obligations.

At June 30, 2020 and 2019, the fair value of floating-to-fixed interest rate swaps associated with the University's variable rate debt is (\$14,388,000) and (\$13,695,000), respectively, and is included in the statement of net position as a component of deposits of affiliates and other. The deferred outflows for the fair value of swaps deemed effective cash flow hedges totaled \$5,474,000 and \$4,694,000 at June 30, 2020 and 2019, respectively.

The change in fair value of derivative instruments, which includes realized gains and losses on positions closed, for the years ended June 30, 2020 and 2019 is summarized as follows:

	2020	2019
	(in thousands)	
Investment derivative instruments:		
Investment portfolios:		
Futures	\$ 25,144	\$ 22,332
Foreign currency forwards	53,557	41,907
Other	(28,758)	(117,840)
	<u>\$ 49,943</u>	<u>\$ (53,601)</u>
Floating-to-fixed interest rate swaps on debt	<u>\$ 234</u>	<u>\$ -</u>
Effective cash flow hedges:		
Floating-to-fixed interest rate swaps on debt	<u>\$ (927)</u>	<u>\$ (1,483)</u>

## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 7—Derivative Instruments—Continued

The University's interest rate swaps, along with their associated variable rate debt and significant terms, are summarized below.

The floating-to-fixed interest rate swap associated with the Series 2008B General Revenue Bonds has a notional amount of \$42,320,000 and \$48,355,000 at June 30, 2020 and 2019, respectively, and the notional amount decreases as principal on the underlying bonds is repaid. The University makes payments based on a fixed rate of 3.105 percent and receives variable rate payments from the swap counterparty based on 68 percent of the One-Month USD LIBOR, until the swap terminates in April 2026. The University has the option to terminate the swap upon five business days written notice and payment of the fair market compensation for the value of the swap. This swap is considered an effective hedge at June 30, 2020 and 2019 and has a fair value of (\$4,560,000) and (\$3,884,000), respectively.

The floating-to-fixed interest rate swap associated with the Series 2012D-2 General Revenue Bonds has a notional amount of \$29,475,000 and \$34,030,000 at June 30, 2020 and 2019, respectively, covering a portion of the principal outstanding and the notional amount decreases as principal on the underlying bonds is repaid. The University makes payments based on a fixed rate of 3.229 percent and receives variable rate payments from the swap counterparty based on 68 percent of the One-Month USD LIBOR, until the swap terminates in December 2025. The University has the option to terminate the swap upon five business days written notice and payment of the fair market compensation for the value of the swap. This swap is considered an effective hedge at June 30, 2020 and 2019 and has a fair value of (\$2,627,000) and (\$2,376,000), respectively.

The first floating-to-fixed interest rate swap associated with the Series 2012D-1 General Revenue Bonds has a notional amount of \$44,670,000 at both June 30, 2020 and 2019, covering a portion of the principal outstanding and the notional amount decreases as principal on the underlying bonds is repaid. The University makes payments based on a fixed rate of 4.705 percent and receives variable rate payments from the swap counterparty based on the floating Securities Industry and Financial Markets Association ("SIFMA") Municipal Index through the final maturity dates of the underlying bonds in December 2024. The counterparty has the option of terminating the swaps if for any 180-day period the average variable rate is more than 7.0 percent. During 2020, this swap was determined to be ineffective and was reclassified from an effective cash flow hedge to an investment derivative instrument. This swap has a fair value of (\$6,858,000) and (\$6,816,000) at June 30, 2020 and 2019, respectively.

The second floating-to-fixed interest rate swap associated with the Series 2012D-1 General Revenue Bonds has a notional amount of \$8,090,000 and \$11,845,000 at June 30, 2020 and 2019, respectively, covering a portion of the principal outstanding and the notional amount

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 7—Derivative Instruments—Continued**

decreases as principal on the underlying bonds is repaid. The University makes payments based on a fixed rate of 4.685 percent and receives variable rate payments based on the floating SIFMA Municipal Index through the final maturity dates of a portion of the underlying bonds in December 2021. The counterparty has the option of terminating the swaps if for any 180-day period the average variable rate is more than 7.0 percent. During 2020, this swap was determined to be ineffective and was reclassified from an effective cash flow hedge to an investment derivative instrument. This swap has a fair value of (\$343,000) and (\$619,000) at June 30, 2020 and 2019, respectively.

Using rates in effect at June 30, 2020, the projected cash flows for the floating-to-fixed interest rate swaps deemed effective cash flow hedges, along with the debt service requirements of the associated variable rate debt, are summarized as follows:

	Variable Rate Bonds		Swap Payments, Net	Total Payments
	Principal	Interest		
	(in thousands)			
2021	\$ 11,045	\$ 96	\$ 2,044	\$ 13,185
2022	11,490	87	1,707	13,284
2023	11,925	76	1,336	13,337
2024	12,410	66	953	13,429
2025	12,940	55	548	13,543
2026-2030	52,975	105	153	53,233
	\$ 112,785	\$ 485	\$ 6,741	\$ 120,011

By using derivative financial instruments to hedge exposures to changes in interest rates, the University is exposed to termination risk and basis risk. There is termination risk with floating-to-fixed interest rate swaps as the University or swap counterparty may terminate a swap if the other party fails to perform under the terms of the contract or its credit rating falls below investment grade. Termination risk is the risk that the associated variable rate debt no longer carries a synthetic fixed rate and if at the time of termination a swap has a negative fair value, the University is liable to the counterparty for payment equal to the swap's fair value. The University is also exposed to basis risk as a portion of the variable payments paid to the University by the counterparties are based on a percentage of LIBOR. Basis risk is the risk that changes in the relationship between SIFMA and LIBOR may impact the synthetic fixed rate of the variable rate debt. At June 30, 2020 and 2019, the University is not exposed to credit risk as the swaps have negative fair values.

The University is subject to collateral requirements with its counterparties on certain derivative instrument positions. To meet trading margin requirements for bond futures, the University had cash and U.S. government securities with a fair value of \$366,000 and \$10,227,000 at June 30, 2020 and 2019, respectively, on deposit with its futures broker as collateral.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 8—Self-Insurance**

The University is self-insured for medical malpractice, workers' compensation, directors' and officers' liability, property damage, auto liability and general liability through Veritas Insurance Corporation. The University is also self-insured for various employee benefits through internally maintained funds.

Claims and expenses are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated. Those losses include an estimate of claims that have been incurred but not reported and the future costs of handling claims. These liabilities are generally based on actuarial valuations and are reported at present value, discounted at a rate of 5 percent.

Changes in the total reported liability for insurance and benefits obligations for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
Balance, beginning of year	\$ 231,912	\$ 235,162
Claims incurred and changes in estimates	825,721	745,730
Claim payments	(754,202)	(748,980)
Balance, end of year	303,431	231,912
Less current portion	144,827	104,235
	<u>\$ 158,604</u>	<u>\$ 127,677</u>



UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 9—Pension Plan**

Metro Health has a noncontributory, single-employer defined benefit pension plan, which covered substantially all employees prior to being frozen at December 31, 2007. The plan generally provides benefits based on each employee's years of service and final average earnings, as defined, and does not provide any automatic or ad-hoc cost of living adjustments. The Metro Health Board of Directors has the authority to establish and amend benefit provisions of the plan.

The annual pension expense and net pension liability is actuarially calculated using the entry age normal level percent of pay method. Metro Health has elected to measure the net pension liability one year prior to the fiscal year end reporting date and amounts measured at June 30, 2019 and 2018 were determined based on an actuarial valuation at October 1, 2018 and 2017, respectively. There are no significant changes known which would impact the net pension liability between the measurement date and the reporting date, other than typical plan experience.

For purposes of the June 30, 2019 and 2018 measurement dates, the number of plan participants consisted of the following:

	<b>2019</b>	<b>2018</b>
Active participants	545	574
Vested terminated participants	867	905
Retirees, beneficiaries and disabled participants	405	372
	<u>1,817</u>	<u>1,851</u>

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 9—Pension Plan—Continued

Changes in the reported net pension liability for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>		
	Total Pension Liability	Plan Fiduciary Net Position (in thousands)	Net Pension Liability
Balance, beginning of year	\$ 74,209	\$ 77,127	\$ (2,918)
Interest cost	4,957		4,957
Changes in assumptions	3,713		3,713
Differences between expected and actual plan experience	(124)		(124)
Benefit payments	(6,791)	(6,791)	-
Contributions from the employer		1,244	(1,244)
Net investment income:			
Expected investment earnings		5,205	(5,205)
Differences between expected and actual investment earnings		426	(426)
Balance, end of year	\$ 75,964	\$ 77,211	\$ (1,247)

	<b>2019</b>		
	Total Pension Liability	Plan Fiduciary Net Position (in thousands)	Net Pension Liability
Balance, beginning of year	\$ 72,680	\$ 76,503	\$ (3,823)
Interest cost	4,930		4,930
Changes in assumptions	(273)		(273)
Differences between expected and actual plan experience	1,361		1,361
Benefit payments	(4,489)	(4,489)	-
Contributions from the employer		1,047	(1,047)
Net investment income:			
Expected investment earnings		5,234	(5,234)
Differences between expected and actual investment earnings		(1,168)	1,168
Balance, end of year	\$ 74,209	\$ 77,127	\$ (2,918)

The plan fiduciary net position as a percentage of the total pension liability was 102 percent and 104 percent at June 30, 2020 and 2019, respectively.

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 9—Pension Plan—Continued

Significant actuarial assumptions used at the June 30, 2019 and 2018 measurement dates are as follows:

	2019	2018
Discount rate	6.5%	7.0%
Inflation	2.0%	2.0%
Investment rate of return	6.5%	7.0%
Mortality table	RP-2014 Employee and Healthy Annuitant, Scale MP-2018	RP-2014 Employee and Healthy Annuitant, Scale MP-2017

Discount rates are based on the expected rate of return on pension plan investments. The projection of cash flows used to determine the single discount rate for each fiscal year end assumed that employer contributions will be made based on the minimum contribution projection under provisions of ERISA and the Pension Protection Act of 2006, including MAP-21, for future years. Based on the stated assumptions, the pension plan's fiduciary net position and future contributions were sufficient to finance the future benefit payments of the current plan members for all projection years. As a result, the long-term expected rate of return on pension plan investments was applied to all periods of the projected benefit payments to determine the total pension liability.

The long-term expected rate of return on pension plan investments of 6.5 percent and 7.0 percent at June 30, 2019 and 2018, respectively, was determined using the expected future rates of return for the target asset allocation of the portfolio. The target allocation and best estimate geometric rates of return by asset class are summarized as follows:

	2019		2018	
	Portfolio Allocation	Long-Term Expected Return	Portfolio Allocation	Long-Term Expected Return
U.S. large cap	25.0%	6.4%	25.0%	6.3%
U.S. mid cap	10.5%	7.2%	10.5%	7.1%
U.S. small cap	6.5%	7.8%	6.5%	7.8%
International developed	14.0%	5.1%	14.0%	5.2%
Emerging market	9.0%	5.2%	9.0%	5.1%
STRIPs	7.0%	4.5%	7.0%	4.3%
Corporate 10+ year	28.0%	4.9%	28.0%	5.0%

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 9—Pension Plan—Continued

A one-percentage point change in the discount rate would impact the reported net pension liability at June 30, 2020 and 2019 as follows:

	<b>2020</b>		<b>2019</b>	
	1% Decrease	1% Increase	1% Decrease	1% Increase
	(in thousands)			
Net pension liability	\$ 8,757	\$ (7,292)	\$ 8,313	\$ (6,931)

The components of pension expense (income) for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
Interest cost	\$ 4,957	\$ 4,930
Expected investment earnings	(5,205)	(5,234)
Amortization of deferred outflows and deferred inflows	817	(7,857)
	<u>\$ 569</u>	<u>\$ (8,161)</u>

Deferred outflows and deferred inflows related to the reported net pension liability at June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>		<b>2019</b>	
	Deferred Outflows	Deferred Inflows	Deferred Outflows	Deferred Inflows
	(in thousands)			
Changes in assumptions	\$ 2,119	\$ 44		\$ 330
Differences between expected and actual plan experience	217	70	\$ 789	161
Differences between expected and actual investment earnings	701	2,069	934	2,724
	3,037	2,183	1,723	3,215
Contributions made after measurement date	900		1,244	
	<u>\$ 3,937</u>	<u>\$ 2,183</u>	<u>\$ 2,967</u>	<u>\$ 3,215</u>

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 9—Pension Plan—Continued

Deferred outflows and deferred inflows related to changes in assumptions and differences between expected and actual experience will be recognized into expense in the following years ended June 30 based upon the average future work life expectancy of plan participants (in thousands):

2021	\$ 867
2022	(76)
2023	148
2024	(85)
	<u>\$ 854</u>

The inputs used to determine the fair value of the plan's investments reported at June 30, 2020 and 2019 are summarized as follows:

2020			
	Level 1	Level 2 (in thousands)	NAV Total Fair Value
Equity securities	\$ 52,917		\$ 52,917
Fixed income securities		\$ 22,818	22,818
Nonmarketable alternative investments			\$ 1,476 1,476
	<u>\$ 52,917</u>	<u>\$ 22,818</u>	<u>\$ 1,476</u> <u>\$ 77,211</u>
2019			
	Level 1	Level 2 (in thousands)	NAV Total Fair Value
Equity securities	\$ 53,515		\$ 53,515
Fixed income securities		\$ 22,616	22,616
Nonmarketable alternative investments			\$ 996 996
	<u>\$ 53,515</u>	<u>\$ 22,616</u>	<u>\$ 996</u> <u>\$ 77,127</u>

## UNIVERSITY OF MICHIGAN

### Notes to Consolidated Financial Statements—Continued

#### Note 10—Postemployment Benefits

The University provides retiree health and welfare benefits, primarily medical, prescription drug, dental and life insurance coverage, to eligible retirees and their eligible dependents. Substantially all full-time regular University employees may become eligible for these benefits if they reach retirement age while working for the University. For employees retiring on or after January 1, 1987, contributions toward health and welfare benefits are shared between the University and the retiree and can vary based on date of hire, date of retirement, age and coverage elections.

The University also provides income replacement benefits, retirement savings contributions, and health and life insurance benefits to substantially all regular University employees that are enrolled in a University sponsored long-term disability plan and qualify, based on disability status while working for the University, to receive basic or expanded long-term disability benefits. Contributions toward the expanded long-term disability plan are shared between the University and employees and vary based on years of service, annual base salary and coverage elections. Contributions toward the basic long-term disability plan are paid entirely by the University.

These postemployment benefits are provided through single-employer plans administered by the University. The Executive Vice Presidents of the University have the authority to establish and amend benefit provisions of the plans.

Actuarial projections of postemployment benefits are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided and announced future changes at the time of each valuation and the historical pattern of sharing benefit costs between the employer and plan members to that point.

The University's reported liability for postemployment benefits obligations is calculated using the entry age normal level percent of pay method. The University has elected to measure the total postemployment liability one year prior to the fiscal year end reporting date and amounts measured at June 30, 2019 and 2018 were determined based on an actuarial valuation at January 1, 2019 and 2018, respectively. There are no significant changes known which would impact the total postemployment liability between the measurement date and the reporting date, other than typical plan experience.

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 10—Postemployment Benefits—Continued**

For purposes of the June 30, 2019 and 2018 measurement dates, the number of plan participants consisted of the following:

	<b>2019</b>		<b>2018</b>	
	Retiree Health and Welfare	Long-term Disability	Retiree Health and Welfare	Long-term Disability
Active employees	43,380	37,042	42,559	36,331
Retirees receiving benefits	10,785		10,092	
Surviving spouses	898		871	
Participants receiving disability benefits		560		578
	55,063	37,602	53,522	36,909

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

**Note 10—Postemployment Benefits—Continued**

Changes in the reported total liability for postemployment benefits obligations for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>		
	Retiree Health and Welfare	Long-term Disability (in thousands)	Total
Balance, beginning of year	\$ 2,815,041	\$ 299,014	\$ 3,114,055
Service cost	102,097	32,018	134,115
Interest cost	111,804	12,219	124,023
Changes in assumptions	156,047	(1,270)	154,777
Differences between expected and actual plan experience	44,773	(6,543)	38,230
Benefit payments	(56,815)	(30,897)	(87,712)
Balance, end of year	3,172,947	304,541	3,477,488
Less current portion	61,750	30,934	92,684
	<u>\$ 3,111,197</u>	<u>\$ 273,607</u>	<u>\$ 3,384,804</u>

	<b>2019</b>		
	Retiree Health and Welfare	Long-term Disability (in thousands)	Total
Balance, beginning of year	\$ 3,002,304	\$ 301,436	\$ 3,303,740
Service cost	112,698	29,235	141,933
Interest cost	110,559	11,241	121,800
Changes in assumptions	(379,778)	(3,537)	(383,315)
Differences between expected and actual plan experience	23,232	(5,697)	17,535
Benefit payments	(53,974)	(33,664)	(87,638)
Balance, end of year	2,815,041	299,014	3,114,055
Less current portion	56,815	30,897	87,712
	<u>\$ 2,758,226</u>	<u>\$ 268,117</u>	<u>\$ 3,026,343</u>

Since a portion of retiree medical services will be provided by the University's health system, the reported liability for postemployment benefits obligations is net of the related margin and fixed costs associated with providing those services which totaled \$628,624,000 and \$579,735,000 at June 30, 2020 and 2019, respectively.



# UNIVERSITY OF MICHIGAN

## Notes to Consolidated Financial Statements—Continued

### Note 10—Postemployment Benefits—Continued

The University's liability for postemployment benefits obligations at June 30, 2020 is not reduced by the anticipated Medicare Retiree Drug Subsidy for future periods. This subsidy would reduce the total postemployment benefits liability by approximately \$295,000,000.

Assets used to fund postemployment benefits are not maintained in a separate legal trust. The University has no obligation to make contributions in advance of when insurance premiums or claims are due for payment and currently pays for postemployment benefits on a pay-as-you-go basis. The University's reported postemployment benefits obligations at June 30, 2020 and 2019 as a percentage of covered payroll of \$4,214,627,000 and \$4,013,983,000 was 83 percent and 78 percent, respectively.

Significant actuarial assumptions used at the June 30, 2019 and 2018 measurement dates are as follows:

	2019	2018
Discount rate*	3.50%	3.87%
Inflation rate	2.00%	2.00%
Immediate/ultimate administrative trend rate	0.0%/3.0%	0.0%/3.0%
Immediate/ultimate medical trend rate	6.0%/4.5%	6.5%/4.5%
Immediate/ultimate Rx trend rate	7.5%/4.5%	9.0%/4.5%
Increase in compensation rate	4.00%	4.00%
Mortality table**	PUB-2010 Teachers Head Count Table, Scale MP-2018	RP-2014 White Collar Head Count Table, Scale MP-2017
Average future work life expectancy (years):		
Retiree health and welfare	9.03	9.14
Long-term disability	11.34	11.47

\* Bond Buyer 20-year General Obligation Municipal Bond Index as of the last publication of the measurement period

\*\* Based on the University's study of mortality experience from 2015-2019 for the June 30, 2019 measurement date and 2010-2014 for the June 30, 2018 measurement date

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

**Note 10—Postemployment Benefits—Continued**

A one-percentage point change in the discount rate and assumed health care cost trend rates would impact the reported total liability for postemployment benefits obligations at June 30, 2020 and 2019 as follows:

	<b>2020</b>		<b>2019</b>	
	1% Decrease	1% Increase	1% Decrease	1% Increase
	(in thousands)			
Discount rate:				
Retiree health and welfare	\$ 692,685	\$ (534,811)	\$ 604,507	\$ (467,375)
Long-term disability	\$ 10,615	\$ (10,820)	\$ 11,362	\$ (11,012)
Health care trend rates:				
Retiree health and welfare	\$ (588,152)	\$ 793,519	\$ (511,949)	\$ 688,288
Long-term disability	\$ (10,598)	\$ 10,829	\$ (12,311)	\$ 12,540

The components of postemployment benefits expense for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>		
	Retiree Health and Welfare	Long-term Disability	Total
	(in thousands)		
Service cost	\$ 102,097	\$ 32,018	\$ 134,115
Interest cost	111,804	12,219	124,023
Amortization of deferred outflows and deferred inflows	508	2,446	2,954
	<u>\$ 214,409</u>	<u>\$ 46,683</u>	<u>\$ 261,092</u>

	<b>2019</b>		
	Retiree Health and Welfare	Long-term Disability	Total
	(in thousands)		
Service cost	\$ 112,698	\$ 29,235	\$ 141,933
Interest cost	110,559	11,241	121,800
Amortization of deferred outflows and deferred inflows	(21,731)	3,135	(18,596)
	<u>\$ 201,526</u>	<u>\$ 43,611</u>	<u>\$ 245,137</u>

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

Note 10—Postemployment Benefits—Continued

Deferred outflows and deferred inflows related to the reported total liability for postemployment benefits obligations at June 30, 2020 and 2019 are summarized as follows:

	2020		2019	
	Deferred Outflows	Deferred Inflows	Deferred Outflows	Deferred Inflows
	(in thousands)			
Changes in assumptions	\$ 300,209	\$ 384,678	\$ 189,425	\$ 438,981
Differences between expected and actual plan experience	102,910	10,669	72,475	5,200
	403,119	395,347	261,900	444,181
Benefit payments made after measurement date	92,684		87,712	
	\$ 495,803	\$ 395,347	\$ 349,612	\$ 444,181

Deferred outflows and deferred inflows related to changes in assumptions and the differences between expected and actual plan experience will be recognized into expense in the following years ended June 30 based upon the average future work life expectancy of plan participants (in thousands):

2021	\$ 2,954
2022	2,954
2023	2,954
2024	2,954
2025	2,954
2026 and beyond	(6,998)
	<u>\$ 7,772</u>

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 11—Retirement Plan**

The University has a defined contribution retirement plan for all qualified employees through TIAA and Fidelity Management Trust Company (“FMTC”) mutual funds. All regular and supplemental instructional and primary staff are eligible to participate in the plan based upon age and service requirements. Participants maintain individual contracts with TIAA, or accounts with FMTC, and are fully vested.

For payroll covered under the plan, eligible employees generally contribute 5 percent of their pay and the University generally contributes 10 percent of employees’ pay to the plan. The University contribution commences after an employee has completed one year of employment. Participants may elect to contribute additional amounts to the plans within specified limits that are not matched by University contributions. Contributions and covered payroll under the plan (excluding participants’ additional contributions) for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
University contributions	\$ 324,186	\$ 304,344
Employee contributions	\$ 169,014	\$ 158,856
Payroll covered under plan	\$ 4,214,627	\$ 4,013,983
Total payroll	\$ 4,389,523	\$ 4,182,021

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 12—Net Position**

The composition of net position at June 30, 2020 and 2019 is summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
Net investment in capital assets	\$ 3,767,199	\$ 3,742,630
Restricted:		
Nonexpendable:		
Permanent endowment corpus	2,483,225	2,328,667
Expendable:		
Net appreciation of permanent endowments	2,055,430	2,144,532
Funds functioning as endowment	2,259,664	2,382,037
Restricted for operations and other	851,709	685,988
Unrestricted	3,109,773	3,520,054
	<u>\$ 14,527,000</u>	<u>\$ 14,803,908</u>

Unrestricted net position is not subject to externally imposed stipulations; however, it is subject to internal restrictions. For example, unrestricted net position may be designated for specific purposes by action of management or the Board of Regents. At June 30, 2020 and 2019, substantially all of the unrestricted net position has been designated for various academic programs, research initiatives and capital projects.

**Note 13—Federal Direct Lending Program**

The University distributed \$316,410,000 and \$279,638,000 during the years ended June 30, 2020 and 2019, respectively, for student loans through the U.S. Department of Education ("DoED") Federal Direct Lending Program. These distributions and related funding sources are not included as expenses and revenues in the accompanying financial statements. The statement of net position includes a receivable of \$1,604,000 and \$2,514,000 at June 30, 2020 and 2019, respectively, for DoED funding received subsequent to distribution.

# UNIVERSITY OF MICHIGAN

## Notes to Consolidated Financial Statements—Continued

### Note 14—Commitments and Contingencies

Authorized expenditures for construction and other projects unexpended at June 30, 2020 were \$1,502,391,000. Of these expenditures, the University expects that \$1,301,089,000 will be funded by internal sources, gifts, grants and proceeds from borrowings; \$75,397,000 by the State Building Authority and the remaining \$125,905,000 will be funded using unexpended bond proceeds.

Under the terms of various limited partnership agreements approved by the Board of Regents or University officers, the University is obligated to make periodic payments for advance commitments to venture capital, private equity, real estate, natural resources and absolute return strategies. At June 30, 2020, the University had committed, but not paid, a total of \$5,386,280,000 in funding for these alternative investments. Based on historical capital calls and discussions with those managing the limited partnerships, outstanding commitments for such investments are anticipated to be paid in the following years ended June 30 (in thousands):

2021	\$ 1,896,940
2022	1,244,995
2023	888,355
2024	452,971
2025	319,703
2026 and beyond	583,316
	<u>\$ 5,386,280</u>

These commitments are generally able to be called prior to an agreed commitment expiration date and therefore may occur earlier or later than estimated.

The University has entered into capital and operating leases for certain space and equipment, which expire at various dates through 2039. Outstanding commitments for these leases are expected to be paid in the following years ended June 30:

	Capital (in thousands)	Operating (in thousands)
2021	\$ 10,079	\$ 47,342
2022	10,241	42,247
2023	10,361	36,790
2024	8,981	32,505
2025	8,933	28,826
2026-2030	46,249	51,269
2031-2035	44,572	11,130
2036-2039	13,248	
	<u>152,664</u>	<u>\$ 250,109</u>
Less amount representing interest	66,132	
Present value of minimum lease payments	<u>\$ 86,532</u>	

UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 14—Commitments and Contingencies—Continued**

Operating lease expenses totaled \$49,215,000 and \$47,572,000 in 2020 and 2019, respectively.

Substantial amounts are received and expended by the University under federal and state programs and are subject to audit by cognizant governmental agencies. This funding relates to research, student aid, patient care and other programs. The University believes that any liabilities arising from such audits will not have a material effect on its financial position.

The University is a party to various pending legal actions and other claims in the normal course of business, and is of the opinion that the outcome of these proceedings will not have a material adverse effect on its financial position.

The University has been served with complaints (or waived service) in cases brought by plaintiffs who allege that Robert Anderson, a former University doctor who died in 2008, sexually assaulted them decades ago. The extent of the impact to the University's financial position and results of operations arising from these complaints cannot be fully determined at this time.

The COVID-19 pandemic and related actions taken by federal and state governments in response may materially impact the University's financial position and its results of operations, including those related to instruction, research, patient care and other auxiliary activities. While the University continues to design and execute plans to mitigate these risks, the extent of the impact to the University will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time.

UNIVERSITY OF MICHIGAN

Notes to Consolidated Financial Statements—Continued

**Note 15—Operating Expenses by Function**

Operating expenses by functional classification for the years ended June 30, 2020 and 2019 are summarized as follows:

	2020				
	Compensation and Benefits	Supplies and Services	Depreciation (in thousands)	Scholarships and Fellowships	Total
Instruction	\$ 1,074,171	\$ 130,602			\$ 1,204,773
Research	603,920	258,893			862,813
Public service	137,962	68,472			206,434
Academic support	294,759	65,199			359,958
Student services	106,563	25,959			132,522
Institutional support	209,173	78,203			287,376
Operations and maintenance of plant	91,458	232,618			324,076
Auxiliary enterprises	3,531,907	1,714,668			5,246,575
Depreciation			\$ 566,694		566,694
Scholarships and fellowships				\$ 173,073	173,073
	\$ 6,049,913	\$ 2,574,614	\$ 566,694	\$ 173,073	\$ 9,364,294

	2019				
	Compensation and Benefits	Supplies and Services	Depreciation (in thousands)	Scholarships and Fellowships	Total
Instruction	\$ 1,031,768	\$ 163,400			\$ 1,195,168
Research	583,018	274,560			857,578
Public service	132,685	76,032			208,717
Academic support	278,109	87,967			366,076
Student services	100,220	28,743			128,963
Institutional support	196,839	75,132			271,971
Operations and maintenance of plant	92,387	259,190			351,577
Auxiliary enterprises	3,353,925	1,558,780			4,912,705
Depreciation			\$ 567,857		567,857
Scholarships and fellowships				\$ 164,428	164,428
	\$ 5,768,951	\$ 2,523,804	\$ 567,857	\$ 164,428	\$ 9,025,040



UNIVERSITY OF MICHIGAN

**Notes to Consolidated Financial Statements—Continued**

**Note 16—UM Health**

Condensed financial information for UM Health, a blended component unit, before the elimination of certain intra-University transactions, at and for the years ended June 30, 2020 and 2019 is as follows:

	2020	2019
	(in thousands)	
<b>Condensed Statement of Net Position</b>		
Assets:		
Current assets	\$ 128,493	\$ 78,296
Noncurrent assets	265,182	258,841
Total assets	393,675	337,137
Deferred outflows	5,535	5,479
Total assets and deferred outflows	\$ 399,210	\$ 342,616
Liabilities:		
Current liabilities	\$ 86,184	\$ 49,389
Noncurrent liabilities	220,892	208,875
Total liabilities	307,076	258,264
Deferred inflows	4,662	5,860
Net position:		
Net investment in capital assets	31,229	19,765
Restricted:		
Nonexpendable	682	3,881
Expendable	14,252	13,567
Unrestricted	41,309	41,279
Total net position	87,472	78,492
Total liabilities, deferred inflows and net position	\$ 399,210	\$ 342,616
<b>Condensed Statement of Revenues, Expenses and Changes in Net Position</b>		
Operating revenues	\$ 465,138	\$ 472,905
Operating expenses other than depreciation expense	439,535	438,974
Depreciation expense	21,195	22,028
Operating income	4,408	11,903
Nonoperating revenues (expenses), net	9,144	(6,966)
Other expenses, net	(4,572)	(4,986)
Increase (decrease) in net position	8,980	(49)
Net position, beginning of year	78,492	78,541
Net position, end of year	\$ 87,472	\$ 78,492
<b>Condensed Statement of Cash Flows</b>		
Net cash provided by operating activities	\$ 71,492	\$ 15,865
Net cash provided by (used in) noncapital financing activities	36,339	(1,033)
Net cash used in capital and related financing activities	(44,128)	(53,924)
Net cash (used in) provided by investing activities	(1,220)	23,942
Net increase (decrease) in cash and cash equivalents	62,483	(15,150)
Cash and cash equivalents, beginning of year	6,177	21,327
Cash and cash equivalents, end of year	\$ 68,660	\$ 6,177

UNIVERSITY OF MICHIGAN

**Required Supplementary Information (Unaudited)**

**Pension Plan**

Changes in the reported net pension liability for the years ended June 30 are summarized as follows (amounts in thousands):

	2020	2019	2018	2017
<b>Total Pension Liability</b>				
Interest cost	\$ 4,957	\$ 4,930	\$ 5,013	\$ 4,482
Changes in assumptions	3,713	(273)	(822)	(24,906)
Differences between expected and actual plan experience	(124)	1,361	(767)	2,067
Benefit payments	(6,791)	(4,489)	(4,712)	(4,089)
Net change in total pension liability	1,755	1,529	(1,288)	(22,446)
Total pension liability, beginning of year	74,209	72,680	73,968	96,414
Total pension liability, end of year	\$ 75,964	\$ 74,209	\$ 72,680	\$ 73,968
<b>Plan Fiduciary Net Position</b>				
Benefit payments	\$ (6,791)	(4,489)	(4,712)	(4,089)
Contributions from the employer	1,244	1,047	2,171	2,903
Net investment income:				
Expected investment earnings	5,205	5,234	4,848	3,166
Differences between expected and actual investment earnings	426	(1,168)	3,664	1,316
Net change in plan fiduciary net position	84	624	5,971	3,296
Plan fiduciary net position, beginning of year	77,127	76,503	70,532	67,236
Plan fiduciary net position, end of year	\$ 77,211	\$ 77,127	\$ 76,503	\$ 70,532
Net pension liability, end of year	\$ (1,247)	\$ (2,918)	\$ (3,823)	\$ 3,436
Plan fiduciary net position as a percentage of the total pension liability	102%	104%	105%	95%

UNIVERSITY OF MICHIGAN

**Required Supplementary Information (Unaudited)—Continued**

**Pension Plan—Continued**

Employer contributions in relation to actuarially determined contributions for the years ended June 30 are as follows:

	Employer Contributions*	Actuarially Determined Contributions (in thousands)	(Deficient) Excess Contributions
2020	\$ 900	\$ 1,336	\$ (436)
2019	\$ 1,244	\$ 393	\$ 851
2018	\$ 1,047	\$ 1,622	\$ (575)
2017	\$ 2,171	\$ 1,754	\$ 417

\* Reflects no employer contributions after April 30 of the respective fiscal year

Significant methods and assumptions used to calculate the actuarially determined contributions for the years ended June 30 are as follows:

Actuarially determined contributions      The plan is subject to funding requirements under the provisions of ERISA and the Pension Protection Act of 2006 (including MAP-21, HATFA and BBA). The actuarially determined contributions represent the IRC Section 430 minimum required contributions.

Contributions in relation to actuarially determined contributions      Under IRC Section 430, the due date to pay minimum required contributions for the plan year is generally 8½ months after the end of the plan year. For the plan years ended September 30, contributions are due by June 15 of the following year.

Actuarial cost method      Unit Credit method

Asset valuation method      24-month smoothed value of assets

Interest rate	First Segment Rate	Second Segment Rate	Third Segment Rate	Effective Rate
2020	3.92%	5.52%	6.29%	5.73%
2019	4.16%	5.72%	6.48%	5.94%
2018	4.16%	5.72%	6.48%	5.93%
2017	4.43%	5.91%	6.65%	6.13%

Mortality      Prescribed by the Secretary of Treasury and described in Treasury regulation 1.430(h)(3)-1. Based on the RP-2000 gender distinct table that reflects projected mortality improvements 15 years into the future from the valuation date for nonannuitants and seven years into the future for annuitants.

UNIVERSITY OF MICHIGAN

**Required Supplementary Information (Unaudited)—Continued**

**Postemployment Benefits**

The historical reconciliation of the reported total liability for postemployment benefits obligations for the years ended June 30 is summarized as follows (amounts in thousands):

	2020	2019	2018	2017
Service cost	\$ 134,115	\$ 141,933	\$ 143,787	\$ 122,073
Interest cost	124,023	121,800	94,153	108,561
Changes in assumptions	154,777	(383,315)	(107,874)	255,041
Differences between expected and actual plan experience	38,230	17,535	52,721	14,028
Benefit payments	(87,712)	(87,638)	(77,374)	(72,302)
Net change	\$ 363,433	\$ (189,685)	\$ 105,413	\$ 427,401
Total liability, end of year	\$ 3,477,488	\$ 3,114,055	\$ 3,303,740	\$ 3,198,327
Covered employee payroll	\$ 4,214,627	\$ 4,013,983	\$ 3,792,553	\$ 3,568,918
Total liability, as a percentage of covered employee payroll	83%	78%	87%	90%

Discount rates used in determining the reported total liability for postemployment benefits obligations at June 30 are as follows:

2020	3.50%
2019	3.87%
2018	3.58%
2017	2.85%
2016	3.80%

**UNIVERSITY OF MICHIGAN HEALTH SYSTEM**  
**FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED JUNE 30, 2020 and 2019**  
**with**  
**REPORT OF INDEPENDENT AUDITORS**

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

June 30, 2020

Page(s)

Report of Independent Auditors .....	1-2
Management's Discussion and Analysis (Unaudited).....	3-19
Consolidated Financial Statements:	
Statement of Net Position.....	20
Statement of Revenues, Expenses and Changes in Net Position.....	21
Statement of Cash Flows.....	22-23
Notes to Financial Statements .....	24-44



## **Report of Independent Auditors**

To the Regents of the University of Michigan

We have audited the accompanying financial statements of the University of Michigan Health System (“UMHS”), which, as discussed in Note 1, consists of certain departments of the University of Michigan, which comprise the statements of net position as of June 30, 2020, and 2019, and the related statements of revenues, expenses, and changes in net position and of cash flows for the years then ended.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to UMHS's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of UMHS's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of Michigan Health System which consists of certain departments of the University of Michigan, as of June 30, 2020 and 2019, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### *Emphasis of Matter*

As discussed in Note 1, the financial statements of UMHS present only the net position, revenues, expenses and changes in net position, and cash flows of that portion of the financial reporting entity of the University of Michigan that is attributable to the transactions of UMHS. They do not purport to, and do not, present fairly the financial position of the University of Michigan as of June 30, 2020 and 2019, and the changes in its financial position or its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

### *Other Matter*

The accompanying management's discussion and analysis on pages 3 through 19 is required by accounting principles generally accepted in the United States of America to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*PricewaterhouseCoopers LLP*

October 22, 2020



UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Management's Discussion and Analysis (Unaudited)**

**Introduction**

The following discussion and analysis provides an overview of the financial position of the University of Michigan Health System ("UMHS") at June 30, 2020 and 2019 and its activities for the three fiscal years ended June 30, 2020. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

UMHS is a part of the University of Michigan (the "University"), and is one of four University units that together comprise Michigan Medicine. Along with UMHS, Michigan Medicine includes the University of Michigan Medical School ("Medical School"), Michigan Health Corporation (a wholly owned corporation created for joint venture and managed care initiatives) and UM Health (a wholly owned corporation created to hold and develop Michigan Medicine's statewide network of hospitals, hospital joint ventures and other hospital affiliations, currently consisting of Metropolitan Health Corporation). Michigan Medicine maintains a tradition of excellence in teaching, advancement of medical science and patient care, consistently ranking among the best health care systems in the nation. The leadership and management of Michigan Medicine are provided by the University's Executive Vice President for Medical Affairs ("EVPMA").

Michigan Medicine entities have a tripartite mission focusing on clinical, research and medical and biomedical educational activities. As part of the clinical mission, UMHS operates a 1,043 licensed bed acute care and psychiatric facility, several ambulatory care centers and various other health care programs across Michigan. UMHS serves as the principal teaching facility of the Medical School. Substantially all physician services to UMHS patients are provided by the University of Michigan Medical Group ("UMMG"). The UMMG is comprised of the Medical School faculty and activities provided by the UMMG are included within UMHS in order to comprehensively present all activity related to the clinical mission of Michigan Medicine. UMHS also provides educational and clinical opportunities to students of the University's Schools of Nursing, Dentistry, Pharmacy, Social Work and Public Health.

In 2019, the activities of the previously reported University of Michigan Hospitals ("UMH") and the UMMG were combined to form UMHS, resulting in a change in reporting entity. In accordance with Governmental Accounting Standards Board ("GASB") Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*, this combination is included in the financial statements as if it occurred at the beginning of the earliest period presented.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### **Management's Discussion and Analysis (Unaudited)—Continued**

The global outbreak of COVID-19, a respiratory disease caused by a new strain of coronavirus, was declared a pandemic by the World Health Organization on March 11, 2020 and a national emergency by the President of the United States on March 13, 2020. UMHS was largely impacted by the outbreak and related actions taken by federal and state governments. On March 21, 2020 the State of Michigan issued an executive order to temporarily postpone non-essential medical procedures. On March 24, 2020, the State of Michigan also imposed the executive order "Stay Home, Stay Safe."

In compliance with these orders and for the safety of patients, UMHS temporarily closed certain operations, as well as reduced surgical procedures and outpatient diagnostic and treatment services, and physician patient visits. UMHS also quickly mobilized to ensure proper patient care by activating a 50-bed Regional Infections Containment Unit to enhance care and minimize the risk of disease spread, developed and launched an in-house COVID-19 test which raised the number of patients that could be tested and allowed for same day results, increased access to virtual care and prepared to operationalize up to three 500-bed field hospitals to accommodate an increase in COVID-19 cases. As a result of these efforts and UMHS's overall goal of public health, UMHS experienced decreased patient volumes.

The COVID-19 pandemic contributed to a loss of net patient service revenues. To help offset these losses, UMHS has received Provider Relief Funds from the Coronavirus Aid, Relief, and Economic Security ("CARES") Act which are intended to compensate health care providers for lost revenues and incremental expenses incurred in response to the COVID-19 pandemic. In addition to the Provider Relief Funds, UMHS also received advanced payments from the Centers for Medicare & Medicaid Services ("CMS") Accelerated and Advance Payment ("AAP") Program and other commercial payers. This funding provided financial assistance to UMHS to help in the fight against the COVID-19 pandemic.

Due to the financial implications of the COVID-19 pandemic, Michigan Medicine leadership has designed and implemented a multifaceted approach to creating sustainable improvements that enhance value and financial results in both clinical and administrative areas. Some reductions UMHS implemented effective May 2020 include salary and hiring freezes, leadership salary reductions, furloughs and reductions in force, and a pause of a significant portion of capital projects. In 2020, UMHS also decided to suspend the retirement match for certain employee populations effective July 2020. The duration of these measures are not expected to extend beyond June 2021 and will allow UMHS to manage on-going challenges and maintain the long-term strategic direction of the organization.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### **Management's Discussion and Analysis (Unaudited)—Continued**

Michigan Medicine and UMHS have been recognized by several external organizations. During 2020, this recognition included the following:

- Named to the U.S. News & World Report Honor Roll as the 11<sup>th</sup> best adult hospital in the nation, as well as Best Hospital in Michigan and Detroit Metro area and receiving top tier national rank in 13 adult specialties. This is the 28<sup>th</sup> consecutive year UMHS has been nationally recognized by U.S. News & World Report for strong across-the-board performance.
- C.S. Mott Children's Hospital was again named one of the best children's hospitals in the country in pediatric specialty care, and the only children's hospital in Michigan to be nationally ranked in all ten pediatric specialties, according to U.S. News & World Report.
- Earned the No. 15 spot in Newsweek's list of "World's Best Hospitals". Michigan Medicine also came in fifth in the United States and was named the top hospital in Michigan.
- Named to Becker's Hospital Review's annual list of the "100 Great Hospitals in America".
- For the 14<sup>th</sup> consecutive year, Michigan Medicine earned an "A" from the nonprofit Leapfrog Group patient safety organization based on performance on a wide array of patient safety measures.
- The Medical School ranked as one of the top medical schools in the country for training in research, primary care, geriatrics, internal medicine, women's health and family medicine by U.S. News & World Report.
- Named one of the "Best and Brightest" companies to work for in Metropolitan Detroit by the National Association of Business Resources for commitment to excellence in human resources and employee enrichment. Michigan Medicine was further recognized for its employee achievement and recognition programs.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Management's Discussion and Analysis (Unaudited)—Continued

#### Financial Highlights

	2020	2019
	(in millions)	
<b>Operating Results</b>		
Operating revenues	\$ 4,225.4	\$ 4,279.5
Operating (loss) income	\$ (191.1)	\$ 127.9
Decrease in net position	\$ (293.6)	\$ (9.6)

Operating revenues were significantly impacted by extreme volume declines in 2020 due to the COVID-19 pandemic. Operating expenses increased in 2020, due to costs associated with increased patient activity prior to the COVID-19 pandemic and increased expenses during the COVID-19 pandemic for both patients and employees. Net position, which represents the residual interest in UMHS's assets and deferred outflows after liabilities and deferred inflows are deducted, decreased \$293.5 million in 2020, driven by negative operating and investment performance and transfers to the Medical School.

During 2019, net position was restated at July 1, 2018 for the change in reporting entity, resulting in a decrease of \$52 million as compared to amounts previously reported. For purposes of management's discussion and analysis, comparative data for the statement of net position has been provided by combining UMMG with UMH at June 30, 2018.

#### Using the Financial Statements

UMHS's financial report includes three financial statements: the Statement of Net Position; the Statement of Revenues, Expenses and Changes in Net Position; and the Statement of Cash Flows. These financial statements are prepared in accordance with GASB principles.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Management's Discussion and Analysis (Unaudited)—Continued**

**Statement of Net Position**

The statement of net position presents the financial position of UMHS at the end of the fiscal year and includes all assets, deferred outflows, liabilities, and deferred inflows of UMHS. The difference between total assets and deferred outflows as compared to total liabilities and deferred inflows – net position – is one indicator of the current financial condition of UMHS, while the change in net position is an indication of whether the overall financial condition improved or worsened during the year. UMHS's assets, deferred outflows, liabilities, deferred inflows and net position at June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Current assets	\$ 961.9	\$ 715.2	\$ 673.0
Noncurrent assets:			
Unexpended debt proceeds	48.0	0.8	21.3
Investments	1,444.4	1,523.6	1,494.1
Capital assets, net	1,395.4	1,451.0	1,497.5
Other	41.4	25.9	14.4
Total assets	3,891.1	3,716.5	3,700.3
Deferred outflows	129.1	82.0	96.3
Total assets and deferred outflows	4,020.2	3,798.5	3,796.6
Current liabilities	618.4	261.5	258.5
Noncurrent liabilities:			
Long-term debt	1,013.6	963.2	997.8
Obligations for postemployment benefits	670.4	559.6	623.1
Other	63.9	56.8	42.5
Total liabilities	2,366.3	1,841.1	1,921.9
Deferred inflows	82.4	92.3	
Net position	\$ 1,571.5	\$ 1,865.1	\$ 1,874.7

Current assets consist primarily of cash and cash equivalents and accounts receivable. Cash and cash equivalents on deposit with the University totaled \$578.8 million and \$274.5 million at June 30, 2020 and 2019, respectively. The net increase in cash and cash equivalents is primarily attributable to government stimulus funding and the CMS AAP program related to the COVID-19 pandemic.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Management's Discussion and Analysis (Unaudited)—Continued

Accounts receivable from patient care services is recorded at the estimated net realizable amount due from patients, third-party payers and others for services rendered. Accounts receivable from net patient care services totaled \$277.1 million and \$350.5 million at June 30, 2020 and 2019, respectively, with the decrease being driven primarily by a reduction in patient activity related to the COVID-19 pandemic.

Unexpended debt proceeds totaled \$48.0 million and \$0.8 million at June 30, 2020 and 2019, respectively. The net increase in unexpended debt proceeds is consistent with debt proceeds received in 2020.

Investments, consisting principally of long-term assets held in the University Endowment Fund, totaled \$1.4 billion and \$1.5 billion at June 30, 2020 and 2019, respectively. Investments decreased in 2020, primarily due to poor market performance.

Total cash, cash equivalents and investments, excluding restricted cash and unexpended debt proceeds, amounted to \$2.0 billion at June 30, 2020, which represents 170 days of operating expenses (excluding depreciation and non-cash postemployment benefits expense) as compared to \$1.8 billion and 165 days at June 30, 2019. The increase in 2020, is primarily attributable to government stimulus funding and the CMS AAP program related to the COVID-19 pandemic.

Net capital assets, defined as gross capital assets less accumulated depreciation, totaled \$1.4 billion and \$1.5 billion in 2020 and 2019, respectively. Capital additions totaled \$146.6 million in 2020, which included investments in clinical expansion as well as facility and infrastructure improvements.

In 2019, the University approved a line of credit not to exceed \$125.0 million between UMHS and Metropolitan Health Corporation ("Metro Health") over a five-year period, to better achieve the goals and objectives of providing accessible, quality patient care and performing approved investments. In 2020, UMHS established the line of credit for Metro Health in the amount of \$45.0 million. At June 30, 2020, Metro Health has drawn \$19.0 million on the line of credit and it is recognized as an increase in other noncurrent assets in the statement of net position.

In 2019, the University became a member of Metropolitan Detroit Area Hospital Services, Inc. ("MDAHS"), a Michigan nonprofit membership corporation. The primary purpose of this organization is to construct and operate a centralized laundry facility for nonprofit hospitals. In exchange for its membership in MDAHS, the University assumed a contractual obligation representing a portion of MDAHS's debt service attributable to the construction of the new facility. Within the UMHS financial statements at June 30, 2020, the University's equity interest totaled \$13.9 million and is recognized in other noncurrent assets, the noncurrent contractual obligation totaled \$11.6 million and is recognized in other noncurrent liabilities, and the current portion of the contractual obligation is reflected as an increase in accounts payable and accrued expenses of \$2.3 million.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### **Management's Discussion and Analysis (Unaudited)—Continued**

Deferred outflows represent the consumption of net assets attributable to a future period and are primarily driven by activity associated with the portion of the University's obligations for postemployment benefits allocated to UMHS. Deferred outflows totaled \$129.1 million and \$82.0 million at June 30, 2020 and 2019, respectively.

Current liabilities include accrued compensation, accounts payable, unearned revenue, amounts payable to other University units, the current portion of both obligations for postemployment benefits and outstanding debt, and third-party settlements and reserves. Third-party settlements and reserves totaled \$60.4 million and \$30.2 million at June 30, 2020 and 2019, respectively. The increase is primarily due to activity related to prior year estimates as well as the establishment of current year positions. Unearned revenue totaled \$279.4 million and \$3.4 million at June 30, 2020 and 2019, respectively. The increase is primarily attributable to funds received under the CMS AAP program in relation to the COVID-19 pandemic.

Total outstanding debt amounted to \$1,053.1 million and \$997.8 million at June 30, 2020 and 2019, respectively, with effective interest rates that averaged 3.7 percent at both June 30, 2020 and 2019. UMHS borrowed \$89.9 million from the University during 2020, payable over 30 years at an average interest rate between 4.1 and 5.1 percent to provide funding for the Clinical Inpatient Tower and the Brighton Center for Specialty Care projects.

Obligations for postemployment benefits totaled \$694.5 and \$582.7 million at June 30, 2020 and 2019, respectively, of which \$24.0 million and \$23.1 million is current. The liability represents the actuarially determined present value of certain medical and dental insurance, prescription drug coverage, group life insurance and long-term disability benefits to eligible retirees and their eligible dependents. The increase in the reported liability at June 30, 2020 was driven primarily by a decrease in the discount rate, partially offset by a reduction in the expected health care claims cost due to favorable experience.

Deferred inflows represent the acquisition of net assets attributable to a future period and are primarily driven by activity associated with the portion of the University's obligations for postemployment benefits allocated to UMHS. Deferred inflows totaled \$82.4 and \$92.3 million at June 30, 2020 and 2019, respectively.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Management's Discussion and Analysis (Unaudited)—Continued**

Net position represents the residual interest in UMHS's assets and deferred outflows after liabilities and deferred inflows are deducted. The composition of UMHS's net position at June 30 is summarized as follows:

	<b>2020</b>	<b>2019</b> (in millions)	<b>2018</b>
Net investment in capital assets	\$ 401.8	\$ 422.9	\$ 454.9
Restricted:			
Nonexpendable	11.5	10.2	8.3
Expendable	66.6	56.8	59.8
Unrestricted	1,091.6	1,375.2	1,351.7
	<u>\$ 1,571.5</u>	<u>\$ 1,865.1</u>	<u>\$ 1,874.7</u>

Net investment in capital assets represents UMHS's capital assets net of accumulated depreciation, unexpended debt proceeds, and outstanding principal balances of debt and capital lease liabilities attributable to the acquisition, construction or improvement of those assets.

Restricted nonexpendable net position includes the historical value (corpus) of gifts to UMHS's permanent endowment funds, as well as certain investment earnings stipulated by the donor to be reinvested permanently. Restricted expendable net position is subject to externally imposed stipulations governing their use and includes net appreciation of permanent endowments not stipulated by the donor to be reinvested permanently.

Unrestricted net position is not subject to externally imposed stipulations and may be designated for specific purposes by action of management or the Board of Regents. Substantially all unrestricted net position is designated for patient care and capital programs.



# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Management's Discussion and Analysis (Unaudited)—Continued

### Statement of Revenues, Expenses and Changes in Net Position

The statement of revenues, expenses and changes in net position presents UMHS's results of operations. UMHS's revenues, expenses and other changes in net position for the years ended June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Operating revenues	\$ 4,225.4	\$ 4,279.5	\$ 3,433.6
Operating expenses	4,416.5	4,151.6	3,290.7
Operating (loss) income	(191.1)	127.9	142.9
Total nonoperating and other revenues, net	78.6	58.9	109.5
(Loss) income before transfers	(112.5)	186.8	252.4
Transfers to other University units, net	(181.1)	(196.4)	(231.8)
(Decrease) increase in net position	\$ (293.6)	\$ (9.6)	\$ 20.6

The impact of the change in reporting entity to combine UMMG with UMH in order to form UMHS has been reflected as of the beginning of the earliest period presented in the financial statements, or July 1, 2018. Therefore, the statement of revenues, expenses and changes in net position presented above for the year ended June 30, 2018 reflects only the activities of UMH. During 2018, UMMG reported total operating revenues of \$481.9 million and total operating expenses of \$560.8 million.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Management's Discussion and Analysis (Unaudited)—Continued

### Operating Revenues

Approximately 98.3 percent and 98.4 percent of operating revenues are from patient care at June 30, 2020 and 2019, respectively. The majority of net patient care revenue is received under contractual arrangements with governmental payers (Medicare and Medicaid) and private insurers. Net patient care revenue decreased in 2020, driven primarily by a decrease in patient volume related to the COVID-19 pandemic. A summary of patient activity statistics for the years ended June 30 is as follows:

	2020	2019	% Change
Inpatient discharges	46,398	49,471	-6.2%
Patient days	306,358	318,446	-3.8%
Observation cases	16,005	18,557	-13.8%
Surgeries	51,422	59,735	-13.9%
Outpatient visits	2,458,816	2,756,441	-10.8%
Adjusted cases	148,333	159,018	-6.7%

Adjusted cases, which is an aggregate acuity adjusted activity measurement combining inpatient discharges and outpatient case activity, decreased 6.7 percent and increased 6.6 percent in 2020 and 2019, respectively.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Management's Discussion and Analysis (Unaudited)—Continued

### Operating Expenses

UMHS's operating expenses for the years ended June 30 are summarized as follows:

	2020	2019
	(in millions)	
Compensation	\$ 1,391.8	\$ 1,290.1
Benefits	483.8	449.8
Expenses reimbursed by other Michigan Medicine units	(3.2)	(3.2)
Supplies	1,007.8	915.2
Depreciation	201.1	207.6
Medical School faculty and other services	661.3	659.7
Michigan Medicine Administrative Services	295.2	278.7
Other operating expenses	378.7	353.7
	<u>\$ 4,416.5</u>	<u>\$ 4,151.6</u>

While total operating expenses increased in 2020, expense management continues to be a focus of UMHS leadership, specifically in the areas of compensation and supplies expense.

Compensation and benefits increased in 2020 and 2019 and represents 42.5 percent and 41.9 percent of total operating expenses, respectively. This growth is primarily related to hiring due to increases in patient activity volumes prior to the COVID-19 pandemic, as well as new paid time off programs to assist employees who are unable to work during the COVID-19 pandemic for various reasons.

Supplies expense increased in 2020 and 2019 and reflects growth in patient volumes prior to the COVID-19 pandemic, new therapies, increased costs of prescription drugs and infusion treatments, as well as increased expenses for personal protective equipment related to the COVID-19 pandemic.

Medical School faculty and other services expense increased in 2020 and 2019, primarily due to increased service payments, driven by growth in professional revenue prior to the COVID-19 pandemic. Michigan Medicine Administrative Services expense also increased in 2020 and 2019, primarily due to funding new information technology initiatives and programs within Michigan Medicine.

Other operating expenses increased in 2020 and 2019 primarily due to maintenance and facility costs associated with capacity expansion, as well as increased routine maintenance expense.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Management's Discussion and Analysis (Unaudited)—Continued

### Nonoperating and Other Revenues (Expenses)

UMHS's nonoperating and other revenues (expenses) for the years ended June 30 are summarized as follows:

	2020	2019
	(in millions)	
Federal economic relief funds	\$ 116.9	
Interest expense	(39.0)	\$ (40.3)
Net investment (loss) income	(12.9)	92.5
Private gifts for other than capital and permanent endowment purposes	11.1	5.2
Capital and permanent endowment gifts	2.5	1.5
	<u>\$ 78.6</u>	<u>\$ 58.9</u>

UMHS received Provider Relief Funds from the CARES Act related to the COVID-19 pandemic. This is recognized as federal economic relief funds and totaled \$116.9 million for the year ended June 30, 2020. Provider Relief Funds are intended to compensate health care providers for lost revenues and incremental expenses incurred in response to the COVID-19 pandemic and are not required to be repaid, provided that UMHS can attest to and comply with program terms and conditions.

Substantially all UMHS investments are held in University investment pools, which generate both income distributions and unrealized gains and losses. Income distributions consist primarily of payments from the University Endowment Fund based on the University's endowment spending rule. Additionally, investments held in the University Endowment Fund are recorded at fair value based on the net asset value of the investment pool. Any unrealized change in the value of these investments is included as a component of net investment income. UMHS experienced unrealized losses during 2020 due to the economic downturn related to the COVID-19 pandemic. Overall negative investment performance in 2020 contributed to the decrease in UMHS's net position.

Net investment (loss) income for the years ended June 30 is summarized as follows:

	2020	2019
	(in millions)	
Income distributions and other investment income	\$ 67.9	\$ 65.7
Net (decrease) increase in the fair value of investments	(80.8)	26.8
Net investment (loss) income	<u>\$ (12.9)</u>	<u>\$ 92.5</u>

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Management's Discussion and Analysis (Unaudited)—Continued

### Transfers with Other University of Michigan Units

UMHS makes equity transfers to the Medical School and other University units. These transfers are generally in support of the Medical School's academic and research missions. UMHS reports these transfers as changes in net position, separately from the excess of revenues over expenses. Transfers with other University units for the years ended June 30, 2020 and 2019 are summarized as follows:

	2020	2019
	(in millions)	
Transfers to:		
Medical School academic and non-patient care purposes	\$ (171.7)	\$ (195.3)
Other University units	(13.3)	(6.6)
	(185.0)	(201.9)
Transfers from:		
Medical School		1.6
Other University units	3.9	3.9
	3.9	5.5
Transfers to other University units, net	\$ (181.1)	\$ (196.4)

Transfers to other University units decreased in 2020, primarily driven by reduced payments to the Medical School. During 2020, UMHS also transferred \$9.1 million to the EVPMA office for the establishment of a pediatric joint venture between the University and Sparrow Health System. This contribution is reflected as a transfer to other University units in the statement of revenues, expenses and changes in net position.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Management's Discussion and Analysis (Unaudited)—Continued

### Statement of Cash Flows

The statement of cash flows provides additional information about UMHS's financial results by reporting the major sources and uses of cash. UMHS's cash flows for the years ended June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Cash received from operations	\$ 4,611.6	\$ 4,309.9	\$ 3,400.6
Cash expended for operations	(4,153.0)	(3,923.7)	(3,087.8)
Net cash provided by operating activities	458.6	386.2	312.8
Net cash used in noncapital financing activities	(49.8)	(189.8)	(229.5)
Net cash used in capital and related financing activities	(123.7)	(255.1)	(278.0)
Net cash provided by investing activities	19.2	83.4	127.2
Net increase (decrease) in cash and cash equivalents	304.3	24.7	(67.5)
Cash and cash equivalents, beginning of year	274.5	364.9	432.4
University of Michigan Medical Group		(115.1)	
Cash and cash equivalents, beginning of year, as restated	274.5	249.8	432.4
Cash and cash equivalents, end of year	\$ 578.8	\$ 274.5	\$ 364.9

The impact of the change in reporting entity to combine UMMG with UMH in order to form UMHS has been reflected as of the beginning of the earliest period presented in the financial statements, or July 1, 2018. Therefore, the statement of cash flows presented above for the year ended June 30, 2018 reflects only the activities of UMH.

Cash received from operations primarily consists of net patient care revenues and funding related to the CMS AAP program. Net cash used in noncapital financing activities primarily consists of transfers from UMHS to the Medical School in support of the Medical School's academic and research missions offset by federal economic relief funds related to the CARES Act. Net cash used in capital and related financing activities primarily consists of purchases of capital assets and proceeds from issuance of capital debt. Net cash provided by investing activities primarily consists of realized investment income.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### **Management's Discussion and Analysis (Unaudited)—Continued**

#### **Economic Factors That May Affect the Future**

Even with the effects of the COVID-19 pandemic, UMHS remains committed to expanding access to more patients, a strategy which also includes maximizing utilization of existing facilities. One of these facilities is the 297,000 square foot Brighton Center for Specialty Care that opened in September 2018. This facility provides specialty services in both pediatric and adult health care, musculoskeletal health, ophthalmology, diagnostic imaging and pathology and comprehensive cancer service.

In September 2019, the Board of Regents approved plans for the construction of a 690,000 square foot clinical inpatient tower with an estimated cost of \$920 million. In October 2019, UMHS began construction on the clinical inpatient tower. Following the COVID-19 pandemic, construction has been paused through June 2021. Work also continued on a new parking structure which will add approximately 1,000 new spaces, with an expected completion date in fall 2020. While funded by the University, this parking structure will benefit the patients, families, staff and faculty of Michigan Medicine. In April 2020, UMHS expanded its telehealth program to provide virtual care for patients from their home, with the goal of providing the broadest and best possible care to patients.

In addition to improving capacity through facility, technology, quality, safety and efficiency, UMHS also prioritized development and progress on clinical affiliations and population management programs. In July 2018, the University entered into a joint venture with St. Joseph Mercy Chelsea hospital to jointly operate the 133-bed facility in Chelsea, Michigan. In September 2018, the University formed a collaboration with St. Joseph Mercy Ann Arbor ("SJMAA") on the 10 East Medicine Unit, which is located within SJMAA hospital and staffed by Michigan Medicine physicians that provide care for adult, non-surgical, general medicine patients requiring admission.

In March 2019, the University approved a master affiliation agreement with Sparrow Health System, paving the way for ongoing collaboration. In August 2019, the University approved a pediatric services affiliation with Sparrow, in relation to the master affiliation, to collaboratively operate the Sparrow Pediatric Services to better serve the community. In April 2019, the University, along with Trinity Health and Henry Ford Health System, became a member of MDAHS, a Michigan nonprofit membership corporation. MDAHS built a new 105,000 square foot state-of-the-art centralized laundry processing facility that became operational in June 2020 and will provide Michigan Medicine with linen services at a lower cost and higher quality than its previous internal operations.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### **Management's Discussion and Analysis (Unaudited)—Continued**

In 2020, Michigan Medicine also continued to foster other existing affiliations with area hospitals and networks to enhance patient care, clinical research, physician recruitment and support services. Michigan Medicine collaborated with affiliated partners Mid-Michigan Health, Metro Health and others, to continue to provide accessible, quality patient care. Michigan Medicine also continued involvement with the Together Health Network as a referral provider for complex quaternary health care. These clinical affiliation agreements and population management programs are designed to expand community access and improve patient, family and provider experiences across the continuum of care.

Federal and state lawmakers continue to discuss further Medicare and Medicaid changes which may target graduate medical education-related payments, causing a potentially significant impact on teaching hospitals like UMHS. Private insurance and managed care contracts historically provide for annual increases in reimbursement rates that meet or exceed the rate of inflation; however, there can be no assurance that such trends will continue.

The state of Michigan currently operates a no-fault auto insurance system that requires all auto insurance policies to include unlimited lifetime medical benefits in the event of catastrophic injuries. In May 2019, the governor of Michigan signed a bill to reform this no-fault auto insurance system. The legislation allows drivers to choose the level of personal injury protection coverage they wish to purchase and creates a new fee schedule for medical providers that caps the reimbursement rates charged to auto insurers for medical care to a percentage of Medicare rates. This expected change in reimbursement is anticipated to impact UMHS's financial results beginning in July 2020. Given these challenges, management continues to explore and implement strategies to contain or reduce expense growth.

As a labor intensive organization, UMHS's most significant operating expense is compensation and benefits, and management has resource strategies in place to attract and retain high quality staff. In 2020 and 2019, UMHS signed new three-year agreements with two of the hospital's largest unionized employee groups.



## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### **Management's Discussion and Analysis (Unaudited)—Continued**

Management believes that UMHS is poised to succeed in an environment where quality, appropriateness and innovation are rewarded. As part of Michigan Medicine, UMHS has a multi-year track record of a high degree of integration and alignment with the Medical School. This alignment and integration allows UMHS to partner with highly talented physicians and in particular, physicians practicing in specialty areas, thereby providing a greater opportunity for future growth. This competitive advantage, coupled with a solid financial position and record of investment in clinical capacity and information technology, favorably positions UMHS to execute the emerging strategic initiatives listed above.

UMHS participates in debt issuances originated by the University, which maintains the highest credit ratings of S&P Global (AAA) and Moody's (Aaa). These ratings allow UMHS to secure capital funds as needed on extremely competitive terms to further enhance the patient experience. The continued stability of these credit ratings is important to the long-term strategic direction of UMHS.

The COVID-19 pandemic and related actions taken by federal and state governments in response may materially impact UMHS's financial position and its results of operations. The extent of the impact to UMHS will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time.

Although there are many risks and uncertainties, management believes UMHS is well positioned to maintain its strong financial condition in the era of the pandemic and health care reform.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Statement of Net Position**

	June 30, 2020	2019
	(in thousands)	
<b>Assets and Deferred Outflows</b>		
Current Assets:		
Cash and cash equivalents on deposit with the University	\$ 578,754	\$ 274,532
Accounts receivable, net	277,148	350,450
Receivable from other University units	6,021	171
Current portion of pledges receivable, net	5,454	3,267
Inventory and other current assets	94,521	86,825
Total Current Assets	961,898	715,245
Noncurrent Assets:		
Unexpended debt proceeds on deposit with the University	47,961	817
Investments on deposit with the University	1,444,391	1,523,640
Pledges receivable, net	8,516	11,416
Other assets	32,925	14,453
Capital assets, net	1,395,452	1,450,955
Total Noncurrent Assets	2,929,245	3,001,281
Total Assets	3,891,143	3,716,526
Deferred Outflows	129,061	81,956
<b>Total Assets and Deferred Outflows</b>	<b>\$ 4,020,204</b>	<b>\$ 3,798,482</b>
<b>Liabilities, Deferred Inflows and Net Position</b>		
Current Liabilities:		
Accrued compensation	\$ 115,655	\$ 95,759
Accounts payable and accrued expenses	94,713	74,525
Unearned revenue	279,361	3,364
Payable to other University units	4,800	
Current portion of obligations for postemployment benefits	24,047	23,081
Current portion of long-term debt	39,487	34,544
Third-party settlements and reserves	60,355	30,201
Total Current Liabilities	618,418	261,474
Noncurrent Liabilities:		
Long-term debt	1,013,599	963,216
Payable to other University units	13,354	11,291
Obligations for postemployment benefits	670,418	559,574
Other	50,436	45,519
Total Noncurrent Liabilities	1,747,807	1,579,600
Total Liabilities	2,366,225	1,841,074
Deferred Inflows	82,441	92,341
Net Position:		
Net investment in capital assets	401,796	422,947
Restricted:		
Nonexpendable	11,540	10,158
Expendable	66,581	56,777
Unrestricted	1,091,621	1,375,185
Total Net Position	1,571,538	1,865,067
<b>Total Liabilities, Deferred Inflows and Net Position</b>	<b>\$ 4,020,204</b>	<b>\$ 3,798,482</b>

The accompanying notes are an integral part of the financial statements.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Statement of Revenues, Expenses and Changes in Net Position**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
<b>Operating Revenues</b>		
Net patient service revenue (net of provision for bad debts of \$99,481 in 2020 and \$115,715 in 2019)	\$ 4,152,615	\$ 4,212,431
Other revenue	72,841	67,070
<b>Total Operating Revenues</b>	<b>4,225,456</b>	<b>4,279,501</b>
<b>Operating Expenses</b>		
Compensation and benefits	1,872,405	1,736,743
Supplies, services and other	1,386,532	1,268,937
Depreciation	201,115	207,616
Michigan Medicine Administrative Services	295,175	278,661
Medical School faculty and other services	661,301	659,683
<b>Total Operating Expenses</b>	<b>4,416,528</b>	<b>4,151,640</b>
Operating (Loss) Income	(191,072)	127,861
<b>Nonoperating Revenues (Expenses)</b>		
Federal economic relief funds	116,858	
Interest expense	(39,049)	(40,298)
Net investment (loss) income	(12,914)	92,504
Private gifts for other than capital and permanent endowment purposes	11,113	5,179
<b>Total Nonoperating Revenues, Net</b>	<b>76,008</b>	<b>57,385</b>
(Loss) Income Before Other Revenues (Expenses) and Transfers	(115,064)	185,246
<b>Other Revenues (Expenses)</b>		
Capital and permanent endowment gifts	2,611	1,446
(Loss) gain on disposal of capital assets	(17)	8
<b>Total Other Revenues, Net</b>	<b>2,594</b>	<b>1,454</b>
(Loss) Income Before Transfers	(112,470)	186,700
Transfers to other University units, net	(181,059)	(196,371)
Decrease in Net Position	(293,529)	(9,671)
Net Position, Beginning of Year	1,865,067	1,926,708
University of Michigan Medical Group		(51,970)
Net Position, Beginning of Year, As Restated	1,865,067	1,874,738
<b>Net Position, End of Year</b>	<b>\$ 1,571,538</b>	<b>\$ 1,865,067</b>

The accompanying notes are an integral part of the financial statements.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Statement of Cash Flows**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
<b>Cash Flows from Operating Activities</b>		
Received from patient care services	\$ 4,540,436	\$ 4,213,068
Received from non-patient sources	73,383	65,249
Expenses reimbursed (to) by other University units	(2,241)	31,566
Payments to employees	(1,795,504)	(1,677,867)
Payments to suppliers	(1,257,459)	(1,168,756)
Payments to other University units	(1,100,065)	(1,077,086)
<b>Net Cash Provided by Operating Activities</b>	<b>458,550</b>	<b>386,174</b>
<b>Cash Flows from Noncapital Financing Activities</b>		
Federal economic relief funds	118,325	
Private gifts and other receipts	12,554	6,591
Transfers to other University units, net	(180,702)	(196,432)
<b>Net Cash Used in Noncapital Financing Activities</b>	<b>(49,823)</b>	<b>(189,841)</b>
<b>Cash Flows from Capital and Related Financing Activities</b>		
Purchases of capital assets, net	(140,749)	(182,835)
Interest payments	(41,222)	(43,196)
Proceeds from issuance of capital debt	89,919	
Principal payments on capital debt and capital lease obligations	(33,168)	(32,582)
Private gifts and other receipts	1,883	3,427
Transfers (to) from other University units for capital projects	(357)	61
<b>Net Cash Used in Capital and Related Financing Activities</b>	<b>(123,694)</b>	<b>(255,125)</b>
<b>Cash Flows from Investing Activities</b>		
Investment income	67,913	65,772
Net increase in noncurrent investments and other assets	(1,580)	(2,759)
(Increase) decrease in unexpended capital debt proceeds	(47,144)	20,472
<b>Net Cash Provided by Investing Activities</b>	<b>19,189</b>	<b>83,485</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>304,222</b>	<b>24,693</b>
Cash and Cash Equivalents on Deposit with the University, Beginning of Year	274,532	364,936
University of Michigan Medical Group		(115,097)
Cash and Cash Equivalents on Deposit with the University, Beginning of Year, as Restated	274,532	249,839
<b>Cash and Cash Equivalents on Deposit with the University, End of Year</b>	<b>\$ 578,754</b>	<b>\$ 274,532</b>

The accompanying notes are an integral part of the financial statements.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Statement of Cash Flows—Continued

	Year Ended June 30,	
	2020	2019
	(in thousands)	
Reconciliation of Operating (Loss) Income to Net Cash Provided by		
Operating Activities:		
Operating (loss) income	\$ (191,072)	\$ 127,861
Adjustments to reconcile operating (loss) income to net cash provided by operating activities:		
Depreciation expense	201,115	207,616
Changes in assets and liabilities:		
Accounts receivable, net	73,302	(28,696)
Receivable from other University units	(24,850)	20,991
Inventory and other current assets	(7,696)	(11,123)
Accrued compensation	19,896	7,125
Accounts payable and accrued expenses	21,503	10,047
Unearned revenue	274,530	1,913
Payable to other University units	6,863	(19,773)
Third-party settlements and reserves	30,154	20,261
Obligations for postemployment benefits	111,810	(57,185)
Changes in deferred outflows	(47,105)	(3,734)
Changes in deferred inflows	(9,900)	110,871
Net Cash Provided by Operating Activities	<u>\$ 458,550</u>	<u>\$ 386,174</u>

The accompanying notes are an integral part of the financial statements.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Notes to Financial Statements

June 30, 2020 and 2019

### Note 1—Organization and Summary of Significant Accounting Policies

Organization and Basis of Presentation: The Regents of the University of Michigan (the “University”) have the ultimate responsibility for the University of Michigan Health System (“UMHS”) and, as part of the University, the assets, deferred outflows, liabilities, deferred inflows, revenues, expenses and changes in net position of UMHS are included in the consolidated financial statements of the University. UMHS serves as the principal teaching facility for the University of Michigan Medical School (“Medical School”), and the majority of physician services to UMHS patients are provided by Medical School faculty. As part of the University, UMHS is exempt from income taxes under Internal Revenue Code Sections 501(c)(3) and 115.

UMHS is an operating unit of Michigan Medicine. Along with UMHS, Michigan Medicine includes the Medical School, Michigan Health Corporation (a wholly owned corporation created for joint venture and managed care initiatives) and UM Health (a wholly owned corporation created to hold and develop Michigan Medicine’s statewide network of hospitals, hospital joint ventures and other hospital affiliations, currently consisting of Metropolitan Health Corporation).

UMHS and the Medical School maintain various agreements to address the financial design and integration of their patient care activities. Revenue from hospital services and professional revenue from physicians is recorded by UMHS. Patient care expenses other than physician compensation are recorded by UMHS, while physician compensation is recorded by the Medical School. UMHS makes payments to the Medical School for faculty services provided to UMHS related to faculty participation in the direction and supervision of clinical and graduate medical education programs.

In 2019, the activities of the previously reported University of Michigan Hospitals (“UMH”) and the University of Michigan Medical Group were combined to form UMHS, resulting in a change in reporting entity. In accordance with Governmental Accounting Standards Board (“GASB”) Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*, this combination is included in the financial statements as if it occurred at the beginning of the earliest period presented.

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by GASB. UMHS reports as a special purpose government entity engaged primarily in business type activities, as defined by GASB, on the accrual basis. Business type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

Net position is categorized as:

- Net investment in capital assets: Capital assets, net of accumulated depreciation, unexpended debt proceeds, and outstanding principal balances of debt and capital lease liabilities attributable to the acquisition, construction or improvement of those assets.
- Restricted:
  - Nonexpendable – Net position subject to externally imposed stipulations that it be maintained permanently. Such net position includes the corpus portion (historical value) of gifts to UMHS’s permanent endowment funds and certain investment earnings stipulated by the donor to be reinvested permanently.
  - Expendable – Net position subject to externally imposed stipulations that can be fulfilled by actions of UMHS pursuant to those stipulations or that expire by the passage of time. Such net position includes net appreciation of UMHS’s permanent endowment funds that have not been stipulated by the donor to be reinvested permanently.
- Unrestricted: Net position that is not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Regents. Substantially all unrestricted net position is designated for patient care and capital programs.

Summary of Significant Accounting Policies: For purposes of the statement of cash flows, UMHS considers all highly liquid investments purchased with a maturity of three months or less, to be cash equivalents. Cash equivalents generally represent investments in the University Investment Pool (“UIP”), a short-term commingled pool managed by the University that can be readily liquidated to pay contractual liabilities.

Accounts receivable consists primarily of patient activity and is recorded net of allowances for uncollectible accounts receivable, which totaled \$97,872,000 and \$115,539,000 at June 30, 2020 and 2019, respectively. The allowance is based on management’s judgment of potential uncollectible amounts, which includes such factors as historical experience and type of receivable.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

UMHS receives pledges and bequests of financial support from corporations, foundations and individuals. Revenue is recognized when a pledge representing an unconditional promise to give is received and all eligibility requirements, including time requirements, have been met. In the absence of such a promise, revenue is recognized when the gift is received. Permanent endowment pledges do not meet eligibility requirements, as defined by GASB, and are not recorded as assets until the related gift is received.

Unconditional promises to give that are expected to be collected in future years are recorded at the present value of the estimated future cash flows. The discounts on these amounts are computed using risk-free interest rates applicable to the years in which the promises are made, commensurate with expected future payments. An allowance for uncollectible pledges receivable is provided based on management's judgment of potential uncollectible amounts and includes such factors as prior collection history, type of gift and nature of fundraising.

Inventories consist primarily of medical and surgical, pharmaceutical and other supplies. Inventories are stated at the lower of cost or market, with the cost determined on the first-in, first-out basis.

Investments on deposit with the University represent investments in the University Endowment Fund ("UEF"), a commingled pool which is invested entirely in the Long Term Portfolio, a diversified, equity-oriented investment pool managed by the University. The fair market value of UEF shares is determined at the end of each calendar quarter based on the fair value of the pool. Participants may purchase or redeem UEF shares at fair market value at each valuation date, subject to minimum holding and notice requirements.

Capital assets are recorded at cost or, if donated, at acquisition value at the date of donation. All capital assets other than land are depreciated using the straight-line method of depreciation over the following asset lives:

Buildings and leasehold improvements	3 to 50 years
Infrastructure and land improvements	3 to 25 years
Equipment and software	3 to 16 years

UMHS accrues paid time off ("PTO") leave for employees based upon length of service and employee classification. Accrued PTO leave benefits are paid at the employee's regular hourly rate when used, paid as part of the PTO sellback program, or paid upon termination of employment, reduction in force, or start of a leave of absence.



## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

Unearned revenue consists primarily of cash received from grants which has not yet been earned under the terms of the agreement. During 2020, the Centers for Medicare and Medicaid Services expanded the existing Accelerated and Advance Payment Program in response to the COVID-19 pandemic. The program allowed UMHS to request up to six months of advance Medicare payments. After one year past the receipt of the advance payment, claims for services provided to Medicare beneficiaries will be applied against the advance payment balance. Any unapplied advance payment amounts must be paid in full within 29 months from the receipt of the advance payments. The unearned portion of these advanced payments totaled \$273,847,000 at June 30, 2020, and will be reported as patient care revenues in a future period as the qualifying patient care services are performed. UMHS also received federal funding through the State of Michigan as a result of a Coronavirus Relief Bill, signed into law in March 2020. The relief funding is administered through the Michigan Health and Hospital Association and is dedicated to expanding the capacity and capabilities of healthcare providers to treat COVID-19 patients. Revenue associated with these payments will be recognized once eligible expenditures are incurred or eligible revenue is lost. The unearned portion of these payments totaled \$1,467,000 at June 30, 2020.

UMHS's policy for defining operating activities as reported on the statement of revenues, expenses and changes in net position are those that generally result from exchange transactions such as payments or expenditures related to patient care services provided. Nearly all of UMHS's revenues and expenses are the result of exchange transactions.

Federal economic relief funds represent funding received from the federal government as a result of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"). The CARES Act was signed into law in March 2020 in order to provide economic assistance for businesses and individuals that had been negatively impacted by the COVID-19 pandemic. During 2020, UHMS received payments from the Provider Relief Fund portion of the CARES Act which is administered through the U.S. Department of Health and Human Services and provides funding to hospitals and health care providers in order to support expenses incurred or revenues lost associated with the COVID-19 pandemic. Funds received are recognized into revenue as UMHS identifies eligible expenditures or lost revenues which qualify for reimbursement. Revenue recognized under the terms and conditions of this program totaled \$116,858,000 in 2020.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

UMHS has agreements with third-party payers that provide for payments to UMHS at amounts that differ from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payers and others for service rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payers. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in the future periods as final settlements are determined.

UMHS provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. As UMHS does not pursue collection of amounts once determined to qualify as charity care, they are not reported as revenues in the accompanying statement of revenues, expenses and changes in net position.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The most significant areas that require management estimates relate to valuation of accounts receivable, contractual arrangements with third-party payers and reimbursement, as well as valuation of investments.

Reclassifications: Unearned revenue, which has been historically included within accounts payable and accrued compensation, has been reclassified into a separate line in the statement of net position at June 30, 2020 and 2019.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Notes to Financial Statements—Continued

### Note 2—Cash and Investments

Cash and investments at June 30, 2020 and 2019 are summarized as follows:

	2020	2019
	(in thousands)	
Cash and cash equivalents – University Investment Pool	\$ 578,754	\$ 274,532
Investments:		
University Endowment Fund	1,444,357	1,523,607
Other investments	34	33
Total investments	1,444,391	1,523,640
Total cash, cash equivalents and investments	\$ 2,023,145	\$ 1,798,172

The University maintains centralized management for substantially all cash and investments of UMHS. Cash reserves and relatively short duration assets are invested in the UIP, while longer term assets held in the UEF are invested in the University's Long Term Portfolio. The UIP is principally invested in investment-grade money market securities, U.S. government and other fixed income securities and absolute return strategies. The longer investment horizon of the Long Term Portfolio allows for an equity-oriented strategy to achieve higher expected returns over time, and permits the use of less liquid alternative investments, providing for equity diversification beyond the stock markets.

The UEF consists of both permanent endowments and funds functioning as endowment. Permanent endowments are those funds received from donors with the stipulation that the principal remain intact and be invested in perpetuity to produce income that is to be expended for the purposes specified by the donors. Funds functioning as endowment consist of amounts (restricted gifts or unrestricted funds) that have been allocated by UMHS for long-term investment purposes, but are not limited by donor stipulations requiring UMHS to preserve principal in perpetuity. Substantially all of the amounts invested by UMHS in this pool are funds functioning as endowment.

The University's investment policies are governed and authorized by University Bylaws and the Board of Regents. The approved asset allocation policy for the Long Term Portfolio, in which the UEF invests, sets general targets for both equities and fixed income securities. Since diversification is a fundamental risk management strategy, the Long Term Portfolio is broadly diversified within these general categories. At June 30, 2020 and 2019, the Long Term Portfolio consisted of cash equivalents (2 percent and 1 percent), fixed income securities (8 percent and 4 percent), U.S. and non-U.S. equities (4 percent and 9 percent), commingled funds (19 percent and 25 percent) and nonmarketable alternative investments (67 percent and 61 percent).

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 2—Cash and Investments—Continued

Commingled (pooled) funds held in the Long Term Portfolio include Securities and Exchange Commission regulated mutual funds and externally managed funds, limited partnerships and corporate structures which are generally unrated and unregulated. Commingled funds have liquidity (redemption) provisions, which enable the University to make full or partial withdrawals with notice, subject to restrictions on the timing and amount. Commingled funds are primarily invested in non-U.S./global equities and absolute return strategies, but also include exposure to domestic fixed income and equity securities. Certain commingled funds may use derivatives, short positions and leverage as part of their investment strategy; however, these investments are structured to limit the University's risk exposure to the amount of invested capital.

Nonmarketable alternative investments held in the Long Term Portfolio consist of limited partnerships and similar vehicles involving an advance commitment of capital called by the general partner as needed and distributions of capital and return on invested capital as underlying strategies are concluded during the life of the partnership. These limited partnerships include venture capital, private equity, real estate, natural resources and absolute return strategies. There is not an active secondary market for these alternative investments, which are generally unrated and unregulated, and the liquidity of these investments is dependent on actions taken by the general partner.

The Long Term Portfolio holds investments denominated in foreign currencies and forward foreign exchange contracts used to manage the risk related to fluctuations in currency exchange rates between the time of purchase or sale and the actual settlement of foreign securities. Various investment managers acting for the University also use forward foreign exchange contracts in risk-based transactions to carry out their portfolio strategies. Foreign exchange risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. The Long Term Portfolio's non-U.S. dollar exposure amounted to 11 percent of the portfolio at both June 30, 2020 and 2019.

The University's investment strategy incorporates certain financial instruments that involve, to varying degrees, elements of market risk and credit risk in excess of amounts recorded in the financial statements. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forwards, futures and commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of a counterparty default is typically limited to the amounts recognized in the statement of net position and is not represented by the contract or notional amounts of the instruments.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 2—Cash and Investments—Continued

UMHS receives quarterly distributions from the UEF based on the University's endowment spending rule. The annual distribution rate is 4.5 percent of the one-quarter lagged seven year moving average fair value of fund shares. To protect endowment principal in the event of a prolonged market downturn, distributions are limited to 5.3 percent of the current fair value of fund shares. Monthly distributions are also made from the UIP to UMHS based on the 90-day U.S. Treasury Bill rate. The University's costs to administer and grow the UEF and UIP are funded by investment returns.

Withdrawals may be made quarterly from the UEF, with notice given to the University one month prior to the end of the preceding quarter, based upon University policy, generally after a five-year investment period. Withdrawals may be made from the UIP on a daily basis.

GASB defines fair value and establishes a framework for measuring fair value that includes a three tiered hierarchy of valuation inputs, placing a priority on those which are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the entity's own assumptions about how market participants would value an asset or liability based on the best information available. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. The three levels of inputs, of which the first two are considered observable and the last unobservable, are as follows:

- Level 1 – Quoted prices for identical assets or liabilities in active markets that can be accessed at the measurement date
- Level 2 – Other significant observable inputs, either direct or indirect, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable; or market corroborated inputs
- Level 3 – Unobservable inputs

A significant portion of the underlying investments of the University's commingled pools include nonmarketable alternative investments and certain commingled funds described earlier in this note that are priced by managers using net asset value. The proprietary valuation techniques and unobservable pricing assumptions used by these managers to estimate fair value may have a significant impact on the resulting fair value determination of these investments. However, UMHS uses Level 2 inputs to measure the fair value of its investments in the University's commingled pools described in Note 1 and within this note, since shares may be purchased or sold subject to holding and notice requirements at the fair market values determined by the University.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Notes to Financial Statements—Continued**

**Note 3—Pledges Receivable**

The composition of pledges receivable at June 30, 2020 and 2019 is summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
Gift pledges outstanding:		
Capital	\$ 5,643	\$ 5,427
Operations	8,735	10,231
	14,378	15,658
Less:		
Allowance for uncollectible pledges	319	842
Unamortized discount to present value	89	133
Total pledges receivable, net	13,970	14,683
Less current portion	5,454	3,267
	<u>\$ 8,516</u>	<u>\$ 11,416</u>

Payments on pledges receivable at June 30, 2020 are expected to be received in the following years ended June 30 (in thousands):

2021	\$ 5,601
2022	3,463
2023	1,454
2024	1,309
2025	1,301
2026 and after	1,250
	<u>\$ 14,378</u>

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Notes to Financial Statements—Continued**

**Note 4—Capital Assets**

Capital assets activity for the years ended June 30, 2020 and 2019 is summarized as follows:

<b>2020</b>				
	Beginning Balance	Additions	Retirements	Ending Balance
	(in thousands)			
Land	\$ 29,824		\$ 92	\$ 29,732
Land improvements	30,052	\$ 644	341	30,355
Buildings	2,192,563	50,391	26,925	2,216,029
Equipment	702,353	49,991	76,108	676,236
IT Infrastructure	328,600	14,211	28,884	313,927
Construction in progress	30,520	31,355		61,875
	3,313,912	146,592	132,350	3,328,154
Less accumulated depreciation	1,862,957	201,115	131,370	1,932,702
	\$ 1,450,955	\$ (54,523)	\$ 980	\$ 1,395,452

<b>2019</b>				
	Beginning Balance	Additions	Retirements	Ending Balance
	(in thousands)			
Land	\$ 30,423		\$ 599	\$ 29,824
Land improvements	22,080	\$ 9,435	1,463	30,052
Buildings	2,091,417	131,490	30,344	2,192,563
Equipment	648,004	100,613	46,264	702,353
IT Infrastructure	332,405	12,479	16,284	328,600
Construction in progress	122,368	(91,848)		30,520
	3,246,697	162,169	94,954	3,313,912
Less accumulated depreciation	1,749,156	207,616	93,815	1,862,957
	\$ 1,497,541	\$ (45,447)	\$ 1,139	\$ 1,450,955

The increase in construction in progress of \$31,355,000 in 2020 represents the amount of capital expenditures for new projects of \$146,592,000 net of capital assets placed in service of \$115,237,000. The decrease in construction in progress of \$91,848,000 in 2019 represents the amount of capital expenditures for new projects of \$162,169,000 net of capital assets placed in service of \$254,017,000. Retirements of \$132,350,000 and \$94,954,000 in 2020 and 2019, respectively, are primarily related to fully depleted clinical equipment and information technology assets no longer in service.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Notes to Financial Statements—Continued**

**Note 4—Capital Assets—Continued**

Capital assets, net includes assets under capital leases of \$24,598,000 and \$26,600,000 at June 30, 2020 and 2019, respectively. These assets are principally comprised of the Northville Health Center building and equipment under capital lease.

**Note 5—Long-term Debt**

Long-term debt at June 30, 2020 and 2019 is summarized as follows:

	2020	2019
	(in thousands)	
Payable to the University:		
2020, 4.05% to 5.05% through 2050	\$ 71,000	
unamortized premium	18,870	
2018, 4.05% to 5.05% through 2048	46,865	\$ 47,670
unamortized premium	5,945	6,312
2017, 4.05% to 5.05% through 2047	99,590	101,330
unamortized premium	14,330	15,576
2012, 4.71% through 2025	44,760	44,760
2012, 3.23% to 3.25% through 2030	53,750	58,315
2012, 2.60% to 3.25% through 2033	82,825	83,335
2012, 3.65% through 2038	64,940	64,940
2012, 2.00% to 5.00% through 2042	56,710	56,710
2012, 2.00% to 5.00% through 2032	29,165	31,755
unamortized premium	1,168	1,258
2010, 0.68% to 5.00% through 2041	107,095	113,685
unamortized discount	(330)	(352)
2010, 3.20% to 3.64% through 2040	141,470	141,470
unamortized discount	(456)	(496)
2010, 2.00% to 5.00% through 2027	83,935	95,130
unamortized premium	3,013	3,866
2009, 2.00% to 5.00% through 2039	127,925	131,935
unamortized premium	516	561
	1,053,086	997,760
Less current portion	39,487	34,544
	<u>\$ 1,013,599</u>	<u>\$ 963,216</u>



UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Notes to Financial Statements—Continued**

**Note 5—Long-term Debt—Continued**

Long-term debt activity for the years ended June 30, 2020 and 2019 is summarized as follows:

<b>2020</b>			
	Beginning Balance	Additions (in thousands)	Reductions (in thousands)
	Ending Balance		
Payable to the University	\$ 997,760	\$ 89,919	\$ 34,593
	\$ 1,053,086		

<b>2019</b>			
	Beginning Balance	Additions (in thousands)	Reductions (in thousands)
	Ending Balance		
Payable to the University	\$ 1,031,386	\$ -	\$ 33,626
	\$ 997,760		

During 2020, UMHS received proceeds of \$89,919,000 from the University primarily to provide funding for the Clinical Inpatient Tower and the Brighton Center for Specialty Care projects.

Principal maturities, including interest on debt obligations, based on scheduled bond maturities for the next five years and in subsequent five-year periods are as follows:

	Principal	Interest (in thousands)	Total
2021	\$ 36,140	\$ 40,265	\$ 76,405
2022	38,720	39,561	78,281
2023	40,825	37,818	78,643
2024	45,110	36,019	81,129
2025	47,135	34,110	81,245
2026-2030	234,030	143,228	377,258
2031-2035	235,375	100,003	335,378
2036-2040	217,375	51,759	269,134
2041-2045	74,330	19,183	93,513
2046-2050	40,990	4,962	45,952
	1,010,030	\$ 506,908	\$ 1,516,938
Plus unamortized premiums, net	43,056		
	<u>\$ 1,053,086</u>		

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### **Note 5—Long-term Debt—Continued**

UMHS participates in the University's debt stabilization program and is charged interest at a composite fixed rate based on available fixed rate debt instruments at the time the internal loan from the University is created. Periodically, the University reviews payments made under the fixed rate schedules as compared to actual interest payments made by the University to outside debt holders and may utilize excess interest paid by units to support future strategic projects. UMHS maintains fixed rate debt with an effective interest rate that averaged 3.7 percent in both 2020 and 2019.

#### **Note 6—Third-Party Payment and Reimbursement**

A substantial portion of UMHS's revenue is received under contractual arrangements with Medicare, Medicaid and Blue Cross and Blue Shield of Michigan. Payments from these third-party payers are based on a combination of prospectively determined rates and retrospectively settled amounts. Many of the payment calculations require the use of estimates. Final settlement of the amount due to UMHS or payable to the payers is subject to the laws and regulations governing the federal and state programs and post-payment audits, which may result in further adjustments by the payers. Management believes that reasonable provisions for anticipated adjustments have been made in the financial statements.

Certain adjustments made by third parties in previously settled cost reports are being appealed. Recoveries are recognized in the financial statements as adjustments to prior year settlements at the time the appeals are resolved. Settlement balances are reported net, along with any reserve balances, as third-party settlements and reserves in the statement of net position. The significant settlements from prior periods that resolved in 2020 were related to 2015 and 2016 for government payers and resulted in amounts payable of \$4,258,000, and non-government payers from 2018 that resulted in amounts payable of \$2,094,000.

During 2020, UMHS continued to receive regular interim payments from commercial payers despite lower volumes due to the COVID-19 pandemic. At June 30, 2020, \$47,859,000 associated with this funding has been recorded as a liability under third-party settlements and reserves.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Notes to Financial Statements—Continued

### Note 6—Third-Party Payment and Reimbursement—Continued

UMHS also provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Since UMHS does not pursue collection of amounts once determined to qualify as charity care, they are not reported as revenues in the accompanying statement of revenues, expenses and changes in net position. Charges foregone for services provided under UMHS's charity care policy for the years ended June 30, 2020 and 2019 were \$92,400,000 and \$76,839,000, respectively. Bad debt provisions for the years ended June 30, 2020 and 2019 were \$99,481,000 and \$115,715,000, respectively. Both items, when considered in total, reflect the impact of patients being insured under health insurance exchange products and the Medicaid expansion in Michigan.

The distribution of net patient care service revenue by primary payer source for the years ended June 30, 2020 and 2019 is as follows:

	2020	2019
Medicare	25.9%	25.5%
Medicaid	11.6%	11.8%
Blue Cross	40.8%	40.0%
Other	21.7%	22.7%

### Note 7—Transactions with Other University of Michigan Units

UMHS has amounts receivable from and payable to other University units at June 30, 2020 and 2019 as follows:

	2020	2019
	(in thousands)	
Amounts receivable from other University units:		
Metro Health	\$ 19,196	
Other	\$ 5,826	\$ 171
Amounts payable to other University units:		
Michigan Medicine Administrative Services	\$ 13,354	\$ 11,291
Other	\$ 4,800	

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Notes to Financial Statements—Continued

### Note 7—Transactions with Other University of Michigan Units—Continued

In 2020, a line of credit of \$45,000,000 was established between UMHS and Metro Health to better achieve the goals and objectives of providing accessible, quality patient care and performing approved investments. At June 30, 2020, amounts receivable primarily consists of the draw on the line of credit by Metro Health.

Amounts payable consists principally of UMHS's portion of expenses incurred by the Michigan Medicine Administrative Services organization to accrue compensated absences.

UMHS had various other transactions with University units for the years ended June 30, 2020 and 2019 which are summarized as follows:

	2020	2019
	(in thousands)	
Operating (expenses) revenues:		
Clinical services provided by the Medical School	\$ (661,301)	\$ (659,683)
Amounts received from the Medical School to reimburse UMHS for expenses related to Medical School revenue and operating support, net	3,118	3,231
Services provided by other University units	(78,276)	(73,176)
Services provided to other University units	491	7,344
Premium insurance payments	(53,167)	(45,776)
Services provided by Michigan Medicine Administrative Services	(295,175)	(278,661)
Rent and other	(10)	(16)
Equity transfers to:		
Medical School academic and other non-patient care purposes, net	(171,686)	(193,717)
Other University units, net	(9,373)	(2,654)

UMHS's operations are dependent on services received from the Medical School and the Executive Vice President for Medical Affairs ("EVPMA") office, including the majority of the physician services that are provided to UMHS patients. Accordingly, UMHS recognizes expense for these services in operating expenses. UMHS incurred \$661,301,000 and \$659,683,000 of expense for services provided by the Medical School in 2020 and 2019, respectively. UMHS is also reimbursed for the salary cost of UMHS employees that perform professional services related to the Medical School. These reimbursements are recorded as a reduction to compensation and benefits expense on the statement of revenues, expenses and changes in net position, and totaled \$3,118,000 and \$3,231,000 in 2020 and 2019, respectively.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 7—Transactions with Other University of Michigan Units—Continued

In the course of normal operations, UMHS both provides and receives services from other University units. Services received include benefits administration, grounds maintenance, parking services, information technology, security services, payroll and human resources. UMHS included \$78,276,000 and \$73,176,000 in operating expenses for these services during 2020 and 2019, respectively. Services provided by UMHS include those of University Occupational Health Services and risk management administration. To compensate UMHS for these services, various University units reimbursed UMHS \$491,000 and \$7,344,000 during 2020 and 2019, respectively, which is included as a reduction to total operating expenses.

Operating expenses include UMHS's share of the initial premiums charged by Veritas for liability, property and casualty insurance, including worker's compensation. The premiums are based on the present value, using a discount rate of 5 percent, of the ultimate losses as estimated by an independent actuary. Medical Professional Liability premiums and premium credits are held solely by UMHS. Excess ultimate losses, beyond initial coverage provided by Veritas, are reflected within the statements of UMHS.

Certain UMHS administrative functions are performed by a shared Michigan Medicine Administrative Services environment that combines similar functions from the Medical School and EVPMA office. Functions that are centralized include finance, legal, development, information technology and other services that can be provided from a single office to each part of the Michigan Medicine organization in a cost-effective manner. Costs incurred by the Michigan Medicine Administrative Services environment are allocated to each participating organization based upon effort expended for each function. In 2020 and 2019, \$295,175,000 and \$278,661,000, respectively, of operating expense was allocated to UMHS for the performance of these functions.

UMHS conducts equity transfers to and receives equity transfers from other University units. These equity transfers are generally made in support of the research and academic missions and are made at the discretion of UMHS leadership.

In 2016, a ten-year internal arrangement between UMH and the Medical School was established to provide financial support for strategic investments and to increase faculty engagement and integration within the clinical mission. In 2017, the Medical School transferred funds of \$129,733,000 to UMHS, which were invested in the University's Long Term Portfolio. In exchange for this investment, UMHS distributes transfers back to the Medical School equal to the University's endowment distribution rate applied to the investment on an annual basis, with additional distributions occurring based on various metrics related to the financial performance of the clinical mission. Under this arrangement, UMHS transferred \$10,593,000 and \$35,053,000 to the Medical School during 2020 and 2019, respectively.

## UNIVERSITY OF MICHIGAN HEALTH SYSTEM

### Notes to Financial Statements—Continued

#### Note 8—Postemployment Benefits

UMHS participates in the University's postemployment benefits plan which provides retiree health and welfare benefits, primarily medical, prescription drug, dental and life insurance coverage, to eligible retirees and their eligible dependents. Substantially all of UMHS's regular employees may become eligible for these benefits if they reach retirement age while working for UMHS. For employees retiring on or after January 1, 1987, contributions toward health and welfare benefits are shared between UMHS and the retiree, and can vary based on date of hire, date of retirement, age and coverage elections.

The University also provides income replacement benefits, retirement savings contributions, and health and life insurance benefits to substantially all regular UMHS employees who are enrolled in a University sponsored long-term disability plan and qualify, based on disability status while working for UMHS, to receive basic or expanded long-term disability benefits. Contributions toward the expanded long-term disability plan are shared between UMHS and employees and vary based on years of service, annual base salary and coverage elections. Contributions toward the basic long-term disability plan are paid entirely by UMHS.

These postemployment benefits are provided through single-employer plans administered by the University. The Executive Vice Presidents of the University have the authority to establish and amend benefit provisions of these plans.

Actuarial projections of postemployment benefits are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided and announced future changes at the time of each valuation and the historical pattern of sharing benefit costs between the employer and plan members to that point.

The University's reported liability for postemployment benefits obligations was calculated using the entry age normal level percent of pay method. UMHS's annual postemployment benefits expense and liability represents an allocation of UMHS's relative share of the University's expense and liability, based on the method in which the retiree benefits are funded. The funding method is based upon a percentage of salary dollars of active employees who qualify for retiree benefits.

UNIVERSITY OF MICHIGAN HEALTH SYSTEM

**Notes to Financial Statements—Continued**

**Note 8—Postemployment Benefits—Continued**

Changes in the reported total liability for UMHS's postemployment benefits obligations for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>		
	Retiree Health and Welfare	Long-term Disability (in thousands)	Total
Balance, beginning of year	\$ 542,772	\$ 39,883	\$ 582,655
Net benefits expense	53,210	2,698	55,908
Increase (decrease) in deferred outflows	46,660	(658)	46,002
Decrease (increase) in deferred inflows	10,905	(1,005)	9,900
Balance, end of year	653,547	40,918	694,465
Less current portion	19,112	4,935	24,047
	<b>\$ 634,435</b>	<b>\$ 35,983</b>	<b>\$ 670,418</b>

	<b>2019</b>		
	Retiree Health and Welfare	Long-term Disability (in thousands)	Total
Balance, beginning of year	\$ 602,134	\$ 37,706	\$ 639,840
Net benefits expense	51,265	4,422	55,687
Decrease in deferred outflows	(1,138)	(863)	(2,001)
Increase in deferred inflows	(109,489)	(1,382)	(110,871)
Balance, end of year	542,772	39,883	582,655
Less current portion	18,009	5,072	23,081
	<b>\$ 524,763</b>	<b>\$ 34,811</b>	<b>\$ 559,574</b>

At June 30, 2020 and 2019, deferred outflows reported in the statement of net position include benefit payments made after the measurement date of \$19,112,000 and \$18,009,000, respectively. UMHS has no obligation to make contributions in advance of when insurance premiums or claims are due for payment and currently pays for postemployment benefits on a pay-as-you-go basis. UMHS's reported postemployment benefits obligations at June 30, 2020 and 2019 as a percentage of covered payroll of \$1,356,687,000 and \$1,247,191,000 was 51 percent and 47 percent, respectively.

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Notes to Financial Statements—Continued

### Note 8—Postemployment Benefits—Continued

Significant actuarial assumptions used at the June 30, 2019 and 2018 measurement dates are as follows:

	2019	2018
Discount rate*	3.50%	3.87%
Inflation rate	2.00%	2.00%
Immediate/ultimate administrative trend rate	0.0%/3.0%	0.0%/3.0%
Immediate/ultimate medical trend rate	6.0%/4.5%	6.5%/4.5%
Immediate/ultimate Rx trend rate	7.5%/4.5%	9.0%/4.5%
Increase in compensation rate	4.00%	4.00%
Mortality table**	PUB-2010 Teachers Head Count Table, Scale MP-2018	RP-2014 White Collar Head Count Table, Scale MP-2017
Average future work life expectancy (years):		
Retiree health and welfare	9.03	9.14
Long-term disability	11.34	11.47

\* Bond Buyer 20-year General Obligation Municipal Bond Index as of the last publication of the measurement period

\*\* Based on the University's study of mortality experience from 2015-2019 for the June 30, 2019 measurement date and 2010-2014 for the June 30, 2018 measurement date



# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Notes to Financial Statements—Continued

### Note 9—Retirement Plan

UMHS participates in the University’s retirement plan, a defined contribution retirement plan through TIAA and Fidelity Management Trust Company (“FMTC”) mutual funds. All staff are eligible to participate in the plan based upon age and service requirements. Participants maintain individual contracts with TIAA, or accounts with FMTC, and are fully vested.

Beginning January 2020, eligible employees may contribute 5 percent of their pay with UMHS contributing an amount equal to 10 percent of each employee’s pay to the plan. Prior to January 2020, eligible employees could contribute either 4.5 or 5 percent of their pay, depending on their position, with UMHS contributing an amount equal to 9 or 10 percent of each employee’s pay to the plan. Participants may elect to contribute additional amounts to the plan within specified limits that are not matched by UMHS contributions. Contributions and covered payroll under the plan (excluding additional participant contributions) for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
UMHS contributions	\$ 103,365	\$ 93,135
Employee contributions	\$ 53,889	\$ 48,613
Payroll covered under plan	\$ 1,356,687	\$ 1,247,191
Total payroll	\$ 1,400,406	\$ 1,277,030

# UNIVERSITY OF MICHIGAN HEALTH SYSTEM

## Notes to Financial Statements—Continued

### Note 10—Commitments and Contingencies

UMHS has entered into capital and operating leases for certain buildings and equipment, which expire at various dates through 2039. Outstanding commitments for these leases are expected to be paid in the following years ended June 30:

	Capital (in thousands)	Operating
2021	\$ 3,045	\$ 23,839
2022	3,045	22,889
2023	2,999	19,854
2024	2,861	19,040
2025	3,004	18,605
2026-2030	15,171	29,359
2031-2035	15,932	11,131
2036-2039	13,248	
	59,305	\$ 144,717
Less amount representing interest	28,193	
Present value of minimum lease payments	\$ 31,112	

Operating lease expenses, which include leases with other University units, totaled \$31,331,000 and \$31,279,000 in 2020 and 2019, respectively.

Capital lease obligations consist primarily of a 25-year lease involving the 100,000 square foot building, 10 acres of land and site improvements that house the Northville Health Center facility.

UMHS is a party to various pending legal actions and other claims in the normal course of business, and is of the opinion that the outcome of these proceedings will not have a material adverse effect on its financial position.

During 2020, UMHS received Provider Relief Fund payments under the CARES Act. Terms and conditions surrounding the recognition of these funds may be subject to change and could require UMHS to repay a portion of amounts received. UMHS believes that any liabilities arising from such changes will not have a material effect on its financial position.

The COVID-19 pandemic and related actions taken by federal and state governments in response may materially impact UMHS's financial position and its results of operations. The extent of the impact to UMHS will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time.



**FINANCIAL STATEMENTS  
FOR THE YEARS ENDED June 30, 2020 and 2019  
with  
REPORT OF INDEPENDENT AUDITORS**

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

June 30, 2020 and 2019

	Page(s)
Report of Independent Auditors.....	1-2
Management's Discussion and Analysis (Unaudited) .....	3-9
Consolidated Financial Statements:	
Statement of Net Position .....	10
Statement of Revenues, Expenses and Changes in Net Position .....	11
Statement of Cash Flows .....	12-13
Notes to Financial Statements.....	14-29



## **Report of Independent Auditors**

To the Regents of the University of Michigan

We have audited the accompanying financial statements of the Intercollegiate Athletics of the University of Michigan (“ICA”), which, as discussed in Note 1, consists of certain departments of the University of Michigan, which comprise the statements of net position as of June 30, 2020 and 2019, and the related statements of revenues, expenses and changes in net position and of cash flows for the years then ended.

### ***Management’s Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors’ Responsibility***

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to ICA’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ICA’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Intercollegiate Athletics of the University of Michigan, which consists of certain departments of the University of Michigan as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### *Emphasis of Matter*

As discussed in Note 1, the financial statements of ICA are intended to present the net position, revenues, expenses and changes in net position, and cash flows of only that portion of the business type activities of the University of Michigan that are attributable to the transactions of ICA. They do not purport to, and do not, present fairly the financial position of the University of Michigan as of June 30, 2020 and 2019, and the changes in its financial position, or, where applicable, its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

### *Other Matter*

The accompanying management's discussion and analysis on pages 3 through 9 is required by accounting principles generally accepted in the United States of America to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*PricewaterhouseCoopers LLP*

October 22, 2020

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)**

**Introduction**

The following discussion and analysis provides an overview of the financial position of Intercollegiate Athletics of the University of Michigan ("ICA") at June 30, 2020 and 2019 and its activities for the three fiscal years ended June 30, 2020. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

ICA operates under the control of the Regents of the University of Michigan (the "University") to administer the intercollegiate athletic programs of the University. As part of the University, the assets, deferred outflows, liabilities, deferred inflows, revenues, expenses and changes in net position of ICA are included in the consolidated financial statements of the University. All organizations controlled by ICA, consisting of its various departments, are included in the financial statements. Organizations not controlled by ICA, such as certain booster and alumni organizations, are not included in the financial statements.

**Financial Highlights**

ICA's financial position remains strong, with total assets and deferred outflows of \$865.8 million and total liabilities and deferred inflows of \$381.5 million at June 30, 2020, as compared to total assets and deferred outflows of \$919.8 million and total liabilities and deferred inflows of \$422.7 million at June 30, 2019. Net position, which represents the residual interest in ICA's total assets and deferred outflows after total liabilities and deferred inflows are deducted, totaled \$484.3 million and \$497.1 million at June 30, 2020 and 2019, respectively. ICA's change in net position for the years ended June 30 is summarized as follows:

	2020	2019	2018
	(in millions)		
Operating revenues	\$ 177.0	\$ 181.5	\$ 163.7
Operating expenses	\$ 190.2	\$ 200.7	\$ 195.4
Net nonoperating and other activities	\$ 0.4	\$ 10.9	\$ 35.2
(Decrease) increase in net position	\$ (12.8)	\$ (8.3)	\$ 3.5

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)—Continued**

In 2018, Congress passed the Tax Cuts and Jobs Act of 2017, which eliminated the tax deductibility for seating donations. As a result, effective January 1, 2018, ICA has presented preferred seat contributions as exchange type transactions and will therefore reflect this activity in operating revenues within the statement of revenues, expenses and changes in net position.

ICA's operating revenues decreased \$4.5 million in 2020 due primarily to a reduction in preferred seat contributions received as a result of uncertainty surrounding the 2021 sports seasons and a decrease in facilities revenues due to a reduction in facility rentals. ICA's operating revenues increased \$17.8 million in 2019 due primarily to the change in presentation of preferred seat contributions from nonoperating to operating activity and increases in spectator admissions due to an additional home football game.

Significant recurring sources of revenue for ICA, including gifts and investment income, are included in nonoperating revenues, as required by the Governmental Accounting Standards Board ("GASB"). Net nonoperating and other activities decreased \$10.5 million in 2020 due primarily to a decrease in net investment income. Net nonoperating and other activities decreased \$24.3 million in 2019 due primarily to the change in presentation of preferred seating donations from nonoperating to operating activity.

ICA's operating expenses decreased \$10.5 million in 2020 due primarily to the cancellation of spring sports and reduced team activities. ICA's operating expenses increased \$5.3 million in 2019 due primarily to increases in compensation, team and game, and depreciation expense.

**Using the Financial Statements**

ICA's financial report includes three financial statements: the Statement of Net Position; the Statement of Revenues, Expenses and Changes in Net Position; and the Statement of Cash Flows. These financial statements are prepared in accordance with GASB principles.



INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)—Continued**

**Statement of Net Position**

The statement of net position presents the financial position of ICA at the end of the fiscal year and includes all assets, deferred outflows, liabilities and deferred inflows of ICA. The difference between total assets and deferred outflows as compared to total liabilities and deferred inflows – net position – is one indicator of the current financial condition of ICA, while the change in net position is an indication of whether the overall financial condition has improved or worsened during the year. ICA's assets, deferred outflows, liabilities, deferred inflows and net position at June 30 are summarized as follows:

	<b>2020</b>	<b>2019</b>	<b>2018</b>
	(in thousands)		
Net current assets (liabilities):			
Cash equivalents	\$ 115,324	\$ 141,562	\$ 130,138
Receivables and other assets, net	21,361	17,496	19,022
Advance sale of game tickets	(19,814)	(45,072)	(44,364)
Current portion of notes payable	(11,272)	(10,544)	(9,913)
Other current liabilities	(13,822)	(21,433)	(22,921)
Total net current assets	91,777	82,009	71,962
Net noncurrent assets, deferred outflows, (liabilities) and (deferred inflows):			
Investments	137,518	136,122	124,709
Pledges receivable, net	52,234	62,391	72,036
Other noncurrent assets	13,654	11,786	10,953
Capital assets, net	519,378	546,196	552,493
Deferred outflows	6,293	4,282	4,606
Other liabilities	(1,500)	(2,128)	
Unearned revenues	(7,864)	(8,779)	(10,169)
Obligations for postemployment benefits	(36,782)	(31,993)	(34,314)
Notes payable	(277,169)	(289,856)	(277,255)
Deferred inflows	(13,248)	(12,908)	(9,580)
Total net noncurrent assets and (net deferred inflows)	392,514	415,113	433,479
Net position	\$ 484,291	\$ 497,122	\$ 505,441

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)—Continued**

ICA continues to make investments in its physical plant financed by debt, capital gifts and reserves. In 2019, ICA completed construction of the Football Performance Center.

Outstanding debt at June 30, 2020 and 2019 totaled \$288.4 million and \$300.4 million, respectively.

ICA's net position decreased \$12.8 million in 2020. Net position at June 30, 2020 and 2019 totaled \$484.3 million and \$497.1 million, respectively, and is summarized as follows:

	2020	2019	2018
	(in thousands)		
Net investment in capital assets	\$ 228,405	\$ 245,796	\$ 265,325
Restricted:			
Nonexpendable	91,715	83,503	75,194
Expendable	155,609	166,723	161,114
Unrestricted	8,562	1,100	3,808
	<u>\$ 484,291</u>	<u>\$ 497,122</u>	<u>\$ 505,441</u>

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)—Continued**

**Results of Operations**

ICA measures its results of operations based on certain activities, which are summarized as follows for the years ended June 30:

	2020	2019	2018
	(in thousands)		
Revenues:			
Spectator admissions	\$ 57,138	\$ 53,930	\$ 46,399
Conference distributions	53,905	53,922	53,136
Preferred seat contributions	27,643	30,205	33,035
Private gifts for other than capital and endowment purposes, current funds	5,169	4,771	5,423
Corporate sponsorships and other media rights	18,359	18,478	18,079
Licensing royalties	8,133	9,732	10,543
Facilities revenues	4,815	7,075	4,822
Concessions, publications and parking	3,569	4,323	3,662
Other revenues	3,392	3,830	10,594
Investment income, current funds	6,692	6,531	5,387
Total Revenues	188,815	192,797	191,080
Expenses and other uses:			
Salaries, wages and benefits, current funds	71,575	72,474	68,646
Financial aid	27,958	27,340	26,385
Team and game	33,307	37,866	37,213
Other operating and administrative	13,473	15,529	14,696
Equity transfers to the University, current funds	7,978	6,020	9,328
Operations and maintenance of plant, current funds	8,736	9,874	9,512
Deferred maintenance transfer	6,800	5,350	5,000
Debt service transfer	17,359	17,464	17,263
Total expenses and other uses	187,186	191,917	188,043
Excess of revenues over expenses and other uses	\$ 1,629	\$ 880	\$ 3,037

Excess of revenues over expenses and other uses increased \$0.7 million in 2020 and decreased \$2.2 million in 2019.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)—Continued**

ICA's revenues decreased \$4.0 million in 2020 primarily due to a reduction in preferred seat contributions received as a result of uncertainty surrounding the 2021 sports seasons and a decrease in facilities revenues due to a reduction in facility rentals. ICA's expenses and other uses decreased \$4.7 million in 2020 primarily due to the cancellation of spring sports and reduced team activities.

**Statement of Cash Flows**

The statement of cash flows provides additional information about ICA's financial results by reporting the major sources and uses of cash. ICA's cash flows for the years ended June 30 are as follows:

	<b>2020</b>	<b>2019</b>	<b>2018</b>
	(in thousands)		
Net cash (used in) provided by operating activities	\$ (17,661)	\$ 14,831	\$ 4,749
Net cash (used in) provided by noncapital financing activities	(2,674)	(716)	13,940
Net cash used in capital and related financing activities	(13,609)	(9,103)	(49,958)
Net cash provided by investing activities	7,706	6,412	16,875
Net (decrease) increase in cash equivalents	<u>\$ (26,238)</u>	<u>\$ 11,424</u>	<u>\$ (14,394)</u>

Cash received from operations primarily consists of spectator admissions, conference distributions and preferred seat contributions. Cash received from noncapital financing primarily consists of private gifts. Cash used in capital and related financing activities primarily related to ICA's continued investment in its physical plant.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Management's Discussion and Analysis (Unaudited)—Continued**

**Economic Factors That May Affect the Future**

ICA believes that it is well positioned to generate sufficient cash flows to sustain continued success in its operations and support of the student-athlete and athletic department.

A major portion of ICA's revenue, such as conference media contracts and corporate sponsorship arrangements, is contractually defined for future years. However, a significant portion of ICA's revenue base, such as gifts, football admissions and premium seat sales, is directly tied to the success of its football program. While ICA has historically sold out the premium seats at Michigan Stadium and enjoyed football season ticket renewals of greater than 95 percent, ICA would be negatively impacted if the football program were to experience declined success, which would likely result in decreased spectator admissions, preferred seat contributions and gift revenue.

Additional external risks which may significantly impact ICA include lawsuits involving the National Collegiate Athletic Association, grant-in-aid limits and the overall student-athlete support structure. Health care, injury prevention, full cost of attendance provisions, student-athlete trust funds and professional agent representation will continue to be discussed. Furthermore, potential future landscape changes could arise in the form of additional benefits for student-athletes beyond their participation.

The COVID-19 pandemic and related actions taken by the NCAA, the Big Ten Conference and the University in response may materially impact ICA's financial position and its results of operations. While ICA continues to design and execute plans to mitigate these risks, the extent of the impact to ICA will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time. In response to the COVID-19 pandemic, fall 2020 competitions have been postponed and the 2020 football season is scheduled to start several months later than the typical start date, with fewer games, and no spectators in the stadium.

While it is not possible to predict the ultimate results, management believes that ICA's financial position will remain strong.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Statement of Net Position**

	June 30, 2020	2019
	(in thousands)	
<b>Assets and Deferred Outflows</b>		
Current Assets:		
Cash equivalents on deposit with the University	\$ 115,324	\$ 141,562
Accounts receivable, net	7,522	3,866
Current portion of pledges receivable, net	10,276	10,454
Current portion of prepaid expenses and other assets	3,563	3,176
Total Current Assets	136,685	159,058
Noncurrent Assets:		
Endowment investments on deposit with the University	137,518	136,122
Pledges receivable, net	52,234	62,391
Prepaid expenses and other assets	13,654	11,786
Capital assets, net	519,378	546,196
Total Noncurrent Assets	722,784	756,495
Total Assets	859,469	915,553
Deferred Outflows	6,293	4,282
<b>Total Assets and Deferred Outflows</b>	<b>\$ 865,762</b>	<b>\$ 919,835</b>
<b>Liabilities, Deferred Inflows and Net Position</b>		
Current Liabilities:		
Accounts payable and accrued expenses	\$ 4,432	\$ 10,207
Accrued compensation	6,505	6,239
Advance sale of game tickets	19,814	45,072
Current portion of unearned revenues	2,885	4,987
Current portion of notes payable to the University	11,272	10,544
Total Current Liabilities	44,908	77,049
Noncurrent Liabilities:		
Other liabilities	1,500	2,128
Unearned revenues	7,864	8,779
Obligations for postemployment benefits	36,782	31,993
Notes payable to the University	277,169	289,856
Total Noncurrent Liabilities	323,315	332,756
Total Liabilities	368,223	409,805
Deferred Inflows	13,248	12,908
Net Position:		
Net investment in capital assets	228,405	245,796
Restricted:		
Nonexpendable	91,715	83,503
Expendable	155,609	166,723
Unrestricted	8,562	1,100
Total Net Position	484,291	497,122
<b>Total Liabilities, Deferred Inflows and Net Position</b>	<b>\$ 865,762</b>	<b>\$ 919,835</b>

The accompanying notes are an integral part of the financial statements.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Statement of Revenues, Expenses and Changes in Net Position**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
<b>Operating Revenues</b>		
Spectator admissions	\$ 57,138	\$ 53,930
Conference distributions	53,905	53,922
Preferred seat contributions	27,643	30,205
Corporate sponsorships and other media rights	18,359	18,478
Licensing royalties	8,133	9,732
Facilities revenues	4,815	7,075
Concessions, publications and parking	3,569	4,323
Other revenues	3,392	3,830
<b>Total Operating Revenues</b>	<b>176,954</b>	<b>181,495</b>
<b>Operating Expenses</b>		
Salaries, wages and benefits	73,599	74,496
Financial aid	27,958	27,340
Team and game	31,307	39,366
Other operating and administrative	13,473	15,529
Operations and maintenance of plant	12,783	13,175
Depreciation	31,111	30,761
<b>Total Operating Expenses</b>	<b>190,231</b>	<b>200,667</b>
Operating Loss	(13,277)	(19,172)
<b>Nonoperating Revenues (Expenses)</b>		
Private gifts for other than capital and endowment purposes	5,442	4,775
Net investment income	329	9,994
Interest expense and other, net	(10,586)	(10,028)
<b>Total Nonoperating (Expenses) Revenues, Net</b>	<b>(4,815)</b>	<b>4,741</b>
Loss Before Other Revenues and Transfers	(18,092)	(14,431)
<b>Other Revenues</b>		
Capital gifts	4,585	3,714
Private gifts for permanent endowment purposes	8,171	7,815
<b>Total Other Revenues</b>	<b>12,756</b>	<b>11,529</b>
Net Expenses Before Transfers	(5,336)	(2,902)
Transfers to other University departments, net	(7,495)	(5,417)
Decrease in Net Position	(12,831)	(8,319)
Net Position, Beginning of Year	497,122	505,441
<b>Net Position, End of Year</b>	<b>\$ 484,291</b>	<b>\$ 497,122</b>

The accompanying notes are an integral part of the financial statements.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Statement of Cash Flows**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
<b>Cash Flows from Operating Activities</b>		
Spectator admissions	\$ 31,993	\$ 54,851
Conference distributions	52,782	53,859
Preferred seat contributions	27,378	30,205
Corporate sponsorships and other media rights	12,507	13,231
Licensing royalties	7,095	9,821
Facilities revenues	3,348	7,209
Concessions, publications and parking	3,226	4,847
Other revenues	3,370	3,857
Payments for salaries, wages and benefits	(71,796)	(71,960)
Payments for financial aid	(27,958)	(27,340)
Payments for team and game expenses	(32,124)	(34,786)
Payments for other operating and administrative expenses	(14,047)	(14,940)
Payments for operations and maintenance of plant	(13,435)	(14,023)
<b>Net Cash (Used in) Provided by Operating Activities</b>	<b>(17,661)</b>	<b>14,831</b>
<b>Cash Flows from Noncapital Financing Activities</b>		
Private gifts for other than capital and endowment purposes	5,304	4,701
Transfers to other University departments, net	(7,978)	(5,417)
<b>Net Cash Used in Noncapital Financing Activities</b>	<b>(2,674)</b>	<b>(716)</b>
<b>Cash Flows from Capital and Related Financing Activities</b>		
Capital gifts	14,785	14,458
Proceeds from issuance of capital debt		26,540
Principal payments on capital debt	(11,395)	(12,735)
Interest payments on capital debt	(11,221)	(10,807)
Purchases of capital assets	(5,778)	(26,559)
<b>Net Cash Used in Capital and Related Financing Activities</b>	<b>(13,609)</b>	<b>(9,103)</b>
<b>Cash Flows from Investing Activities</b>		
Investment income	7,981	7,614
Increase in investments on deposit with the University, net	(275)	(1,202)
<b>Net Cash Provided by Investing Activities</b>	<b>7,706</b>	<b>6,412</b>
Net (Decrease) Increase in Cash Equivalents	(26,238)	11,424
Cash Equivalents on Deposit with the University, Beginning of Year	141,562	130,138
<b>Cash Equivalents on Deposit with the University, End of Year</b>	<b>\$ 115,324</b>	<b>\$ 141,562</b>

The accompanying notes are an integral part of the financial statements.



INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Statement of Cash Flows—Continued**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
	(in thousands)	
Reconciliation of Operating Loss to Net Cash (Used in) Provided by Operating Activities:		
Operating loss	\$ (13,277)	\$ (19,172)
Adjustments to reconcile operating loss to net cash (used in) provided by operating activities:		
Depreciation expense	31,111	30,761
Changes in assets and liabilities:		
Accounts receivable, net	(3,656)	(5)
Prepaid expenses and other assets	(1,058)	(1,091)
Accounts payable and accrued expenses	(4,693)	2,029
Accrued compensation	5,055	(1,063)
Advance sale of game tickets	(25,258)	708
Unearned revenues	(3,017)	(1,748)
Changes in deferred outflows	(2,011)	324
Changes in deferred inflows	(857)	4,088
Net Cash (Used in) Provided by Operating Activities	<u>\$ (17,661)</u>	<u>\$ 14,831</u>

The accompanying notes are an integral part of the financial statements.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements**

June 30, 2020 and 2019

**Note 1—Organization and Summary of Significant Accounting Policies**

Organization and Basis of Presentation: Intercollegiate Athletics of the University of Michigan (“ICA”) operates under the control of the Regents of the University of Michigan (the “University”) to administer the intercollegiate athletic programs of the University. As part of the University, the assets, deferred outflows, liabilities, deferred inflows, revenues, expenses and changes in net position of ICA are included in the consolidated financial statements of the University. All organizations controlled by ICA, consisting of its various departments, are included in the financial statements; organizations not controlled by ICA, such as certain booster and alumni organizations, are not included in the financial statements. As part of the University, ICA is exempt from income taxes under Internal Revenue Code Sections 501(c)(3) and 115.

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board (“GASB”). ICA reports as a special purpose government entity engaged primarily in business type activities, as defined by GASB, on the accrual basis. Business type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

Net position is categorized as:

- Net investment in capital assets: Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets.
- Restricted:

Nonexpendable – Net position subject to externally imposed stipulations that it be maintained permanently. Such net position includes the corpus portion (historical value) of gifts to ICA’s permanent endowment funds and certain investment earnings stipulated by the donor to be reinvested permanently.

Expendable – Net position subject to externally imposed stipulations that can be fulfilled by actions of ICA pursuant to those stipulations or that expire by the passage of time. Such net position includes net appreciation of ICA’s permanent endowment funds that have not been stipulated by the donor to be reinvested permanently.

- Unrestricted: Net position not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Regents.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 1—Organization and Summary of Significant Accounting Policies—Continued**

Summary of Significant Accounting Policies: For purposes of the statement of cash flows, ICA considers all highly liquid investments purchased with a maturity of three months or less, to be cash equivalents. Cash equivalents generally represent investments in the University Investment Pool (“UIP”), a short-term commingled pool managed by the University that can be readily liquidated to pay contractual liabilities.

ICA receives pledges and bequests of financial support from corporations, foundations and individuals. Revenue is recognized when a pledge representing an unconditional promise to give is received and all eligibility requirements, including time requirements, have been met. In the absence of such a promise, revenue is recognized when the gift is received. Permanent endowment pledges do not meet eligibility requirements, as defined by GASB, and are not recorded as assets until the related gift is received.

Unconditional promises to give that are expected to be collected in future years are recorded at the present value of the estimated future cash flows. The discounts on these amounts are computed using risk-free interest rates applicable to the years in which the promises are made, commensurate with expected future payments. An allowance for uncollectible pledges receivable is provided based on management’s judgment of potential uncollectible amounts and includes such factors as prior collection history, type of gift and nature of fundraising.

Endowment investments primarily represent investments in the University Endowment Fund (“UEF”), a commingled pool which is invested entirely in the Long Term Portfolio, a diversified, equity-oriented investment pool managed by the University. The fair market value of UEF shares is determined at the end of each calendar quarter based on the fair value of the pool. Participants may purchase or redeem UEF shares at fair market value at each valuation date, subject to minimum holding and notice requirements.

Capital assets are recorded at cost or, if donated, at acquisition value at the date of donation. Depreciation of capital assets is provided on a straight-line method over the estimated useful lives of the respective assets, which generally range from four to forty years.

Advance sale of game tickets consists of spectator admissions collected for athletic contests scheduled for the subsequent fiscal year and therefore not earned as of the end of the current fiscal year.

Unearned revenues consist primarily of cash received from unearned sponsorships and other contracts which have not yet been earned under the terms of the agreements.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 1—Organization and Summary of Significant Accounting Policies—Continued**

For donor restricted endowments, the Uniform Prudent Management of Institutional Funds Act, as adopted in Michigan, permits the Board of Regents to appropriate an amount of realized and unrealized endowment appreciation as determined to be prudent. The University's policy is to retain net realized and unrealized appreciation with the endowment after spending rule distributions. Cumulative net appreciation of permanent endowment funds, which totaled \$32,890,000 and \$39,859,000 at June 30, 2020 and 2019, respectively, is available to meet spending policy rate distributions and is recorded in restricted expendable net position. The University's endowment spending rule is further discussed in Note 2.

Conference distributions consist of television revenue, bowl distributions, National Collegiate Athletic Association ("NCAA") distributions and conference championship payouts distributed to ICA by the Big Ten Conference, net of spectator admissions revenue sharing.

Preferred seat contributions represent an annual seating program for men's football, basketball and ice hockey, with seat location linked to contribution levels.

ICA records non-cash, value-in-kind trade transactions in both corporate sponsorships and other media rights revenue and team and game expense. These transactions consist primarily of athletic apparel and footwear, and amounted to \$2,986,000 and \$3,390,000 in 2020 and 2019, respectively.

Team and game expenses include post-season play expenditures, net of reimbursement from the Big Ten Conference, the NCAA and sponsoring bowl organizations.

Interest expense and other is recorded net of gain or loss on disposal of plant assets.

Operating activities as reported in the statement of revenues, expenses and changes in net position are those that generally result from exchange transactions, such as sales of tickets for games and payments made for services or goods received. Nonexchange transactions are reported as nonoperating activities.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 2—Cash and Investments**

The University maintains centralized management for substantially all cash and investments of ICA. Cash reserves and relatively short duration assets are invested in the UIP, while longer term assets held in the UEF are invested in the University's Long Term Portfolio. The UIP is principally invested in investment-grade money market securities, U.S. government and other fixed income securities and absolute return strategies. The longer investment horizon of the University's Long Term Portfolio allows for an equity-oriented strategy to achieve higher expected returns over time, and permits the use of less liquid alternative investments, providing for equity diversification beyond the stock markets.

The UEF consists of both permanent endowments and funds functioning as endowment. Permanent endowments are those funds received from donors with the stipulation that the principal remain intact and be invested in perpetuity to produce income that is to be expended for the purposes specified by the donors. Funds functioning as endowment consist of amounts (restricted gifts or unrestricted funds) that have been allocated by ICA for long-term investment purposes, but are not limited by donor stipulations requiring ICA to preserve principal in perpetuity.

The University's investment policies are governed and authorized by University Bylaws and the Board of Regents. The approved asset allocation policy for the Long Term Portfolio, in which the UEF invests, sets general targets for both equities and fixed income securities. Since diversification is a fundamental risk management strategy, the Long Term Portfolio is broadly diversified within these general categories. At June 30, 2020 and 2019, the Long Term Portfolio consisted of cash equivalents (2 percent and 1 percent), fixed income securities (8 percent and 4 percent), U.S. and non-U.S. equities (4 percent and 9 percent), commingled funds (19 percent and 25 percent) and nonmarketable alternative investments (67 percent and 61 percent).

Commingled (pooled) funds held in the Long Term Portfolio include Securities and Exchange Commission regulated mutual funds and externally managed funds, limited partnerships and corporate structures which are generally unrated and unregulated. Commingled funds have liquidity (redemption) provisions, which enable the University to make full or partial withdrawals with notice, subject to restrictions on the timing and amount. Commingled funds are primarily invested in non-U.S./global equities and absolute return strategies, but also include exposure to domestic fixed income and equity securities. Certain commingled funds may use derivatives, short positions and leverage as part of their investment strategy; however, these investments are structured to limit the University's risk exposure to the amount of invested capital.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 2—Cash and Investments—Continued**

Nonmarketable alternative investments held in the Long Term Portfolio consist of limited partnerships and similar vehicles involving an advance commitment of capital called by the general partner as needed and distributions of capital and return on invested capital as underlying strategies are concluded during the life of the partnership. These limited partnerships include venture capital, private equity, real estate, natural resources and absolute return strategies. There is not an active secondary market for these alternative investments, which are generally unrated and unregulated, and the liquidity of these investments is dependent on actions taken by the general partner.

The Long Term Portfolio holds investments denominated in foreign currencies and forward foreign exchange contracts used to manage the risk related to fluctuations in currency exchange rates between the time of purchase or sale and the actual settlement of foreign securities. Various investment managers acting for the University also use forward foreign exchange contracts in risk-based transactions to carry out their portfolio strategies. Foreign exchange risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. The Long Term Portfolio's non-U.S. dollar exposure amounted to 11 percent of the portfolio at both June 30, 2020 and 2019.

The University's investment strategy incorporates certain financial instruments that involve, to varying degrees, elements of market risk and credit risk in excess of amounts recorded in the financial statements. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forwards, futures and commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of a counterparty default is typically limited to the amounts recognized in the statement of net position and is not represented by the contract or notional amounts of the instruments.

ICA receives quarterly distributions from the UEF based on the University's endowment spending rule. The annual distribution rate is 4.5 percent of the one-quarter lagged seven year moving average fair value of fund shares. To protect endowment principal in the event of a prolonged market downturn, distributions are limited to 5.3 percent of the current fair value of fund shares. Monthly distributions are also made from the UIP to ICA based on the 90-day U.S. Treasury Bill rate. The University's costs to administer and grow the UEF and UIP are funded by investment returns.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 2—Cash and Investments—Continued**

Withdrawals may be made quarterly from the UEF, with notice given to the University one month prior to the end of the preceding quarter, based upon University policy, generally after a five year investment period. Withdrawals may be made from the UIP on a daily basis.

GASB defines fair value and establishes a framework for measuring fair value that includes a three tiered hierarchy of valuation inputs, placing a priority on those which are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the entity's own assumptions about how market participants would value an asset or liability based on the best information available. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. The three levels of inputs, of which the first two are considered observable and the last unobservable, are as follows:

- Level 1 – Quoted prices for identical assets or liabilities in active markets that can be accessed at the measurement date
- Level 2 – Other significant observable inputs, either direct or indirect, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable; or market corroborated inputs
- Level 3 – Unobservable inputs

A significant portion of the underlying investments of the University's commingled pools include nonmarketable alternative investments and certain commingled funds described earlier in this note that are priced by managers using net asset value. The proprietary valuation techniques and unobservable pricing assumptions used by these managers to estimate fair value may have a significant impact on the resulting fair value determination of these investments. However, ICA uses Level 2 inputs to measure the fair value of its investments in the University's commingled pools described in Note 1 and within this note, since shares may be purchased or sold subject to holding and notice requirements at the fair market values determined by the University.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 3—Pledges Receivable**

The composition of pledges receivable at June 30, 2020 and 2019 is summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
Gift pledges outstanding:		
Capital	\$ 59,786	\$ 70,452
Operations	5,046	5,193
	64,832	75,645
Less:		
Allowance for uncollectible pledges	1,469	1,727
Unamortized discount to present value	853	1,073
Total pledges receivable, net	62,510	72,845
Less current portion	10,276	10,454
	<u>\$ 52,234</u>	<u>\$ 62,391</u>

Payments on pledges receivable at June 30, 2020 are expected to be received in the following years ended June 30 (in thousands):

2021	\$ 10,597
2022	9,557
2023	8,653
2024	12,032
2025	6,493
2026 and after	17,500
	<u>\$ 64,832</u>

As discussed in Note 1, permanent endowment pledges do not meet eligibility requirements, as defined by GASB, until the related gift is received. Accordingly, permanent endowment pledges totaling \$14,337,000 and \$13,987,000 at June 30, 2020 and 2019, respectively, are not recognized as assets in the accompanying financial statements. In addition, bequest intentions and other conditional promises are not recognized as assets until the specified conditions are met because of uncertainties with regard to their realizability and valuation.



INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 4—Capital Assets**

Capital assets activity for the years ended June 30, 2020 and 2019 is summarized as follows:

<b>2020</b>				
	Beginning Balance	Additions	Retirements	Ending Balance
	(in thousands)			
Land	\$ 1,818			\$ 1,818
Land improvements	23,923			23,923
Infrastructure	2,840			2,840
Buildings	776,502	\$ 8,633		785,135
Construction in progress	8,560	(6,062)		2,498
Equipment	12,834	1,722	\$ 34	14,522
	826,477	4,293	34	830,736
Less accumulated depreciation	280,281	31,111	34	311,358
	<u>\$ 546,196</u>	<u>\$ (26,818)</u>	<u>\$ -</u>	<u>\$ 519,378</u>

<b>2019</b>				
	Beginning Balance	Additions	Retirements	Ending Balance
	(in thousands)			
Land	\$ 1,818			\$ 1,818
Land improvements	22,464	\$ 1,459		23,923
Infrastructure	2,840			2,840
Buildings	752,416	24,944	\$ 858	776,502
Construction in progress	11,836	(3,276)		8,560
Equipment	11,364	1,726	256	12,834
	802,738	24,853	1,114	826,477
Less accumulated depreciation	250,245	30,761	725	280,281
	<u>\$ 552,493</u>	<u>\$ (5,908)</u>	<u>\$ 389</u>	<u>\$ 546,196</u>

In 2020, the decrease in construction in progress of \$6,062,000 represents the amount of capital assets placed in service of \$8,633,000 net of capital expenditures for new projects of \$2,571,000. In 2019, the decrease in construction in progress of \$3,276,000 represents the amount of capital assets placed in service of \$26,403,000 net of capital expenditures for new projects of \$23,127,000.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 5—Notes Payable to the University of Michigan**

Long-term debt activity for the years ended June 30, 2020 and 2019 is summarized as follows:

		<b>2020</b>	
	Beginning Balance	Additions	Reductions
	(in thousands)		Ending Balance
Payable to the University	\$ 300,400	\$ -	\$ 11,959
Less current portion	10,544		11,272
	<u>\$ 289,856</u>		<u>\$ 277,169</u>
		<b>2019</b>	
	Beginning Balance	Additions	Reductions
	(in thousands)		Ending Balance
Payable to the University	\$ 287,168	\$ 26,540	\$ 13,308
Less current portion	9,913		10,544
	<u>\$ 277,255</u>		<u>\$ 289,856</u>

During 2019, ICA received debt proceeds of \$26,540,000 from the University to finance the construction of the Stephen M. Ross Athletics South Competition and Performance project.

ICA participates in the University's debt stabilization program and is charged interest at a composite rate based on available variable and fixed rate debt instruments. Periodically, the University reviews payments made under the fixed rate schedules as compared to actual interest payments made by the University to outside debt holders and may utilize excess interest paid by units to support future strategic projects. Fixed interest rates on debt obligations outstanding at June 30, 2020 and 2019 range from 2.25 to 5.40 percent.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 5—Notes Payable to the University of Michigan—Continued**

In 2020 and 2019, ICA incurred interest costs totaling \$11,274,000 and \$11,740,000, respectively.

Principal maturities and interest on long-term debt for the next five years and in subsequent five-year periods are as follows:

	Principal (in thousands)	Interest
2021	\$ 10,725	\$ 10,904
2022	12,460	10,458
2023	13,065	9,994
2024	8,310	9,587
2025	8,630	9,239
2026-2030	49,375	40,417
2031-2035	74,560	28,451
2036-2040	54,815	12,063
2041-2045	17,765	3,667
2046-2047	32,240	435
	281,945	\$ 135,215
Plus unamortized premiums	6,496	
	<u>\$ 288,441</u>	

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 6—Transactions with Other University of Michigan Units**

ICA reimbursed the University for certain goods and services received in addition to making intra-University equity transfers during the years ended June 30, 2020 and 2019 as follows:

	2020	2019
	(in thousands)	
Financial Aid (Tuition and Housing)	\$ 23,526	\$ 23,127
Goods and Services:		
Utilities	3,410	3,654
Plant services	1,477	1,276
Technology/Telecommunications	1,120	1,279
Insurance coverage	1,228	1,101
Security	835	871
Medical services	708	829
Business and finance allocation	741	697
Budget administration allocation	590	566
Marching Band support	374	463
Other	851	968
Total Goods and Services	11,334	11,704
Equity Transfers:		
Television revenue sharing	6,103	5,795
Recreational Sports and Unions infrastructure renewal	1,800	
Exercise & Sport Science Initiative		150
Recreational Sports transfer	75	75
Total Equity Transfers	7,978	6,020
	\$ 42,838	\$ 40,851

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 6—Transactions with Other University of Michigan Units—Continued**

The recurring allocation associated with the television distributions received from the Big Ten Conference is based on an agreed upon amount and presented within transfers to other University departments, net.

In order to support the Recreational Sports and Unions infrastructure renewal financing plan, ICA has agreed to a commitment for annual payments of \$1,800,000 for a period of 30 years.

During 2020 and 2019, ICA received \$483,000 and \$603,000, respectively, from the Michigan Matching Initiative for Student Support and the Bicentennial Matching Program, which offered an additional incentive for donors to establish or support endowed scholarship funds for undergraduate and graduate fellowships. Qualifying scholarship endowment gifts were matched at 25 percent for the Matching Initiative and 50 percent for the Bicentennial Matching Program.

Certain facilities used by ICA are located on land owned by the University which is not included in these financial statements. The University does not charge ICA rent for the use of this land.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 7—Postemployment Benefits**

ICA participates in the University's postemployment benefits plan which provides retiree health and welfare benefits; primarily medical, prescription drug, dental and life insurance coverage, to eligible retirees and their eligible dependents. Substantially all of ICA's regular employees may become eligible for these benefits if they reach retirement age while working for ICA. For employees retiring on or after January 1, 1987, contributions toward health and welfare benefits are shared between ICA and the retiree and can vary based on date of hire, date of retirement, age and coverage elections.

The University also provides income replacement benefits, retirement savings contributions, and health and life insurance benefits to substantially all regular ICA employees who are enrolled in a University sponsored long-term disability plan and qualify, based on disability status while working for ICA, to receive basic or expanded long-term disability benefits. Contributions toward the expanded long-term disability plan are shared between ICA and employees and vary based on years of service, annual base salary and coverage elections. Contributions toward the basic long-term disability plan are paid entirely by ICA.

These postemployment benefits are provided through single-employer plans administered by the University. The Executive Vice Presidents of the University have the authority to establish and amend benefit provisions of the plans.

Actuarial projections of postemployment benefits are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided and announced future changes at the time of each valuation and the historical pattern of sharing benefit costs between the employer and plan members to that point.

The University's reported liability for postemployment benefits obligations was calculated using the entry age normal level percent of pay method. ICA's annual postemployment benefits expense and liability represents an allocation of ICA's relative share of the University's expense and liability, based on the method in which the retiree benefits are funded. The funding method is based upon a percentage of salary dollars of active employees that qualify for retiree benefits.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 7—Postemployment Benefits—Continued**

Changes in the reported total liability for ICA’s postemployment benefits obligations for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>		
	Retiree Health and Welfare	Long-term Disability (in thousands)	Total
Balance, beginning of year	\$ 31,723	\$ 1,118	\$ 32,841
Net benefits expense	2,068	57	2,125
Increase (decrease) in deferred outflows	1,921	(11)	1,910
Decrease (increase) in deferred inflows	879	(22)	857
Balance, end of year	36,591	1,142	37,733
Less current portion	840	111	951
	<u>\$ 35,751</u>	<u>\$ 1,031</u>	<u>\$ 36,782</u>

	<b>2019</b>		
	Retiree Health and Welfare	Long-term Disability (in thousands)	Total
Balance, beginning of year	\$ 34,158	\$ 1,073	\$ 35,231
Net benefits expense	1,870	92	1,962
Decrease in deferred outflows	(247)	(17)	(264)
Increase in deferred inflows	(4,058)	(30)	(4,088)
Balance, end of year	31,723	1,118	32,841
Less current portion	739	109	848
	<u>\$ 30,984</u>	<u>\$ 1,009</u>	<u>\$ 31,993</u>

At June 30, 2020 and 2019, deferred outflows reported in the statement of net position include benefit payments made after the measurement date of \$840,000 and \$739,000. ICA has no obligation to make contributions in advance of when insurance premiums or claims are due for payment and currently pays for postemployment benefits on a pay-as-you-go basis. ICA’s reported postemployment benefits obligations at June 30, 2020 and 2019, as a percentage of covered payroll of \$54,267,000 and \$53,681,000 were 70 and 61 percent, respectively.

INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 7—Postemployment Benefits—Continued**

Significant actuarial assumptions used at the June 30, 2019 and 2018 measurement dates are as follows:

	2019	2018
Discount rate*	3.50%	3.87%
Inflation rate	2.00%	2.00%
Immediate/ultimate administrative trend rate	0.0%/3.0%	0.0%/3.0%
Immediate/ultimate medical trend rate	6.0%/4.5%	6.5%/4.5%
Immediate/ultimate Rx trend rate	7.5%/4.5%	9.0%/4.5%
Increase in compensation rate	4.00%	4.00%
Mortality table**	PUB-2010 Teachers Head Count Table, Scale MP-2017	RP-2014 White Collar Head Count Table, Scale MP-2017
Average future work life expectancy (years):		
Retiree health and welfare	9.03	9.14
Long-term disability	11.34	11.47

\* Bond Buyer 20-year General Obligation Municipal Bond Index as of the last publication of the measurement period

\*\* Based on the University's study of mortality experience from 2015-2019 for the June 30, 2019 measurement date and 2010-2014 for the June 30, 2018 measurement date



INTERCOLLEGIATE ATHLETICS  
OF THE UNIVERSITY OF MICHIGAN

**Notes to Financial Statements—Continued**

**Note 8—Retirement Plan**

ICA participates in the University’s retirement plan, a defined contribution retirement plan through TIAA and Fidelity Management Trust Company (“FMTC”) mutual funds. All staff are eligible to participate in the plan based upon age and service requirements. Participants maintain individual contracts with TIAA, or accounts with FMTC, and are fully vested.

For payroll covered under the plan, eligible employees generally contribute 5 percent of their pay and ICA generally contributes an amount equal to 10 percent of employees’ pay to the plan. ICA’s contribution commences after an employee has completed one year of employment. Participants may elect to contribute additional amounts to the plan within specified limits that are not matched by ICA contributions. Contributions and covered payroll under the plan (excluding participant’s additional contributions) for the years ended June 30, 2020 and 2019 are summarized as follows:

	<b>2020</b>	<b>2019</b>
	(in thousands)	
ICA contributions	\$ 3,195	\$ 3,093
Employee contributions	\$ 1,666	\$ 1,614
Payroll covered under plan	\$ 54,267	\$ 53,681
Total payroll	\$ 57,809	\$ 58,468

**Note 9—Commitments and Contingencies**

ICA’s authorized expenditures for construction and other projects unexpended at June 30, 2020 were \$33,244,000.

The COVID-19 pandemic and related actions taken by the NCAA, the Big Ten Conference and the University in response may materially impact ICA’s financial position and its results of operations. While ICA continues to design and execute plans to mitigate these risks, the extent of the impact to ICA will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time. In response to the COVID-19 pandemic, fall 2020 competitions have been postponed and the 2020 football season is scheduled to start several months later than the typical start date, with fewer games, and no spectators in the stadium.

**THE VERITAS INSURANCE CORPORATION**

**FINANCIAL STATEMENTS**

**FOR THE YEARS ENDED JUNE 30, 2020 and 2019**

**with**

**REPORT OF INDEPENDENT AUDITORS**

THE VERITAS INSURANCE CORPORATION

June 30, 2020 and 2019

	Page(s)
Report of Independent Auditors.....	1-2
Management's Discussion and Analysis (Unaudited) .....	3-11
Financial Statements:	
Statement of Net Position .....	12
Statement of Revenues, Expenses and Changes in Net Position .....	13
Statement of Cash Flows .....	14
Notes to Financial Statements.....	15-25



## **Report of Independent Auditors**

To the Board of Directors of  
The Veritas Insurance Corporation

We have audited the accompanying financial statements of The Veritas Insurance Corporation (the “Corporation”), a component unit of the University of Michigan, which comprise the statement of net position as of June 30, 2020 and 2019, and the related statements of revenues, expenses and changes in net position and of cash flows for the years then ended.

### ***Management’s Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors’ Responsibility***

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Corporation’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Veritas Insurance Corporation, a component unit of the University of Michigan, as of June 30, 2020 and 2019, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### *Other Matter*

The accompanying management's discussion and analysis on pages 3 through 11 is required by accounting principles generally accepted in the United States of America to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*PricewaterhouseCoopers LLP*

October 22, 2020

## THE VERITAS INSURANCE CORPORATION

### Management's Discussion and Analysis (Unaudited)

#### Introduction

The following discussion and analysis provides an overview of the financial position of The Veritas Insurance Corporation (the "Corporation") at June 30, 2020 and 2019 and its activities for the three fiscal years ended June 30, 2020. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section.

The Corporation, a wholly-owned subsidiary of the University of Michigan (the "University"), provides insurance coverage to the University. The University is the sole shareholder of the Corporation. As part of the University, the assets, liabilities, revenues, expenses and changes in net position of the Corporation are included in the consolidated financial statements of the University.

The Corporation provides direct insurance for medical professional liability, property damage, general liability (including hospital general liability) and educators' legal liability (including directors' and officers' liability). Indemnification is also provided for the University's workers' compensation and auto liability coverages.

The Corporation's insurance policies generally feature aggregate loss limits. For policies inception in 2020 and 2019, the annual aggregate loss limit was \$70 million for medical professional liability and \$5 million for property damage, while general liability, educators' legal liability and auto liability coverages were limited by a combined annual aggregate loss limit of \$12 million.

In addition, the Corporation writes, on a direct basis, basket aggregate umbrella liability coverage. A portion of the basket aggregate umbrella liability program is reinsured by Munich Reinsurance America, Inc. The Corporation also wrote, on a direct basis, additional excess liability coverage for general liability and auto liability. This program was fully reinsured by Swiss Reinsurance Company until October 2018 when it was discontinued. Starting in January 2019, the Corporation writes, on a direct basis, additional excess liability coverage for medical professional liability on a claims made basis. This policy is fully reinsured by Chubb/CNA and AXA XL.

## THE VERITAS INSURANCE CORPORATION

### Management's Discussion and Analysis (Unaudited)—Continued

#### Financial Highlights

For the year ended June 30, 2020, the Corporation's net position decreased by \$41.8 million to \$10.7 million. Operating activities decreased net position by \$46.6 million, while net investment income increased net position by \$4.8 million.

Significant unpredictable events occurred during the year that contributed to the overall \$41.8 million decrease in net position. These events include unfavorable claims development in recent years and lower than expected investment returns.

Unfavorable claims development in recent years is being addressed through a review of existing policies and premium rates.

Management has evaluated the recent decline in its investment performance and believes it to be temporary. Market trends are an accepted risk and Management will review its current investment strategies with the University's investment office to address the temporary lower returns.

The global outbreak of COVID-19, a respiratory disease caused by a new strain of coronavirus, was declared a pandemic by the World Health Organization on March 11, 2020 and a national emergency by the President of the United States on March 13, 2020. The COVID-19 pandemic impact is currently being monitored and addressed through a combination of mitigation and recovery strategies. Property and workers' compensation lines of business are the most heavily impacted with the maximum limit of \$2.0 million per event being reached during the year ended June 30, 2020.

As a result of unfavorable loss experience, capital and surplus were not sufficient to provide premium credits in 2020.

#### Using the Financial Statements

The financial statements report information about the Corporation as a whole using accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board, which have also been used in the preparation of the Annual Statement filed with the Vermont Department of Financial Regulation. Financial statements include the Statement of Net Position, which provides information about the Corporation's financial condition at the end of the fiscal year; the Statement of Revenues, Expenses and Changes in Net Position, which presents information regarding the results of operations and changes in net position for the year; the Statement of Cash Flows, which displays information pertaining to cash receipts and disbursements during the year; and the notes to the financial statements. These statements collectively, present the financial condition of the Corporation at June 30, 2020 and 2019, and its revenues, expenses and changes in net position and cash flows for the years then ended.

# THE VERITAS INSURANCE CORPORATION

## Management's Discussion and Analysis (Unaudited)—Continued

### Statement of Net Position

The statement of net position presents the financial position of the Corporation at the end of the fiscal year and includes all assets and liabilities of the Corporation. The difference between total assets and total liabilities – net position – is one indicator of the current financial condition of the Corporation, while the change in net position is an indication of whether the overall financial condition has improved or worsened during the year. The Corporation's assets, liabilities and net position at June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Cash equivalents and investments	\$ 239.9	\$ 226.4	\$ 218.3
Other assets	5.7	2.2	1.5
Total assets	245.6	228.6	219.8
Reserves for losses and loss adjustment expenses	223.8	169.7	164.8
Other liabilities	11.1	6.4	5.7
Total liabilities	234.9	176.1	170.5
Unrestricted net position	\$ 10.7	\$ 52.5	\$ 49.3

The assets of the Corporation totaled \$245.6 million at June 30, 2020, an increase of \$17.0 million as compared to the prior year, driven primarily by increases in investments and unpaid losses that are recoverable.

The major components of invested assets at June 30, 2020 were \$250,000 in cash equivalents, \$112.6 million in the University's Daily and Monthly Portfolios and \$127.0 million in the University's Long Term Portfolio. The major components of invested assets at June 30, 2019 were \$250,000 in cash equivalents, \$107.7 million in the University's Daily and Monthly Portfolios and \$118.4 million in the University's Long Term Portfolio. The asset allocations for both 2020 and 2019 are consistent with the asset allocation target ranges adopted by the Corporation's Board of Directors.

The major components of liabilities are reserves for losses and loss adjustment expenses ("LAE"). At June 30, 2020, reserves for losses and LAE totaled \$223.8 million, an increase of \$54.1 million, or 31.9 percent from the prior year. Of this amount, \$76.4 million related to reserves on known claims and \$147.4 million related to incurred but not reported reserves. The Corporation's reserves for losses and LAE are based upon management's best estimates, claim adjusters' determinations and actuarial valuations, discounted at a rate of 5 percent for both 2020 and 2019. The increase in reserves for losses and LAE is primarily due to higher losses incurred compared to payout of claims in 2020.



THE VERITAS INSURANCE CORPORATION

**Management's Discussion and Analysis (Unaudited)—Continued**

The activity in the reserves for losses and LAE for the years ended June 30 is summarized as follows:

	<b>2020</b>	<b>2019</b>	<b>2018</b>
	(in millions)		
Reserves for losses and LAE, beginning of year	\$ 169.7	\$ 164.8	\$ 143.4
Less reinsurance recoverable on unpaid losses	1.3	1.1	1.0
Net reserves for losses and LAE, beginning of year	168.4	163.7	142.4
Incurred losses and LAE related to:			
Current year	63.2	53.0	48.4
Prior years	36.8	5.5	19.6
Total incurred losses and LAE	100.0	58.5	68.0
Total paid losses and LAE	(49.9)	(53.8)	(46.7)
Net reserves for losses and LAE, end of year	218.5	168.4	163.7
Reinsurance recoverable on unpaid losses	5.3	1.3	1.1
Reserves for losses and LAE, end of year	\$ 223.8	\$ 169.7	\$ 164.8

Reserves for losses and LAE by line of business at June 30 are summarized as follows:

	<b>2020</b>	<b>2019</b>	<b>2018</b>
Medical professional liability	82.1%	80.9%	78.4%
Workers' compensation	6.8	8.6	9.4
Educators' legal liability	5.2	5.1	5.8
Property damage	1.5	2.6	3.6
Basket aggregate liability and excess insurance	2.6	1.4	1.3
Auto liability	0.4	0.5	0.5
General liability	1.3	0.8	0.9
Hospital premises liability	0.1	0.1	0.1
	100.0%	100.0%	100.0%

The Corporation may return funds to the University, its policyholder, for favorable loss experience and investment returns in the form of premium credits. The Corporation's Board of Directors declares premium credits based on unrestricted net position in excess of adopted goals. One-third of the excess net position is distributed as premium credits subject to an annual review. The premium credits are accrued in the financial statements during the year in which they are declared, and paid to the University in the subsequent year's premium renewals as credits. No premium credits were declared during the years ended June 30, 2020 and 2019.

# THE VERITAS INSURANCE CORPORATION

## Management's Discussion and Analysis (Unaudited)—Continued

Net position is unrestricted and totaled \$10.7 million and \$52.5 million at June 30, 2020 and 2019, respectively. This is in excess of the \$250,000 minimum unimpaired paid-in capital and surplus required by the state of Vermont. The decrease in 2020 is due primarily to an operating loss of \$46.6 million.

The Corporation's net position distribution policy includes the potential for premium credits and allows for a one-time dividend when audited balances of net position are such that the reserve to net position ratio is lower than 2:1. All dividends are subject to approval by the Vermont Department of Financial Regulation.

### Statement of Revenues, Expenses and Changes in Net Position

The Corporation's revenues, expenses and changes in net position for the years ended June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Direct written premiums	\$ 54.2	\$ 51.5	\$ 44.1
Change in unearned premiums	0.7	(0.7)	
Ceded written premiums expired	(1.2)	(1.0)	(1.0)
Total operating revenues	53.7	49.8	43.1
Losses and loss adjustment expenses	100.0	58.5	68.0
Other operating expenses	0.3	0.3	0.3
Total operating expenses	100.3	58.8	68.3
Operating loss	(46.6)	(9.0)	(25.2)
Nonoperating revenues	4.8	12.2	18.0
(Decrease) increase in net position	\$ (41.8)	\$ 3.2	\$ (7.2)

The Corporation's operating revenues totaled \$53.7 million in 2020, compared to \$49.8 million in 2019, an increase of \$3.9 million, or 7.8 percent. The increase is primarily due to an increase in premiums written. The direct written premium contributions from the University are based on actuarially projected needs using loss data valued six to ten months prior to the inception of the policy. This loss data is adjusted for loss trend and exposure changes which include a factor for inflation. Based on these projections, the direct written premiums needed for 2020 were \$2.7 million higher than 2019.

THE VERITAS INSURANCE CORPORATION

**Management's Discussion and Analysis (Unaudited)—Continued**

Gross written premiums net of premium credits by line of business for the years ended June 30 are summarized as follows:

	<b>2020</b>	<b>2019</b>	<b>2018</b>
Medical professional liability	70.5%	66.4%	64.4%
Workers' compensation	8.9	10.7	12.0
Educators' legal liability	6.7	8.0	7.8
Property damage	8.9	9.2	9.9
Basket aggregate liability and excess insurance	2.2	3.5	2.7
Auto liability	1.0	1.5	2.3
General liability	1.7	0.5	0.6
Hospital premises liability	0.1	0.2	0.3
	100.0%	100.0%	100.0%

Incurred losses and LAE for the years ended June 30 are summarized as follows:

	<b>2020</b>	<b>2019</b>	<b>2018</b>
	(in millions)		
Incurred losses and LAE related to:			
Current year	\$ 63.2	\$ 53.0	\$ 48.4
Prior years	36.8	5.5	19.6
Total incurred losses and LAE	\$ 100.0	\$ 58.5	\$ 68.0

In 2020, total incurred losses and LAE increased \$41.5 million, or 70.9 percent, to \$100.0 million. The increase is primarily due to a combination of increased exposures and severity resulting in an increase in current policy year incurred losses to \$63.2 million and prior policy year incurred losses to \$36.8 million due to unfavorable claims development.

THE VERITAS INSURANCE CORPORATION

**Management's Discussion and Analysis (Unaudited)—Continued**

In 2020, unfavorable prior year loss development totaling \$36.8 million is mainly attributable to Medical professional liability ("MPL"). For MPL, prior year ultimate losses increased by \$27.3 million mainly due to a \$10.0 million contingent provision as well as higher claims emergence than actuarially expected for policy years 2017/18, 2018/19, and 2019/20. Educators' Legal Liability losses increased by \$7.4 million due to unfavorable development greater than actuarially expected for policy years 1998/99, 2017/18, 2018/19, and 2019/20. General liability ("GL") losses increased by \$1.9 million due to unfavorable development greater than actuarially expected for policy year 1998/99. Workers' compensation ("WC") losses increased by \$1.2 million mainly due to unfavorable development greater than actuarially expected for policy year 2018/19. Other lines of business in aggregate saw favorable development of \$1.0 million.

In 2019, unfavorable prior year loss development totaling \$5.5 million is mainly attributable to MPL. For MPL, prior year ultimate losses increased by \$7.1 million mainly due to an earlier than expected settlement of a large claim from policy year 2016/17. GL losses increased by \$1.4 million due to unfavorable development greater than actuarially expected for policy year 2015/16. WC losses increased by \$0.5 million mainly due to earlier than expected settlements of claims from policy years 2015/16, 2016/17 and 2017/18. Property losses decreased by \$3.6 million due to more favorable development than actuarially expected for policy year 2017/18. Other lines of business in aggregate saw unfavorable development of \$0.1 million.

Nonoperating revenues, representing net investment income, decreased \$7.4 million to \$4.8 million in 2020, as compared to \$12.2 million in 2019. This decrease was primarily a result of lower investment performance in the Daily and Monthly Portfolios, and the Long Term Portfolio compared to the prior year.

# THE VERITAS INSURANCE CORPORATION

## Management's Discussion and Analysis (Unaudited)—Continued

### Statement of Cash Flows

The statement of cash flows provides additional information about the Corporation's financial results by reporting the major sources and uses of cash. The Corporation's cash flows for the years ended June 30 are summarized as follows:

	2020	2019	2018
	(in millions)		
Cash received from operations	\$ 54.3	\$ 51.5	\$ 30.5
Cash expended for operations	(45.6)	(55.6)	(47.5)
Net cash provided by (used in) operating activities	8.7	(4.1)	(17.0)
Net cash (used in) provided by investing activities	(8.7)	4.1	17.0
Net change in cash equivalents	\$ -	\$ -	\$ -

The primary source of cash received from operations is the collection of premiums. Premiums collected totaled \$54.2 million, \$51.5 million and \$29.1 million in 2020, 2019 and 2018, respectively. The \$2.8 million increase in cash received from operations in 2020 is primarily due to a \$2.7 million increase in premiums collected. The increase was primarily due to an increase in actuarially developed premium expectations for 2020 compared to the prior year.

Cash expended for operating activities, which primarily represents payment of losses and LAE, ceded reinsurance premiums and other underwriting expenses, totaled \$45.6 million in 2020, as compared to \$55.6 million in 2019. The decrease in 2020 is due to decreased payments for losses and LAE in the current year.

Cash provided by investing activities decreased \$12.8 million in 2020, due primarily to lower volume of investment sales and a higher volume of investment purchases compared to the prior year.

## THE VERITAS INSURANCE CORPORATION

### Management's Discussion and Analysis (Unaudited)—Continued

#### Economic Factors That May Affect the Future

The Corporation faces several factors which directly or indirectly affect its financial position and operations. State and federal regulations relating to insurance liabilities could change. In addition, the insurance marketplace is competitive and the Corporation's ability to place coverage in the insurance market and purchase reinsurance may change.

The Corporation employs an investment strategy that balances asset allocation between current and noncurrent investments. Current assets are invested in the University's Daily and Monthly Portfolios, while noncurrent assets are invested in the University's Long Term Portfolio. The strategy seeks to maximize total return at the appropriate level of risk over a time horizon commensurate with payment patterns of the Corporation's loss retentions. However, investment results looking forward are subject to future market conditions and volatility.

The Corporation discounts reserves for losses based on expected investment returns and actuarially determined payment patterns. A discount rate of 5 percent was used for 2020, 2019 and 2018. This estimate may change based on periodic assessments of investment strategies, actual returns and future market conditions. Each year the discount rate is reviewed with the Corporation's Board of Directors and the University's Treasurer's Office.

The Corporation acquires certain reinsurance and excess insurance coverage in the commercial market. In recent years, the Corporation has been able to access adequate levels of commercial reinsurance and excess insurance at moderate premium costs. However, insurance industry results due to underwriting performance, investment returns, and major accidents and disasters could impact the cost of, and the Corporation's value assessment of, commercial risk transfer options in the future.

The COVID-19 pandemic and related actions taken by federal and state governments in response may materially impact the Corporation's financial position and its results of operations. While the Corporation continues to design and execute plans to mitigate these risks, the extent of the impact will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time.

THE VERITAS INSURANCE CORPORATION

**Statement of Net Position**

	June 30,	
	2020	2019
<b>Assets</b>		
Current Assets:		
Cash equivalents	\$ 250,000	\$ 250,000
Investments on deposit with the University	112,620,107	107,724,603
Losses receivable from the University	4,296	134,331
Prepaid premium tax	9,912	11,596
Prepaid reinsurance premiums	260,442	763,765
Reinsurance recoverable on paid losses	230	185
Total Current Assets	113,144,987	108,884,480
Noncurrent Assets:		
Investments on deposit with the University	127,046,361	118,398,637
Reinsurance recoverable on unpaid losses	5,385,167	1,350,151
Total Noncurrent Assets	132,431,528	119,748,788
<b>Total Assets</b>	<b>\$ 245,576,515</b>	<b>\$ 228,633,268</b>
<b>Liabilities and Net Position</b>		
Current Liabilities:		
Reserves for losses and loss adjustment expenses	\$ 73,736,194	\$ 48,102,244
Unearned premium reserves	3,725,443	4,461,300
Premium tax payable		2,161
Losses payable and accrued liabilities	7,340,267	1,921,578
Total Current Liabilities	84,801,904	54,487,283
Noncurrent Liabilities:		
Reserves for losses and loss adjustment expenses	150,114,768	121,645,147
Total Liabilities	234,916,672	176,132,430
Net Position:		
Unrestricted	10,659,843	52,500,838
Total Net Position	10,659,843	52,500,838
<b>Total Liabilities and Net Position</b>	<b>\$ 245,576,515</b>	<b>\$ 228,633,268</b>

The accompanying notes are an integral part of the financial statements.

THE VERITAS INSURANCE CORPORATION

Statement of Revenues, Expenses and Changes in Net Position

	Year Ended June 30,	
	2020	2019
<b>Operating Revenues</b>		
Gross direct written premiums	\$ 54,221,332	\$ 51,565,500
Change in unearned premiums	735,857	(673,893)
Total direct written premiums earned	54,957,189	50,891,607
Ceded written premiums	(1,293,832)	(1,009,250)
Change in prepaid reinsurance	9,177	(68,152)
Total ceded written premiums expired	(1,284,655)	(1,077,402)
Net earned premiums	53,672,534	49,814,205
<b>Total Operating Revenues</b>	<b>53,672,534</b>	<b>49,814,205</b>
<b>Operating Expenses</b>		
Losses and loss adjustment expenses	100,005,202	58,527,390
Management fees	63,775	58,671
Premium tax	162,858	155,242
Other expenses	101,876	127,391
<b>Total Operating Expenses</b>	<b>100,333,711</b>	<b>58,868,694</b>
Operating Loss	(46,661,177)	(9,054,489)
<b>Nonoperating Revenues</b>		
Net investment income	4,820,182	12,188,861
<b>Total Nonoperating Revenues</b>	<b>4,820,182</b>	<b>12,188,861</b>
(Decrease) Increase in Net Position	(41,840,995)	3,134,372
Net Position, Beginning of Year	52,500,838	49,366,466
<b>Net Position, End of Year</b>	<b>\$ 10,659,843</b>	<b>\$ 52,500,838</b>

The accompanying notes are an integral part of the financial statements.



THE VERITAS INSURANCE CORPORATION

**Statement of Cash Flows**

	<b>Year Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
<b>Cash Flows from Operating Activities</b>		
Insurance premiums collected, net	\$ 54,221,332	\$ 51,565,500
Payments for losses and loss adjustment expenses	(44,501,361)	(53,775,045)
Collections (payments) for losses recoverable	129,990	(107,225)
Payments for net ceded reinsurance premiums	(781,332)	(1,521,750)
Payments for other expenses	(182,248)	(162,470)
Payments for premium tax	(163,335)	(157,130)
<b>Net Cash Provided by (Used in) Operating Activities</b>	<b>8,723,046</b>	<b>(4,158,120)</b>
<b>Cash Flows from Investing Activities</b>		
Proceeds from sales and maturities of investments	121,505,341	127,999,286
Purchases of investments	(130,231,361)	(123,845,709)
Investment income	2,974	4,543
<b>Net Cash (Used in) Provided by Investing Activities</b>	<b>(8,723,046)</b>	<b>4,158,120</b>
Net Change in Cash Equivalents	-	-
Cash Equivalents, Beginning of Year	250,000	250,000
<b>Cash Equivalents, End of Year</b>	<b>\$ 250,000</b>	<b>\$ 250,000</b>
<b>Reconciliation of Operating Loss to Net Cash Provided by (Used in) Operating Activities:</b>		
Operating loss	\$ (46,661,177)	\$ (9,054,489)
Adjustments to reconcile operating loss to net cash provided by (used in) operating activities:		
Changes in assets and liabilities:		
Losses receivable from the University	130,035	(120,001)
Prepaid premium tax	1,684	(1,057)
Prepaid reinsurance premiums	503,323	(444,348)
Reinsurance recoverable on paid losses	(45)	12,776
Reinsurance recoverable on unpaid losses	(4,035,016)	(248,286)
Reserves for losses and loss adjustment expenses	54,103,571	4,915,124
Unearned premium reserves	(735,857)	673,893
Premium tax payable	(2,161)	2,161
Losses payable and accrued liabilities	5,418,689	106,107
<b>Net Cash Provided by (Used in) Operating Activities</b>	<b>\$ 8,723,046</b>	<b>\$ (4,158,120)</b>

The accompanying notes are an integral part of the financial statements.

# THE VERITAS INSURANCE CORPORATION

## Notes to Financial Statements

June 30, 2020 and 2019

### Note 1—Organization and Summary of Significant Accounting Policies

Organization and Basis of Presentation: The Veritas Insurance Corporation (the “Corporation”), domiciled in Vermont, is a wholly-owned captive insurance subsidiary of the University of Michigan (the “University”). The University is the sole shareholder of the Corporation. The Corporation is considered to be an integral part of the University. As a part of the University, the assets, liabilities, revenues, expenses and changes in net position of the Corporation are included in the consolidated financial statements of the University. As a wholly-owned subsidiary of the University, the Corporation is exempt from federal income taxes under the provisions of Sections 501(c)(3) and 115(a) of the Internal Revenue Code.

The Corporation provides direct insurance for medical professional liability, property damage, general liability (including hospital general liability) and educators’ legal liability (including directors’ and officers’ liability). Indemnification is also provided for the University’s workers’ compensation and auto liability coverages.

The Corporation’s insurance policies generally feature aggregate loss limits. For policies inceptioned in 2020 and 2019, the annual aggregate loss limit was \$70,000,000 for medical professional liability and \$5,000,000 for property damage, while general liability, educators’ legal liability and auto liability coverages were limited by a combined annual aggregate loss limit of \$12,000,000. Starting in January 2019, the Corporation writes, on a direct basis, additional excess liability coverage for medical professional liability on a claims made basis. This policy is fully reinsured by Chubb/CNA and AXA XL.

In addition, the Corporation writes, on a direct basis, basket aggregate umbrella liability coverage. A portion of the basket aggregate umbrella liability program is reinsured by Munich Reinsurance America, Inc. For insurance written and reinsurance ceded with a policy term different from the financial reporting period, unearned premium and prepaid reinsurance is recognized for the unexpired terms of the policies in force.

All coverages are provided on an occurrence basis with the exception of educators’ legal liability and excess medical professional liability which are provided on a claims made basis.

The Corporation maintains \$250,000 in cash equivalents to meet the state of Vermont’s minimum unimpaired paid-in capital and surplus requirement for a single parent captive insurance company.

## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board (“GASB”), which were also used in the preparation of the Annual Statement filed with the Vermont Department of Financial Regulation. The Corporation reports as a special purpose government entity engaged primarily in business type activities, as defined by GASB, on the accrual basis. Business type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

Summary of Significant Accounting Policies: For purposes of the statement of cash flows, the Corporation considers all highly liquid investments purchased with a maturity of three months or less, to be cash equivalents.

Investments are reported in both the current and noncurrent sections of the statement of net position. Current investments are those funds invested in the University’s Daily and Monthly Portfolios, and can be readily liquidated to pay contractual liabilities. Noncurrent investments are those funds invested in the University’s Long Term Portfolio and are considered by management to be of a long duration.

Investments in marketable securities held indirectly through participation in the Daily and Monthly Portfolios and Long Term Portfolio are carried at fair value as established by the major securities markets. Purchases and sales of investments are accounted for on the trade date basis. Investment income is recorded on the accrual basis. Realized and unrealized gains and losses are reported in investment income.

## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

Investments in nonmarketable limited partnerships, held indirectly through participation in the Long Term Portfolio, are generally carried at fair value provided by the management of the investment partnerships at June 30, 2020 and 2019. As these investments are not readily marketable, the estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for these investments existed.

Derivative instruments, such as financial futures, forward foreign exchange contracts and interest rate swaps held indirectly through participation in the Daily and Monthly Portfolios and Long Term Portfolio, are recorded on the contract date and are carried at fair value using listed price quotations or amounts that approximate fair value. Investments in the Long Term Portfolio denominated in foreign currencies are translated into U.S. dollar equivalents using year-end spot foreign currency exchange rates. Purchases and sales of investments denominated in foreign currencies and related income are translated at the spot exchange rate on the transaction dates.

The reserves for losses and loss adjustment expenses (“LAE”) are reported gross of reinsurance and include case basis estimates of reported losses, plus supplemental amounts related to incurred but not reported losses. The reserves are based upon management’s best estimate, which includes claim adjusters’ valuations and actuarial determinations, and are discounted to present value. The interest rate used to discount reserves at both June 30, 2020 and 2019 was 5 percent, which reflects management’s best estimate of the total portfolio rate of return. Future adjustments to these amounts resulting from the continuous review process, as well as differences between estimates and ultimate losses, will be reflected in the statement of revenues, expenses and changes in net position when such adjustments become known.

In the normal course of business, the Corporation seeks to reduce the losses that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers. Ceded written premiums are recognized pro-rata over the term of the underlying reinsurance policy. Amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsured policy. Amounts recoverable from reinsurers for losses paid by the Corporation as of the statement of net position date are recorded as a current asset. Estimated amounts recoverable from reinsurers related to noncurrent reserves for losses are recorded as a noncurrent asset. The Corporation is contingently liable should the reinsurers become unable to meet their contractual obligations.

## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 1—Organization and Summary of Significant Accounting Policies—Continued

The Corporation's policy for defining operating activities as reported on the statement of revenues, expenses and changes in net position are those that generally result from the exchange of premiums and payment of claims.

Premiums are earned and reinsurance premiums are expensed on a monthly pro-rata basis over the terms of the underlying insurance policies. Unearned premium reserves and prepaid reinsurance premiums represent that portion of premiums written or ceded applicable to the unexpired terms of the policies in force.

Premium taxes are expensed over the terms of the policies to which they relate. Accordingly, prepaid premium tax is established for the portion of those premium taxes applicable to the unexpired period of the policies in force.

The Corporation distributes, in the form of returned premium credits, unrestricted net position in excess of adopted goals. One-third of the excess net position is distributed as premium credits subject to an annual review. The distribution policy includes guidelines for declaring dividends, which allows for a one-time dividend when audited balances of net position are such that the reserve to net position ratio is lower than 2:1. All premium credits and dividend declarations are at the discretion of the Board of Directors (the "Board") and dividends are subject to prior approval from the Vermont Department of Financial Regulation. There were no premium credits declared in 2020 or 2019.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates. The most significant areas that require management estimates relate to the reserves for losses and LAE.

THE VERITAS INSURANCE CORPORATION

Notes to Financial Statements—Continued

**Note 2—Cash Equivalents and Investments**

The Board has adopted an asset allocation target range of 45-55 percent to cash equivalents and fixed income securities and 45-55 percent to equity-oriented strategies, with \$250,000 to be maintained in cash equivalents to meet the state of Vermont’s minimum unimpaired paid-in capital and surplus requirement.

Cash equivalents and investments of the Corporation are invested in the University’s centrally managed investment pools. Cash reserves and relatively short duration assets are invested in the University’s Daily and Monthly Portfolios, while longer term assets are invested in the University’s Long Term Portfolio. The Daily and Monthly Portfolios are principally invested in investment-grade money market securities, U.S. government and other fixed income securities and absolute return strategies. The longer investment horizon of the Long Term Portfolio allows for an equity-oriented strategy to achieve higher expected returns over time, and permits the use of less liquid alternative investments, providing for equity diversification beyond the stock markets.

The Corporation’s cash equivalents and investments on deposit with the University at June 30, 2020 and 2019 are summarized as follows:

	Amortized Cost	Unrealized Gains	Fair Value
<b>2020</b>			
Cash equivalents	\$ 250,000		\$ 250,000
Daily and Monthly Portfolios	106,825,898	\$ 5,794,209	112,620,107
Long Term Portfolio	114,689,535	12,356,826	127,046,361
	<u>\$ 221,765,433</u>	<u>\$ 18,151,035</u>	<u>\$ 239,916,468</u>
<b>2019</b>			
Cash equivalents	\$ 250,000		\$ 250,000
Daily and Monthly Portfolios	98,915,573	\$ 8,809,030	107,724,603
Long Term Portfolio	102,159,178	16,239,459	118,398,637
	<u>\$ 201,324,751</u>	<u>\$ 25,048,489</u>	<u>\$ 226,373,240</u>

## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 2—Cash Equivalents and Investments—Continued

At June 30, 2020 and 2019, the Daily and Monthly Portfolios were comprised of 13 percent and 20 percent money market securities, 49 percent and 42 percent fixed income securities and the remaining 38 percent and 38 percent in fixed income oriented externally managed commingled funds, limited partnerships and other investments providing additional diversification benefits to the pools. Money market securities include mutual funds, overnight pooled vehicles managed by the University's custodian and short term highly liquid securities generally maturing in 90 days or less. Of the fixed income securities, 97 percent were rated investment grade, and 72 percent consisted of U.S. Treasury and government agencies and non-U.S. government securities rated AAA/Aaa at June 30, 2020, compared to 95 percent and 59 percent, respectively, at June 30, 2019. Fixed income securities considered investment grade are those rated at least BBB and Baa by two nationally recognized statistical rating organizations, S&P Global and Moody's.

Effective duration is a commonly used measure of interest rate risk, incorporating a security's yield, coupon, final maturity, call features and other embedded options into one number expressed in years that indicates how price-sensitive a security or portfolio of securities is to changes in interest rates. This measure indicates the approximate percentage change in fair value expected for a one percent change in interest rates. The weighted average effective duration of the fixed income securities in the Daily and Monthly Portfolios was 1.1 years and 0.7 years at June 30, 2020 and 2019, respectively.

The University's investment policies are governed and authorized by University Bylaws and the Board of Regents. The approved asset allocation policy for the Long Term Portfolio sets general targets for both equities and fixed income securities. Since diversification is a fundamental risk management strategy, the Long Term Portfolio is more broadly diversified within these general categories. At June 30, 2020 and 2019, the Long Term Portfolio consisted of cash equivalents (2 percent and 1 percent), fixed income securities (8 percent and 4 percent), U.S. and non-U.S. equities (4 percent and 9 percent), commingled funds (19 percent and 25 percent) and nonmarketable alternative investments (67 percent and 61 percent).

Commingled (pooled) funds held in the Long Term Portfolio and Monthly Portfolio include Securities and Exchange Commission regulated mutual funds and externally managed funds, limited partnerships and corporate structures which are generally unrated and unregulated. Commingled funds have liquidity (redemption) provisions, which enable the University to make full or partial withdrawals with notice, subject to restrictions on the timing and amount. Commingled funds are primarily invested in non-U.S./global equities and absolute return strategies, but also include exposure to domestic fixed income and equity securities. Certain commingled funds may use derivatives, short positions and leverage as part of their investment strategy; however, these investments are structured to limit the University's risk exposure to the amount of invested capital.

## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 2—Cash Equivalents and Investments—Continued

Nonmarketable alternative investments held in the Long Term Portfolio and Monthly Portfolio consist of limited partnerships and similar vehicles involving an advance commitment of capital called by the general partner as needed and distributions of capital and return on invested capital as underlying strategies are concluded during the life of the partnership. These limited partnerships include venture capital, private equity, real estate, natural resources and absolute return strategies. There is not an active secondary market for these alternative investments, which are generally unrated and unregulated, and the liquidity of these investments is dependent on actions taken by the general partner.

The Long Term Portfolio holds investments denominated in foreign currencies and forward foreign exchange contracts used to manage the risk related to fluctuations in currency exchange rates between the time of purchase or sale and the actual settlement of foreign securities. Various investment managers acting for the University also use forward foreign exchange contracts in risk-based transactions to carry out their portfolio strategies. Foreign exchange risk is the risk that investments denominated in foreign currencies may lose value due to adverse fluctuations in the value of the U.S. dollar relative to foreign currencies. The Long Term Portfolio's non-U.S. dollar exposure amounted to 11 percent of the portfolio at both June 30, 2020 and 2019.

The University's investment strategy incorporates certain financial instruments that involve, to varying degrees, elements of market risk and credit risk in excess of amounts recorded in the financial statements. Market risk is the potential for changes in the value of financial instruments due to market changes, including interest and foreign exchange rate movements and fluctuations embodied in forwards, futures and commodity or security prices. Market risk is directly impacted by the volatility and liquidity of the markets in which the underlying assets are traded. Credit risk is the possibility that a loss may occur due to the failure of a counterparty to perform according to the terms of the contract. The University's risk of loss in the event of a counterparty default is typically limited to the amounts recognized in the statement of net position and is not represented by the contract or notional amounts of the instruments.



## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 2—Cash Equivalents and Investments—Continued

GASB defines fair value and establishes a framework for measuring fair value that includes a three tiered hierarchy of valuation inputs, placing a priority on those which are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the entity's own assumptions about how market participants would value an asset or liability based on the best information available. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. The three levels of inputs, of which the first two are considered observable and the last unobservable, are as follows:

- Level 1 – Quoted prices for identical assets or liabilities in active markets that can be accessed at the measurement date
- Level 2 – Other significant observable inputs, either direct or indirect, such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable; or market corroborated inputs
- Level 3 – Unobservable inputs

A significant portion of the underlying investments of the University's commingled pools include nonmarketable alternative investments and certain commingled funds described earlier in this note that are priced by managers using net asset value. The proprietary valuation techniques and unobservable pricing assumptions used by these managers to estimate fair value may have a significant impact on the resulting fair value determination of these investments. However, the Corporation uses Level 2 inputs to measure the fair value of its investments in the University's commingled pools, since shares may be purchased or sold subject to holding and notice requirements at the fair market values determined by the University.

THE VERITAS INSURANCE CORPORATION

Notes to Financial Statements—Continued

**Note 3—Reserves for Losses and Loss Adjustment Expenses**

Activity in the reserves for losses and LAE for the years ended June 30, 2020 and 2019 is summarized as follows:

	2020	2019
Reserves for losses and LAE, beginning of year	\$ 169,747,391	\$ 164,832,267
Less reinsurance recoverable on unpaid losses	1,350,151	1,101,865
Net reserves for losses and LAE, beginning of year	168,397,240	163,730,402
Add incurred losses and LAE related to:		
Current year	63,202,512	53,035,364
Prior years	36,802,690	5,492,026
Total incurred losses and LAE	100,005,202	58,527,390
Less paid losses and LAE related to:		
Current year	5,121,477	4,507,178
Prior years	44,815,171	49,353,374
Total paid losses and LAE	49,936,648	53,860,552
Net reserves for losses and LAE, end of year	218,465,795	168,397,240
Reinsurance recoverable on unpaid losses	5,385,167	1,350,151
Reserves for losses and LAE, end of year	223,850,962	169,747,391
Less current portion	73,736,194	48,102,244
	\$ 150,114,768	\$ 121,645,147

The liabilities for losses and LAE reserves are determined by actuarial estimates of ultimate reported losses based upon the Corporation's historical and industry loss experience.

## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 3—Reserves for Losses and Loss Adjustment Expenses—Continued

The payment pattern utilized for loss reserve discounting purposes has been actuarially determined. The discounting of reserves has reduced liabilities and increased unrestricted net position by \$30,102,617 and \$23,795,004 at June 30, 2020 and 2019, respectively.

In 2020, incurred losses and LAE related to policies incepted during the year increased \$10,167,148. Incurred losses and LAE related to prior years totaled \$36,802,690 due to net unfavorable loss development. Medical professional liability increased \$27,264,634, educators' legal liability increased \$7,413,626, general liability increased \$1,866,706 and workers' compensation increased \$1,218,625, which was offset by the remaining lines of coverage combined favorable development of \$960,901. The net unfavorable development is primarily due to higher reported claims experience compared to previously projected for recent prior policy years.

In 2019, incurred losses and LAE related to policies incepted during the year increased \$4,592,217. Incurred losses and LAE related to prior years totaled \$5,492,026 due to net unfavorable loss development. Medical professional liability increased \$7,098,538, general liability increased \$1,412,327 and workers' compensation increased \$543,661, which was offset by a property damage decrease of \$3,626,278. The remaining lines of coverage provided combined unfavorable development of \$63,778. The net unfavorable development is primarily due to higher reported claims experience compared to previously projected for recent prior policy years.

#### Note 4—Transactions with the University of Michigan

All premiums written and losses and loss adjustment expenses incurred result from insurance coverage written with the University.

For the years ended June 30, 2020 and 2019, the University provided claims administration and risk management services, with an estimated value of \$2,765,000 and \$8,514,000, respectively, at no cost to the Corporation.

The University contracts with a qualified risk consultant for actuarial services to assist in the projection and valuation of the Corporation's losses. The University also contracts for insurance brokerage services which assist the Corporation in placing ceded reinsurance in the commercial market. Fees paid for actuarial and brokerage services are included in the risk management services provided by the University, at no cost to the Corporation.

## THE VERITAS INSURANCE CORPORATION

### Notes to Financial Statements—Continued

#### Note 4—Transactions with the University of Michigan—Continued

The Corporation's unrestricted net position decreased \$41,840,995 to \$10,659,843 at June 30, 2020, as compared to \$52,500,838 at June 30, 2019, primarily as a result of increased operating losses. If the Corporation continues to incur substantial operating losses in the future, it may not meet the minimum unimpaired paid-in-capital and surplus requirement of \$250,000 as required by the state of Vermont, which could result in the inability to renew policies in the normal course of business. In order to mitigate this risk, the Corporation has received a letter from the University dated September 25, 2020, stating that the University will and has the ability to fully support the Corporation in maintaining the minimum unimpaired paid-in capital and surplus requirement of \$250,000 as required by the state of Vermont, through October 22, 2022.

#### Note 5—Unrestricted Net Position

The Corporation is required to file an Annual Statement with the Vermont Department of Financial Regulation. There were no differences in net position and changes in net position between the audited financial statements and the Annual Statement for the years ended June 30, 2020 and 2019.

Unrestricted net position at June 30, 2020 and 2019 is summarized as follows:

	2020	2019
Common stock, par value \$1,000 per share - authorized, issued and outstanding 1,000 shares	\$ 1,000,000	\$ 1,000,000
Additional paid-in capital	4,454,333	4,454,333
Retained earnings	5,205,510	47,046,505
	<u>\$ 10,659,843</u>	<u>\$ 52,500,838</u>

#### Note 6—Contingencies

The COVID-19 pandemic and related actions taken by federal and state governments in response may materially impact the Corporation's financial position and its results of operations. While the Corporation continues to design and execute plans to mitigate these risks, the extent of the impact will depend on future developments beyond its control, including the overall duration and spread of the outbreak, and cannot be fully determined at this time.