

THE UNIVERSITY OF MICHIGAN
REGENTS' COMMUNICATION

ITEM FOR INFORMATION

November 30, 2012

REPORT ON VOLUNTARY SUPPORT

SUMMARY BY SOURCE

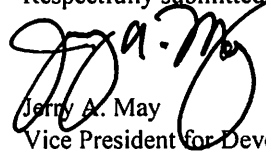
The following figures include outright gifts and pledge payments for all purposes, from all fundraising efforts within the University. Not included are pledges at original face value, bequests not yet distributed, or deferred payment devices such as insurance policies.

| <u>SOURCES OF GIFTS</u> | <u>YEAR-TO-DATE 2011 - 2012</u> | <u>YEAR-TO-DATE 2012 - 2013</u> | <u>GIFTS FOR NOVEMBER 2011</u> | <u>GIFTS FOR NOVEMBER 2012</u> |
|-------------------------|-------------------------------------|-------------------------------------|------------------------------------|------------------------------------|
| Individuals: | | | | |
| Living Individuals | \$44,498,743 | \$50,201,156 | \$12,787,043 | \$8,533,337 |
| Realized Bequests | 5,217,925 | 7,408,299 | 807,508 | 1,579,035 |
| Total Individuals | <u>49,716,668</u> | <u>57,609,455</u> | <u>13,594,551</u> | <u>10,112,372</u> |
| Corporations | 6,512,052 | 7,045,328 | 1,193,702 | 1,233,689 |
| Foundations | 17,569,259 | 15,907,959 | 2,807,837 | 2,180,291 |
| Associations/Others | <u>4,850,660</u> | <u>5,217,081</u> | <u>1,657,423</u> | <u>811,076</u> |
| TOTAL | <u>\$78,648,639</u> | <u>\$85,779,823</u> | <u>\$19,253,513</u> | <u>\$14,337,428</u> |

SUMMARY BY TYPE OF GIFT

| <u>TYPES OF GIFTS</u> | <u>YEAR-TO-DATE 2011 - 2012</u> | <u>YEAR-TO-DATE 2012 - 2013</u> | <u>GIFTS FOR NOVEMBER 2011</u> | <u>GIFTS FOR NOVEMBER 2012</u> |
|------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|------------------------------------|
| Cash and Equivalents | \$73,187,548 | \$79,343,985 | \$15,857,592 | \$13,209,968 |
| Gifts-In-Kind | 2,837,835 | 3,161,004 | 2,708,451 | 116,998 |
| Life Income Agreements | 2,623,256 | 3,274,834 | 687,470 | 1,010,462 |
| Outside Managed Irrevocable Trusts | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| TOTAL | <u>\$78,648,639</u> | <u>\$85,779,823</u> | <u>\$19,253,513</u> | <u>\$14,337,428</u> |

Respectfully submitted


Jerry A. May
Vice President for Development

ITEM FOR INFORMATION
November 30, 2012
REPORT ON VOLUNTARY SUPPORT

SUMMARY BY SOURCE

| <u>SOURCES OF GIFTS</u> | STATE OF MICHIGAN | OUTSIDE OF STATE | STATE OF MICHIGAN | OUTSIDE OF STATE |
|-------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | YEAR-TO-DATE 2012 - 2013 | YEAR-TO-DATE 2012 - 2013 | YEAR-TO-DATE 2012 - 2013 | YEAR-TO-DATE 2012 - 2013 |
| | GIFTS RECEIVED | | % OF GIFT RECEIPTS | |
| Individuals: | | | | |
| Living Individuals | \$18,321,005 | \$31,880,151 | 36.5% | 63.5% |
| Realized Bequests | <u>3,252,225</u> | <u>4,156,074</u> | <u>43.9%</u> | <u>56.1%</u> |
| Total Individuals | <u>21,573,230</u> | <u>36,036,225</u> | <u>37.4%</u> | <u>62.6%</u> |
| Corporations | 4,536,751 | 2,508,577 | 64.4% | 35.6% |
| Foundations | 5,186,694 | 10,721,265 | 32.6% | 67.4% |
| Associations/Others | <u>1,243,672</u> | <u>3,973,409</u> | <u>23.8%</u> | <u>76.2%</u> |
| TOTAL Dollars | <u>\$32,540,347</u> | <u>\$53,239,476</u> | <u>37.9%</u> | <u>62.1%</u> |
| DONORS | | | | |
| Individuals: | | | | |
| Living Individuals | 31,502 | 13,172 | 70.5% | 29.5% |
| Realized Bequests | <u>42</u> | <u>35</u> | <u>54.5%</u> | <u>45.5%</u> |
| Total Individuals | <u>31,544</u> | <u>13,207</u> | <u>70.5%</u> | <u>29.5%</u> |
| Corporations | 142 | 310 | 31.4% | 68.6% |
| Foundations | 28 | 59 | 32.2% | 67.8% |
| Associations/Others | <u>200</u> | <u>85</u> | <u>70.2%</u> | <u>29.8%</u> |
| TOTAL Donors | <u>31,914</u> | <u>13,661</u> | <u>70.0%</u> | <u>30.0%</u> |

December 2012

**The University of Michigan
Office of Development
Unit Report of Gifts Received
4 Year Report as of November 30, 2012**

| UNIT | Transactions | | | | | Dollars | | | | |
|----------------------------------|----------------------------|--------|--------|--------------|--------------|----------------------------|------------|--------------|--------------|--------------|
| | Fiscal Year Ended June 30, | | | Fiscal YTD | Fiscal YTD | Fiscal Year Ended June 30, | | | Fiscal YTD | Fiscal YTD |
| | 2010 | 2011 | 2012 | Nov 30, 2011 | Nov 30, 2012 | 2010 | 2011 | 2012 | Nov 30, 2011 | Nov 30, 2012 |
| Taubman Arch & Urban | 841 | 748 | 796 | 325 | 201 | \$ 964,072 | \$ 482,269 | \$ 1,259,779 | \$ 172,200 | \$ 217,187 |
| Art and Design | 560 | 561 | 565 | 138 | 150 | 1,228,455 | 1,059,685 | 642,764 | 296,800 | 6,383,182 |
| Ross School of Business | 8,195 | 7,838 | 8,077 | 2,511 | 2,649 | 20,887,026 | 16,565,171 | 17,308,758 | 4,055,121 | 2,902,675 |
| Dentistry | 2,072 | 2,124 | 1,882 | 887 | 790 | 1,787,400 | 2,055,441 | 2,047,740 | 417,426 | 565,322 |
| Education | 3,158 | 2,998 | 2,860 | 1,237 | 1,153 | 2,507,762 | 2,922,338 | 5,330,851 | 757,247 | 678,667 |
| Engineering | 7,763 | 7,696 | 7,751 | 2,417 | 2,331 | 27,917,083 | 34,407,545 | 24,338,632 | 6,767,828 | 8,210,660 |
| School of Information | 975 | 1,093 | 1,087 | 356 | 348 | 935,574 | 745,791 | 531,158 | 206,182 | 278,240 |
| Kinesiology | 1,002 | 1,145 | 920 | 445 | 207 | 533,665 | 488,425 | 479,454 | 223,211 | 82,684 |
| Law School | 6,099 | 5,767 | 5,772 | 1,493 | 1,393 | 13,965,160 | 19,856,492 | 33,375,415 | 3,643,172 | 6,100,595 |
| LSA | 16,795 | 17,802 | 15,813 | 5,106 | 4,449 | 25,243,117 | 29,173,146 | 24,420,095 | 7,361,865 | 7,619,370 |
| School of Music, Theater & Dance | 4,191 | 3,755 | 3,757 | 1,301 | 1,426 | 2,487,996 | 4,418,528 | 8,704,071 | 3,325,390 | 2,454,859 |
| Natural Resources & Env. | 898 | 845 | 945 | 392 | 275 | 2,835,710 | 2,094,446 | 2,481,971 | 1,154,838 | 2,257,121 |
| Nursing | 1,772 | 1,892 | 1,709 | 784 | 711 | 1,055,190 | 1,456,509 | 1,614,953 | 503,895 | 331,558 |
| Pharmacy | 1,201 | 1,151 | 1,126 | 421 | 398 | 2,793,689 | 2,008,865 | 1,565,277 | 650,536 | 506,110 |
| Public Health | 2,006 | 1,950 | 1,902 | 598 | 525 | 5,659,864 | 7,507,309 | 10,831,994 | 3,514,501 | 1,610,766 |
| Ford School Public Policy | 647 | 558 | 502 | 146 | 116 | 1,879,359 | 2,257,124 | 1,509,668 | 831,955 | 264,349 |
| Rackham Graduate School | 3,870 | 3,604 | 3,537 | 1,136 | 1,138 | 4,211,844 | 2,559,821 | 2,921,130 | 456,169 | 998,689 |
| Social Work | 1,255 | 1,216 | 1,177 | 519 | 421 | 567,559 | 750,381 | 1,520,451 | 1,475,454 | 1,350,572 |
| Health System | | | | | | | | | | |
| VP for Medical Affairs | 0 | 0 | 1,268 | 0 | 276 | 0 | 0 | 4,285,975 | 0 | 2,302,084 |
| Medical School | 19,400 | 22,028 | 21,380 | 8,200 | 6,936 | 63,260,326 | 61,903,614 | 55,347,667 | 21,949,810 | 20,560,269 |
| Hospital | 7,776 | 8,928 | 8,938 | 2,886 | 2,516 | 9,705,145 | 10,341,883 | 8,673,963 | 3,285,160 | 2,144,980 |
| Dearborn Campus | 3,666 | 3,358 | 3,189 | 1,001 | 1,122 | 2,431,485 | 2,110,027 | 3,299,731 | 606,035 | 632,123 |
| Flint Campus | 1,976 | 2,158 | 1,971 | 901 | 561 | 1,596,571 | 1,100,229 | 1,550,486 | 755,019 | 530,847 |
| WFUM-TV | 161 | 4 | | | | 15,637 | 2,347 | | | |
| Alumni Association | 1,290 | 1,203 | 1,309 | 163 | 286 | 1,126,744 | 399,431 | 555,492 | 60,336 | 107,119 |
| Athletics | 18,806 | 20,295 | 24,456 | 1,731 | 1,335 | 24,210,629 | 31,319,482 | 33,041,480 | 5,171,254 | 6,523,947 |
| Museum of Art | 1,104 | 1,031 | 947 | 276 | 310 | 2,306,331 | 2,250,530 | 4,522,297 | 1,435,851 | 1,143,737 |
| Univ Library | 551 | 602 | 508 | 206 | 250 | 693,621 | 2,220,907 | 867,719 | 361,511 | 153,227 |

**The University of Michigan
Office of Development
Unit Report of Gifts Received
4 Year Report as of November 30, 2012**

| UNIT | Transactions | | | | | Dollars | | | | |
|-------------------------------|----------------------------|---------|---------|--------------|--------------|----------------------------|----------------|----------------|---------------|---------------|
| | Fiscal Year Ended June 30, | | | Fiscal YTD | Fiscal YTD | Fiscal Year Ended June 30, | | | Fiscal YTD | Fiscal YTD |
| | 2010 | 2011 | 2012 | Nov 30, 2011 | Nov 30, 2012 | 2010 | 2011 | 2012 | Nov 30, 2011 | Nov 30, 2012 |
| Univ Musical Society | 1,819 | 2,621 | 2,484 | 817 | 692 | 2,512,171 | 2,098,587 | 2,919,213 | 637,826 | 759,216 |
| Office of the President | 669 | 795 | 1,069 | 249 | 196 | 2,480,947 | 1,209,526 | 1,507,520 | 264,919 | 762,966 |
| WUOM/WVGR | 37,351 | 56,792 | 81,678 | 18,101 | 36,824 | 4,390,159 | 4,687,885 | 5,175,195 | 1,269,019 | 1,861,564 |
| VP Academic & Provost | 186 | 208 | 353 | 100 | 136 | 3,513,638 | 3,277,790 | 3,652,516 | 801,038 | 1,601,840 |
| CCEW | 392 | 392 | 395 | 87 | 191 | 357,545 | 695,116 | 241,779 | 89,902 | 303,277 |
| Clements Library | 705 | 684 | 551 | 113 | 169 | 640,771 | 573,310 | 674,639 | 227,137 | 131,042 |
| Office of Financial Aid | 1,542 | 2,323 | 2,082 | 1,082 | 774 | 7,134,916 | 6,058,846 | 3,227,996 | 1,400,375 | 1,114,845 |
| Bentley Historical Library | 213 | 208 | 216 | 16 | 27 | 337,977 | 64,263 | 407,325 | 34,922 | 111,864 |
| Botanical Gardens & Arboretum | 1,947 | 2,016 | 2,227 | 651 | 646 | 359,059 | 398,776 | 1,307,963 | 330,848 | 102,987 |
| VP Development | 123 | 94 | 95 | 29 | 63 | 476,272 | 1,757,943 | 2,834,270 | 63,730 | 648,456 |
| VP Finance | 553 | 384 | 479 | 158 | 201 | 848,340 | 1,948,356 | 65,176 | 16,394 | 37,434 |
| Pending/Unallocated | 0 | 1 | 0 | 0 | 0 | 0 | 104,792 | 0 | 0 | 0 |
| Unrestricted/Undesignated | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| VP Research | 99 | 62 | 74 | 15 | 12 | 1,135,536 | 1,761,731 | 2,441,019 | 401,645 | 220,073 |
| Inst of Social Research | 201 | 277 | 378 | 151 | 151 | 5,761,288 | 5,116,593 | 9,022,567 | 3,003,800 | 887,199 |
| VP Student Affairs | 2,562 | 2,825 | 3,398 | 970 | 678 | 1,328,832 | 928,339 | 1,681,808 | 665,341 | 323,681 |
| Other | 34 | 45 | 42 | 34 | 37 | 2,346 | 2,870 | 4,004 | 2,980 | 2,445 |
| TOTAL | 166,426 | 192,077 | 219,665 | 58,149 | 73,070 | \$ 254,086,812 | \$ 273,142,457 | \$ 288,191,961 | \$ 78,648,639 | \$ 85,779,823 |
| TOTAL DONORS | 111,124 | 116,469 | 122,071 | 39,883 | 45,575 | -4.4% | 7.5% | 5.5% | -5.6% | 9.1% |

**The University of Michigan
Office of Development
SOURCE of Gifts
as of November 30, 2012**

| SOURCE | Fiscal Year Ended June 30, | | | FYTD | FYTD |
|---------------------|----------------------------|-----------------------|-----------------------|----------------------|----------------------|
| | 2010 | 2011 | 2012 | Nov 30, 2011 | Nov 30, 2012 |
| Individuals | | | | | |
| Living Individuals | \$ 153,979,337 | \$ 162,168,322 | \$ 196,790,970 | \$ 44,498,743 | \$ 50,201,156 |
| Realized Bequests | 32,169,208 | 26,212,856 | 16,272,907 | 5,217,925 | 7,408,299 |
| Total Individuals | <u>186,148,545</u> | <u>188,381,178</u> | <u>213,063,877</u> | <u>49,716,668</u> | <u>57,609,455</u> |
| Corporations | 16,803,074 | 18,681,974 | 16,766,237 | 6,512,052 | 7,045,328 |
| Foundations | 34,000,126 | 46,217,770 | 46,575,439 | 17,569,259 | 15,907,959 |
| Associations | 17,135,067 | 19,861,535 | 11,786,408 | 4,850,660 | 5,217,081 |
| TOTAL DOLLARS | <u>\$ 254,086,812</u> | <u>\$ 273,142,457</u> | <u>\$ 288,191,961</u> | <u>\$ 78,648,639</u> | <u>\$ 85,779,823</u> |
| Individuals | | | | | |
| Living Individuals | 159,459 | 185,040 | 212,551 | 55,810 | 70,910 |
| Realized Bequests | 379 | 354 | 551 | 146 | 112 |
| Total Individuals | <u>159,838</u> | <u>185,394</u> | <u>213,102</u> | <u>55,956</u> | <u>71,022</u> |
| Corporations | 4,348 | 4,276 | 4,503 | 1,369 | 1,356 |
| Foundations | 595 | 597 | 590 | 216 | 178 |
| Associations/Others | 1,645 | 1,810 | 1,470 | 608 | 514 |
| TOTAL TRANSACTIONS | <u>166,426</u> | <u>192,077</u> | <u>219,665</u> | <u>58,149</u> | <u>73,070</u> |

**The University of Michigan
Office of Development
Distribution Report of Gifts Received
as of November 30, 2012**

| DISTRIBUTION | Fiscal Year Ended June 30, | FYTD |
|---|----------------------------|---------------|
| | 2012 | Nov 30, 2012 |
| Endowment Restricted - Academic Divisions | \$ 6,292,372 | \$ 200,590 |
| Endowment Restricted - Athletics | | |
| Endowment Restricted - Faculty and Staff | 10,770,976 | 4,512,859 |
| Endowment Restricted - Library | 89,687 | 113,773 |
| Endowment Restricted - Op and Maint of Plant | | 66,612 |
| Endowment Restricted - Other | 1,515,188 | 2,489,502 |
| Endowment Restricted - Public Service and Extension | 2,246,767 | 858,562 |
| Endowment Restricted - Research | 11,151,733 | 3,357,565 |
| Endowment Restricted - Student Financial Aid | 28,295,388 | 11,310,554 |
| Endowment Unrestricted | 189,137 | 225 |
| Loan Funds | 18,100 | 146,551 |
| Property, Building, Equipment | 55,812,642 | 13,193,668 |
| Total Capital Purpose Funds | \$116,381,990 | \$ 36,250,461 |
| Academic Divisions | 19,096,445 | 4,544,971 |
| Athletics | 35,000 | 2,360,344 |
| Faculty and Staff | 26,695,309 | 6,371,907 |
| Library | 299,975 | 158,661 |
| Op and Maint of Plant | 4,724,724 | 109,816 |
| Other Restricted | 3,417,945 | 1,898,418 |
| Public Service and Extension | 39,288,936 | 6,645,751 |
| Research | 61,488,052 | 22,461,338 |
| Student Financial Aid | 16,540,245 | 4,142,115 |
| Unrestricted | 223,340 | 836,041 |
| Total Current Operations Funds | \$171,809,971 | \$ 49,529,362 |
| TOTAL DISTRIBUTION | \$ 288,191,961 | \$ 85,779,823 |

* We have completed our review of the CASE Voluntary Support of Education (VSE) categories and made additional changes to adhere to the latest industry standards. Some gifts have been moved into updated categories, which then resulted in fluctuations in totals. All gifts are now being counted in the correct industry VSE categories.

**The University of Michigan
Office of Development
Gifts by INDIVIDUALS by Unit
as of November 30, 2012**

| UNIT | Gifts by UNIT ALUMNI | | | | | Gifts by U-M ALUMNI | | | Gifts by NON-ALUMNI | | | TOTAL GIFTS | | |
|----------------------------------|-------------------------|------|--------|-------------|-------|---------------------|-------------|--------|---------------------|-------------|--------|-------------|-------------|--------|
| | Reachable Liv Alumni | % | Donors | Gift Amount | Avg | Donors | Gift Amount | Avg | Donors | Gift Amount | Avg | Donors | Gift Amount | Avg |
| Taubman Arch & Urban | 8,027 | 2.0% | 158 | 28,893 | 183 | 6 | 3,743 | 624 | 14 | 8,566 | 612 | 178 | 41,202 | 231 |
| Art and Design | 6,786 | 0.9% | 61 | 92,120 | 1,510 | 15 | 57,260 | 3,817 | 39 | 31,202 | 800 | 115 | 180,582 | 1,570 |
| Ross School of Business | 42,060 | 4.0% | 1,665 | 1,477,955 | 888 | 63 | 36,744 | 583 | 174 | 60,728 | 349 | 1,902 | 1,575,427 | 828 |
| Dentistry | 8,998 | 4.8% | 431 | 177,473 | 412 | 50 | 32,495 | 650 | 105 | 35,771 | 341 | 586 | 245,739 | 419 |
| Education | 44,720 | 2.1% | 936 | 144,742 | 155 | 61 | 85,678 | 1,405 | 37 | 3,192 | 86 | 1,034 | 233,612 | 226 |
| Engineering | 67,535 | 2.3% | 1,537 | 1,425,989 | 928 | 101 | 53,829 | 533 | 194 | 606,416 | 3,126 | 1,832 | 2,086,234 | 1,139 |
| School of Information | 7,650 | 3.4% | 262 | 38,317 | 146 | 21 | 2,130 | 101 | 34 | 42,518 | 1,251 | 317 | 82,965 | 262 |
| Kinesiology | 5,839 | 2.0% | 116 | 46,716 | 403 | 18 | 7,570 | 421 | 26 | 3,397 | 131 | 160 | 57,683 | 361 |
| Law School | 21,114 | 4.4% | 933 | 3,462,551 | 3,711 | 42 | 37,574 | 895 | 150 | 114,513 | 763 | 1,125 | 3,614,638 | 3,213 |
| LSA | 187,817 | 1.5% | 2,756 | 1,638,480 | 595 | 183 | 133,333 | 729 | 483 | 718,650 | 1,488 | 3,422 | 2,490,463 | 728 |
| School of Music, Theater & Dance | 11,556 | 3.0% | 351 | 349,677 | 996 | 492 | 542,656 | 1,103 | 298 | 134,843 | 452 | 1,141 | 1,027,176 | 900 |
| Natural Resources & Env. | 7,535 | 2.5% | 187 | 540,260 | 2,889 | 16 | 102,169 | 6,386 | 22 | 3,056 | 139 | 225 | 645,485 | 2,869 |
| Nursing | 11,804 | 4.5% | 531 | 91,020 | 171 | 47 | 6,465 | 138 | 39 | 6,796 | 174 | 617 | 104,281 | 169 |
| Pharmacy | 3,681 | 6.7% | 246 | 86,973 | 354 | 8 | 5,613 | 702 | 39 | 62,465 | 1,602 | 293 | 155,051 | 529 |
| Public Health | 13,101 | 2.4% | 313 | 76,824 | 245 | 20 | 19,668 | 983 | 38 | 18,242 | 480 | 371 | 114,734 | 309 |
| Ford School Public Policy | 2,570 | 3.2% | 82 | 58,360 | 712 | 5 | 8,885 | 1,777 | 10 | 13,135 | 1,314 | 97 | 80,380 | 829 |
| Rackham Graduate School | 100,620 | 0.9% | 904 | 209,115 | 231 | 48 | 8,578 | 179 | 63 | 13,910 | 221 | 1,015 | 231,603 | 228 |
| Social Work | 13,510 | 2.4% | 326 | 63,524 | 195 | 14 | 501,520 | 35,823 | 16 | 3,270 | 204 | 356 | 568,314 | 1,596 |
| Health System | | | | | | | | | | | | | | |
| VP for Medical Affairs | | | | | | 63 | 186,790 | 2,965 | 166 | 115,520 | 696 | 229 | 302,310 | 1,320 |
| Medical School | 20,138 | 1.9% | 392 | 1,230,906 | 3,140 | 790 | 1,007,254 | 1,275 | 3,862 | 2,411,238 | 624 | 5,044 | 4,649,398 | 922 |
| Hospital | | | | | | 434 | 233,295 | 538 | 1,358 | 270,131 | 199 | 1,792 | 503,426 | 281 |
| Dearborn Campus | 43,248 | 0.9% | 397 | 211,645 | 533 | 79 | 27,313 | 346 | 261 | 52,829 | 202 | 737 | 291,787 | 396 |
| Flint Campus | 32,082 | 0.9% | 296 | 103,257 | 349 | 30 | 6,024 | 201 | 100 | 33,481 | 335 | 426 | 142,762 | 335 |
| Alumni Association | | | | | | 133 | 64,007 | 481 | 101 | 36,720 | 364 | 234 | 100,727 | 430 |
| Athletics | | | | | | 560 | 3,082,394 | 5,504 | 382 | 577,746 | 1,512 | 942 | 3,660,140 | 3,885 |
| Museum of Art | | | | | | 127 | 127,191 | 1,002 | 129 | 24,145 | 187 | 256 | 151,336 | 591 |
| Univ Library | | | | | | 189 | 132,963 | 704 | 31 | 6,693 | 216 | 220 | 139,656 | 635 |
| Univ Musical Society | | | | | | 217 | 176,347 | 813 | 220 | 138,344 | 629 | 437 | 314,691 | 720 |
| Office of the President | | | | | | 70 | 67,466 | 964 | 34 | 635,139 | 18,681 | 104 | 702,605 | 6,756 |
| WUOM/WVGR | | | | | | 3,268 | 304,592 | 93 | 14,512 | 1,092,008 | 75 | 17,780 | 1,396,600 | 79 |
| VP Academic & Provost | | | | | | 15 | 173,761 | 11,584 | 59 | 8,848 | 150 | 74 | 182,609 | 2,468 |
| CCEW | | | | | | 64 | 218,167 | 3,409 | 80 | 21,050 | 263 | 144 | 239,217 | 1,661 |
| Clements Library | | | | | | 46 | 18,240 | 397 | 85 | 16,432 | 193 | 131 | 34,672 | 265 |
| Office of Financial Aid | | | | | | 508 | 346,904 | 683 | 109 | 93,693 | 860 | 617 | 440,597 | 714 |
| Bentley Historical Library | | | | | | 8 | 11,260 | 1,408 | 4 | 304 | 76 | 12 | 11,564 | 964 |
| Botanical Gardens & Arboretum | | | | | | 223 | 29,627 | 133 | 354 | 34,335 | 97 | 577 | 63,962 | 111 |
| VP Development | | | | | | 29 | 563,602 | 19,435 | 27 | 7,053 | 261 | 56 | 570,655 | 10,190 |
| VP Finance | | | | | | 10 | 3,191 | 319 | 37 | 8,193 | 221 | 47 | 11,384 | 242 |
| Pending/Unallocated | | | | | | | | | | | | 0 | 0 | 0 |
| Unrestricted/Undesignated | | | | | | | | | | | | 0 | 0 | 0 |

**The University of Michigan
Office of Development
Gifts by INDIVIDUALS by Unit
as of November 30, 2012**

| UNIT | Gifts by UNIT ALUMNI | | | | | Gifts by U-M ALUMNI | | | Gifts by NON-ALUMNI | | | TOTAL GIFTS | | |
|-------------------------|-------------------------|---|--------|---------------|--------|---------------------|--------------|----------|---------------------|--------------|--------|-------------|---------------|--------|
| | Reachable Liv Alumni | % | Donors | Gift Amount | Avg | Donors | Gift Amount | Avg | Donors | Gift Amount | Avg | Donors | Gift Amount | Avg |
| VP Research | | | | | | 2 | 200 | 100 | 0 | 0 | 0 | 2 | 200 | 100 |
| Inst of Social Research | | | | | | 46 | 20,480 | 445 | 28 | 65,934 | 2,355 | 74 | 86,414 | 1,168 |
| VP Student Affairs | | | | | | 349 | 82,241 | 236 | 168 | 45,763 | 272 | 517 | 128,004 | 248 |
| Other | | | | | | 14 | 925 | 66 | 21 | 1,320 | 63 | 35 | 2,245 | 64 |
| TOTAL | | | 12,880 | \$ 11,554,797 | \$ 897 | 8,484 | \$ 8,530,144 | \$ 1,005 | 23,909 | \$ 7,577,589 | \$ 317 | 45,273 | \$ 27,662,530 | \$ 611 |

**The University of Michigan
Office of Development
Gifts by SOURCE by Unit
as of November 30, 2012**

| UNIT | Transactions | | | | | | Dollars | | | | | |
|----------------------------------|--------------|-----|------|-----|-------|-------|-----------|-----------|-----------|-----------|-----------|------------|
| | Indiv | Beq | Corp | Fdn | Other | TOTAL | Indiv | Beq | Corp | Fdn | Other | TOTAL |
| Taubman Arch & Urban | 195 | 1 | 2 | 3 | | 201 | 41,437 | 140,000 | 750 | 35,000 | | 217,187 |
| Art and Design | 149 | | 1 | | | 150 | 6,383,132 | | 50 | | | 6,383,182 |
| Ross School of Business | 2,396 | 3 | 242 | 5 | 3 | 2,649 | 2,399,553 | 59,306 | 253,670 | 189,694 | 452 | 2,902,675 |
| Dentistry | 748 | 1 | 28 | 3 | 10 | 790 | 345,224 | 9,706 | 75,103 | 123,007 | 12,282 | 565,322 |
| Education | 1,141 | 1 | 7 | 2 | 2 | 1,153 | 281,921 | 10,000 | 20,200 | 343,769 | 22,777 | 678,667 |
| Engineering | 2,085 | 10 | 224 | 2 | 10 | 2,331 | 5,395,637 | 179,429 | 2,076,890 | 500,150 | 58,554 | 8,210,660 |
| School of Information | 342 | 1 | 5 | | | 348 | 84,440 | 185,601 | 8,200 | | | 278,240 |
| Kinesiology | 204 | | 3 | | | 207 | 59,082 | | 23,601 | | | 82,684 |
| Law School | 1,337 | 4 | 43 | 2 | 7 | 1,393 | 5,345,760 | 401,454 | 296,794 | 51,670 | 4,917 | 6,100,595 |
| LSA | 4,242 | 22 | 134 | 16 | 35 | 4,449 | 3,477,007 | 1,205,103 | 221,573 | 2,450,263 | 265,423 | 7,619,370 |
| School of Music, Theater & Dance | 1,393 | 6 | 21 | 2 | 4 | 1,426 | 2,085,562 | 277,722 | 4,500 | 85,500 | 1,575 | 2,454,859 |
| Natural Resources & Env. | 266 | | 4 | 5 | | 275 | 774,936 | | 5,575 | 1,476,610 | | 2,257,121 |
| Nursing | 701 | 1 | 7 | 2 | | 711 | 106,306 | 9,706 | 18,291 | 197,255 | | 331,558 |
| Pharmacy | 366 | 1 | 26 | 1 | 4 | 398 | 187,651 | 231,000 | 26,083 | 375 | 61,000 | 506,110 |
| Public Health | 476 | 2 | 27 | 10 | 10 | 525 | 219,999 | 74,706 | 81,651 | 1,183,410 | 51,000 | 1,610,766 |
| Ford School Public Policy | 108 | | 6 | 1 | 1 | 116 | 111,505 | | 1,275 | 151,319 | 250 | 264,349 |
| Rackham Graduate School | 1,109 | 9 | 20 | | | 1,138 | 258,066 | 737,696 | 2,927 | | | 998,689 |
| Social Work | 412 | 1 | 2 | 4 | 2 | 421 | 599,464 | 103,272 | 450 | 642,934 | 4,452 | 1,350,572 |
| Health System | | | | | | | | | | | | |
| VP for Medical Affairs | 271 | | 3 | 1 | 1 | 276 | 2,195,984 | | 55,100 | 1,000 | 50,000 | 2,302,084 |
| Medical School | 6,520 | 23 | 118 | 68 | 207 | 6,936 | 7,233,408 | 2,467,106 | 285,376 | 6,859,364 | 3,715,014 | 20,560,269 |
| Hospital | 2,359 | 2 | 76 | 5 | 74 | 2,516 | 1,121,347 | 753,683 | 129,908 | 48,383 | 91,658 | 2,144,980 |
| Dearborn Campus | 1,078 | 1 | 30 | 3 | 10 | 1,122 | 322,722 | 150 | 266,880 | 28,000 | 14,371 | 632,123 |
| Flint Campus | 547 | | 7 | 1 | 6 | 561 | 499,348 | | 19,900 | 1,365 | 10,235 | 530,847 |
| Alumni Association | 280 | 1 | 3 | 1 | 1 | 286 | 104,210 | 184 | 65 | 2,000 | 660 | 107,119 |
| Athletics | 1,255 | | 69 | 6 | 5 | 1,335 | 4,351,082 | | 2,120,979 | 25,300 | 26,585 | 6,523,947 |
| Museum of Art | 296 | 1 | 6 | 2 | 5 | 310 | 861,862 | 260,000 | 13,875 | 7,650 | 350 | 1,143,737 |
| Univ Library | 246 | | 4 | | | 250 | 140,592 | | 12,635 | | | 153,227 |
| Univ Musical Society | 661 | | 17 | 3 | 11 | 692 | 379,991 | | 178,325 | 185,750 | 15,150 | 759,216 |
| Office of the President | 163 | 6 | 24 | 1 | 2 | 196 | 717,844 | 39,459 | 1,663 | 1,500 | 2,500 | 762,966 |

**The University of Michigan
Office of Development
Gifts by SOURCE by Unit
as of November 30, 2012**

| UNIT | Transactions | | | | | | Dollars | | | | | |
|--|---------------|------------|--------------|------------|------------|---------------|----------------------|---------------------|---------------------|----------------------|---------------------|----------------------|
| | Indiv | Beq | Corp | Fdn | Other | TOTAL | Indiv | Beq | Corp | Fdn | Other | TOTAL |
| WUOM/WVGR | 36,649 | 7 | 125 | 4 | 39 | 36,824 | 1,579,592 | 116,479 | 104,921 | 8,900 | 51,672 | 1,861,564 |
| VP Academic & Provost | 105 | | 6 | 9 | 16 | 136 | 182,710 | | 547,525 | 508,500 | 363,105 | 1,601,840 |
| CCEW | 185 | 1 | 3 | 1 | 1 | 191 | 290,212 | 5,000 | 5,040 | 3,000 | 25 | 303,277 |
| Clements Library | 163 | 1 | 2 | 1 | 2 | 169 | 124,092 | 25 | 175 | 5,000 | 1,750 | 131,042 |
| Office of Financial Aid | 726 | 5 | 10 | 1 | 32 | 774 | 727,877 | 141,412 | 7,206 | 18,661 | 219,688 | 1,114,845 |
| Bentley Historical Library | 25 | | | | 2 | 27 | 111,564 | | | | 300 | 111,864 |
| Botanical Gardens & Arboretum | 635 | | 5 | | 6 | 646 | 97,837 | | 1,150 | | 3,999 | 102,987 |
| VP Development | 60 | | 2 | 1 | | 63 | 645,656 | | 2,600 | 200 | | 648,456 |
| VP Finance | 198 | | 3 | | | 201 | 11,383 | | 26,050 | | | 37,434 |
| Pending/Unallocated Unrestricted/Undesignated | | | | | | | | | | | | |
| VP Research | 3 | | 6 | 1 | 2 | 12 | 300 | | 59,470 | 35,303 | 125,000 | 220,073 |
| Inst of Social Research | 134 | | 5 | 9 | 3 | 151 | 160,864 | | 42,620 | 654,378 | 29,336 | 887,199 |
| VP Student Affairs | 645 | | 30 | 2 | 1 | 678 | 181,651 | | 46,281 | 82,750 | 13,000 | 323,681 |
| Other | 36 | 1 | | | | 37 | 2,345 | 100 | | | | 2,445 |
| TOTAL | 70,910 | 112 | 1,356 | 178 | 514 | 73,070 | \$ 50,201,156 | \$ 7,408,299 | \$ 7,045,328 | \$ 15,907,959 | \$ 5,217,081 | \$ 85,779,823 |