# THE UNIVERSITY OF MICHIGAN REGENTS' COMMUNICATION

# Item for Information July 31, 2017 Report on Voluntary Support

## **Summary by Source**

The following figures include outright gifts and pledge payments for all purposes, from all fundraising efforts within the University. Not included are pledges at original face value, bequests not yet distributed, or deferred payment devices such as insurance policies.

Source of Gifts	Year-To-Date 2016 - 2017	Year-To-Date 2017 - 2018	Gifts for July 2016	Gifts for July 2017
Individuals				
Living Individuals	\$7,342,558	\$9,835,130	\$7,342,558	\$9,835,130
Realized Bequests	3,578,809	2,654,189	3,578,809	2,654,189
Total Individuals	10,921,367	12,489,319	10,921,367	12,489,319
Corporations	1,215,576	1,654,385	1,215,576	1,654,385
Foundations	1,659,113	1,562,766	1,659,113	1,562,766
Associations/Others	1,901,992	1,400,522	1,901,992	1,400,522
TOTAL Dollars	\$15,698,048	\$17,106,992	\$15,698,048	\$17,106,992

## Summary by Type of Gift

Source of Gifts	Year-To-Date 2016 - 2017	Year-To-Date 2017 - 2018	Gifts for July 2016	Gifts for July 2017
Cash and Equivalents	\$14,021,150	\$16,217,856	\$14,021,150	\$16,217,856
Gifts-In-Kind	200	8,727	200	8,727
Life Income Agreements	1,676,698	880,409	1,676,698	880,409
Outside Managed Irrevocable Trusts	0	0	0	0
TOTAL Dollars	\$15,698,048	\$17,106,992	\$15,698,048	\$17,106,992

Respectfully submitted,

Vice President for Development

# Item for Information July 31, 2017 Report on Voluntary Support

## **Summary by Source**

Source of Gifts	State of Michigan Year to Date 2017-2018	Outside of State Year to Date 2017-2018	State of Michigan Year to Date 2017-2018	Outside of State Year to Date 2017-2018
	Gifts Re	eceived	% of Gift	Receipts
Individuals				
Living Individuals	\$4,036,670	\$5,798,460	41.0%	59.0%
Realized Bequests	1,669,765	984,424	62.9%	37.1%
Total Individuals	5,706,435	6,782,884	45.7%	54.3%
Corporations	262,868	1,391,517	15.9%	84.1%
Foundations	578,100	984,666	37.0%	63.0%
Associations/Others	123,215	1,277,307	8.8%	91.2%
TOTAL Dollars	\$6,670,617	\$10,436,375	39.0%	61.0%
	Don	ors	% of D	onors
Individuals				
Living Individuals	11,214	2,011	84.8%	15.2%
Realized Bequests	9	10	47.4%	52.6%
Total Individuals	11,223	2,021	84.7%	15.3%
Corporations	94	121	43.7%	56.3%
Foundations	4	6	40.0%	60.0%
Associations/Others	28	24	53.8%	46.2%
TOTAL Donors	11,348	2,172	83.9%	16.1%

# The University of Michigan Office of Development Unit Report of Gifts Received 4 Year Report as of July 31, 2017

			Transact	ions		Dollars						
	Fiscal	Year Ended Ju		Fiscal YTD	Fiscal YTD	Fis	cal Year Ended June	30,	Fiscal YTD	Fiscal YTD		
Unit	2015	2016	2017	July 31, 2016	July 31, 2017	2015	2016	2017	July 31, 2016	July 31, 2017		
A. Alfred Taubman College of Architecture and Urban Planning	813	855	890	20	36	912,598	1,448,591	4,761,133	25,915	8,696		
Penny W. Stamps School of Art and Design	678	669	565	29	14	3,388,472	1,963,801	2,052,654	9,034	2,595		
Stephen M. Ross School of Business	7,177	7,193	8,418	217	237	21,474,230	34,577,247	32,333,848	337,143	490,074		
School of Dentistry	1,795	1,901	1,822	56	61	4,339,336	3,218,712	6,492,684	34,641	45,688		
School of Education	2,441	2,508	2,412	64	75	4,486,951	5,417,555	5,938,803	435,647	7,215		
College of Engineering	7,924	8,267	7,961	254	263	31,415,301	28,338,886	29,135,173	2,587,992	1,294,238		
Horace H. Rackham School of Graduate Studies	2,936	2,902	2,935	123	101	6,278,809	4,503,560	5,531,888	165,223	104,276		
School of Information	1,177	1,235	1,328	35	44	1,206,739	1,080,636	921,261	95,764	98,833		
School of Kinesiology	683	792	975	50	37	1,006,977	1,112,258	1,361,012	49,974	7,477		
Law School	5,767	5,352	5,984	156	127	13,846,846	15,114,397	14,320,487	407,255	329,741		
College of Literature, Science, and the Arts	16,637	16,839	17,344	620	575	37,343,465	37,383,039	49,141,904	704,702	1,260,636		
School of Music, Theatre & Dance	4,331	4,868	4,583	157	114	9,952,524	9,552,494	8,149,703	197,940	161,208		
School of Natural Resources and Environment	838	848	929	29	25	1,669,614	3,697,578	2,691,334	16,420	1,434		
School of Nursing	1,610	1,557	1,695	49	62	2,094,888	4,777,425	2,891,012	398,716	598,709		
College of Pharmacy	1,074	1,111	1,097	54	56	1,218,367	2,194,284	3,273,265	130,549	318,779		
School of Public Health	1,460	1,559	1,735	48	55	9,269,394	8,173,534	7,688,432	952,489	97,282		
Gerald R. Ford School of Public Policy	714	679	671	23	25	1,994,254	2,221,064	2,476,530	2,148	321,298		
School of Social Work	1,116	1,105	1,199	43	30	1,148,830	2,237,847	1,223,596	18,610	145,593		
Michigan Medicine	31,090	32,162	35,320	1,695	1,818	113,820,137	130,691,167	158,090,617	5,058,809	7,333,319		
University of Michigan-Dearborn	2,795	3,381	3,524	163	148	12,991,897	7,242,281	2,824,347	273,092	261,484		
University of Michigan-Flint	1,677	2,094	2,399	106	104	4,126,918	17,618,342	14,816,623	51,597	534,727		
Alumni Association	3,661	3,998	4,453	131	160	814,725	982,051	1,320,766	117,650	41,628		
Intercollegiate Athletics	32,896	34,425	35,032	264	318	52,246,237	47,411,911	55,918,997	1,177,609	924,220		
Michigan Radio	153,822	167,227	188,810	1,927	9,163	6,159,228	6,549,516	7,437,060	314,994	207,152		
Museum of Art	1,157	1,075	928	54	42	4,615,316	3,845,766	4,240,761	260,711	35,496		
University Library	645	682	636	25	56	2,379,692	2,118,207	1,936,478	28,298	210,560		
University Musical Society	2,581	2,662	3,040	83	78	5,566,607	4,373,220	5,507,004	831,627	386,202		
Office of the President	1,585	2,051	2,791	94	111	1,899,586	3,237,796	2,526,796	9,226	133,917		

# The University of Michigan Office of Development Unit Report of Gifts Received 4 Year Report as of July 31, 2017

			Transact	ions				Dollars			
	Fiscal	Year Ended Ju	une 30,	Fiscal YTD	Fiscal YTD	Fisc	Fiscal Year Ended June 30,			Fiscal YTD	
Unit	2015	2016	2017	July 31, 2016	July 31, 2017	2015	2016	2017	July 31, 2016	July 31, 2017	
Life Sciences Institute		176	153	11	5		3,710,216	1,988,784	79,921	5,904	
Exec. VP Academic Affairs & Provost	533	299	277	3	11	8,949,688	6,836,130	6,500,689	65	1,097	
Bentley Historical Library	228	422	486	10	9	578,561	442,770	306,362	1,656	234	
Center for the Education of Women	535	621	671	26	29	1,088,089	2,729,519	665,855	5,138	3,596	
Clements Library	716	666	657	13	10	7,007,954	718,248	434,818	16,083	708	
Institute for Social Research	318	419	357	20	37	4,781,660	5,881,215	6,633,875	32,824	19,019	
Matthaei Botanical Gardens and Nichols Arboretum	2,392	2,811	3,096	164	147	1,170,714	695,667	834,711	24,800	133,740	
Office of Financial Aid	2,018	2,407	3,048	82	103	9,953,328	14,302,620	6,827,492	67,329	231,937	
Office of Student Publications		470	355	16	16		397,053	59,198	1,660	842	
VP for Development	170	311	296	14	13	2,973,931	3,124,267	2,165,036	737,924	607	
Exec VP & Chief Financial Officer	790	954	1,091	81	76	1,983,770	1,120,543	1,370,258	1,990	2,216	
VP of Research	158	265	286	11	14	2,100,124	7,006,354	1,976,784	2,427	3,185	
VP Student Life	4,346	4,749	5,295	194	143	1,859,498	2,624,507	2,584,734	32,454	1,341,430	
Univ of Michigan-Ann-Arbor	57	48	47	0	0	31,575	3,130	23,070	0	0	
TOTAL	303,341	324,615	355,591	7,214	14,548	\$400,146,830	\$440,675,405	\$467,375,834	\$15,698,047	\$17,106,992	
TOTAL DONORS	123,452	125,053	130,251	6,298	13,520					·	

## The University of Michigan Office of Development SOURCE of Gifts as of July 31, 2017

	Fisca	I Year Ended June 30,			
Source of Gifts	2015	2016	2017	FYTD July 31, 2016	FYTD July 31, 2017
Individuals		_			
Living Individuals	\$250,080,387	\$237,814,624	\$256,568,251	\$7,342,558	\$9,835,130
Realized Bequests	38,522,592	63,488,557	66,237,780	3578809	2,654,189
Total Individuals _	288,602,979	301,303,181	322,806,031	10921367	12,489,319
Corporations	23,846,910	47,827,304	41,753,224	1215576	1,654,385
Foundations	60,311,743	59,529,070	73,504,388	1659113	1,562,766
Associations/Others	27,385,198	32,015,851	29,312,190	1901992	1,400,522
TOTAL Dollars	\$400,146,830	\$440,675,406	\$467,375,833	\$15,698,048	\$17,106,992
			I		
Individuals					
Living Individuals	296,313	313,330	344,294	6734	14,160
Realized Bequests	444	454	516	32	28
Total Individuals	296,757	313,784	344,810	6766	14,188
Corporations	4,682	8,392	8,662	319	277
Foundations	580	624	554	45	16
Associations/Others	1,322	1,815	1,565	84	67
TOTAL Transactions	303,341	324,615	355,591	7214	14,548

# The University of Michigan Office of Development Distribution Report of Gifts Received as of July 31, 2017

	Fisca	l Year Ended June	e 30,	FYTD
DISTRIBUTION	2015	2016	2017	July 31, 2017
Endowment Restricted - Academic Divisions	10,124,365	17,362,085	21,740,668	121,782
Endowment Restricted - Athletics	206,560	162,602	105,050	
Endowment Restricted - Faculty and Staff	23,851,974	17,694,871	11,045,703	701,240
Endowment Restricted - Library	428,576	622,033	623,897	5,445
Endowment Restricted - Op and Maint of Plant	409,253	424,513	727,402	150
Endowment Restricted - Other	7,888,449	12,742,597	3,634,477	16,276
Endowment Restricted - Public Service and Extension	2,972,778	2,249,766	4,081,915	122,227
Endowment Restricted - Research	15,136,321	26,127,559	44,026,159	511,116
Endowment Restricted - Student Financial Aid	73,098,790	70,907,331	71,576,814	3,738,803
Endowment Unrestricted	37,153	268,466	129,624	
Loan Funds	27,181	17,036	17,661	250
Property, Building, Equipment	37,909,289	40,752,117	48,776,235	770,330
Total Capital Purposes Funds	\$172,090,689	\$189,330,977	\$206,485,604	\$5,987,618
Academic Divisions	19,048,167	26,255,728	22,843,618	848,807
Athletics	25,111,147	25,311,176	25,326,809	109,824
Faculty and Staff	12,131,384	15,221,300	12,873,810	486,728
Library	7,228,014	1,962,181	540,616	204,475
Op and Maint of Plant	4,539,979	5,286,671	12,689,856	264,425
Other Restricted	17,518,309	12,875,369	17,147,543	2,134,222
Public Service and Extension	31,728,912	33,679,065	49,896,889	1,626,512
Research	86,062,498	101,049,234	94,381,919	4,271,240
Student Financial Aid	21,200,932	25,794,415	21,965,803	1,015,945
Unrestricted	3,486,799	3,909,289	3,223,367	157,196
Total Current Operations Funds	\$228,056,141	\$251,344,429	\$260,890,229	\$11,119,374

Sum: \$400,146,830 \$440,675,405 \$467,375,834 \$17,106,992

#### The University of Michigan Office of Development Gifts by INDIVIDUALS by Unit as of July 31, 2017

\*Due to rounding, may not sum to total

		Gifts b	y UNIT ALI	<b>ЈМ</b> ИІ		Gifts by U-M ALUMNI			Gifts	by NON-ALUMN	ı	TOTAL GIFTS*		
Unit	Alumni	%	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg
A. Alfred Taubman College of Architecture and Urban Planning	8,534	0.4%	30	6,939	231	2	1,525	763	4	232	58	36	8,696	242
Penny W. Stamps School of Art and Design	7,240	0.1%	8	283	35	2	50	25	4	2,262	566	14	2,595	185
Stephen M. Ross School of Business	45,210	0.3%	149	333,627	2,239	5	10,170	2,034	22	31,232	1,420	176	375,029	2,131
School of Dentistry	9,271	0.4%	36	10,637	295	1	25	25	10	10,651	1,065	47	21,313	453
School of Education	44,230	0.1%	50	4,176	84	7	1,345	192	10	1,094	109	67	6,615	99
College of Engineering	73,713	0.2%	142	58,553	412	14	101,007	7,215	45	67,848	1,508	201	227,407	1,131
Horace H. Rackham School of Graduate Studies	105,264	0.1%	75	34,082	454	9	6,126	681	8	575	72	92	40,784	443
School of Information	8,160	0.2%	17	892	52	13	2,659	205	12	282	24	42	3,833	91
School of Kinesiology	6,701	0.3%	22	1,154	52	5	71	14	7	175	25	34	1,400	41
Law School	21,510	0.4%	86	89,614	1,042	4	2,620	655	10	3,557	356	100	95,791	958
College of Literature, Science, and the Arts	200,793	0.2%	306	263,489	861	23	14,030	610	118	56,747	481	447	334,266	748
School of Music, Theatre & Dance	12,195	0.2%	28	4,083	146	44	127,096	2,889	27	2,379	88	99	133,558	1,349
School of Natural Resources and Environment	7,802	0.2%	13	701	54	3	93	31	7	140	20	23	934	41
School of Nursing	12,389	0.2%	29	1,671	58	13	52,933	4,072	8	637	80	50	55,241	1,105
College of Pharmacy	3,877	0.7%	26	55,954	2,152	4	5,650	1,413	16	1,925	120	46	63,529	1,381
School of Public Health	14,177	0.2%	33	5,215	158	2	20	10	7	598	85	42	5,833	139
Gerald R. Ford School of Public Policy	3,057	0.4%	11	86,393	7,854				9	2,405	267	20	88,798	4,440
School of Social Work	14,369	0.1%	15	833	56	3	2,068	689	8	101,667	12,708	26	104,568	4,022
Michigan Medicine	21,743	0.4%	86	118,315	1,376	263	1,134,250	4,313	1,133	567,505	501	1,482	1,820,070	1,228
University of Michigan-Dearborn	48,368	0.1%	42	3,368	80	19	1,043	55	49	26,141	533	110	30,551	278
University of Michigan-Flint	36,747	0.1%	33	7,221	219	10	51,898	5,190	35	2,257	64	78	61,375	787
Alumni Association						121	21,633	179	22	9,228	419	143	30,861	216
Intercollegiate Athletics						157	691,764	4,406	98	70,594	720	255	762,358	2,990
Michigan Radio						1,697	36,785	22	7,331	131,227	18	9,028	168,012	19
Museum of Art						12	4,585	382	25	10,304	412	37	14,889	402
University Library						34	4,543	134	18	921	51	52	5,464	105
University Musical Society						38	25,408	669	27	64,019	2,371	65	89,427	1,376
Office of the President						56	6,145	110	38	5,867	154	94	12,011	128

#### The University of Michigan Office of Development Gifts by INDIVIDUALS by Unit as of July 31, 2017

\*Due to rounding, may not sum to total

	Gifts by UNIT ALUMNI				Gifts by U-M ALUMNI			Gifts	by NON-ALUMN	II	TOTAL GIFTS*			
Unit	Alumni	%	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg	Donors	Gift Amount	Avg
Life Sciences Institute						1	834	834	4	5,070	1,268	5	5,904	1,181
Exec. VP Academic Affairs & Provost						3	66	22	6	531	89	9	597	66
Bentley Historical Library						3	91	30	5	143	29	8	234	29
Center for the Education of Women						14	928	66	12	1,168	97	26	2,096	81
Clements Library						3	220	73	5	288	58	8	508	63
Institute for Social Research						8	8,600	1,075	24	9,919	413	32	18,519	579
Matthaei Botanical Gardens and Nichols Arboretum						51	7,589	149	86	5,216	61	137	12,805	93
Office of Financial Aid						62	12,195	197	26	104,027	4,001	88	116,222	1,321
Office of Student Publications						7	787	112	4	55	14	11	842	77
VP for Development						9	424	47	3	63	21	12	487	41
Exec VP & Chief Financial Officer						19	753	40	55	946	17	74	1,699	23
VP of Research						6	92	15	7	93	13	13	185	14
VP Student Life						77	43,933	571	47	994,992	21,170	124	1,038,924	8,378

#### The University of Michigan Office of Development Gifts by SOURCE by Unit as of July 31, 2017

\*Due to rounding, may not sum to total

10,000

156

25

7,150

924,220

207,152

35,496

210,560

386,202

133,917

Dollars

Corp Fdn Other TOTAL TOTAL\* Unit Indiv Beq Indiv Beq Corp Fdn Other A. Alfred Taubman College of Architecture and Urban Planning 36 36 8.696 8,696 Penny W. Stamps School of Art and Design 14 14 2,595 2,595 237 Stephen M. Ross School of Business 199 36 434,979 45,096 5,000 5,000 490,074 School of Dentistry 55 1 61 21,438 10,000 14,000 250 45,688 School of Education 72 2 75 7,115 30 70 7,215 College of Engineering 229 30 1 263 521,461 66.489 656.287 50.000 1,294,238 Horace H. Rackham School of Graduate Studies 98 2 101 41,034 48,243 15,000 104,276 School of Information 42 44 98,833 2 3,833 95,000 School of Kinesiology 36 37 1,400 6,078 7,477 127 Law School 120 225,841 100.000 3,900 329,741 6 College of Literature, Science, and the Arts 528 4 37 2 4 575 708,506 141,178 52,797 242,500 115,655 1,260,636 School of Music, Theatre & Dance 110 3 114 1,000 24,250 161,208 135,958 25 1,434 School of Natural Resources and Environment 25 1,434 62 598,709 School of Nursing 59 2 155,291 25,752 417,666 1 College of Pharmacy 55 56 318,529 250 318,779 55 School of Public Health 49 3 3 5,833 15,704 75,745 97,282 25 Gerald R. Ford School of Public Policy 24 89,298 232,000 321,298 School of Social Work 29 30 105,593 40,000 145,593 Michigan Medicine 460,423 7,333,319 1,694 71 43 1,818 3,802,482 1,878,400 51,250 1,140,764 University of Michigan-Dearborn 144 148 39.051 71.983 450 150.000 261.484 University of Michigan-Flint 97 104 74.725 2.502 40.800 415,700 1,000 534,727 1 Alumni Association 157 160 5,242 41,628 3 36,386

318

42

56

78

111

9,163

2

876,960

171,479

35,139

205,464

359,102

112,036

14,467

5,071

22,794

28,367

27,100

21,881

357

**Transactions** 

302

41

54

75

105

9,120

14

36

1

3

6

5

Intercollegiate Athletics

University Musical Society

Office of the President

Michigan Radio

Museum of Art

University Library

#### The University of Michigan Office of Development Gifts by SOURCE by Unit as of July 31, 2017

\*Due to rounding, may not sum to total

				Transac	ctions			Dollars						
Unit		Indiv	Beq	Corp	Fdn	Other	TOTAL	Indiv	Beq	Corp	Fdn	Other	TOTAL*	
Life Sciences Institute		5					5	5,904					5,904	
Exec. VP Academic Affairs & Provost		11					11	1,097					1,097	
Bentley Historical Library		9					9	234					234	
Center for the Education of Women		28			1		29	2,096			1,500		3,596	
Clements Library		8		1		1	10	508		100		100	708	
Institute for Social Research		37					37	19,019					19,019	
Matthaei Botanical Gardens and Nichols Arboretum		141		3		3	147	32,955		100,100		685	133,740	
Office of Financial Aid		98		3		2	103	229,122		2,260		555	231,937	
Office of Student Publications		16					16	842					842	
VP for Development		12		1			13	487		120			607	
Exec VP & Chief Financial Officer		75				1	76	1,699				517	2,216	
VP of Research		13		1			14	185		3,000			3,185	
VP Student Life		138	1	4			143	1,039,324	289,106	13,000			1,341,430	
	TOTAL*	14,160	28	277	16	67	14,548	\$9,835,130	\$2,654,189	\$1,654,385	\$1,562,766	\$1,400,522	\$17,106,992	

## LISTING OF GIFTS \$10,000 AND OVER FOR JULY 2017

ACC CURE, Montville, New Jersey Michigan Medicine ACC C.U.R.E. Endowed Adrenal Cancer Research Fund	42,000
Jay A. Alix, West Bloomfield Stephen M. Ross School of Business Frank Moran Leadership Awards Fund	10,000
Alzheimer's Association, Chicago, Illinois School of Public Health Research	54,495
American Association for the Study of Liver Diseases, Alexandria, Virginia Michigan Medicine Research	100,000
American Diabetes Association, Inc., Alexandria, Virginia Michigan Medicine Research	92,737
American Epilepsy Society, Chicago, Illinois College of Literature, Science, and the Arts Research Michigan Medicine Student Support	35,000
American Soceity for Reproductive Medicine (ASRM), Vestavia, Alabama Michigan Medicine Research	40,000
American Society of Clinical Oncology, Alexandria, Virginia Michigan Medicine	30,000
American Society of Hematology, Washington, District of Columbia Michigan Medicine Research	45,833
Anonymous Donor Intercollegiate Athletics	25,000
Anonymous Donor School of Social Work	100,000
Anonymous Donor Michigan Medicine Research	400,000

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