THE UNIVERSITY OF MICHIGAN REGENTS COMMUNICATION

ACTION REQUEST

Subject: License Agreement between the University of Michigan and

MakeMedical LLC

Action Requested: Approval of License Agreement

Preamble:

A statutory conflict of interest situation was identified by the Office of Technology Transfer while reviewing the technology transfer agreement that then triggered a review by the Medical School Conflict of Interest Board. A plan for management of the possible risks associated with the conflict of interest was then developed and approved by this Board and agreed to by the parties involved in this plan.

This proposed license agreement ("Agreement") falls under the State of Michigan Conflict of Interest Statute because Professors Glenn Green, Kyle VanKoevering, and David Zopf are employees of the University of Michigan ("University") and partial owners of MakeMedical LLC. The law permits such an Agreement provided it is disclosed to the Board of Regents ("Regents") of the University of Michigan and approved in advance by a 2/3 vote.

Background:

Glenn Green, MD, a Professor in the Department of Otolaryngology, Kyle VanKoevering, MD, a Clinical Assistant Professor in the Department of Otolaryngology, and David Zopf, MD, an Assistant Professor in the Department of Otolaryngology, are partial owners of a for-profit company called MakeMedical LLC (the "Company"). The Company was formed recently to commercialize 3D-printed anatomical simulators and related components designed for medical education, and desires to license from the University of Michigan the University's rights associated with the following technology:

UM OTT File No. 7393, entitled: "Pediatric Surgical Simulators" (Inventors: David Zopf, Chelsea Reighard, Kevin Green)

The Office of Technology Transfer selected the Company as a University partner and negotiated the terms of the proposed Agreement in accordance with University policy and its accepted licensing principles.

Parties to the Agreement:

The Regents of the University of Michigan and MakeMedical LLC

Agreement Terms Include:

Agreement terms include granting the Company an exclusive license without the right to grant sublicenses. The Company will pay a royalty on sales.

The University will retain ownership of the licensed technology and may continue to further develop it and use it internally. No use of University services or facilities, nor any assignment of University employees, is obligated or contemplated under the Agreement. Standard disclaimers of warrantees and indemnification apply, and the Agreement may be amended by consent of the parties, such as adding related technology. University procedures for approval of these changes will be followed and additional conflict of interest review will be done as appropriate.

<u>Pecuniary Interest:</u>

The pecuniary interests of Drs. Green, VanKoevering, and Zopf arise from their ownership interests in MakeMedical LLC.

Net Effect:

The Office of Technology Transfer has negotiated and finalized the terms of a worldwide exclusive license agreement to design files, molds, and other design documentation and associated derivative works related to UM OTT File No. 7393 for all fields of use. MakeMedical LLC will obtain use and commercialization rights to the above listed University technology.

Recommendations:

This matter has been reviewed and approved by the Medical School Conflict of Interest Board. In light of this disclosure and our finding that the Agreement was negotiated in conformance with standard University practices, I <u>recommend</u> that the Board of Regents approve the Agreement between the University and MakeMedical LLC.

Respectfully submitted,

Rebecca Cunningham

Interim Vice President for Research

June 2019