Received by the Regents September 15, 2011

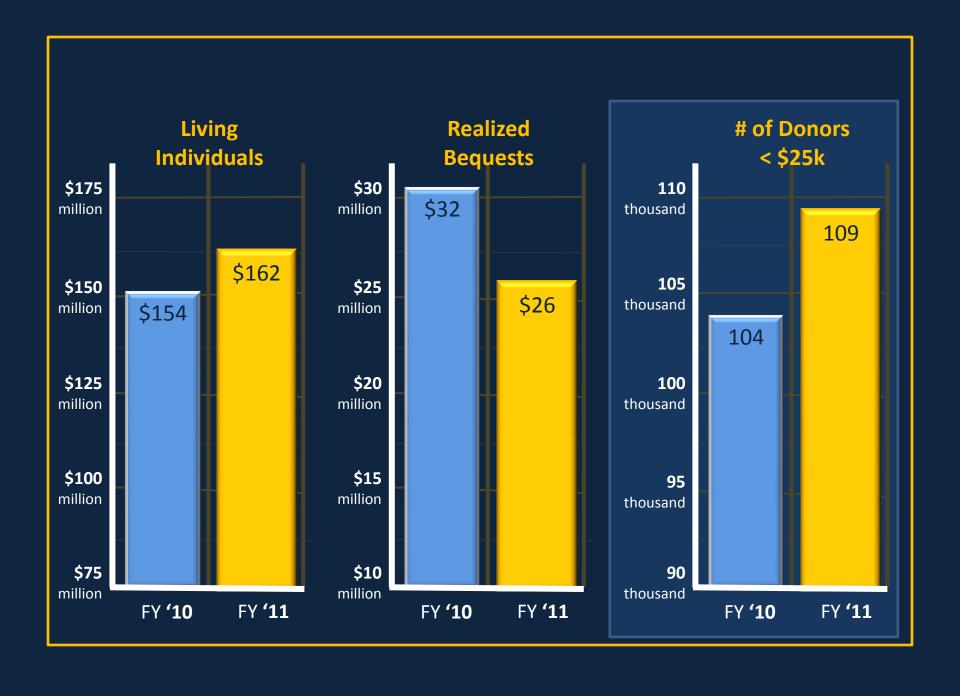


# Jerry May Vice President for Development

Report to the Regents September 15, 2011









### Impact: Scholarship

New in FY '11 \$ 53 million

Total Contributions \$ 785 million

Market Value \$1.530 billion

FY '11 Distribution from Endowment

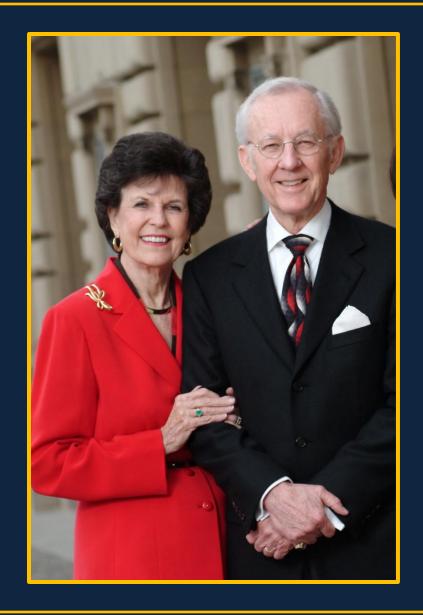
\$ 65 million

FY '11 Expendable gifts for scholarship

\$ 13 million

Total for financial aid

\$ 78 million





Bill and Dee Brehm

# **Brehm Scholars**



## Units Supported by the Brehms

University Health System

Medical School

Office of Financial Aid

School of Music, Theatre and Dance

College of Literature, Science, and the Arts

## THE UNIVERSITY OF MICHIGAN REGENTS' COMMUNICATION

#### ITEM FOR INFORMATION

June 30, 2011

#### REPORT ON VOLUNTARY SUPPORT

#### SUMMARY BY SOURCE

The following figures include outright gifts and pledge payments for all purposes, from all fundraising efforts within the University. Not included are pledges at original face value, bequests not yet distributed, or deferred payment devices such as insurance policies.

| SOURCES OF GIFTS    | YEAR-TO-DATE<br>2009 - 2010 | YEAR-TO-DATE<br>2010 - 2011 | GIFTS FOR JUNE 2010 | GIFTS FOR JUNE 2011 |
|---------------------|-----------------------------|-----------------------------|---------------------|---------------------|
| Individuals:        |                             |                             |                     |                     |
| Living Individuals  | \$153,979,337               | \$162,168,322               | \$11,863,463        | \$18,490,345        |
| Realized Bequests   | 32,169,208                  | 26,212,856                  | 1,897               | 173,394             |
| Total Individuals   | 186,148,545                 | 188,381,178                 | 11,865,360          | 18,663,739          |
| Corporations        | 16,803,074                  | 18,681,974                  | 3,048,729           | 3,516,708           |
| Foundations         | 34,000,126                  | 46,217,770                  | 4,580,635           | 3,229,190           |
| Associations/Others | 17,135,067                  | 19,861,535                  | 2,340,792           | 2,398,248           |
| TOTAL               | \$254,086,812               | \$273,142,457               | \$21,835,516        | \$27,807,885        |

#### SUMMARY BY TYPE OF GIFT

|                                    | YEAR-TO-DATE  | YEAR-TO-DATE  | GIFTS FOR    | GIFTS FOR    |
|------------------------------------|---------------|---------------|--------------|--------------|
| TYPES OF GIFTS                     | 2009 - 2010   | 2010 - 2011   | JUNE 2010    | JUNE 2011    |
| Cash and Equivalents               | \$247,506,060 | \$264,755,716 | \$19,706,516 | \$27,712,599 |
| Gifts-In-Kind                      | 2,810,807     | 4,078,728     | 117,318      | 95,286       |
| Life Income Agreements             | 3,666,538     | 4,308,013     | 2,011,682    | 0            |
| Outside Managed Irrevocable Trusts | 103,407       | 0             | 0            | 0            |
| TOTAL                              | \$254,086,812 | \$273,142,457 | \$21,835,516 | \$27,807,885 |

Respectfully submitted,

e President for Development

July 2011

#### ITEM FOR INFORMATION

#### June 30, 2011

#### REPORT ON VOLUNTARY SUPPORT

#### SUMMARY BY SOURCE

| SOURCES OF GIFTS    | STATE OF<br>MICHIGAN<br>YEAR-TO-DATE<br>2010 - 2011<br>GIFTS RE | OUTSIDE OF<br>STATE<br>YEAR-TO-DATE<br>2010 - 2011<br>ECEIVED | STATE OF<br>MICHIGAN<br>YEAR-TO-DATE<br>2010 - 2011<br>% OF GIFT | OUTSIDE OF<br>STATE<br>YEAR-TO-DATE<br>2010 - 2011<br>RECEIPTS |
|---------------------|---|---|--|--|
| Individuals:        |   |   |  |  |
| Living Individuals  | \$66,339,369  | \$95,828,953  | 40.9%  | 59.1%  |
| Realized Bequests   | 10,931,029  | 15,281,827  | 41.7%  | 58.3%  |
| Total Individuals   | 77,270,398  | 111,110,780   | 41.0%  | 59.0%  |
|                     |   |   |  |  |
| Corporations        | 6,355,823   | 12,326,151  | 34.0%  | 66.0%  |
| Foundations         | 6,568,677   | 39,649,093  | 14.2%  | 85.8%  |
| Associations/Others | 5,586,780   | 14,274,755  | 28.1%  | 71.9%  |
| TOTAL Dollars       | \$95,781,678  | \$177,360,779   | 35.1%  | 64.9%  |
|                     | DON   | ORS   | % OF D0  | ONORS  |
| Individuals:        |   |   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                          |  |
| Living Individuals  | 71,777  | 42,257  | 62.9%  | 37.1%  |
| Realized Bequests   | 87  | 95  | 47.8%  | 52.2%  |
| Total Individuals   | 71,864  | 42,352  | 62.9%  | 37.1%  |
| Corporations        | 446   | 791   | 36.1%  | 63.9%  |
| Foundations         | 48  | 142   | 25.3%  | 74.7%  |
| Associations/Others | 560   | 266   | 67.8%  | 32.2%  |
| TOTAL Donors        | 72,918  | 43,551  | 62.6%  | 37.4%  |
|                     |   |   |  |  |

#### The University of Michigan Office of Development Unit Report of Gifts Received 4 Year Report as of June 30, 2011

|                                  |        |              | Tran   | sactions      |               | Dollars              |                      |                    |               |               |  |  |
|----------------------------------|--------|--------------|--------|---------------|---------------|----------------------|----------------------|--------------------|---------------|---------------|--|--|
|                                  |        |              |        | Fiscal        | Fiscal        |                      |                      |                    | Fiscal        | Fiscal        |  |  |
| VD WE                            |        | Year Ended . | ,      | YTD           | YTD           |                      | scal Year Ended June |                    | YTD           | YTD           |  |  |
| UNIT                             | 2008   | 2009         | 2010   | June 30, 2010 | June 30, 2011 | 2008<br>\$ 1,815,265 | 2009                 | 2010<br>\$ 964,072 | June 30, 2010 | June 30, 2011 |  |  |
| Taubman Arch & Urban             | 1,022  | 864          | 841    | 841           | 748           | , , ,                |                      | 1                  | · ·           | \$ 482,269    |  |  |
| Art and Design                   | 870    | 631          | 560    | 560           | 561           | 1,604,012            |                      | 1,228,45           |               | 1,059,685     |  |  |
| Ross School of Business          | 9,000  | 8,310        | 8,195  | 8,195         | 7,838         | 28,404,783           |                      | 20,887,020         |               | 16,565,171    |  |  |
| Dentistry                        | 2,433  | 1,977        | 2,072  | 2,072         | 2,124         | 3,172,174            |                      | 1,787,400          |               | 2,055,441     |  |  |
| Education                        | 3,692  | 3,098        | 3,158  | 3,158         | 2,998         | 4,357,426            |                      | 2,507,76           |               | 2,922,338     |  |  |
| Engineering                      | 9,403  | 7,878        | 7,763  | 7,763         | 7,696         | 36,416,892           |                      | 27,917,083         |               | 34,407,545    |  |  |
| School of Information            | 1,064  | 913          | 975    | 975           | 1,093         | 822,048              |                      | 935,574            |               | 745,791       |  |  |
| Kinesiology                      | 1,164  | 881          | 1,002  | 1,002         | 1,145         | 2,038,034            |                      | 533,665            | · ·           | 488,425       |  |  |
| Law School                       | 6,899  | 6,314        | 6,099  | 6,099         | 5,767         | 18,242,681           | 18,060,888           | 13,965,160         |               | 19,856,492    |  |  |
| LSA                              | 20,141 | 16,948       | 16,795 | 16,795        | 17,802        | 36,372,262           |                      | 25,243,117         |               | 29,173,146    |  |  |
| School of Music, Theater & Dance | 4,751  | 4,284        | 4,191  | 4,191         | 3,755         | 5,160,965            |                      | 2,487,99           |               | 4,418,528     |  |  |
| Natural Resources & Env.         | 1,052  | 838          | 898    | 898           | 845           | 3,019,836            |                      | 2,835,710          |               | 2,094,446     |  |  |
| Nursing                          | 2,081  | 1,792        | 1,772  | 1,772         | 1,892         | 1,891,758            | 1,061,837            | 1,055,190          | 1,055,190     | 1,456,509     |  |  |
| Pharmacy                         | 1,514  | 1,210        | 1,201  | 1,201         | 1,151         | 2,665,200            | 2,191,768            | 2,793,689          | 2,793,689     | 2,008,865     |  |  |
| Public Health                    | 2,104  | 2,138        | 2,006  | 2,006         | 1,950         | 7,214,452            | 15,878,716           | 5,659,86           |               | 7,507,309     |  |  |
| Ford School Public Policy        | 690    | 469          | 647    | 647           | 558           | 2,295,223            | 956,768              | 1,879,359          | 1,879,359     | 2,257,124     |  |  |
| Rackham Graduate School          | 4,740  | 4,126        | 3,870  | 3,870         | 3,604         | 2,135,443            | 6,895,034            | 4,211,844          | 4,211,844     | 2,559,821     |  |  |
| Social Work                      | 1,489  | 1,402        | 1,255  | 1,255         | 1,216         | 1,825,294            | 881,142              | 567,559            | 567,559       | 750,381       |  |  |
| Health System                    |        |              |        |               |               |                      |                      |                    |               |               |  |  |
| Medical School                   | 19,834 | 20,589       | 19,400 | 19,400        | 22,028        | 75,100,119           | 57,736,048           | 63,260,320         | 63,260,326    | 61,903,614    |  |  |
| Hospital                         | 7,327  | 6,748        | 7,776  | 7,776         | 8,928         | 27,477,487           | 8,575,340            | 9,705,14           | 9,705,145     | 10,341,883    |  |  |
| Dearborn Campus                  | 4,230  | 3,925        | 3,666  | 3,666         | 3,358         | 4,077,630            | 4,233,562            | 2,431,483          | 2,431,485     | 2,110,027     |  |  |
| Flint Campus                     | 2,648  | 2,437        | 1,976  | 1,976         | 2,158         | 3,658,298            | 8,506,786            | 1,596,57           | 1,596,571     | 1,100,229     |  |  |
| WFUM-TV                          | 6,778  | 5,491        | 161    | 161           | 4             | 695,199              | 556,939              | 15,63              | 15,637        | 2,347         |  |  |
| Alumni Association               | 1,798  | 1,440        | 1,290  | 1,290         | 1,203         | 556,817              | 829,796              | 1,126,74           | 1,126,744     | 399,431       |  |  |
| Athletics                        | 20,192 | 18,590       | 18,806 | 18,806        | 20,295        | 26,981,617           | 23,651,805           | 24,210,629         | 24,210,629    | 31,319,482    |  |  |
| Museum of Art                    | 1,151  | 1,298        | 1,104  | 1,104         | 1,031         | 10,038,355           | 2,881,399            | 2,306,33           | 2,306,331     | 2,250,530     |  |  |
| Univ Library                     | 658    | 557          | 551    | 551           | 602           | 1,965,649            |                      | 693,62             |               | 2,220,907     |  |  |
| Univ Musical Society             | 2,094  | 2,095        | 1,819  | 1,819         | 2,621         | 3,405,744            |                      | 2,512,17           |               | 2,098,587     |  |  |
| •                                |        |              |        | *             |               |                      |                      |                    |               |               |  |  |

#### The University of Michigan Office of Development Unit Report of Gifts Received 4 Year Report as of June 30, 2011

|                               |          |                            | Tran    | sactions      |               | Dollars                    |    |             |    |             |                |     |               |
|-------------------------------|----------|----------------------------|---------|---------------|---------------|----------------------------|----|-------------|----|-------------|----------------|-----|---------------|
|                               |          |                            |         | Fiscal        | Fiscal        |                            |    |             |    |             | Fiscal         |     | Fiscal        |
|                               | Fiscal Y | Fiscal Year Ended June 30, |         | YTD           | YTD           | Fiscal Year Ended June 30, |    |             |    | YTD         |                | YTD |               |
| UNIT                          | 2008     | 2009                       | 2010    | June 30, 2010 | June 30, 2011 | 2008                       |    | 2009        |    | 2010        | June 30, 2010  |     | June 30, 2011 |
| Office of the President       | 589      | 633                        | 669     | 669           | 795           | 999,288                    |    | 689,929     |    | 2,480,947   | 2,480,947      | '   | 1,209,526     |
| WUOM/WVGR                     | 27,385   | 33,131                     | 37,351  | 37,351        | 56,792        | 4,067,477                  |    | 4,004,493   |    | 4,390,159   | 4,390,159      | )   | 4,687,885     |
| VP Academic & Provost         | 173      | 192                        | 186     | 186           | 208           | 3,377,799                  |    | 7,865,710   |    | 3,513,638   | 3,513,638      | ;   | 3,277,790     |
| CCEW                          | 485      | 381                        | 392     | 392           | 392           | 927,540                    |    | 471,272     |    | 357,545     | 357,545        | ;   | 695,116       |
| Clements Library              | 572      | 536                        | 705     | 705           | 684           | 1,055,233                  |    | 1,419,264   |    | 640,771     | 640,771        |     | 573,310       |
| Office of Financial Aid       | 1,800    | 1,118                      | 1,542   | 1,542         | 2,323         | 7,226,667                  |    | 6,045,227   |    | 7,134,916   | 7,134,916      | ;   | 6,058,846     |
| Bentley Historical Library    | 199      | 208                        | 213     | 213           | 208           | 53,092                     |    | 99,528      |    | 337,977     | 337,977        | '   | 64,263        |
| Botanical Gardens & Arboretum | 2,149    | 2,192                      | 1,947   | 1,947         | 2,016         | 515,077                    |    | 360,077     |    | 359,059     | 359,059        | )   | 398,776       |
| VP Development                | 55       | 50                         | 123     | 123           | 94            | 724,676                    |    | 2,197,691   |    | 476,272     | 476,272        | :   | 1,757,943     |
| VP Finance                    | 145      | 337                        | 553     | 553           | 384           | 1,352,471                  |    | 688,523     |    | 848,340     | 848,340        | )   | 1,948,356     |
| Pending/Unallocated           | 1        | 0                          | 0       | 0             | 1             | 24,027                     |    | 0           |    | 0           | (              | )   | 104,792       |
| Unrestricted/Undesignated     | 0        | 0                          | 0       | 0             | 0             | 0                          |    | 0           |    | 0           | (              | )   | 0             |
| VP Research                   | 60       | 44                         | 99      | 99            | 62            | 4,005,816                  |    | 2,361,177   |    | 1,135,536   | 1,135,536      | ;   | 1,761,731     |
| Inst of Social Research       | 164      | 219                        | 201     | 201           | 277           | 2,911,350                  |    | 3,115,689   |    | 5,761,288   | 5,761,288      | ;   | 5,116,593     |
| VP Student Affairs            | 2,680    | 2,855                      | 2,562   | 2,562         | 2,825         | 1,400,304                  |    | 1,333,090   |    | 1,328,832   | 1,328,832      | :   | 928,339       |
|                               |          |                            |         |               |               |                            |    |             |    |             |                |     |               |
| Other                         | 32       | 30                         | 34      | 34            | 45            | 2,741                      |    | 2,635       |    | 2,346       | 2,346          | 5   | 2,870         |
| TOTAL                         | 177,308  | 169,169                    | 166,426 | 166,426       | 192,077       | \$<br>342,054,221          | \$ | 265,787,374 | \$ | 254,086,812 | \$ 254,086,812 | \$  | 273,142,457   |
| TOTAL DONORS                  | 119,137  | 115,370                    | 111,124 | 111,124       | 116,469       | 13.9%                      |    | -22.3%      |    | -4.4%       | -4.49          | 6   | 7.5%          |

#### The University of Michigan Office of Development SOURCE of Gifts as of June 30, 2011

|                     | Fis            | cal Year Ended June | 30,            | FYTD           | FYTD           |  |  |
|---------------------|----------------|---------------------|----------------|----------------|----------------|--|--|
| SOURCE              | 2008           | 2009                | 2010           | June 30, 2010  | June 30, 2011  |  |  |
| Individuals         |                |                     |                |                |                |  |  |
| Living Individuals  | \$ 212,383,415 | \$ 148,772,799      | \$ 153,979,337 | \$ 153,979,337 | \$ 162,168,322 |  |  |
| Realized Bequests   | 38,612,690     | 38,413,048          | 32,169,208     | 32,169,208     | 26,212,856     |  |  |
| Total Individuals   | 250,996,105    | 187,185,847         | 186,148,545    | 186,148,545    | 188,381,178    |  |  |
|                     |                |                     |                |                |                |  |  |
| Corporations        | 22,587,467     | 17,050,205          | 16,803,074     | 16,803,074     | 18,681,974     |  |  |
| Foundations         | 52,011,653     | 43,630,928          | 34,000,126     | 34,000,126     | 46,217,770     |  |  |
| Associations        | 16,458,996     | 17,920,394          | 17,135,067     | 17,135,067     | 19,861,535     |  |  |
| TOTAL DOLLARS       | \$ 342,054,221 | \$ 265,787,374      | \$ 254,086,812 | \$ 254,086,812 | \$ 273,142,457 |  |  |
|                     |                |                     |                |                |                |  |  |
| Individuals         |                |                     |                |                |                |  |  |
| Living Individuals  | 169,499        | 161,200             | 159,459        | 159,459        | 185,040        |  |  |
| Realized Bequests   | 336            | 424                 | 379            | 379            | 354            |  |  |
| Total Individuals   | 169,835        | 161,624             | 159,838        | 159,838        | 185,394        |  |  |
|                     |                |                     |                |                |                |  |  |
| Corporations        | 5,329          | 5,092               | 4,348          | 4,348          | 4,276          |  |  |
| Foundations         | 504            | 474                 | 595            | 595            | 597            |  |  |
| Associations/Others | 1,640          | 1,979               | 1,645          | 1,645          | 1,810          |  |  |
| TOTAL TRANSACTIONS  | 177,308        | 169,169             | 166,426        | 166,426        | 192,077        |  |  |
|                     |                |                     |                |                |                |  |  |

#### The University of Michigan Office of Development Distribution Report of Gifts Received 4 Year Report as of June 30, 2011

|                                    | Fis            | cal Year Ended June | 30,            | FYTD           | FYTD           |
|------------------------------------|----------------|---------------------|----------------|----------------|----------------|
| DISTRIBUTION                       | 2008           | 2009                | 2010           | June 30, 2010  | June 30, 2011  |
| Instruction                        | \$ 25,987,602  | \$ 29,719,673       | \$ 20,562,947  | \$ 20,562,947  | \$ 22,562,246  |
| Research                           | 49,748,981     | 50,033,210          | 57,978,315     | 57,978,315     | 65,384,075     |
| Public Service                     | 29,787,716     | 26,481,493          | 30,490,755     | 30,490,755     | 36,733,595     |
| Academic Support                   | 11,146,059     | 12,187,487          | 9,814,316      | 9,814,316      | 13,056,440     |
| Student Service                    | 2,467,358      | 1,185,523           | 1,535,110      | 1,535,110      | 2,067,300      |
| Institutional Support              | 3,282,040      | 2,054,017           | 2,101,160      | 2,101,160      | 2,877,773      |
| Scholarships & Fellowships         | 17,425,000     | 17,971,755          | 15,070,561     | 15,070,561     | 13,118,499     |
| Total Operating Funds              | 139,844,756    | 139,633,158         | 137,553,164    | 137,553,164    | 155,799,928    |
|                                    |                |                     |                |                |                |
| Construction                       | 57,128,781     | 33,990,857          | 35,247,418     | 35,247,418     | 31,505,744     |
| Endowment                          | 97,853,241     | 60,145,899          | 61,452,035     | 61,452,035     | 57,381,910     |
| Quasi Endowment                    | 13,181,171     | 15,295,670          | 6,717,700      | 6,717,700      | 16,908,542     |
| Life Income Agreements             | 14,985,856     | 4,959,716           | 3,666,538      | 3,666,538      | 4,308,013      |
| Outside Managed Irrevocable Trusts | 0              | 2,219,593           | 103,407        | 103,407        | 48,800         |
| Student Loan Funds                 | 130,145        | 141,577             | 2,058,599      | 2,058,599      | 48,511         |
| Assets                             | 14,572,028     | 4,941,400           | 2,810,807      | 2,810,807      | 4,078,728      |
| Other                              | 4,358,243      | 4,459,504           | 4,477,144      | 4,477,144      | 3,062,281      |
| TOTAL DISTRIBUTION                 | \$ 342,054,221 | \$ 265,787,374      | \$ 254,086,812 | \$ 254,086,812 | \$ 273,142,457 |
|                                    |                |                     |                |                |                |
| % CHANGE                           | 16.7%          | -22.3%              | -4.4%          |                | 7.5%           |

#### The University of Michigan Office of Development Gifts by INDIVIDUALS by Unit as of June 30, 2011

|                                     | Gifts by UNIT ALUMNI |       |               | Gif                                   | Gifts by U-M ALUMNI |                                       |                       | Gifts by NON-ALUMNI |              |                       | TOTAL GIFTS |               |                        |            |
|-------------------------------------|----------------------|-------|---------------|---------------------------------------|---------------------|---------------------------------------|-----------------------|---------------------|--------------|-----------------------|-------------|---------------|------------------------|------------|
| LINUT                               | Reachable            | 0/    | Б             | G:G: A                                |                     | Б                                     | G:C A                 |                     | Б            | G:C A                 |             | ъ             | G:C A                  |            |
| UNIT Taubman Arch & Urban           | Liv Alumni<br>7,705  | 6.4%  | Donors<br>495 | Gift Amount<br>204,022                | Avg<br>412          | Donors<br>51                          | Gift Amount<br>28,395 | Avg<br>557          | Donors<br>59 | Gift Amount<br>37,945 | Avg<br>643  | Donors<br>605 | Gift Amount<br>270,362 | Avg<br>447 |
| Art and Design                      | 7,703                | 4.4%  | 311           | 311,849                               | 1,003               | 49                                    | 90,070                | 1,838               | 103          | 41,425                | 402         | 463           | 443,344                | 958        |
| Ross School of Business             | 40,444               | 12.3% | 4,988         | 10,440,435                            | 2,093               | 206                                   | 255,876               | 1,242               | 448          | 873,786               | 1,950       | 5,642         | 11,570,097             | 2,051      |
| Dentistry                           | 9,004                | 13.0% | 1,173         | 493,448                               | 421                 | 110                                   | 31,574                | 287                 | 255          | 128,506               | 504         | 1,538         | 653,528                | 425        |
| Education                           | 42,532               | 5.3%  | 2,241         | 373,841                               | 167                 | 201                                   | 376,443               | 1,873               | 131          | 184,243               | 1,406       | 2,573         | 934,527                | 363        |
| Engineering                         | 69,089               | 6.5%  | 4,490         | 8,145,931                             | 1,814               | 321                                   | 488,624               | 1,522               | 944          | 567,650               | 601         | 5,755         | 9,202,205              | 1,599      |
| School of Information               | 7,561                | 9.2%  | 693           | 101,050                               | 146                 | 56                                    | 39,421                | 704                 | 168          | 92,561                | 551         | 917           | 233,032                | 254        |
| Kinesiology                         | 5,962                | 7.2%  | 432           | 132,650                               | 307                 | 110                                   | 34,075                | 310                 | 281          | 68,959                | 245         | 823           | 235,684                | 286        |
| Law School                          | 21,477               | 19.9% | 4,276         | 9,158,300                             | 2,142               | 157                                   | 124,266               | 792                 | 232          | 237,952               | 1,026       | 4,665         | 9,520,518              | 2,041      |
| LSA                                 | 195,299              | 4.7%  | 9,231         | 6,678,520                             | 723                 | 738                                   | 968,241               | 1,312               | 2,778        | 1,295,230             | 466         | 12,747        | 8,941,991              | 701        |
| School of Music, Theater & Dance    | 11,865               | 6.8%  | 805           | 327,772                               | 407                 | 1,209                                 | 1,462,840             | 1,210               | 830          | 299,052               | 360         | 2,844         | 2,089,664              | 735        |
| ,                                   | 7,422                | 7.5%  | 556           | 247,837                               | 446                 | , , , , , , , , , , , , , , , , , , , |                       |                     | 60           | 17,067                | 284         | 671           | 421,634                |            |
| Natural Resources & Env.<br>Nursing | 11,964               | 10.2% | 1,222         | 247,837                               | 170                 | 55<br>135                             | 156,730<br>84,757     | 2,850<br>628        | 200          | 65,147                | 326         | 1,557         | 421,634<br>357,125     | 628<br>229 |
| E                                   | 3,592                | 17.0% | 610           | · · · · · · · · · · · · · · · · · · · |                     | 34                                    | 512,910               |                     | 66           |                       |             | 710           |                        | 1,778      |
| Pharmacy                            |                      |       |               | 653,883                               | 1,072               | 34<br>87                              |                       | 15,086              |              | 95,464                | 1,446       |               | 1,262,257              |            |
| Public Health                       | 12,718               | 8.8%  | 1,114         | 895,713                               | 804                 |                                       | 32,108                | 369                 | 146          | 104,264               | 714         | 1,347         | 1,032,085              | 766        |
| Ford School Public Policy           | 2,325                | 15.0% | 349           | 105,888                               | 303                 | 43                                    | 261,765               | 6,088               | 92           | 1,039,758             | 11,302      | 484           | 1,407,411              | 2,908      |
| Rackham Graduate School             | 112,939              | 2.4%  | 2,702         | 569,849                               | 211                 | 167                                   | 157,635               | 944                 | 248          | 86,416                | 348         | 3,117         | 813,900                | 261<br>130 |
| Social Work                         | 13,265               | 7.0%  | 935           | 118,537                               | 127                 | 50                                    | 6,159                 | 123                 | 70           | 12,154                | 174         | 1,055         | 136,850                | 130        |
| Health System<br>Medical School     | 19.427               | 6.6%  | 1,283         | 2,977,888                             | 2,321               | 2,625                                 | 4,339,080             | 1,653               | 10,963       | 6,090,059             | 556         | 14,871        | 13,407,027             | 902        |
| Hospital                            | ,                    |       | -,            | _,,,,,,,,,                            | _,                  | 1,566                                 | 1,134,611             | 725                 | 4,624        | 1,522,300             | 329         | 6,190         | 2,656,911              | 429        |
| 1105p1                              |                      |       |               |                                       |                     | 1,000                                 | 1,10 1,011            | , 20                | .,02         | 1,022,000             | 527         | 0,170         | 2,000,711              | >          |
| Dearborn Campus                     | 41.637               | 2.6%  | 1,103         | 629,559                               | 571                 | 204                                   | 98,980                | 485                 | 701          | 391,843               | 559         | 2,008         | 1,120,382              | 558        |
| Flint Campus                        | 31.147               | 2.7%  | 853           | 153,985                               | 181                 | 115                                   | 31,765                | 276                 | 262          | 102,518               | 391         | 1,230         | 288,268                | 234        |
| WFUM-TV                             | 31,147               | 2.770 | 655           | 133,963                               | 101                 | 113                                   | 250                   | 250                 | 202          | 102,318               | 14          | 3             | 288,288                | 92         |
| WI CIVI-I V                         |                      |       |               |                                       |                     | 1                                     | 230                   | 230                 | 2            | 21                    | 14          | 3             | 211                    | 92         |
| Alumni Association                  |                      |       |               |                                       |                     | 891                                   | 263,676               | 296                 | 146          | 62,529                | 428         | 1,037         | 326,205                | 315        |
| Athletics                           |                      |       |               |                                       |                     | 8,258                                 | 15,102,704            | 1,829               | 6,910        | 6,078,706             | 880         | 15,168        | 21,181,410             | 1,396      |
| Museum of Art                       |                      |       |               |                                       |                     | 426                                   | 883,798               | 2,075               | 410          | 188,437               | 460         | 836           | 1,072,235              | 1,283      |
| Univ Library                        |                      |       |               |                                       |                     | 361                                   | 1,120,928             | 3,105               | 133          | 84,575                | 636         | 494           | 1,205,503              | 2,440      |
| Univ Musical Society                |                      |       |               |                                       |                     | 773                                   | 537,192               | 695                 | 814          | 407,145               | 500         | 1,587         | 944,337                | 595        |
| Chrv Wusicai Society                |                      |       |               |                                       |                     | 113                                   | 337,172               | 073                 | 014          | 407,143               | 300         | 1,567         | 744,337                | 373        |
| Office of the President             |                      |       |               |                                       |                     | 425                                   | 571,311               | 1,344               | 133          | 427,160               | 3,212       | 558           | 998,471                | 1,789      |
| WUOM/WVGR                           |                      |       |               |                                       |                     | 5,695                                 | 817,821               | 144                 | 22,730       | 2,643,279             | 116         | 28,425        | 3,461,100              | 122        |
| VP Academic & Provost               |                      |       |               |                                       |                     | 36                                    | 178,974               | 4,972               | 37           | 4,734                 | 128         | 73            | 183,708                | 2,517      |
| CCEW                                |                      |       |               |                                       |                     | 193                                   | 533,811               | 2,766               | 102          | 56,588                | 555         | 295           | 590,399                | 2,001      |
| Clements Library                    |                      |       |               |                                       |                     | 245                                   | 189,661               | 774                 | 259          | 255,664               | 987         | 504           | 445,325                | 884        |
| Office of Financial Aid             |                      |       |               |                                       |                     | 1,765                                 | 2,558,011             | 1,449               | 176          | 184,138               | 1,046       | 1,941         | 2,742,149              | 1,413      |
| Bentley Historical Library          |                      |       |               |                                       |                     | 99                                    | 13,514                | 137                 | 71           | 38,214                | 538         | 170           | 51,728                 | 304        |
| Botanical Gardens & Arboretum       |                      |       |               |                                       |                     | 698                                   | 104,147               | 149                 | 1,053        | 115,753               | 110         | 1,751         | 219,900                | 126        |
| VP Development                      |                      |       |               |                                       |                     | 64                                    | 1,373,107             | 21,455              | 7            | 7,911                 | 1,130       | 71            | 1,381,018              | 19,451     |
| VP Finance                          |                      |       |               |                                       |                     | 34                                    | 1,789,655             | 52,637              | 107          | 152,352               | 1,424       | 141           | 1,942,007              | 13,773     |
| Pending/Unallocated                 |                      |       |               |                                       |                     |                                       |                       | •                   |              | •                     |             | 0             | 0                      | 0          |
| Unrestricted/Undesignated           |                      |       |               |                                       |                     |                                       |                       |                     |              |                       |             | 0             | 0                      | 0          |
| VP Research                         |                      |       |               |                                       |                     | 5                                     | 2,550                 | 510                 | 4            | 9,500                 | 2,375       | 9             | 12,050                 | 1,339      |

#### The University of Michigan Office of Development Gifts by INDIVIDUALS by Unit as of June 30, 2011

|                         |            | Gifts | by UNIT | ALUMNI        |          | Gifts by U-M ALUMNI |               |          | Gifts by NON-ALUMNI |               |        | TOTAL GIFTS |                |        |
|-------------------------|------------|-------|---------|---------------|----------|---------------------|---------------|----------|---------------------|---------------|--------|-------------|----------------|--------|
|                         | Reachable  |       |         |               |          |                     |               |          |                     |               |        |             |                |        |
| UNIT                    | Liv Alumni | %     | Donors  | Gift Amount   | Avg      | Donors              | Gift Amount   | Avg      | Donors              | Gift Amount   | Avg    | Donors      | Gift Amount    | Avg    |
| Inst of Social Research |            |       |         |               |          | 73                  | 32,019        | 439      | 48                  | 33,966        | 708    | 121         | 65,985         | 545    |
| VP Student Affairs      |            |       |         |               |          | 1,326               | 260,814       | 197      | 743                 | 101,233       | 136    | 2,069       | 362,047        | 175    |
|                         |            |       |         |               |          |                     |               |          |                     |               |        |             |                |        |
|                         |            |       |         |               |          |                     |               |          |                     |               |        |             |                |        |
|                         |            |       |         |               |          |                     |               |          |                     |               |        |             |                |        |
| Other                   |            |       |         |               |          | 16                  | 1,410         | 88       | 25                  | 1,410         | 56     | 41          | 2,820          | 69     |
| TOTAL                   |            |       | 39,862  | \$ 42,928,178 | \$ 1,077 | 29,673              | \$ 37,051,678 | \$ 1,249 | 57,571              | \$ 24,207,620 | \$ 420 | 127,106     | \$ 104,187,476 | \$ 820 |

The University of Michigan Office of Development Gifts by SOURCE by Unit as of June 30, 2011

| Ī                                |        |     | Transac | ctions |       |        | Dollars    |           |           |            |            |            |  |
|----------------------------------|--------|-----|---------|--------|-------|--------|------------|-----------|-----------|------------|------------|------------|--|
| UNIT                             | Indiv  | Beq | Corp    | Fdn    | Other | TOTAL  | Indiv      | Beq       | Corp      | Fdn        | Other      | TOTAL      |  |
| Taubman Arch & Urban             | 714    | 1   | 16      | 8      | 9     | 748    | 312,256    | 78,750    | 11,053    | 62,125     | 18,085     | 482,269    |  |
| Art and Design                   | 555    | 1   | 2       | 1      | 2     | 561    | 1,051,369  | 6,666     | 750       | 800        | 100        | 1,059,685  |  |
| Ross School of Business          | 7,193  | 7   | 604     | 21     | 13    | 7,838  | 14,701,557 | 223,809   | 1,062,196 | 285,593    | 292,015    | 16,565,171 |  |
| Dentistry                        | 1,995  | 4   | 74      | 5      | 46    | 2,124  | 1,414,140  | 54,734    | 230,103   | 268,267    | 88,197     | 2,055,441  |  |
| Education                        | 2,914  | 10  | 49      | 23     | 2     | 2,998  | 1,074,348  | 593,176   | 58,388    | 1,146,225  | 50,200     | 2,922,338  |  |
| Engineering                      | 7,038  | 24  | 560     | 18     | 56    | 7,696  | 14,056,553 | 3,941,162 | 5,261,146 | 10,629,133 | 519,551    | 34,407,545 |  |
| School of Information            | 1,064  | 3   | 21      | 3      | 2     | 1,093  | 288,047    | 7,507     | 171,869   | 277,817    | 550        | 745,791    |  |
| Kinesiology                      | 1,114  | 3   | 18      | 3      | 7     | 1,145  | 337,587    | 70,003    | 69,488    | 3,867      | 7,480      | 488,425    |  |
| Law School                       | 5,517  | 25  | 194     | 18     | 13    | 5,767  | 17,076,983 | 1,821,024 | 522,599   | 421,764    | 14,121     | 19,856,492 |  |
| LSA                              | 17,104 | 45  | 510     | 66     | 77    | 17,802 | 16,226,097 | 6,191,384 | 943,812   | 2,497,117  | 3,314,736  | 29,173,146 |  |
| School of Music, Theater & Dance | 3,629  | 19  | 88      | 9      | 10    | 3,755  | 2,373,564  | 1,628,918 | 57,121    | 345,070    | 13,855     | 4,418,528  |  |
| Natural Resources & Env.         | 806    | 1   | 22      | 10     | 6     | 845    | 1,398,565  | 78,750    | 79,810    | 531,797    | 5,525      | 2,094,446  |  |
| Nursing                          | 1,849  | 5   | 32      | 4      | 2     | 1,892  | 690,470    | 126,531   | 132,133   | 494,375    | 13,000     | 1,456,509  |  |
| Pharmacy                         | 1,072  | 2   | 72      |        | 5     | 1,151  | 1,518,789  | 220,032   | 183,795   |            | 86,250     | 2,008,865  |  |
| Public Health                    | 1,797  | 4   | 91      | 34     | 24    | 1,950  | 1,871,134  | 175,958   | 885,979   | 4,293,108  | 281,131    | 7,507,309  |  |
| Ford School Public Policy        | 545    |     | 7       | 6      |       | 558    | 1,612,704  |           | 31,250    | 613,169    |            | 2,257,124  |  |
| Rackham Graduate School          | 3,519  | 6   | 72      | 6      | 1     | 3,604  | 1,015,972  | 48,814    | 32,853    | 1,461,932  | 250        | 2,559,821  |  |
| Social Work                      | 1,186  |     | 9       | 8      | 13    | 1,216  | 226,415    |           | 1,140     | 416,425    | 106,401    | 750,381    |  |
| Health System                    |        |     |         |        |       |        |            |           |           |            |            |            |  |
| Medical School                   | 20,603 | 114 | 383     | 192    | 736   | 22,028 | 25,244,192 | 8,051,875 | 2,795,735 | 13,515,348 | 12,296,465 | 61,903,614 |  |
| Hospital                         | 8,511  | 3   | 204     | 18     | 192   | 8,928  | 7,466,535  | 250       | 587,824   | 2,024,352  | 262,922    | 10,341,883 |  |
| Dearborn Campus                  | 3,194  | 2   | 101     | 12     | 49    | 3,358  | 1,373,779  | 5,025     | 621,468   | 48,640     | 61,115     | 2,110,027  |  |
| Flint Campus                     | 2,079  |     | 26      | 9      | 44    | 2,158  | 474,115    |           | 30,664    | 495,456    | 99,995     | 1,100,229  |  |
| WFUM-TV                          | 3      | 1   |         |        |       | 4      | 277        | 2,070     |           |            |            | 2,347      |  |
| Alumni Association               | 1,173  | 6   | 20      | 1      | 3     | 1,203  | 372,836    | 15,006    | 11,304    | 150        | 135        | 399,431    |  |
| Athletics                        | 19,838 | 4   | 370     | 12     | 71    | 20,295 | 28,613,931 | 45,187    | 2,341,936 | 31,730     | 286,697    | 31,319,482 |  |
| Museum of Art                    | 998    | 6   | 9       | 2      | 16    | 1,031  | 2,200,751  | 6,479     | 7,669     | 30,125     | 5,506      | 2,250,530  |  |
| Univ Library                     | 579    | 6   | 12      | 1      | 4     | 602    | 1,552,828  | 618,700   | 28,278    | 20,000     | 1,100      | 2,220,907  |  |
| Univ Musical Society             | 2,564  |     | 35      | 9      | 13    | 2,621  | 1,627,302  |           | 258,975   | 145,200    | 67,111     | 2,098,587  |  |
| Office of the President          | 716    | 21  | 57      |        | 1     | 795    | 1,025,809  | 168,541   | 14,676    |            | 500        | 1,209,526  |  |
| WUOM/WVGR                        | 56,325 | 8   | 256     | 20     | 183   | 56,792 | 4,096,734  | 45,935    | 314,917   | 10,805     | 219,495    | 4,687,885  |  |

The University of Michigan Office of Development Gifts by SOURCE by Unit as of June 30, 2011

|                               |         |     | Transac | tions |       |         |                |               | Doll          | ars           |               |                |
|-------------------------------|---------|-----|---------|-------|-------|---------|----------------|---------------|---------------|---------------|---------------|----------------|
| UNIT                          | Indiv   | Beq | Corp    | Fdn   | Other | TOTAL   | Indiv          | Beq           | Corp          | Fdn           | Other         | TOTAL          |
| VP Academic & Provost         | 122     |     | 11      | 13    | 62    | 208     | 763,607        |               | 233,593       | 1,026,095     | 1,254,496     | 3,277,790      |
| CCEW                          | 373     |     | 12      | 3     | 4     | 392     | 665,390        |               | 11,102        | 2,575         | 16,050        | 695,116        |
| Clements Library              | 664     | 1   | 8       | 2     | 9     | 684     | 476,830        | 10,000        | 5,590         | 75,000        | 5,890         | 573,310        |
| Office of Financial Aid       | 2,183   | 16  | 49      | 2     | 73    | 2,323   | 3,918,150      | 1,907,898     | 38,552        | 28,275        | 165,970       | 6,058,846      |
| Bentley Historical Library    | 192     | 2   | 4       |       | 10    | 208     | 53,253         | 10,025        | 85            |               | 900           | 64,263         |
| Botanical Gardens & Arboretum | 1,984   | 2   | 12      |       | 18    | 2,016   | 308,111        | 50,000        | 21,497        |               | 19,168        | 398,776        |
| VP Development                | 92      |     | 1       | 1     |       | 94      | 1,648,193      |               | 14,750        | 95,000        |               | 1,757,943      |
| VP Finance                    | 381     |     | 3       |       |       | 384     | 1,948,006      |               | 350           |               |               | 1,948,356      |
| Pending/Unallocated           | 1       |     |         |       |       | 1       | 104,792        |               |               |               |               | 104,792        |
| Unrestricted/Undesignated     |         |     |         |       |       |         |                |               |               |               |               |                |
| VP Research                   | 19      |     | 23      | 10    | 10    | 62      | 107,480        |               | 464,122       | 979,679       | 210,450       | 1,761,731      |
| Inst of Social Research       | 215     | 1   | 18      | 41    | 2     | 277     | 308,527        | 4,780         | 897,130       | 3,892,656     | 13,500        | 5,116,593      |
| VP Student Affairs            | 2,575   | 1   | 221     | 6     | 22    | 2,825   | 567,474        | 3,868         | 246,272       | 48,100        | 62,625        | 928,339        |
|                               |         |     |         |       |       |         |                |               |               |               |               |                |
|                               |         |     |         |       |       |         |                |               |               |               |               |                |
|                               |         |     |         |       |       |         |                |               |               |               |               |                |
| Other                         | 45      |     |         |       |       | 45      | 2,870          |               |               |               |               | 2,870          |
| TOTAL                         | 185,040 | 354 | 4,276   | 597   | 1,810 | 192,077 | \$ 162,168,322 | \$ 26,212,856 | \$ 18,681,974 | \$ 46,217,770 | \$ 19,861,535 | \$ 273,142,457 |

#### LISTING OF GIFTS \$10,000 AND OVER FOR JUNE 2011

| Terrence E. Adderley, Troy For support in the Stephen M. Ross School of Business  | \$250,000 |
|---|-----------|
| Adidas America, Ann Arbor  For support in the Department of Athletics   | 40,000    |
| Alzheimer's Disease and Related Disorders Association, Chicago, Illinois For research in the School of Public Health  | 74,759    |
| American Association for Cancer Research, Inc., Philadelphia, Pennsylvania For research in the Medical School   | 124,836   |
| American Cancer Society, Atlanta, Georgia  For research and other support in the College of Engineering, the Life Sciences Institute, the Medical School and the School of Public Health; and for the College of Literature, Science and the Arts | 507,814   |
| American Diabetes Association, Inc., Alexandria, Virginia For research and other support in the Life Sciences Institute and the Medical School  | 309,822   |
| American Israel Education Fund, Troy For the Israel Projects Program in the Stephen M. Ross School of Business  | 280,733   |

| American Association for the Study of Liver Diseases, Alexandria, Virginia For research and other support in the Medical School | 105,000   |
|---|-----------|
| Ann Arbor Area Convention & Visitors Bureau, Ann Arbor For support in the Department of Athletics                               | 13,334    |
| Anonymous Donor For the University Hospitals  | 2,500,000 |
| Anonymous Donor  For support in the Department of Athletics   | 250,000   |
| Anonymous Donor For support in the College of Engineering   | 100,550   |
| Anonymous Donor For scholarships in the College of Literature, Science and the Arts   | 10,000    |
| Arthritis Foundation, Atlanta, Georgia For research and other support in the Medical School                                     | 15,834    |
| Autocam Corporation, Kentwood For support in the Stephen M. Ross School of Business   | 50,000    |
| Baiardi Family Foundation, Inc., Harbor Springs For the Elizabeth Anne Baiardi Research Fund in the Medical School              | 15,000    |

| Harold S. Barron, Chicago, Illinois For the Harold S. Barron Scholarship Fund in the Law School  | 10,374  |
|--|---------|
| Bechtel Group Foundation, San Francisco, California For scholarships and other support in the College of Engineering   | 10,500  |
| Bergstrom Foundation, Pittsburgh, Pennsylvania For the Building Fund in the Law School   | 100,000 |
| Cynthia Reavis Berkshire, Los Angeles, California 2,200 shares of various corporate common stocks and a cash gift; for the Glen A. Reavis Jr. Memorial Scholarship Fund in the School of Music; and for the Michigan Marching Band | 102,648 |
| Jack L. Berman, Los Angeles, California For the Jack L., M.D. and Barbara A. Berman, Ph.D. Fund in the Medical School  | 10,000  |
| Peter D. Bernardo, Philadelphia, Pennsylvania For support in the College of Pharmacy   | 10,000  |
| Gayle Sidler Bernhaut, Watchung, New Jersey For the Facilities Fund in the Stephen M. Ross School of Business  | 14,286  |
| Maurice and Linda Binkow Philanthropic Fund of the United Jewish<br>Foundation, Bloomfield Hills; for the University Musical Society   | 10,000  |

| Edward J. Blanch, Dearborn For the Cardiovascular Center  | 10,000    |
|---|-----------|
| Blatt Family Foundation, Harper Woods For the Leland and Elaine Blatt Family Professorship in the Medical School  | 115,000   |
| Paul W. Blavin, Scottsdale, Arizona 30,000 shares of Brookfield Infrastructure Partners LP, common stock and a cash gift; for the Basketball Facilities Fund in the Department of Athletics; and for the Griese/Hutchinson Celebrity Golf Event | 1,030,500 |
| Blue Cross Blue Shield of Michigan, Detroit For research and other support in the Medical School, the School of Nursing and the School of Public Health   | 107,683   |
| Bowl of Burns, Trenton For research in the Medical School   | 39,847    |
| Jan M. Boynton, Palo Alto, California For the Alumni and Friends Scholarship Fund in the School of Art and Design   | 10,000    |
| Burroughs Wellcome Fund, Research Triangle Park, North Carolina For research in the Medical School  | 35,255    |
| Capitol Relations LLC, Farmington Hills  For research in the Medical School; and for the Griese/Hutchinson Celebrity Golf Event   | 15,000    |

| Jeffrey E. Cappo, Ann Arbor For the Cappo Family Professorship of Business Administration in the Stephen M. Ross School of Business, and for the Prostate Awareness and Research Fund in the Medical School   | 215,000 |
|---|---------|
| Vivian L. Carpenter, Birmingham  For support in the Stephen M. Ross School of Business; and for the Vivian L. Carpenter Endowment Fund and the Anne W. Monterio Endowed Scholarship Fund in the College of Engineering and the Alden J. (Butch) Carpenter Law Memorial Fund in the Law School | 53,000  |
| Joseph B. and Florence V. Cejka Foundation, Inc., Orchard Lake For the Mary Florence Cejka Endowed Graduate Fund in the School of Education   | 62,500  |
| Central Society for Clinical Research, Milwaukee, Wisconsin For research in the Medical School  | 10,000  |
| Cheryl Shy Chapekis, Dublin, Ohio For the Andy and Cheryl Chapekis Family Scholarship Fund in the College of Literature, Science and the Arts   | 14,286  |
| John R. Charpie, Ann Arbor For the Griese/Hutchinson Celebrity Golf Event   | 13,500  |
| James Kuang-Kuo Cheng, Singapore For the Gunter Dufey Scholarship Fund and other support in the Stephen M. Ross School of Business  | 25,000  |

| Cisco Systems, Inc., San Jose, California For scholarships and other support in the College of Engineering   | 13,000 |
|--|--------|
| Citizen Bank, Providence, Rhode Island For support in the Department of Athletics  | 14,400 |
| Cohen Family Fund of the Community Foundation for Southeastern Michigan, Detroit; For the UMCCC Testicular Cancer Program Fund in the Comprehensive Cancer Center, in memory of Bryan R. Tolliver, Jr. | 10,000 |
| ConocoPhillips Company, Houston, Texas For support in the College of Engineering, and for Employee Matching Gifts  | 50,300 |
| Crohn's & Colitis Foundation of America, Inc., New York, New York For research and other support in the Medical School   | 22,208 |
| Kathryn W. Davis, Middlebury, Vermont For the Ginsberg Center  | 10,000 |
| Delta Dental Plan of Michigan, Lansing For scholarships and other support in the School of Dentistry   | 44,092 |
| Norma J. Diamonds Estate  For the Michigan Anthro Alumni Graduate Fellowship Fund in the College of Literature, Science and the Arts   | 61,387 |

| Dow Chemical Company Foundation, Midland For support at the University of Michigan  | 50,000    |
|---|-----------|
| Michael S. Drucker, Atlanta, Georgia  For the Joel Portnoy MBB Manager Scholarship Fund in the Department of Athletics, and for scholarships in the College of Literature, Science and the Arts | 11,000    |
| DTE Energy Foundation, Detroit  For support in the College of Engineering, and for the C. S. Mott Children's Hospital Golf Classic Benefit Fund; and for the University of Michigan-Dearborn    | 237,400   |
| Gunter Dufey, Ann Arbor For the Internship Program in the Stephen M. Ross School of Business  | 20,000    |
| Doris Duke Charitable Foundation, New York, New York For research in the Medical School   | 618,000   |
| Geoffrey I. Edelstein, Los Angeles, California 400 shares of various corporate common stocks; for the Blavin Scholars Endowed Program Fund  | 18,035    |
| Elkes Foundation, New York, New York For the Elkes Fund for Faculty Excellence in the Law School  | 1,652,232 |
| Erb Family Foundation, Birmingham For support in the Stephen M. Ross School of Business   | 200,000   |

| Ernst & Young Foundation, New York, New York For Employee Matching Gifts   | 36,850  |
|--|---------|
| Esperance Family Foundation, Ann Arbor For research in the Medical School, and for the University Musical Society                      | 55,800  |
| Robert Farrell, Jr., Ortonville  For support in the Department of Athletics  | 14,400  |
| Fashion Footwear Charitable Foundation, Inc., New York, New York For research in the Comprehensive Cancer Center                       | 400,000 |
| Ford Foundation, New York, New York  For research and other support in the School of Education and the School of Public Health         | 275,491 |
| Ford Motor Company, Dearborn  For research and other support in the College of Engineering, and at the University of Michigan-Dearborn | 240,685 |
| Foundation for Biomedical Research, Madrid, Spain For research in the Medical School   | 48,787  |
| John B. Frank, Pasadena, California For support in the Law School  | 10,000  |

| Maxine and Stuart Frankel Foundation, Bloomfield Hills For the University Musical Society  | 33,600  |
|--|---------|
| Samuel and Jean Frankel Foundation, Troy For the Frankel Research Fund in the Medical School   | 154,244 |
| Steven M. Freeman, Chicago, Illinois For support in the Stephen M. Ross School of Business   | 25,000  |
| Garden Fresh Gourmet, Ferndale For research in the Comprehensive Cancer Center   | 25,000  |
| Bill and Melinda Gates Foundation, Seattle, Washington  For research in the School of Education, the Institute for Social Research, the Medical School and for the School of Natural Resources and Environment | 534,813 |
| Robert S. Gatof, Sherborn, Massachusetts  For the Gatof Family Fund for Student Global Experiences in the College of Literature, Science and the Arts  | 10,000  |
| Genentech Foundation for Growth & Development, San Francisco, California; for support in the College of Literature, Science and the Arts   | 15,000  |
| General Mills, Inc., Minneapolis, Minnesota For support in the Stephen M. Ross School of Business  | 25,000  |

| General Motors Corporation Research & Development Center, Phoenix, Arizona; for research in the College of Engineering                             | 395,000 |
|--|---------|
| Gerontological Society, Inc., Washington, D. C. For research in the School of Social Work  | 25,000  |
| Bruce M. Gimbel, Ann Arbor For the Botanical Gardens and Arboretum Tribute Fund, in memory of Deborah Gimbel                                       | 15,000  |
| Global Orange Development, LLC, East Lansing For WUOM  | 10,400  |
| Global Technology Connection, Inc., Atlanta, Georgia For support at the University of Michigan-Dearborn  | 10,000  |
| George A. Googasian, Oakland For the C.S. Mott Children's and Von Voigtlander Women's Hospital and for other support at the University of Michigan | 100,000 |
| Governmental Consultant Services, Inc., Lansing For support in the Department of Athletics   | 18,666  |
| Donald C. Graham, York, Pennsylvania For support in the Department of Athletics  | 12,150  |

| Peter D. Gray, Ann Arbor For research in the Medical School  | 20,000 |
|--|--------|
| James Edward Harris Charitable Fund of the Comerica Charitable Trust, Detroit; for the Armbruster Fund in the School of Music, Theatre and Dance   | 10,000 |
| Peter A. Hauslohner, British Columbia, Canada 1,025 shares of Microsoft Corporation common stock; for the Yossi Schiff Memorial Scholarship Fund in the Horace H. Rackham School of Graduate Studies | 25,246 |
| Randall L. Heiser, Brighton  For the Victor Hazan Excelsior Fund and other support in the College of Literature, Science and the Arts; and for the Michigan Marching Band                            | 16,000 |
| Richard M. Helzberg, San Rafael, California 240 shares of various corporate common stocks; for the Building Fund in the Law School   | 10,318 |
| John W. Henderson Trust For research in the Medical School; and for the John W. Henderson Memorial Fund  | 25,000 |
| David J. Herzig, Ann Arbor  For scholarships and other support in the School of Music and the Museum of Art; and for the University Musical Society and WUOM   | 18,125 |

| Lorranie J. Holzapfel Trust For scholarships in the College of Literature, Science and the Arts   | 10,000  |
|---|---------|
| Honda R & D Americas, Inc., Raymond, Ohio For support in the Transportation Research Institute  | 30,000  |
| Howard Hughes Medical Institute, Chevy Chase, Maryland For support in the Medical School  | 39,000  |
| Andrew G. Hurst, Boca Raton, Florida  160 shares of International Business Machines Corporation common stock; for the Andrew G. Hurst and Gail Weisbaum Study Abroad Scholarship in the College of Literature, Science and the Arts | 27,254  |
| Intel Corporation, Hillsboro, Oregon  For research and other support in the College of Engineering  | 241,500 |
| Jacobs Foundation, Zurich, Switzerland  For support in the Institute for Social Research  | 17,997  |
| John Deere Foundation, Moline, Illinois  For scholarships and other support in the Stephen M. Ross School of Business and the College of Engineering  | 55,000  |
| Robert Wood Johnson Foundation, Princeton, New Jersey For research in the Stephen M. Ross School of Business, the Institute for Social Research and the School of Public Health   | 456,544 |

| Michael and Mari Johnson Charitable Fund of the Ayco Charitable Foundation, Albany, New York; for men's lacrosse support in the Department of Athletics            | 335,000 |
|--|---------|
| Jean-Louis Joris, Brussels, Belgium For the Jean-Louis Joris Scholarship Fund in the Law School  | 50,000  |
| Juvenile Diabetes Research Foundation, New York, New York For research in the Medical School   | 280,318 |
| Grace Kachaturoff, West Bloomfield  For the Grace and Evelyn Kachaturoff Scholarship Fund at the University of Michigan-Dearborn                                   | 10,000  |
| W. M. Keck Foundation, Los Angeles, California For research in the College of Engineering  | 50,000  |
| W. K. Kellogg Foundation, Battle Creek For research and other support in the Institute for Social Research and the Medical School; and for Employee Matching Gifts | 431,201 |
| Thomas C. Kinnear, Ann Arbor  For the Tom and Connie Kinnear Ice Hockey Scholarship Fund in the Department of Athletics  | 136,000 |
| Kiwanis of Michigan Foundation, Mason For the Child and Family Life Fund   | 18,200  |

| <b>KLA-Tencor Corporation, Milpitas, California</b> For scholarships in the College of Engineering                  | 50,000  |
|---|---------|
| Koito Manufacturing Company, Tokyo, Japan For support in the Transportation Research Institute                      | 15,000  |
| Kresge Foundation, Troy For support in the School of Public Health; and for WUOM                                    | 151,200 |
| L.S.B. Leakey Foundation, San Francisco, California For research in the College of Literature, Science and the Arts | 19,500  |
| Jay J. Levin, West Bloomfield  For the Jay J. Levin Fund in the Stephen M. Ross School of Business                  | 10,001  |
| Leon E. Lewis, Canton For support in the Department of Athletics  | 12,800  |
| Lexus of Ann Arbor, Ann Arbor For the Griese/Hutchinson Celebrity Golf Event  | 10,000  |
| Lexus Pursuit of Potential, Princeton, New Jersey For the Griese/Hutchinson Celebrity Golf Event                    | 10,000  |

| Paul R. Lichter, Ann Arbor 3,740 shares of various corporate common stocks; for the Dr. Max and Buena Lichter Endowed Research Professorship in Family Medicine in the Medical School                       | 100,223 |
|---|---------|
| Eli Lilly & Company Foundation, Indianapolis, Indiana For Employee Matching Gifts   | 30,205  |
| Gillson Longenbaugh Foundation, Houston, Texas For research in the Comprehensive Cancer Center  | 200,000 |
| Catherine Lord, Ann Arbor For the Autism and Communication Disorders Center, and for WUOM   | 10,290  |
| Harry Lucas, Jr., Austin, Texas 9,100 shares of Prudential PLC common stock; for mathematics support in the College of Literature, Science and the Arts   | 105,742 |
| Frederick L. C. Lui, Hong Kong For the Lui Fund   | 50,000  |
| Mardigian Foundation, Bloomfield Hills  For the Kim A. Eagle M. D. Endowed Professorship in Cardiovascular Medicine in the Medical School   | 50,000  |
| HMJS Marks Fund of the Community Foundation for the National Capital Region, Washington, D. C., for the Michigan in Washington Program and other support in the College of Literature, Science and the Arts | 10,000  |

| William C. Martin, Ann Arbor For support in the Department of Athletics  | 12,450 |
|--|--------|
| Martin Media Services, LLC, Shelby Township For WUOM   | 10,064 |
| Laurie K. McCauley, Ann Arbor For the Gregory J. Zahn III Graduate Periodontics Support Fund in the School of Dentistry  | 10,000 |
| June and Cecil McDole Charitable Fund, Southfield  For support in the Comprehensive Cancer Center and the Stephen M. Ross School of Business; and for the Law School Almuni Scholarship Fund in the Law School, in memory of E. James Gamble, and for the Save a Heart Campaign Fund, in memory of Elizabeth A. Giuliano | 26,000 |
| Meijer Foundation, Grand Rapids  For support in the College of Literature, Science and the Arts  | 30,000 |
| Meijer, Inc., Grand Rapids For the C. S. Mott Children's and Von Voigtlander Women's Hospital and for WUOM   | 15,025 |
| Jihana Mendu, Rancho Palos Verdes, California For the Coach Carr Mountaintop Experience Fund   | 10,000 |
| Raghuveer Mendu, Rancho Palos Verdes, California For the C.K. Prahalad Fellows Fund in the Stephen M. Ross School of Business  | 50,000 |

| Merck Company Foundation, Whitehouse Station, New Jersey For support in the School of Public Health, and for Employee Matching Gifts   | 24,864 |
|--|--------|
| Peter C. Mertz, Hanover, New Hampshire For scholarships and other support in the School of Natural Resources and Environment, and for the Griese/Hutchinson Celebrity Golf Event | 47,998 |
| Minnesota Mining and Manufacturing Company Foundation, Saint Paul, Minnesota; for research in the Stephen M. Ross School of Business   | 30,000 |
| Pablo A. Galindo Moreno, Ann Arbor For support in the School of Dentistry  | 15,000 |
| Moveo, Oakbrook Terrance, Illinois For WUOM  | 16,001 |
| Muscular Dystrophy Association, Inc., Tucson, Arizona For research and other support in the Life Sciences Institute and the Medical School                                       | 39,730 |
| National Basketball Association, Secaucus, New Jersey For research in the Medical School   | 10,000 |
| National Kidney Foundation, Inc., New York, New York For research in the Medical School  | 12,500 |

| National Multiple Sclerosis Society Michigan Chapter, Detroit<br>For research in the Medical School   | 79,012 |
|---|--------|
| James B. Nicholson, Detroit For support in the University Hospitals   | 10,000 |
| NuStep, Inc., Ann Arbor For research in the College of Engineering  | 20,000 |
| Oak River Foundation, Peoria, Illinois For support in the Museum of Art   | 25,000 |
| Osirius Group, Troy For the Stadium Renovation Project Fund in the Department of Athletics  | 20,000 |
| Patton Holding, Inc., Ann Arbor For support in the Department of Athletics  | 14,400 |
| Mary L. Petrovich, West Bloomfield  For the Stadium Renovation Project Fund in the Department of Athletics                                      | 15,000 |
| Pfizer, Inc., New York, New York  For research and other support in the Medical School, the School of Public Health and the College of Pharmacy | 67,189 |
| Plastipak Packaging, Inc., Plymouth  For support in the Department of Athletics   | 24,300 |

| Thomas S. Porter, Ann Arbor For the Art Acquisition Fund in the Stephen M. Ross School of Business   | 25,000  |
|--|---------|
| Public Health Foundation, Washington, D. C. For support in the School of Public Health   | 25,885  |
| Quicken Loans, Livonia For support in the Law School   | 10,000  |
| Carlos R. Quintanilla, Laredo, Texas  For support in the College of Engineering  | 75,000  |
| Andrew J. Raab, San Mateo, California 4,050 shares of Domino's Pizza, Inc., common stock; for support in the Department of Athletics                         | 100,177 |
| Radiological Society of North America Research & Education, Chicago, Illinois; for research in the Medical School  | 40,000  |
| Ramco Systems, Taramani Chennai, India For the C.K. Prahalad Initiative Fund in the Stephen M. Ross School of Business                                       | 99,987  |
| James A. Read, Riverside, Connecticut 1,148 shares of various corporate common stocks; for the Jim and Patricia Read Fund, and the UCLL Dyslexia Web Project | 124,719 |

| Reed, Smith, LLP, Pittsburgh, Pennsylvania  For the Jeffery A. Colby Colon Cancer Research Fund in the  Comprehensive Cancer Center, in memory of Stewart Dolin   | 10,000 |
|---|--------|
| John P. Robinette, Takoma Park, Maryland For the Amy Ellen Polk Memorial Scholarship Fund in the College of Engineering   | 37,500 |
| Steven A. Robins, Potomac, Maryland 585 shares of Danaher Corporation common stock; for the Women in Business Scholarship Initiative Fund in the Stephen M. Ross School of Business                       | 30,420 |
| Leslie Rose, Palm Beach, Florida  For the Appreciate and Reciprocate Initiative in the College of Literature, Science and the Arts  | 10,000 |
| Russell Family Charitable Gift Fund of the Community Foundation of New Jersey, Morristown, New Jersey; for the Randel E. Richner and Eric Russell Endowed Scholarship Fund in the School of Public Health | 10,000 |
| Russell Sage Foundation, New York, New York For the Russell Sage Visiting Scholar Fund in the Institute for Social Research   | 19,210 |
| Samsung Electronics Company, LTD, Hwasung-City, South Korea For research in the College of Engineering  | 48,000 |

| Vivian Fell Sangunett, Ann Arbor  425 shares of Microsoft Corporation common stock; for research and other support in the Medical School and the Horace H. Rackham School of Graduate Studies  | 10,978 |
|--|--------|
| Schiller Foundation, Short Hills, New Jersey For the Schiller Family Endowed Football Scholarship Fund in the Department of Athletics  | 75,000 |
| Ranjit Shah, Bombay, India For the C.K. Prahalad Initiative Fund in the Stephen M. Ross School of Business   | 25,000 |
| Donald R. Shepherd Trust  For the Donald R. Shepherd Endowed Senior Scholar Award and Graduate Coaching Fellowships Fund in the Department of Athletics  | 28,000 |
| Simons Foundation, New York, New York For the Autism and Communication Disorders Center  | 49,115 |
| Allen Sinai, Lexington, Massachusetts 840 shares of Baidu, Inc., common stock; for the Allen Sinai Professorship for Economic Policy Fund in the Horace H. Rackham School of Graduate Studies and in the College of Literature, Science and the Arts | 49,568 |
| Sinai Medical Staff Foundation, Southfield  For the Sinai Medical Staff Foundation Neuroscience Scholars Fund in the Medical School  | 37,500 |

| Alfred P. Sloan Foundation, New York, New York For research and other support in the Institute for Social Research and the College of Literature, Science and the Arts | 93,674  |
|--|---------|
| Spectrum Health, Grand Rapids For WUOM   | 17,825  |
| Spencer Foundation, Chicago, Illinois For research in the School of Education  | 252,490 |
| Lee Spiegel, Chappaqua, New York For the Wrestling Facility Fund in the Department of Athletics  | 25,000  |
| Irving Stenn, Jr., Chicago, Illinois For support in the Law School   | 100,000 |
| Stewart E. Teal, Davis, California For the Dr. Stewart Teal Scholarship Fund in the Medical School   | 10,000  |
| John Templeton Foundation, West Conshohocken, Pennsylvania For support in the Institute for Social Research  | 29,000  |
| Procter & Gamble Company, Cincinnati, Ohio For research in the College of Engineering  | 50,000  |

| Thomson Reuters, New York, New York  For support in the Institute for Social Research; and for Employee  Matching Gifts  | 833,367   |
|--|-----------|
| <b>Tisch Foundation, Inc., New York, New York</b> For support at the University of Michigan  | 50,000    |
| John L. Tishman, New York, New York  For the Tishman Construction Management Fund in the College of Engineering  | 5,000,000 |
| Total E&P USA, Inc., Houston, Texas  For support in the College of Engineering   | 50,000    |
| John C. Tucker, Jr. Trust For the John Tucker Public Service Fellowship Fund in the Law School   | 50,000    |
| University of Michigan Club Flint, Flint  For the University of Michigan Club of Greater Flint Endowed Athletics Scholarship Fund in the Department of Athletics | 20,000    |
| V Foundation, Cary, North Carolina For research in the Comprehensive Cancer Center   | 86,500    |
| <b>Thomas W. Van Dyke, Leawood, Kansas</b> For the Thomas W. and Sharon E. Van Dyke Scholarship Fund in the Law School   | 10,000    |

| Victory Honda, Plymouth  For the Camp Michitanki Transplant Fund   | 12,500  |
|--|---------|
| Ted and Jane Von Voigtlander Foundation, Livonia For support in the University Hospitals   | 100,000 |
| Wege Foundation, Grand Rapids  For the Peter M. Wege Lecture on Sustainability and other support in the School of Natural Resources and Environment  | 39,500  |
| Charles D. Weir, Bethesda, Maryland For the Charles and Jean Weir Scholarship Fund in the College of Literature, Science and the Arts  | 10,000  |
| Paul L. Weller, Grand Rapids For support in the Stephen M. Ross School of Business   | 10,000  |
| Richard I. Werder, Jr., Scarsdale, New York 1,000 shares of Harding, Loevner, Inc., mutual fund; for the Building Fund in the Law School   | 100,960 |
| Frank T. Westover, Lake Forest, Illinois 800 shares of Janus mutual fund and a cash gift; for the Frank T. and Barbara Westover Endowed Scholarship Fund in the Stephen M. Ross School of Business, and for the Coach Carr Mountaintop Experience Fund | 28,232  |
| Gail R. Wilensky, Washington, D. C. 5,702 shares of various corporate common stocks; for the Gail Roggin Wilensky Fellowship Fund in the Gerald R. Ford School of Public Policy  | 177,570 |

| John P. Williams, Leawood, Kansas  For the Building Fund in the Law School                                | 10,000 |
|---|--------|
| World Heritage Foundation, Trenton  For the Heinz C. Prechter Bipolar Research Fund in the Medical School | 30,600 |
| S.K. Yee Foundation, New York, New York  For the S.K. Yee Scholarship Fund in the Law School              | 50,000 |
| John M. Youngpeter Estate For the Museum of Natural History   | 13,267 |

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An etching and aquatint "City of Detroit, Michigan" by William J. Bennett, and an engraving "The City of Detroit" by A. C. Warren; for the Clements Library

#### David B. Walters, Lake Orion

A collection of historic and early American manuscripts and other written materials; for the Clements Library