# THE UNIVERSITY OF MICHIGAN REGENTS' COMMUNICATION

#### ITEM FOR INFORMATION

#### July 31, 2011

#### **REPORT ON VOLUNTARY SUPPORT**

### SUMMARY BY SOURCE

The following figures include outright gifts and pledge payments for all purposes, from all fundraising efforts within the University. Not included are pledges at original face value, bequests not yet distributed, or deferred payment devices such as insurance policies.

SOURCES OF GIFTS	YEAR-TO-DATE 2010 - 2011	YEAR-TO-DATE 2011 - 2012	GIFTS FOR JULY 2010	GIFTS FOR JULY 2011
Individuals:				
Living Individuals	\$4,458,371	\$6,820,059	\$4,458,371	\$6,820,059
Realized Bequests	6,486,931	940,964	6,486,931	940,964
Total Individuals	10,945,302	7,761,023	10,945,302	7,761,023
Corporations	1,838,799	2,162,769	1,838,799	2,162,769
Foundations	954,708	529,755	954,708	529,755
Associations/Others	813,141	1,230,816	813,141	1,230,816
TOTAL	\$14,551,950	\$11,684,363	\$14,551,950	\$11,684,363

### SUMMARY BY TYPE OF GIFT

TYPES OF GIFTS	YEAR-TO-DATE 2010 - 2011	YEAR-TO-DATE 2011 - 2012	GIFTS FOR JULY 2010	GIFTS FOR JULY 2011
Cash and Equivalents	\$14,305,905	\$10,763,690	\$14,305,905	\$10,763,690
Gifts-In-Kind	3,045	923	3,045	923
Life Income Agreements	243,000	919,750	243,000	919,750
Outside Managed Irrevocable Trusts	0	0	0	0
TOTAL	\$14,551,950	\$11,684,363	\$14,551,950	\$11,684,363

Respectfully submitted,

ce President for Development

## ITEM FOR INFORMATION July 31, 2011 REPORT ON VOLUNTARY SUPPORT

#### SUMMARY BY SOURCE

Individuals:         Living Individuals         \$2,714,863         \$4,105,196         39.8%         60.2%           Realized Bequests         732,203         208,761         77.8%         22.2%           Total Individuals         3,447,066         4,313,957         44.4%         55.6%           Corporations         1,658,810         503,959         76.7%         23.3%           Foundations         100,375         429,380         18.9%         81.1%           Associations/Others         316,523         914,293         25.7%         74.3%           TOTAL Dollars         \$5,522,774         \$6,161,589         47.3%         52.7%           Individuals:          100NORS         % OF DONORS         100NORS           Individuals:         3,262         1,355         70.7%         29.3%           Realized Bequests         9         12         42.9%         57.1%           Total Individuals         3,271         1,367         70.5%         29.5%           Corporations         29         71         29.0%         71.0%           Foundations         6         9         40.0%         60.0%           Associations/Others         57         28         67.1% <t< th=""><th>SOURCES OF GIFTS</th><th>STATE OF MICHIGAN YEAR-TO-DATE 2011 - 2012 GIFTS RE</th><th>OUTSIDE OF STATE YEAR-TO-DATE 2011 - 2012 CEIVED</th><th>STATE OF MICHIGAN YEAR-TO-DATE 2011 - 2012 % OF GIFT</th><th>OUTSIDE OF STATE YEAR-TO-DATE 2011 - 2012 RECEIPTS</th></t<>	SOURCES OF GIFTS	STATE OF MICHIGAN YEAR-TO-DATE 2011 - 2012 GIFTS RE	OUTSIDE OF STATE YEAR-TO-DATE 2011 - 2012 CEIVED	STATE OF MICHIGAN YEAR-TO-DATE 2011 - 2012 % OF GIFT	OUTSIDE OF STATE YEAR-TO-DATE 2011 - 2012 RECEIPTS
Realized Bequests $732,203$ $208,761$ $77.8\%$ $22.2\%$ Total Individuals $3,447,066$ $4,313,957$ $44.4\%$ $55.6\%$ Corporations $1,658,810$ $503,959$ $76.7\%$ $23.3\%$ Foundations $100,375$ $429,380$ $18.9\%$ $81.1\%$ Associations/Others $316,523$ $914,293$ $25.7\%$ $74.3\%$ TOTAL Dollars $$5,522,774$ $$6,161,589$ $47.3\%$ $52.7\%$ Individuals:         DONORS $\%$ OF DONORS $52.7\%$ Individuals: $3,262$ $1,355$ $70.7\%$ $29.3\%$ Realized Bequests $9$ $12$ $42.9\%$ $57.1\%$ Total Individuals $3,262$ $1,367$ $70.5\%$ $29.5\%$ Corporations $29$ $71$ $29.0\%$ $71.0\%$ Modulations $6$ $9$ $40.0\%$ $60.0\%$ Associations/Others $57$ $28$ $67.1\%$ $32.9\%$	Individuals:				
Total Individuals $3,447,066$ $4,313,957$ $44.4\%$ $55.6\%$ Corporations $1,658,810$ $503,959$ $76.7\%$ $23.3\%$ Foundations $100,375$ $429,380$ $18.9\%$ $81.1\%$ Associations/Others $316,523$ $914,293$ $25.7\%$ $74.3\%$ TOTAL Dollars $$5,522,774$ $$6,161,589$ $47.3\%$ $52.7\%$ Individuals: $100,375$ $914,293$ $25.7\%$ $74.3\%$ Living Individuals $3,262$ $1,355$ $70.7\%$ $29.3\%$ Realized Bequests $9$ $12$ $42.9\%$ $57.1\%$ Total Individuals $3,271$ $1,367$ $70.5\%$ $29.5\%$ Corporations $29$ $71$ $29.0\%$ $71.0\%$ Foundations $6$ $9$ $40.0\%$ $60.0\%$ Associations/Others $57$ $28$ $67.1\%$ $32.9\%$	Living Individuals	\$2,714,863	\$4,105,196	39.8%	60.2%
Corporations         1,658,810         503,959         76.7%         23.3%           Foundations         100,375         429,380         18.9%         81.1%           Associations/Others         316,523         914,293         25.7%         74.3%           TOTAL Dollars $$5,522,774$ $$6,161,589$ 47.3%         52.7%           Individuals:         DONORS         % OF DONORS         52.7%           Living Individuals         3,262         1,355         70.7%         29.3%           Realized Bequests         9         12         42.9%         57.1%           Total Individuals         3,271         1,367         70.5%         29.5%           Corporations         29         71         29.0%         71.0%           Foundations         6         9         40.0%         60.0%	-	732,203		77.8%	22.2%
Foundations $100,375$ $429,380$ $18.9\%$ $81.1\%$ Associations/Others $316,523$ $914,293$ $25.7\%$ $74.3\%$ TOTAL Dollars $$5,522,774$ $$6,161,589$ $47.3\%$ $52.7\%$ DONORSMORONORSIndividuals:Living Individuals $3,262$ $1,355$ $70.7\%$ $29.3\%$ Realized Bequests $9$ $12$ $42.9\%$ $57.1\%$ Total Individuals $3,271$ $1,367$ $70.5\%$ $29.5\%$ Corporations $29$ $71$ $29.0\%$ $71.0\%$ Foundations $6$ $9$ $40.0\%$ $60.0\%$ Associations/Others $57$ $28$ $67.1\%$ $32.9\%$	Total Individuals	3,447,066	4,313,957	44.4%	55.6%
Foundations $100,375$ $429,380$ $18.9\%$ $81.1\%$ Associations/Others $316,523$ $914,293$ $25.7\%$ $74.3\%$ TOTAL Dollars $$5,522,774$ $$6,161,589$ $47.3\%$ $52.7\%$ DONORSMORONORSIndividuals:Living Individuals $3,262$ $1,355$ $70.7\%$ $29.3\%$ Realized Bequests $9$ $12$ $42.9\%$ $57.1\%$ Total Individuals $3,271$ $1,367$ $70.5\%$ $29.5\%$ Corporations $29$ $71$ $29.0\%$ $71.0\%$ Foundations $6$ $9$ $40.0\%$ $60.0\%$ Associations/Others $57$ $28$ $67.1\%$ $32.9\%$					
Associations/Others $316,523$ $914,293$ $25.7\%$ $74.3\%$ TOTAL Dollars $\$5,522,774$ $\$6,161,589$ $47.3\%$ $52.7\%$ DONORS       % OF DONORS         Individuals: $1000000000000000000000000000000000000$			•		
TOTAL Dollars         \$5,522,774         \$6,161,589         47.3%         52.7%           DONORS         MOF DONORS <td< td=""><td>Foundations</td><td>100,375</td><td>429,380</td><td>18.9%</td><td>81.1%</td></td<>	Foundations	100,375	429,380	18.9%	81.1%
DONORS         % OF DONORS           Individuals:         3,262         1,355         70.7%         29.3%           Realized Bequests         9         12         42.9%         57.1%           Total Individuals         3,271         1,367         70.5%         29.5%           Corporations         29         71         29.0%         71.0%           Foundations         6         9         40.0%         60.0%           Associations/Others         57         28         67.1%         32.9%	Associations/Others	316,523		25.7%	74.3%
Individuals:       3,262       1,355       70.7%       29.3%         Realized Bequests       9       12       42.9%       57.1%         Total Individuals       3,271       1,367       70.5%       29.5%         Corporations       29       71       29.0%       71.0%         Foundations       6       9       40.0%       60.0%         Associations/Others       57       28       67.1%       32.9%	TOTAL Dollars	\$5,522,774	\$6,161,589	47.3%	52.7%
Individuals:       3,262       1,355       70.7%       29.3%         Living Individuals       3,262       1,355       70.7%       29.3%         Realized Bequests       9       12       42.9%       57.1%         Total Individuals       3,271       1,367       70.5%       29.5%         Corporations       29       71       29.0%       71.0%         Foundations       6       9       40.0%       60.0%         Associations/Others       57       28       67.1%       32.9%		DON	ORS	% OF D	ONORS
Realized Bequests         9         12         42.9%         57.1%           Total Individuals         3,271         1,367         70.5%         29.5%           Corporations         29         71         29.0%         71.0%           Foundations         6         9         40.0%         60.0%           Associations/Others         57         28         67.1%         32.9%	Individuals:				
Total Individuals         3,271         1,367         70.5%         29.5%           Corporations         29         71         29.0%         71.0%           Foundations         6         9         40.0%         60.0%           Associations/Others         57         28         67.1%         32.9%	Living Individuals	3,262	1,355	70.7%	29.3%
Corporations         29         71         29.0%         71.0%           Foundations         6         9         40.0%         60.0%           Associations/Others         57         28         67.1%         32.9%	Realized Bequests	9	12	42.9%	57.1%
Foundations         6         9         40.0%         60.0%           Associations/Others         57         28         67.1%         32.9%	Total Individuals	3,271	1,367	70.5%	29.5%
Foundations         6         9         40.0%         60.0%           Associations/Others         57         28         67.1%         32.9%	Corporations	29	71	29.0%	71.0%
Associations/Others 57 28 67.1% 32.9%	•				
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August 2011

## The University of Michigan Office of Development Unit Report of Gifts Received 4 Year Report as of July 31, 2011

]			Tran		Dollars								
				Fiscal	Fiscal							Fiscal	Fiscal
		ear Ended	,	YTD	YTD			cal Y	ear Ended June	e 30,		YTD	YTD
UNIT	2009	2010	2011	July 31, 2010	July 31, 2011		2009		2010		2011	July 31, 2010	July 31, 2011
Taubman Arch & Urban	864	841	748	27	15	\$	419,961	\$	964,072	\$	482,269	\$ 30,945	\$ 30,100
Art and Design	631	560	561	14	8		1,785,659		1,228,455		1,059,685	5,565	50,600
Ross School of Business	8,310	8,195	7,838	291	169		21,634,051		20,887,026		16,565,171	421,636	401,879
Dentistry	1,977	2,072	2,124	71	33		2,740,778		1,787,400		2,055,441	38,085	33,807
Education	3,098	3,158	2,998	52	41		757,128		2,507,762		2,922,338	4,791	3,254
Engineering	7,878	7,763	7,696	238	210		17,559,109		27,917,083		34,407,545	350,366	190,754
School of Information	913	975	1,093	19	13		922,929		935,574		745,791	86,414	8,828
Kinesiology	881	1,002	1,145	43	53		1,462,978		533,665		488,425	9,813	15,390
Law School	6,314	6,099	5,767	94	82		18,060,888		13,965,160		19,856,492	1,170,789	503,470
LSA	16,948	16,795	17,802	461	326		25,023,754		25,243,117		29,173,146	5,849,485	478,638
School of Music, Theater & Dance	4,284	4,191	3,755	73	100		3,076,993		2,487,996		4,418,528	25,841	61,225
Natural Resources & Env.	838	898	845	11	22		2,520,724		2,835,710		2,094,446	26,130	253,108
Nursing	1,792	1,772	1,892	54	38		1,061,837		1,055,190		1,456,509	25,750	22,737
Pharmacy	1,210	1,201	1,151	55	48		2,191,768		2,793,689		2,008,865	23,445	27,994
Public Health	2,138	2,006	1,950	70	40		15,878,716		5,659,864		7,507,309	194,935	129,349
Ford School Public Policy	469	647	558	15	10		956,768		1,879,359		2,257,124	12,237	16,210
Rackham Graduate School	4,126	3,870	3,604	98	57		6,895,034		4,211,844		2,559,821	373,803	92,472
Social Work	1,402	1,255	1,216	23	17		881,142		567,559		750,381	2,754	945,690
Health System													
Medical School	20,589	19,400	22,028	978	1,497		57,736,048		63,260,326		61,903,614	1,861,906	4,846,214
Hospital	6,748	7,776	8,928	282	407		8,575,340		9,705,145		10,341,883	114,757	309,990
Dearborn Campus	3,925	3,666	3,358	136	113		4,233,562		2,431,485		2,110,027	19,853	68,314
Flint Campus	2,437	1,976	2,158	84	108		8,506,786		1,596,571		1,100,229	19,505	16,108
WFUM-TV	5,491	161	4	1			556,939		15,637		2,347	2,070	
Alumni Association	1,440	1,290	1,203	35	19		829,796		1,126,744		399,431	32,552	15,585
Athletics	18,590	18,806	20,295	264	187		23,651,805		24,210,629		31,319,482	1,886,116	2,606,260
Museum of Art	1,298	1,104	1,031	51	48		2,881,399		2,306,331		2,250,530	706,899	5,173
Univ Library	557	551	602	7	5		1,981,522		693,621		2,220,907	51,375	700
Univ Musical Society	2,095	1,819	2,621	262	78		2,349,652		2,512,171		2,098,587	164,416	52,417

## The University of Michigan Office of Development Unit Report of Gifts Received 4 Year Report as of July 31, 2011

			Tran	sactions				Dollars		
				Fiscal	Fiscal				Fiscal YTD	Fiscal
	Fiscal Y	ear Ended	June 30,	YTD	YTD		Fiscal Year Ended June 30,			YTD
UNIT	2009	2010	2011	July 31, 2010	July 31, 2011	2009	2010	2011	July 31, 2010	July 31, 2011
Office of the President	633	669	795	23	32	689,929	2,480,947	1,209,526	6,963	8,580
WUOM/WVGR	33,131	37,351	56,792	606	790	4,004,493	4,390,159	4,687,885	50,964	42,477
VP Academic & Provost	192	186	208	6	24	7,865,710	3,513,638	3,277,790	64,451	103,368
CCEW	381	392	392	10	20	471,272	357,545	695,116	2,560	1,385
Clements Library	536	705	684	33	13	1,419,264	640,771	573,310	24,653	51,122
Office of Financial Aid	1,118	1,542	2,323	203	286	6,045,227	7,134,916	6,058,846	406,208	218,003
Bentley Historical Library	208	213	208	2	2	99,528	337,977	64,263	33	508
Botanical Gardens & Arboretum	2,192	1,947	2,016	113	125	360,077	359,059	398,776	7,270	11,435
VP Development	50	123	94	1	4	2,197,691	476,272	1,757,943	30	105
VP Finance	337	553	384	28	25	688,523	848,340	1,948,356	2,421	2,135
Pending/Unallocated	0	0	1	1		0	0	104,792	104,792	
Unrestricted/Undesignated	0	0	0	0	0	0	0	0	0	0
VP Research	44	99	62	2		2,361,177	1,135,536	1,761,731	56,275	
Inst of Social Research	219	201	277	14	6	3,115,689	5,761,288	5,116,593	273,494	5,759
VP Student Affairs	2,855	2,562	2,825	151	318	1,333,090	1,328,832	928,339	39,604	53,221
Other	30	34	45	0		2,635	2,346	2,870	0	
TOTAL	169,169	166,426	192,077	5,002	5,389	\$ 265,787,374	\$ 254,086,812	\$ 273,142,457	\$ 14,551,950	\$ 11,684,363
TOTAL DONORS	115,370	111,124	116,469	4,452	4,838	-22.3%	-4.4%	7.5%	30.1%	-19.7%

## The University of Michigan Office of Development SOURCE of Gifts as of July 31, 2011

	Fis	cal Year Ended June	30,	FYTD	FYTD	
SOURCE	2009	2010	2011	July 31, 2010	July 31, 2011	
Individuals						
Living Individuals	\$ 148,772,799	\$ 153,979,337	\$ 162,168,322	\$ 4,458,371	\$ 6,820,059	
Realized Bequests	38,413,048	32,169,208	26,212,856	6,486,931	940,964	
Total Individuals	187,185,847	186,148,545	188,381,178	10,945,302	7,761,023	
Corporations	17,050,205	16,803,074	18,681,974	1,838,799	2,162,769	
Foundations	43,630,928	34,000,126	46,217,770	954,708	529,755	
Associations	17,920,394	17,135,067	19,861,535	813,141	1,230,816	
TOTAL DOLLARS	\$ 265,787,374	\$ 254,086,812	\$ 273,142,457	\$ 14,551,950	\$ 11,684,363	
Individuals						
Living Individuals	161,200	159,459	185,040	4,597	5,099	
Realized Bequests	424	379	354	22	26	
Total Individuals	161,624	159,838	185,394	4,619	5,125	
Corporations	5,092	4,348	4,276	278	152	
Foundations	474	595	597	17	17	
Associations/Others	1,979	1,645	1,810	88	95	
TOTAL TRANSACTIONS	169,169	166,426	192,077	5,002	5,389	

## The University of Michigan Office of Development Distribution Report of Gifts Received 4 Year Report as of July 31, 2011

	Fis	cal Year Ended June	30,	FYTD	FYTD		
DISTRIBUTION	2009	2010	2011	July 31, 2010	July 31, 2011		
Instruction	\$ 29,719,673	\$ 20,562,947	\$ 22,562,246	\$ 1,678,464	\$ 454,593		
Research	50,033,210	57,978,315	65,384,075	2,196,637	2,735,916		
Public Service	26,481,493	30,490,755	36,733,595	658,929	535,294		
Academic Support	12,187,487	9,814,316	13,056,440	281,407	541,121		
Student Service	1,185,523	1,535,110	2,067,300	33,177	25,332		
Institutional Support	2,054,017	2,101,160	2,877,773	119,380	29,447		
Scholarships & Fellowships	17,971,755	15,070,561	13,118,499	628,797	571,932		
Total Operating Funds	139,633,158	137,553,164	155,799,928	5,596,791	4,893,635		
Construction	33,990,857	35,247,418	31,505,744	2,117,163	2,548,770		
Endowment	60,145,899	61,452,035	57,381,910	5,909,075	2,621,088		
Quasi Endowment	15,295,670	6,717,700	16,908,542	461,276	506,465		
Life Income Agreements	4,959,716	3,666,538	4,308,013	243,000	919,750		
Outside Managed Irrevocable Trusts	2,219,593	103,407	48,800	0	0		
Student Loan Funds	141,577	2,058,599	48,511	0	99,768		
Assets	4,941,400	2,810,807	4,078,728	3,045	923		
Other	4,459,504	4,477,144	3,062,281	221,600	93,964		
TOTAL DISTRIBUTION	\$ 265,787,374	\$ 254,086,812	\$ 273,142,457	\$ 14,551,950	\$ 11,684,363		
% CHANGE	-22.3%	-4.4%	7.5%		-19.7%		

#### The University of Michigan Office of Development Gifts by INDIVIDUALS by Unit as of July 31, 2011

		Gifts	by UNIT	IT ALUMNI			ts by U-M ALUN	/INI	Gi	fts by NON-ALU	MNI	TOTAL GIFTS		
	Reachable													
UNIT	Liv Alumni	%	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg
Taubman Arch & Urban	7,705	0.1%	7	2,100	300	2	250	125	0	0	0	9	2,350	261
Art and Design	7,027	0.1%	4	450	113	3	50,100	16,700	1	50	50	8	50,600	6,325
Ross School of Business	40,444	0.3%	107	105,365	985	5	5,220	1,044	8	80,289	10,036	120	190,874	1,591
Dentistry	9,004	0.2%	17	7,983	470	2	108	54	6	3,466	578	25	11,557	462
Education	42,532	0.1%	23	1,503	65	8	414	52	7	1,333	190	38	3,250	86
Engineering	69,089	0.2%	122	24,455	200	18	8,723	485	29	18,246	629	169	51,424	304
School of Information	7,561	0.1%	11	578	53	0	0	0	2	8,250	4,125	13	8,828	679
Kinesiology	5,962	0.4%	23	4,533	197	2	210	105	11	2,183	198	36	6,926	192
Law School	21,477	0.2%	52	139,712	2,687	4	1,000	250	7	405	58	63	141,117	2,240
LSA	195,299	0.1%	168	363,728	2,165	20	3,418	171	74	10,274	139	262	377,420	1,441
School of Music, Theater & Dance	11,865	0.2%	22	1,910	87	36	25,169	699	29	8,646	298	87	35,725	411
Natural Resources & Env.	7,422	0.2%	13	1,375	106	2	199	100	3	284	95	18	1,858	103
Nursing	11,964	0.2%	28	2,140	76	2	150	75	5	1,659	332	35	3,949	113
Pharmacy	3,592	0.9%	31	23,999	774	2	700	350	5	245	49	38	24,944	656
Public Health	12,718	0.1%	19	5,425	286	4	1,300	325	6	1,085	181	29	7,810	269
Ford School Public Policy	2,325	0.3%	7	710	101	0	0	0	1	500	500	8	1,210	151
Rackham Graduate School	112,939	0.0%	45	4,772	106	3	162	54	6	1,788	298	54	6,722	124
Social Work	13,265	0.1%	9	5,540	616	3	500,150	166,717	0	0	0	12	505,690	42,141
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Health System														
Medical School	19,427	0.6%	113	749,180	6,630	212	1,353,145	6,383	905	438,863	485	1,230	2,541,188	2,066
Hospital						91	50,437	554	234	35,425	151	325	85,862	264
I III						-	,		-		-			-
Dearborn Campus	41,637	0.1%	37	5,385	146	11	2,999	273	49	4,280	87	97	12,664	131
Flint Campus	31,147	0.1%	46	10,741	234	5	2,999	58	38	1,777	47	89	12,804	131
WFUM-TV	51,147	0.1%	40	10,741	234	0	290			1,777	47	0	12,808	0
WFOM-IV						0	0	0	0	0	0	0	0	0
Alumni Association						15	11,206	747	2	110	55	17	11,316	666
Athletics						82	716,684	8,740	37	52,185	1,410	119	768,869	6,461
Museum of Art						25	3,150	126	20	1,723	86	45	4,873	108
Univ Library						3	150	50	0	0	0	3	150	50
Univ Musical Society						40	9,205	230	37	33,212	898	77	42,417	551
						.0	,200	200		00,212	0,0		,	001
Office of the President						12	1,605	134	11	785	71	23	2,390	104
WUOM/WVGR						183	10,068	55	576	29,548	51	759	39,616	52
VP Academic & Provost						3	10,900	3,633	19	7,855	413	22	18,755	853
CCEW						4	245	61	14	940	67	18	1,185	66
Clements Library						4	300	75	7	422	60	11	722	66
Office of Financial Aid						245	27,671	113	18	1,666	93	263	29,337	112
Bentley Historical Library						1	500	500	1	8	8	200	508	254
Botanical Gardens & Arboretum						44	4,260	97	73	5,480	75	117	9,740	83
VP Development						1	4,200	10	3	5,480 95	32	4	105	26
VP Finance						3	8	3	21	1,727	32 82	24	1,735	20 72
Pending/Unallocated						5	0	5	21	1,727	02	24	1,735	0
Unrestricted/Undesignated												0	0	0
VP Research						0	0	0	0	0	0	0	0	0
VI RESCALCII	I					0	0	0	0	0	0	0	0	0

#### The University of Michigan Office of Development Gifts by INDIVIDUALS by Unit as of July 31, 2011

		Gifts by UNIT ALUMNI					s by U-M ALUN	1NI	Gif	ts by NON-ALUN	MNI	TOTAL GIFTS		
	Reachable													
UNIT	Liv Alumni	%	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg
Inst of Social Research						2	575	288	3	184	61	5	759	152
VP Student Affairs						203	25,760	127	60	4,462	74	263	30,222	115
Other						0	0	0	0	0	0	0	0	0
TOTAL			904	\$ 1,461,584	\$ 1,617	1,305	\$ 2,826,441	\$ 2,166	2,328	\$ 759,450 \$	326	4,537	\$ 5,047,475 \$	1,113

#### The University of Michigan Office of Development Gifts by SOURCE by Unit as of July 31, 2011

			Transac				Dollars					
UNIT	Indiv	Beq	Corp	Fdn	Other	TOTAL	Indiv	Beq	Corp	Fdn	Other	TOTAL
Taubman Arch & Urban	14			1		15	5,100			25,000		30,100
Art and Design	8					8	50,600					50,600
Ross School of Business	140	1	26	2		169	367,873	1,000	32,106	900		401,879
Dentistry	29	1	2		1	33	24,844	8,488	375		100	33,807
Education	40		1			41	3,250		4			3,254
Engineering	185	2	20		3	210	111,594	178	66,232		12,750	190,754
School of Information	13					13	8,828					8,828
Kinesiology	47		2		4	53	9,440		150		5,800	15,390
Law School	75	5	2			82	172,617	66,454	264,400			503,470
LSA	308	2	10	4	2	326	414,957	2,400	3,050	48,230	10,000	478,638
School of Music, Theater & Dance	96	2	2			100	36,775	21,000	3,450			61,225
Natural Resources & Env.	20			2		22	101,858			151,250		253,108
Nursing	36	1	1			38	4,249	8,488	10,000			22,737
Pharmacy	43		5			48	25,444		2,550			27,994
Public Health	32	1	7			40	32,811	8,488	88,050			129,349
Ford School Public Policy	10					10	16,210					16,210
Rackham Graduate School	56	1				57	12,472	80,000				92,472
Social Work	15	1			1	17	505,690	437,500			2,500	945,690
Health System												
Medical School	1,431	4	11	5	46	1,497	3,296,093	108,828	28,844	302,250	1,110,199	4,846,214
Hospital	377	2	16	2	10	407	127,888	92,960	75,084	2,000	12,058	309,990
Dearborn Campus	112		1			113	18,314		50,000			68,314
Flint Campus	106				2	108	12,858				3,250	16,108
WFUM-TV												
Alumni Association	18	1				19	13,815	1,770				15,585
Athletics	167		15		5	187	1,072,437		1,516,680		17,143	2,606,260
Museum of Art	48					48	5,173					5,173
Univ Library	3		1		1	5	150		50		500	700
Univ Musical Society	77		1			78	42,417		10,000			52,417
Office of the President	28	1	3			32	4,874	3,641	64			8,580
WUOM/WVGR	783		6	1		790	41,681		671	125		42,477

#### The University of Michigan Office of Development Gifts by SOURCE by Unit as of July 31, 2011

			Transac	ctions			Dollars					
UNIT	Indiv	Beq	Corp	Fdn	Other	TOTAL	Indiv	Beq	Corp	Fdn	Other	TOTAL
VP Academic & Provost	23				1	24	68,755				34,613	103,368
CCEW	19		1			20	1,285		100			1,385
Clements Library	12				1	13	50,722				400	51,122
Office of Financial Aid	273	1	3		9	286	99,537	99,768	400		18,297	218,003
Bentley Historical Library	2					2	508					508
Botanical Gardens & Arboretum	122				3	125	10,830				605	11,435
VP Development	4					4	105					105
VP Finance	24				1	25	1,735				400	2,135
Pending/Unallocated												
Unrestricted/Undesignated												
VP Research												
Inst of Social Research	6					6	5,759					5,759
VP Student Affairs	297		16		5	318	40,511		10,510		2,200	53,221
Other												
TOTAL	5,099	26	152	17	95	5,389	\$ 6,820,059	\$ 940,964 \$	2,162,769	\$ 529,755	\$ 1,230,816	5 11,684,363

# LISTING OF GIFTS \$10,000 AND OVER FOR JULY 2011

<b>Robert B. Aikens, Boca Grande, Florida</b> For the Aikens International Travel Initiative Fund in the School of Art and Design	\$50,000
Alro Steel Foundation, Jackson For the Indoor Training Facility Fund in the Department of Athletics	1,500,000
Rajesh J. Alva, New York, New York For support in the Life Sciences Institute	10,000
American College of Rheumatology, Atlanta, Georgia For support in the Medical School	30,000
Anonymous Donor For scholarships in the Law School	15,000
Anonymous Donor For support in the Medical School	10,000
Arthritis Foundation, Atlanta, Georgia For research and other support in the Medical School	15,834
AT&T, Saint Louis, Missouri For the C. S. Mott Children's Hospital Golf Classic Benefit Fund	13,483

Frederic G. Bader, Annapolis, Maryland For the Bader Scholarship Fund	10,000
Jeffrey Baker, Grand Rapids For the Golf Practice Facility Project Fund in the Department of Athletics	10,000
<b>Paul M. Basta, Larchmont, New York</b> For the Paul M. Basta Scholarship Fund in the College of Literature, Science and the Arts	10,000
<b>Bayer Family Foundation, Bedford Park, Illinois</b> For support in the Department of Athletics	20,000
Jack L. Berman, Los Angeles, California For the Jack L., M.D. and Barbara A., Ph.D. Berman Fund in the Medical School	10,000
Susan Escott Betzig, Ann Arbor For the Kim A. Eagle M.D. Endowed Professorship in the Cardiovascular Medicine in the Medical School	10,000
<b>Guido A. and Elizabeth H. Binda Foundation, Battle Creek</b> For the Guido and Elizabeth Binda Student Fund in the A. Alfred Taubman College of Architecture and Urban Planning	25,000
<b>Biomet 3i, Palm Beach Gardens, Florida</b> For research in the School of Dentistry	12,500

<b>Richard J. Birdoff, Chappaqua, New York</b> For support in the Stephen M. Ross School of Business	10,000
Blue Cross Blue Shield of Michigan Foundation, Detroit For research in the Medical School and the School of Nursing	20,000
Blumenthal Family Charitable Fund Vanguard Endowment Program, Boston, Massachusetts; for the JEB/NKB Internship Fund in the School of Public Health	25,000
<b>Peter and Julie Borish Family Foundation, Inc., New York, New York</b> For the Peter and Julie Borish Fellowship in the Gerald R. Ford School of Public Policy and the College of Literature, Science and the Arts	20,000
Eli and Edythe L. Broad Foundation, Los Angeles, California For research in the Medical School	70,000
Victoria Buckler, Ann Arbor For the C. S. Mott Children's and the Von Voigtlander Women's Hospital; and for the Solar Car Project Fund	10,250
<b>Brian P. Campbell, Ann Arbor</b> For support in the Medical School; and for the University Musical Society, in memory of Herbert Amster	40,000
Christopher J. Caywood Trust For the Building Fund in the Law School	10,000

Hamilton Chang, Wilmette, Illinois 993 shares of various corporate common stocks; for the Cheng-Yang Chang Professorship in Pediatric Urology in the Medical School	40,292
Richard G. Chisholm, Los Angeles, California For the Chisholm Family Global Travel Fund in the College of Literature, Science and the Arts	10,000
Kevin T. Conroy, Madison, Wisconsin 2,890 shares of Exact Sciences Corporation common stock; for support in the Law School	24,970
<b>Cook Family Foundation, Owosso</b> For the Donald Cook Scholarship Fund in the College of Literature, Science and the Arts	10,000
<b>Robert D. Coven, New York, New York</b> For the Basketball Facility Fund in the Department of Athletics	10,000
James L. Curtis, Albion For the Dr. James L. Curtis Charitable Gift Annuity, for the ultimate benefit of the Vivian A. and James L. Curtis Research and Training Center in the School of Social Work	500,000
Ronald L. Dalman, Sr., Holland For the Building Fund in the Law School	10,000
Marvin I. and Betty J. Danto Foundation, Troy For the Taubman Research Institute	50,000
	page 2.3

<b>DENSO N.A. Foundation, Southfield</b> For research at the University of Michigan-Dearborn	50,000
<b>Dermatology Foundation, Evanston, Illinois</b> For research in the Medical School	59,250
<b>Edward B. Diethrich, Phoenix, Arizona</b> 55,560 shares of Endologix, Inc., common stock; for the Edward B. Diethrich, M.D. Research Professorship in the Medical School	519,764
Kenneth A. Eisenberg, Bloomfield Hills For the Taubman Research Institute	50,000
<b>Ellison Medical Foundation, Redwood City, California</b> For research in the Medical School	100,000
<b>Fifth Third Bank, Southfield</b> For support in the Medical School	10,000
Patrick J. Finn, Ann Arbor For support in the Department of Athletics	13,536
Parker B. Francis Foundation, Hanover, New Hampshire For support in the Medical School	27,000
<b>Fraternal Order of Eagles Michigan State Auxiliary, Lake</b> For research in the Medical School	36,062 page 2.4

<b>Richard T. Garrett, Cleveland, Ohio</b> 15,453 shares of various corporate preferred and common stocks and a cash gift; for the Holtom-Garrett Family Professorship in Neurology in the Medical School	874,705
Grand Aerie Fraternal Order of Eagles Michigan State Auxiliary, Lake For research in the Medical School	60,000
<b>Greenview Foundation, Ann Arbor</b> For the Greenview Hepatitis C Fund in the Medical School	10,000
Garth E. Griffith Trust For the Building Fund in the Law School	50,000
<b>Beverly Lannquist Hamilton, Avon, Connecticut</b> 1,200 shares of iShares Trust FTSE China 25 index fund; for the Beverly Lannquist Hamilton Global Experience Endowment Fund in the College of Literature, Science and the Arts	49,659
<b>Thomas J. Haverbush, Alma</b> For the Alice M. and Thomas J. Haverbush, M.D. Scholarship Fund in the Department of Athletics	60,345
Leona M. and Harry B. Helmsley Charitable Trust For research in the Medical School	36,108
J & J Consumer Companies, Inc., New Brunswick, New Jersey For research in the School of Public Health	40,000

<b>Thomas S. Jerome Lectureship Fund, Ann Arbor</b> For classical studies support in the College of Literature, Science and the Arts	13,000
Johnson & Johnson Family of Companies, Skillman, New Jersey For support in the Stephen M. Ross School of Business; and for Employee Matching Gifts	21,700
Larry L. Johnson Trust For the Diane and Larry Johnson Research Fund in the Medical School	25,000
Jones Family Foundation, Ann Arbor For the Griese/Hutchinson Celebrity Golf Event	26,000
Juvenile Diabetes Research Foundation International, New York, New York For research in the Medical School	337,236
<b>Robert V. Kail, Jr., West Lafayette, Indiana</b> For the Hagen-Stevenson Dissertation Award in the College of Literature, Science and the Arts	25,000
Raymond R. Kepner, Pasadena, California For the Theodore J. St. Antoine Collegiate Professorship Fund in the Law School	15,300
Key Bank, Ann Arbor For the University Musical Society	10,000

Kirkland and Ellis Foundation, Chicago, Illinois For the Building Fund in the Law School	263,900
Klein Family Foundation, Inc., Huntington, Connecticut For the John A. and Carla S. Klein Family Esophageal Cancer Research Fund in the Medical School	80,000
Marcia S. and Michael H. Klein Foundation, Bloomfield Hills For the Michael and Marcia Klein Professorship in Rheumatic Diseases Fund in the Medical School	145,000
Mike Kozminski, Savannah, Missouri For the Mike and Linda Kozminski Scholarship Fund in the Medical School	20,000
Brian Kwait, Greenwich, Connecticut For the Kwait Family Scholarship Fund and the Facilities Fund in the Stephen M. Ross School of Business	50,000
Andrew J. Lansing, Chicago, Illinois 157 shares of National Oilwell Vargo, Inc., common stock; for the Andy and Ellyn Lansing Leader-Scholar Award Fund in the College of Literature, Science and the Arts	12,662
<b>Richard A. Learner, Highland Park, Illinois</b> For the Richard and Debra Learner Scholarship Fund in the College of Literature, Science and the Arts	10,000

Kenneth S. Leasure Trust For the Building Fund in the Law School	14,738
Edwin H. Lewis, San Diego, California For the Edwin H. Lewis M.D. Scholarship Fund in the Medical School	20,000
Lewis Family Charitable Trust For the L. & K. Lipschutz/J. & R. Winkelman Football Scholarship in the Department of Athletics	50,000
Jake E. Long, Plantation, Florida For the Coach Carr Mountaintop Experience Fund	20,000
Mary Louise Lowell Estate For the Pancreatic Cancer Program Fund in the Comprehensive Cancer Center	50,000
March of Dimes Foundation, White Plains, New York For research in the Life Sciences Institute and the Medical School	98,633
Natalie Matovinovic, Ann Arbor For the Natalie Matovinovic Charitable Gift Annuity, for the ultimate benefit of the Josip Matovinovic Endowed Clinical Medical Fellowship in the Medical School	250,000
<b>Dorli Mayerson Estate</b> For the Allen Linder-Mayerson Memorial Student Loan Fund	99,768

Mayleben Family Fund of the Ann Arbor Area Community Foundation, Ann Arbor; for the Mayleben Family Student Achievement Endowment Fund and the Erb Institute Alumni Scholarship Fund in the Stephen M. Ross School of Business; and for the Mayleben Family Student Achievement Endowment Fund in the School of Natural Resources and Environment	250,000
Lois M. McClain, Ravenna For research and other support in the C. S. Mott Children's and the Von Voigtlander Women's Hospital, the Medical School and the Cardiovascular Center	139,440
Patricia McGiverin Trust For support in the School of Music, Theatre and Dance	20,000
McGregor Fund, Detroit For the Dr. Jakubowiak Multiple Myeloma Gift Fund in the Comprehensive Cancer Center	60,000
Sidney K. Meier, Hunt Valley, Maryland For research in the Medical School	100,000
<b>Paul M. Meister, Hampton, New Hampshire</b> For the Kim A. Eagle M.D. Endowed Professorship in Cardiovascular Medicine in the Medical School	25,000
Michigan Health & Hospital Association, Lansing For the Patient Safety Enhancement Program in the Medical School	14,400

Edward and Dawn Michael Fund of Indian River Community Foundation, Vero Beach, Florida; for the Edward A. and Dawn Michael Scholarship Fund and other support in the Stephen M. Ross School of Business	10,000
<b>Microsoft Corporation, Redmond, Washington</b> For research in the College of Engineering	60,000
Lori Mirek, Atherton, California For the Kenneth Pelowski and Lori Mirek TechArb Fund in the Stephen M. Ross School of Business and the College of Engineering	10,000
Gordon and Betty Moore Foundation, Palo Alto, California For scholarships in the School of Natural Resources and Environment	10,000
Mosaic Foundation of R & P Heydon, Ann Arbor For the Clements Library; and for the Matthaei Botanical Gardens and Nichols Arboretum	51,000
Mary C. Murphy Revocable Trust For the Percy and Mary Murphy Endowed Children's Research Fund in the Medical School	20,000
Muscular Dystrophy Association, Inc., Tucson, Arizona For research in the Medical School	29,473
Nalco Chemical Company, Sugar Land, Texas For support in the College of Engineering	50,000

National Collegiate Inventors & Innovators, Hadley, Massachusetts For research in the College of Engineering	10,000
National Foundation March of Dimes Michigan Chapter, Southfield For research in the Medical School	141,774
<b>NephCure Foundation, Berwyn, Pennsylvania</b> For research in the Medical School	100,000
William J. Newell, Piedmont, California 150 shares of Netflix, Inc., common stock; for the Building Fund in the Law School	42,521
<b>Olson Family Fund of the Fidelity Charitable Gift Fund, Cincinnati, Ohio</b> For men's lacrosse support in the Department of Athletics	18,000
Owens & Minor, Richmond, Virginia For the C.S. Mott Children's and the Von Voigtlander Women's Hospital	15,000
Atul C. Pande, Durham, North Carolina For the Pande Family Endowed Scholarship Fund in the Medical School	10,000
<b>Pfizer, Inc., New York, New York</b> For research in the School of Public Health	40,000
James G. Phillipp, Pasadena, California In support of the Class of '66 Reunion in the Law School	10,000 page 2.11

Don and Anne Pollard Charitable Fund of the Vanguard Charitable Endowment Program, Southeastern, Pennsylvania; for the Don and Anne Pollard Family Wrestling Scholarship Fund in the Department of Athletics	20,000
<b>Robert C. Porter, Jr., Cincinnati, Ohio</b> 15,000 shares of Stora-Enso common stock; for the Robert C. and Joanne P. Porter, Jr. Charitable Gift Annuity, for the ultimate benefit of Joanne P. and Robert C. Porter, Jr. Scholarship Fund in the College of Literature, Science and the Arts	159,750
Philippe Prufer, Vienna, Austria For the Otto Georges Prufer Scholarship Fund in the Stephen M. Ross School of Business	25,000
<b>Carlos R. Quintanilla, Laredo, Texas</b> For support in the College of Engineering	10,000
Andrew J. Raab, San Mateo, California 400 shares of Domino's Pizza, Inc., common stock; for the Raab Family Scholarship Fund in the School of Music, Theatre and Dance	10,352
Katherine R. Reebel Trust For the Kay Reebel Scholarship Fund in the School of Social Work	437,500
<b>Research to Prevent Blindness Endowment Fund, Inc., New York, New York</b> For research in the Medical School	60,000

James W. Richards, Ann Arbor For the James W. Richards Scholarship Endowment Fund and the Nancy Agard le Grand Ascione Scholarship Fund in the College of Pharmacy	10,000
Frank E. Robbins Memorial Trust For the Frank E. Robbins Memorial Scholarship Fund in the School of Dentistry, the School of Public Health and the School of Nursing; and for support in the Medical School	32,951
John P. Rosculet, Neenah, Wisconsin Vanguard Tax-Managed mutual fund; for the Drs. Katrina A. and John P. Rosculet Family Scholarship Fund in the Medical School	100,000
Jack I. Roth, Malibu, California For support in the Department of Athletics	250,000
Running Fit, Inc., Ann Arbor For the Save a Heart Campaign Fund	43,245
Damon Runyon Cancer Research Foundation, New York, New York For research in the Medical School	150,000
<b>Stephen W. Sanger, Wayzata, Minnesota</b> 6,810 shares of General Mills common stock; for the Basketball Facility Fund in the Department of Athletics	251,766

Schrank Gift Account of the JP Morgan Securities Charitable Gift Fund by National Philanthropic Trust, Jenkintown, Pennsylvania; for the Marian P. and David M. Gates Graduate Student Fund in the College of Literature, Science and the Arts	10,000
Scott Snow, Westlake, Ohio For the Heinz C. Prechter Bipolar Research Fund in the Medical School	12,500
<b>Rex L. Sessions, Chicago, Illinois</b> For the Building Fund in the Law School	20,000
Sidney Kimmel Foundation, Philadelphia, Pennsylvania For research in the Life Sciences Institute	50,000
Siegel Family Charitable Trust of the Bank of America Charitable Gift Fund, Boston, Massachusetts; for the Davis United World Scholars Program	60,000
Simons Foundation, New York, New York For support in the College of Literature, Science and the Arts	26,230
Martin H. Singer, Bloomingdale, Illinois For the Martin H. and Andrea Singer Scholarship Fund in the College of Literature, Science and the Arts	10,000
Elena Sliepcevich Trust For support in the Horace H. Rackham School of Graduate Studies	80,000

Michael L. Snow, Minneapolis, Minnesota For the Laurie Snow Promise Fund for Individualized Cancer Research in the Medical School	166,667
James H. M. Sprayregen, Glencoe, Illinois For the James H. M. Sprayregen Scholarship Fund in the College of Literature, Science and the Arts	20,000
<b>St. Baldrick's Foundation, Monrovia, California</b> For research in the Medical School	115,000
Victor J. Strecher, Ann Arbor For the Griese/Hutchinson Celebrity Golf Event	38,000
<b>Noel M. Tichy, Ann Arbor</b> For the Global Corporate Citizenship Fund in the Stephen M. Ross School of Business	70,000
Bruce Tobis, Farmington Hills For the Melvyn Rubenfire Professorship in Preventive Cardiology in the Medical School	10,000
<b>Frederick S. Upton Foundation, Saint Joseph</b> For the Kim A. Eagle M.D. Endowed Professorship in Cardiovascular Medicine in the Medical School; and for the Cardiovascular Center	50,000
Monty Vincent, Ann Arbor 155 shares of Baidu, Inc., common stock; for the Robert Bartlett, M.D. Professorship in Pediatric Surgery in the Medical School	25,218
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Weatherwax Foundation, Jackson For research in the Comprehensive Cancer Center	150,000
Weisfeld Family Foundation, Scarsdale, New York For the Golf Practice Facility Project Fund in the Department of Athletics	75,000
<b>Charles Woodson Foundation, Green Bay, Wisconsin</b> For the Griese/Hutchinson Celebrity Golf Event; and for the Coach Carr Mountaintop Experience Fund	15,000
<b>Wyss Foundation, Washington, D. C.</b> For the Wyss Scholars Fund in the School of Natural Resources and Environment	141,250
Zatkoff Seals & Packings, Farmington For the Roger and Elaine Zatkoff Scholarship Fund; and for women's lacrosse support in the Department of Athletics	110,000

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Additional gifts ranging from \$5,000 to \$9,999 were received from the following donors:

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